How can Melaleuca help you...

Look better?
Feel better?
Live better?

Wellness Products
Shopping Club
WELLNESS

matters in every aspect of our lives...

health
environment
personal life
Healthy living should be easy and affordable for everyone.

Melaleuca is a manufacturer with a membership-based online shopping club that offers 500+ exclusive wellness products.

For just $19 per year, your membership allows you to shop monthly for Melaleuca products at a 30%–50% discount—shipped conveniently to your door.
Melaleuca Is Both the Manufacturer and the Store

The Largest Online Wellness Shopping Club in North America

500+ Wellness Products Manufactured by Melaleuca

$1.3 Billion in Annual Sales

MELALEUCA.COM

Shoppers Every Month
Up to 63% of the price you pay for grocery brands adds no value.
We created a **BETTER** way to invest that 63%.

We use it on things that **add value** to you.
We invest BACK into our products.

Higher-quality ingredients and more effective products.

Manufactured in the U.S.
And we give BACK to our customers.

Revenue sharing.

Melaleuca rewards you when you refer others to shop.
Same dollars, better spent.

500+ PRODUCTS

Higher Quality, Better Value

Solutions for Today’s Health Concerns

Safer for Your Home

Better for the Environment
Shop 500+ wellness products—simply switch stores!

Nutrition and Weight Loss

Sports Nutrition and Healthy Foods

Medicine Cabinet

Personal Care

Skin Care and Cosmetics

Home Cleaning, Laundry, and Dish Care
And yet...

80% of us don’t get enough exercise

73% of us eat unhealthy diets

69% of us are obese or overweight

90% of our time is spent indoors (where air quality is 2 to 5 times worse than outside)

40% of us aren’t getting adequate sleep

74% of us worry about not having enough money for retirement

Only 33% consider ourselves happy*

*See Appendix section for sources
You get the power of **PROVEN** wellness products.

- Clinically tested and proven effective
- Research conducted on actual products, not just ingredients
- Product benefits documented with third-party research
- Many formulas protected by U.S. patents
Innovative NUTRITION only available at Melaleuca.

No one else has our products.

No one else has our research.
Peak Performance Nutrition.
Clinically tested for superior benefits.

These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.
SPORTS NUTRITION for everyone.

• Advanced **fat-conversion** technology
• 4-electrolyte formula for **maximum rehydration**
• Antioxidant energy blend for **sustained performance**
• 30 grams of high-quality protein for ultimate **post-workout recovery**
Improved DIGESTIVE HEALTH for improved overall health.

• 1 in 3 adults suffers from digestive problems
• Refined foods, aging, stress, and even prescription medications are to blame
• A healthy digestive system helps keep the rest of the body’s systems functioning at optimal levels

10 billion colonies of acid-resistant probiotics
A unique blend of seven soluble and insoluble fibers
A full spectrum of digestive enzymes
Simply irresistible flavor.

SIMPLY FIT™
for the entire family.

Breakfast. Snack time. Anytime is the right time for healthy and delicious Simply Fit.

• Whole grains
• Better-for-you ingredients
• Added protein and fiber
PREMIUM COFFEE for health and happiness.

• A collection of **masterfully roasted**, incredibly **delicious** coffee blends
• Direct from the finest **high-altitude** arabica farms in the world
• Fresh, flavorful, and fairly sourced **for an uncompromising coffee experience**
• **10 varieties** including organic and Kona; also available for single-serve brewers
Personal care products for all of your family’s DAILY NEEDS.

NO formaldehyde
NO parabens
NO phthalates
NO triclosan
Let your beauty SHINE.

- Innovative skin care treatments using cutting-edge ingredients
- Premium luxury skin care with clinically proven results
- Vibrant color cosmetics with antiaging ingredients
- Salon-quality hair care with Protection Complex Technology™
PURE™

ESSENTIAL OILS.

Purity Tested
Quality Guaranteed

- 100% pure oil extracted directly from a traceable botanical source
- Tested to meet stringent quality specifications
- Harvested using sustainable and ethical practices
- Guaranteed to not contain synthetics or impurities
- Incredible value vs. the competition
Can plant-derived, biodegradable ingredients clean as well as harsh, harmful chemicals?

Yes. Even better.
Safe and effective cleaning—it’s in our NATURE.

Easy to read and understand what makes EcoSense® products better

Biodegradable, environmentally responsible ingredients

Safety call-outs quickly identify the lack of harmful ingredients

Proud to share our careful selection of ingredients.

Straightforward ingredient lists tell you what’s inside

Plant-derived and natural solutions
Better for the environment.

Since 1985, Melaleuca customers have helped the environment.

Clean home. Clean streams. Clean conscience.

