About Us

Tyler Technologies is a leading provider of end-to-end information management solutions and services for local governments. Tyler partners with clients to empower the public sector — cities, counties, schools and other government entities — to become more efficient, more accessible and more responsive to the needs of citizens.

Tyler’s client base includes public sector entities and K-12 schools throughout the U.S. and its territories, Canada, the Caribbean, the United Kingdom and other international locations. State and local government and primary and secondary education annual spending for applications and vertical-specific software is currently estimated at $14 billion.

The Dallas Morning News has listed Tyler as one of the top places to work in the Dallas-Fort Worth area. More information about Plano-based Tyler Technologies can be found at www.tylertech.com.
Financial and Investor Information

Financial Analyst Coverage
Avondale Partners, LLC
B. Riley & Co.
CJS Securities
Evercore Partners
JMP Securities
Maxim Group
Needham & Co.
Northland Capital Markets
Pacific Crest Securities
Stephens Inc.
SunTrust Robinson Humphrey
The Benchmark Company
William Blair & Company

Revenues in millions

- Total Revenues: $591.0 (20% over 2014)
- Recurring Revenue: $493.1

Yearly Revenues:
- 2011: $309.4
- 2012: $363.3
- 2013: $416.6
- 2014: $357.5
- 2015: $300.5

Revenue Mix:
- 50% ERP/Financial
- 20% Courts & Justice
- 10% Public Safety
- 10% Appraisal & Tax
- 5% Land & Vital Records
- 5% Schools
Leadership

Tyler’s leaders are an effective combination of industry professionals with entrepreneurial backgrounds and Fortune 500 experience. They have guided the company as it evolved into the largest company in the U.S. solely dedicated to providing integrated software and technology services to the public sector. Visit our website to learn more about Tyler’s leaders.

John M. Yeaman
Chairman of the Board

John S. Marr Jr.
President &
Chief Executive Officer

Brian K. Miller
Executive Vice President &
Chief Financial Officer

H. Lynn Moore Jr.
Executive Vice President &
General Counsel & Secretary

Bruce Graham
Chief Strategy Officer

Matthew B. Bieri
Chief Information Officer

Samantha B. Crosby
Chief Marketing Officer

W. Michael Smith
Chief Accounting Officer
Leadership Continued...

Andrew D. Teed
President, Enterprise Group and President, Appraisal & Tax Division

Greg Sebastian
President, Public Safety Division

Jeff Puckett
President, Courts & Justice Division

Christopher P. Hepburn
President, ERP & School Division

Brett Cate
Senior Vice President, Sales

Robert J. Sansone
Chief Human Resources Officer

Terri Alford
Controller

Bret Dixon
President, Justice Group

Andrew D. Teed
President, Enterprise Group and President, Appraisal & Tax Division

Jeff Puckett
President, Courts & Justice Division

Christopher P. Hepburn
President, ERP & School Division

Dane Womble
President, Local Government Division

Greg Sebastian
President, Public Safety Division
Tyler Timeline

1938
- Cole Layer Trumble Company (CLT) founded

1962
- Computer Center Software (Munis) founded

1966
- Tyler started as Saturn Industries after buying three government companies from Ling-Temco-Vought.

1968
- Acquired Tyler Pipe, a manufacturer of iron pipe, which quickly became the greatest contributor to the company’s annual revenue and earnings totals. In recognition of Tyler Pipe’s pivotal role, the company is renamed Tyler Corp.

1970
- Tyler Corp. (TYL) listed on NYSE

1978
- Eagle Computer Systems, Inc. founded

1979
- Olympia Computing Company, Inc. d/b/a (Schoolmaster) founded

1980
- Advanced Data Systems, Inc. (ADS) founded
  - Windsor Management Group, LLC. (Infinite Visions) founded

1981
- The Software Group, Inc. founded
  - Interactive Computer Designs, Inc. (Incode) founded
  - Eden Systems, Inc. founded
  - EDP Enterprises, Inc. founded
  - New World Systems Corporation founded

1983
- School Information Systems, Inc. founded
  - Versatrans founded

1986
- TACS, Inc. founded
  - Yotta MVS, Inc. founded

1988
- Computer Software Associates, Inc. founded
  - UniFund, LLC founded

1989
- Parker-Lowe & Associates founded

1991
- SoftCode, Inc. founded

1994
- Assessment Evaluation Services, Inc. (AES) founded

1995
- Sold Tyler Pipe Industries (TPI)
  - Wiznet, Inc. founded

1996
- Joseph McKinney, Tyler founder, retires

1997
- Tyler Corp. decided to focus on serving the unique information management needs of local governments
  - Akanda Innovation, Inc. founded

