Line Card for Industrial and Construction Markets

Products and services for MRO, OEM, and Capital Project requirements

Our broad product selection consists of more than one million products sourced from industry-leading suppliers. This extensive offering enables us to meet virtually all of our customers’ product requirements.

WESCO operates five distribution centers in the United States, four in Canada, and 475 branches in North America and select international locations. Obtain contact information for the Branch nearest you with the Branch Locator on www.wesco.com.

www.wesco.com  buy.wesco.com
### Key Suppliers

|----|----|----|---------------------|-----------|---------------|-----------------|--------|-----------------------|---------------------------|-----------------|------|------------------|-----------------|---------------------|-------------|------------------|----------------|----------------|---------------------------|-----------------|----------------|------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|

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*The information contained herein is confidential in nature and considered proprietary to WESCO Distribution, Inc. It is intended for the exclusive use of the employees, contractors and agents of client companies. We request that no oral or written disclosure of such information be made without the prior written approval by WESCO Distribution, Inc.*
Value Creation

For a beneficial financial impact across your entire business enterprise

The Value Creation Program includes all of the value-added services offered by WESCO, a provider of global supply chain solutions. Dozens of distinct solutions in multiple categories help companies like yours reduce supply chain costs, improve efficiencies, and achieve sustainability goals. For more information about the solutions on this page, review the Value Creation Solution Selector with your sales representative or request one via ValueCreation@wesco.com.

Communications
- Data Center Assessment
- Data Center Cooling System Evaluation
- Data Center Power System Evaluation
- Network Closet Assessment

eBusiness
- Digital Transaction Services
- eCommerce
- e-Stock
- Market Site Integration

Energy and Sustainability
- Energy Audit
- Lighting Management
- Lighting Renovation Services
- New Construction Lighting
- Renewable Energy Assessments
- Sustainability Assessments and Planning
- Waste Mitigation and Recycling Management
- Water Conservation Assessments

Engineering Services
- Design and Automation Services
- Electrical Systems Maintenance Assessment
- Life Extension and Modernization
- Metering and Software Analytics
- Power Distribution Services
- Power Factor Correction
- Power Quality

Production Support
- Assembly
- Cable Management
- Kitting
- Lean Labeling and 5S Signage Assessment
- Prefabricated Systems
- Process Streamlining

Safety
- Arc Flash Assessment
- Chemical Management
- Compliance and Technical Services
- Emergency Notification System Assessment
- Harsh and Hazardous Area Assessment
- Lockout/Tagout
- Personal Protective Equipment (PPE) Assessment
- Safety Labeling and Signage Assessment
- Spill and Leak Remediation Assessment
- Wiring Device Maintenance Assessment

Security
- IP Camera Addressing
- IP Camera Advanced Configuration
- Rack and Stack
- Surveillance Server Optimization

Supply Chain Optimization
- Emergency and Disaster Preparedness
- Industrial Vending
- Job Trailers
- Lean Inventory
- Lean Warehousing
- Product Standardization
- Sourcing
- Storeroom Management
- Supplier Rationalization
- Transaction Cost Review
- Vendor Managed Inventory (VMI)

Training
- Application Training
- Product Training

Working Capital
- Asset Recovery and Distribution
- Integrated Supply
- Turnkey Services

WESCO International, Inc. (NYSE: WC) is a publicly traded Fortune 500 company headquartered in Pittsburgh, Pennsylvania. It is a leading provider of electrical, industrial, and communications, security, maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2013 annual sales were approximately $7.5 billion. The company employs approximately 9,200 people, maintains relationships with over 25,000 suppliers, and serves over 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates nine fully automated distribution centers and approximately 475 full-service branches in North America and around the world, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

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