intelligent, logistic solutions
Mission

- We plan and organize worldwide logistics services with world-class quality.

- We satisfy our clients’ individual and complex requirements better than our competitors.
Vision

- Based on a network of own offices and partners, we offer complex logistics services to our clients.

- We take each client with his /her individual requirements seriously.

- We work closely with our clients as their competent partner.

- We are known for providing an extraordinary high service level.

- We communicate openly and thoroughly, both with our clients and within our Organization.

- We ensure stable rates of return by means of high customer loyalty and customized services.

- We are an attractive employer for motivated and qualified employees.

- We promote the individual development of our employees and seek to secure long-term staff retention.
History

- **1872**  Carl Lehnkering sets up a transport and forwarding business in Duisburg, Germany.

- **2002**  Preparations are made for spinning off VTG- Lehnkering AG’s industrial plant and seaport logistics division under the name LPL Lehnkering Projects + Logistics GmbH.

- **2003**  LPL Lehnkering Projects + Logistics GmbH starts business operations with a staff of 60 at 6 German branches.

- **2004**  - Expansion of company activities
  - Setup of country organizations in Italy and Libya

- **2005**  Establishment of an aircargo branch
History

- **2006**
  - Takeover of PWL KG’s RoRo activities in Bremerhaven

- **2007**
  - Change of name to LPL Projects + Logistics GmbH
  - Setup of country organization in Poland
  - Setup of country organization in Dubai

- **2008**
  - Group turnover exceeds 125 Mio. EUR
  - Setup of country organizations in Thailand and Saudi Arabia

- **2009**
  - Amalgamation of various business activities under LPL Projects + Logistics GmbH
  - Share capital increased to 1 Mio. EUR.
  - Setup of country organization in Malaysia
  - Start of strategic realignment program **Forward!LPL**
Growth

- In terms of revenues (Mio. €)

- as well as staff numbers.
Trust

- LPL has become one of the most successful mid-sized logistics companies in Germany.

- **Our financial rating** is on the same level as leading & well-known companies from industry and forwarding (Rated at lowest risk level “1” by Dun + Bradstreet).

- **Our client base** has been enlarged continuously over the last years.
Quality

- **Competent employees** with detailed market knowledge and years of experience

- **Concentration** on carefully selected target markets

- **Fast decision-making** due to lean and flexible company structure

- **Global market presence** through worldwide network

- **Uncompromising drive towards high service quality** based on ISO DIN 9001:2000 certification.
Scope

We focus on forwarding and logistics solutions in

- **Projects**
  Worldwide transport of entire plants ex works up to foundation

and

- **Logistics**
  Integrated logistics solutions from European and Overseas suppliers up to consignees worldwide

**tailor-made to YOUR requirements.**
Services

Within this scope, we offer

- Logistics consulting
- Road transport of general cargoes, heavy and oversized pieces
- Barging
- Airfreight
- Warehousing & distribution
- Industrial packing
- Seafreight (Container, breakbulk, heavy and oversized cargoes)
- Port handling
- Customs clearance
- Crane services, erection and on-site handling

as stand-alone service or client-specific solution

to / from / within our target markets.
## Services

### Solutions tailor-made to YOUR requirements

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Proactive Risk Management

- **Upstream**
  
  LPL offers its expertise to its clients through a comprehensive set of tools and measures designed to ensure that logistics-related contractual agreements / responsibilities are both feasible and well understood and all logistics-related processes are synchronized between buyer(s), client and suppliers before a project starts in earnest.

- **and downstream**
  
  Planning and executing a sensible risk management within in its own sphere of responsibility (of course in close coordination with its logistical subcontractors) stipulated in its logistics contract with the client.
LPconnect!

- **Common IT platform** for all parties involved

- **Functions**
  - Planning + shipping program
  - Monitoring of expediting
  - Statistics on project progress
  - Heavy lift list
  - Monitoring of critical items
  - Others as required by client, e.g. duty exemption monitoring
  - Establishing logistics budgets
  - Cost control report

- **Web-based access**

- **Can be modified** to meet our clients’ individual requirements
Some of our References

Projects: Experience

- During the last 5 years, LPL has handled - or is still handling - dozens of major industrial plant projects - often several jobs in parallel.