1998
- Tyler Corp. entered the local government software market

FEBRUARY: Acquired Business Resources Corporation (BRC) and Interactive Computer Designs, Inc. (Incode)
AUGUST: Acquired Computer Management Services, Inc.
DECEMBER: John Yeaman became CEO and president

1999
- MARCH: Acquired Eagle Computer Systems, Inc.
- APRIL: Acquired Micro Arizala Systems, Inc. (Fundbalance) and Process Incorporated d/b/a Computer Center Software (Munis)
- MAY: Acquired Gemini Systems
- NOVEMBER: Acquired Cole Layer Trumble Company (CLT)

2000
- Brazos Technology Corporation founded

2002
- EnerGov Solutions founded

2003
- MazikUSA, Inc. founded
- DECEMBER: Acquired Eden Systems, Inc. and GBF Information Systems

2004
- Forbes Best Small Companies List; rank 93
- John Marr, Jr. elected CEO and president
Timeline Continued...

2006
- **JANUARY:** Acquired MazikUSA, Inc.
- **FEBRUARY:** Acquired TACS, Inc.
- **SEPTEMBER:** Acquired certain assets from Software Systems, Inc.

2007
- Forbes Best Small Companies List; rank 64
- Added to Standard & Poor’s (S&P) SmallCap 600 Index
- PulseMark, LLC founded
- **FEBRUARY:** Acquired Advanced Data Systems, Inc.
- **SEPTEMBER:** Acquired EDP Enterprises, Inc. and Chandler Information Systems

2008
- Forbes Best Small Companies List; rank 165
- **JANUARY:** Acquired Versatrans and Olympia Computing Company, Inc. d/b/a (Schoolmaster)
- **SEPTEMBER:** Acquired School Information Systems, Inc.
- **DECEMBER:** Ranked #157 on Software Magazine’s 26th Annual Software 500

2009
- Named one of the 100 Best Places to Work in The Dallas-Fort Worth area by the Dallas Morning News
- **MARCH:** Acquired PulseMark, LLC
- **APRIL:** Acquired Assessment Evaluation Services, Inc.
- **JULY:** Acquired Parker-Lowe & Associates
- **OCTOBER:** Forbes Best Small Companies List; rank 145
- **DECEMBER:** Ranked #148 on Software Magazine’s 27th Annual Software 500

2010
- **JANUARY:** Acquired Wiznet, Inc.
- **DECEMBER:** Ranked #132 on Software Magazine’s 28th Annual Software 500

2011
- **JUNE:** Acquired Yotta MVS, Inc.
- **OCTOBER:** Acquired Windsor Management Group (Infinite Visions)
  - Forbes Best Small Companies List; rank 76
  - Ranked #155 on Software Magazine’s 29th Annual Software 500
  - Celebrated Tyler’s 45th anniversary and rang NYSE Closing Bell

2012
- **JANUARY:** Acquired Akanda Innovation, Inc.
- **MARCH:** Acquired UniFund, LLC
- **APRIL:** Acquired Computer Software Associates, Inc.
- **SEPTEMBER:** Ranked #179 on Software Magazine’s 30th Annual Software 500
- **OCTOBER:** Forbes Best Small Companies List; rank 36
- **NOVEMBER:** Acquired EnerGov Solutions

2013
- **SEPTEMBER:**
  - Ranked #166 on Software Magazine’s 31st Annual Software 500
  - Named to Barron’s 400 Index
- **OCTOBER:** Forbes Best Small Companies List; rank 25

2014
- **SEPTEMBER:** Acquired SoftCode, Inc.
  - Ranked #162 on Software Magazine’s 32nd Annual Software 500
- **OCTOBER:**
  - Forbes Best Small Companies List; rank 49
- **DECEMBER:** Added to S&P MidCap 400 Index

2015
- Forbes Most Innovative Growth Companies; rank 27
- **JANUARY:** Entered into strategic alliance with Australia’s Record Holdings Pty Limited
- **MAY:** Acquired Brazos Technology Corporation
- **NOVEMBER:** Acquired New World Systems Corp.

2016
- **JUNE:** Acquired ExecuTime Software
  - Forbes Most Innovative Growth Companies; rank 24
Solutions and Products

At Tyler, we empower the people who serve the public by providing local governments and school districts with innovative, fully integrated software and services. Visit our website to learn more about Tyler’s solutions and products.

Appraisal & Tax
- Appraisal Services
- CAMA & Assessment
- Tax Billing & Collection
- Data Verification

Court & Justice
- County & State Courts
- Global Courts
- Municipal Courts
- Prosecuting Attorneys & Public Defenders
- Civil Processing

ERP | Financial
- Citizen Services & Revenue
- Financial Management
- Human Resources
- Utility Billing

Planning, Regulatory & Maintenance
- Permitting & Land Management
- Licensing & Regulatory
- Citizen Relationship Management
- Public Maintenance Management

PRODUCTS
- AES™
- CLT Appraisal Services™
- Eagle™
- iasWorld®
- Incode®
- Munis®
- Orion™
- Tax-Wise™
- Tyler Verify™

PRODUCTS
- Eden™
- Fundbalance™
- Incode®
- Microsoft Dynamics® AX
- Munis®
- New World™
- Tyler CAFR Statement Builder™
- Tyler Citizen Transparency™
- Tyler Parks & Rec™
Public Safety
911 Dispatch
Civil Processing
Jail Management & Corrections
Mobile eCitation
Records Management

PRODUCTS
Brazos™
New World™
Odyssey®
SoftCode™
Tyler Public Safety™

Records & Documents
Content Management
Land Records
Meeting Management
Vital & Official Records

PRODUCTS
Eagle™
Document Pro™
Tyler Content Manager™
Tyler Meeting Manager™

School
Boundary & District Planning
Data Analytics
Document Management
Financial & Human Resources
Incident Management
Special Education
Student Information
Transportation

PRODUCTS
Incode®
Infinite Visions®
Munis®
Schoolmaster®
Traversa®
Tyler eTimekeeper™
Tyler Incident Management™
Tyler Pulse™
Tyler SIS™
Tyler Special Ed™
Versatrans®
Locations

Tyler has more than 3,600 employees working in more than 30 offices across the country.

Corporate Headquarters
5101 Tennyson Parkway
Plano, Texas 75024
972.713.3700

Appraisal & Tax Division
4100 Miller-Valentine Court
Moraine, Ohio 45439

Courts & Justice Division
5101 Tennyson Parkway
Plano, Texas 75024

ERP & School Division
One Tyler Drive
Yarmouth, Maine 04096

Local Government Division
5519 53rd Street
Lubbock, Texas 79414

Public Safety Division
840 W. Long Lake Road
Troy, Michigan 48098
Trademarks

Please include the registration symbol on the first instance or reference of the product or tag line. All other Tyler products not listed here should include a trademark symbol on the first mention.

- Empowering People Who Serve the Public®
- EverGuide®
- iasWorld®
- Incode®
- Infinite Visions®
- Infinite Visions iVisions®
- Munis®
- Odyssey®
- Odyssey SessionWorks®
- Traversa®
- Versatrans®
- Versatrans e-Link®
- Versatrans Onscreen®
- Versatrans Fleetvision®
- Versatrans Triptracker®
Industry Awards and Accolades

Tyler Technologies has earned the reputation as an industry leader based on our products and commitment to our clients. These factors, along with our financial strength and industry partnerships, have resulted in numerous accolades.

In 2016, Forbes ranked Tyler on their “Most Innovative Growth Companies” list, and has also named Tyler one of “America’s Best Small Companies” eight times. Tyler has also been included six times on the Barron's 400 Index, a measure of the most promising companies in America. Tyler has also previously been recognized by Audit Integrity, an independent research firm, as one of America’s 100 most trustworthy companies.

For the seventh consecutive year, Tyler was included in Software Magazine’s Software 500 ranking of the world’s largest software and services suppliers. In terms of revenue, Tyler ranked 162 on the 2014 list.

Beginning in 2007, Tyler, which has three offices in Maine, was recognized eight times as one of the top employers in the state through the annual Best Places to Work in Maine program. Likewise, a “Best in DFW: Top Workplaces” listing published by the Dallas Morning News has four times listed Tyler as one of the top places to work, including a top 10 listing, in the Dallas-Fort Worth area; and Tyler earned a spot on the “Top Workplaces in the Dayton Metro Area” listing by the Dayton Daily News in 2012. Additionally, Tyler’s Lubbock, Texas, office was named the 2010 South Plains Regional Employer of the Year from South Plains Workforce Solution.

Tyler enjoys a multifaceted relationship with Microsoft® — Microsoft Partner Network, managed partner and member of a strategic development alliance. As a member of the Microsoft Partner Network, Tyler has earned several Microsoft competencies, including several Gold Competencies. A gold competency demonstrates best-in-class expertise and proficiency within Microsoft’s marketplace and is evidence of deep, consistent commitment to a Microsoft business solution. Tyler’s gold competency also carries the distinction of being among only one percent of Microsoft partners worldwide that have attained this degree of competency. Tyler is also a Microsoft Independent Software Vendor (ISV) managed partner — less than five percent of all Microsoft partners are managed.