- Several of these were / are integrated logistics packages from EXW various worldwide suppliers to CFR port of entry or DDU site, often including erection.

- Heavy Lifts exceeding 500 tons, 70 m long and 8 m wide were / are common in these projects.

- Countries of destination were highly diverse and include e.g. Australia, Bulgaria, Brazil, Chile, India, Indonesia, Libya, PR China, Malaysia, Russia, Saudi Arabia, Spain, Trinidad, Turkey, the USA, the UAE and Qatar.
Projects: Case study Methanex, Chile

- **Project description**
  Methanex IV methanol plant at Punta Arenas (Chile) is one of the largest petrochemical complexes of its kind worldwide.

- **Some logistical key points**
  - Project size: 80,000+ FRT, incl. 50+ heavy pieces up to 390 to, 65 m length, 11.6 m width and 19.5 m height
  - Main origins: Korea, Thailand, Germany, Italy, USA, Mexico

- **Scope of services**
  - Logistics project management incl. transport- / packaging consulting
  - IT- based vendor management + project monitoring with ['Lconnect®']
  - Precarrriage to seaports
  - Sea transportation (More than 80 separate shipments)
  - 130+ inner American truckloads
  - Customs clearance coordination
  - Oncarrriage up to construction site
Projects: Case study Methanex, Chile

- Number of items: 130,000
- Number of countries of origin: 25
- Number of suppliers: 117
- Strategic importance for client: VERY HIGH
- Skills required from forwarder:
  - Planning (very precise)
  - Presence (global)
  - Procurement (smart)
Projects: Case study Methanex, Chile

Discharging simulation for methanol column (387 to, 65 m long, 8.3 m diameter) at Punta Arenas, Chile
Projects: Case study Methanex, Chile

Discharging simulation (cont.)
Projects: Case study Methanex, Chile

Discharging simulation (cont.)
Projects: Case study Methanex, Chile

Discharging simulation (cont.)
Projects: Case study Methanex, Chile

Discharging methanol column
(387 to, 65 m long, 8.3 m diameter)
Projects: Case study Methanex, Chile

On-carriage of methanol column to site
Projects: Case study Abutaraba, Libya

Project description
Integrated logistics package for delivery of components of Abutaraba desalination plant, Libya ex FAS ports of loading upto DDU site including erection

Some logistical key points
- Project size: 35,000+ freight tons incl. H/L upto 140 to unit weight
- Countries of origin: Korea and Philippines

Scope of services
- Logistics project management incl. transport consulting
- Sea transport ex ports of loading to Benghazi, Libya
- On-carriage to site
- Erection of heavy pieces
Projects: Case study Abutaraba, Libya

Transfer of 140 ton evaporator from heavylift vessel onto hydraulic trailer at Benghazi port

Erection of evaporator
Project: Case study Ma’aden SAP

- **Project description**
  Integrated logistics package for 3 sulphuric acid plants ex FAS/FCA/FOB worldwide locations up to DDU site Ma’aden industrial complex

- **Some logistical keypoints**
  - Project size: 100,000+ FRT, incl. H/L up to 290 to, 14 m high, 13m wide
  - Main origins: Argentina, Germany, Italy, USA, Taiwan, Spain, Bahrain

- **Scope of services**
  - Logistics project management incl. transport/packaging consulting
  - Internet-based project monitoring/tracking/tracing with Zconnect®
  - Vendor management
  - Pre-carriage to seaports
  - Sea transportation
  - Coordination of Saudi duty exemption procedure with Zconnect®
  - Customs clearance coordination
  - Oncarriage to construction site
Project: Case study Ma’aden SAP

14 tower segments being loaded on board BBC Atlantic (full charter) at Kaohsiung.

Oncarriage from Al-Jubail port to site.
Presence

- Complex logistical challenges more and more require global concepts. We are nearby - in more than 60 countries worldwide.

- with own offices in Germany, Poland, Italy, the United Arab Emirates, the USA and Thailand (soon to be joined by Malaysia and Saudi Arabia).

- complemented by our international network of competent partners, ensuring professional handling of your goods in any part of the world.
Global network

- LPL Germany
- LPL Italia
- LPL Spain
- LPL Poland
- LPL Dubai
- LPL Saudi Arabia
- LPL Thailand
- LPL Malaysia
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