NO chlorine bleach  NO phthalates
NO ammonia          NO triclosan
NO abrasives        NO parabens
NO phosphates       NO formaldehyde
NO fillers          NO child proof caps required

205 million pounds of plastic
41 million gallons of gasoline
46 million pounds of greenhouse gas
84 million pounds of algae from choking waterways
Save more. Waste less.

MelaPower® 6x
96 loads
$17.49
PREFERRED CUSTOMER

VS

3 Bottles of 2X Ultra Tide®
96 loads combined
$23.97*
COMPETITOR PRICE

6X
CONCENTRATED

Compare and Save

Clear Power®
Makes 96 fl. oz.
$5.69
PREFERRED CUSTOMER

VS

3.7 Bottles of Windex®
96 fl. oz. combined
$14.02†
COMPETITOR PRICE

12X
SUPER-CONCENTRATED

Tub & Tile™
Makes 96 fl. oz.
$5.69
PREFERRED CUSTOMER

VS

3 Scrubbing Bubbles®
96 fl. oz. combined
$12.87‡
COMPETITOR PRICE

12X
SUPER-CONCENTRATED

†Competitor product price from Walgreens.com, March 28, 2016.
‡Competitor product price from Walgreens.com, March 28, 2016.
The Melaleuca shopping club puts you in **CONTROL** of your family’s well-being.
Why becoming a Preferred Customer just makes sense.

30%-50% Discount Off Regular Prices

Better, Safer Products

Live a Healthier, More Vibrant Life

No Risk—100% Satisfaction Guarantee

Same Dollars, Better Spent
Shopping with Product Points is easy.

Melaleuca offers 500+ products equaling 5,000+ Product Points.

When you choose to shop monthly for at least 35+ Product Points, Melaleuca gives you significant rewards.
MONTHLY SHOPPING is what makes it all work.

When you:
Become a Preferred Customer with an annual $19 membership fee
Shop for 35+ Product Points monthly

Melaleuca gives you:
30%-50% discounted prices
Natural, safer, more effective products
Fresher products—we manufacture just in time

No risk. Cancel at any time.
Never be without your FAVORITES.

- Create a customized Select Pack that you will receive any month you’re too busy to shop
- You can update your selections at any time
- This also protects your Preferred Customer membership discounts and benefits
- Your customized Select Pack is billed directly to your account
Learn to Earn.
Educated shoppers make wiser decisions.

Once you understand the science behind our products—it’s really hard to shop anywhere else.

We’ll pay you to learn about our products.

- $40 in the first full month
- $100 total in the first 5 months
- 15% per month ongoing
For Preferred Customers Only

Melaleuca Marketplace

- Up to 15% cash back

- Melaleuca has leveraged its purchasing power to negotiate significant rebates from 650+ retailers

- Your Melaleuca Preferred Customer Membership provides you access to use Melaleuca’s portal into their websites
Melaleuca is built by customers who LOVE our products. That’s why referring customers makes sense for so many people!
What difference could additional income make?

- Work for yourself
- Peace of mind
- Travel more
- Live debt-free
- Have quality family time
- Enjoy carefree retirement
Imagine having the FREEDOM to live life on your own terms.
You’ll discover

YOU CAN DO IT.

Julie
Speech Pathologist
$35,389
First 1½ years

Alex
Student
$49,570
First year

Laurie
Corporate HR
$203,518
First 5 years

Shelby & AJ
Schoolteacher & Baseball Player
$281,094
First 5 years

Note: Results vary. See 2014 Annual Income Statistics.
You’ll discover
YOU CAN DO IT.

Jeff
Pharmaceutical Sales
$56,000
First year

Janice & Dean
Homemaker & Contractor
$389,799
First 7 years

Jill & Greg
Engineers
$2,006,169
First 13½ years

Molly
Speech & Language Pathologist
$95,915
First 3 years

Note: Results vary. See 2014 Annual Income Statistics.
What You Do:

Simply **refer** others and help them set up their shopping account with Melaleuca.

What You **Don’t Do:**

- You’re NOT a distributor
- You DON’T carry inventory
- You DON’T take orders or make deliveries
- NO billing or collections
- NO pressuring customers to make purchases
- NO risk
How you earn residual income:

1. **Refer** customers
2. **Mentor** others
3. **Advance**, earn **bonuses**, and **help others advance** and earn bonuses

**20%**

Earn up to a twenty percent ongoing commission on those you refer.

**7%**

Earn a seven percent ongoing commission on those referred by others.

**Plus**

Earn additional bonuses based on how quickly you advance.
96% of customers who shopped this month will shop again next month.

And that creates residual income.
As your business grows, so does your residual **INCOME**.

**Average ongoing monthly income:**

- **Director**
  - $156
- **Director 3**
  - $674
- **Senior Director–Senior Director 9**
  - $4,417–$8,129
- **Executive Director–Executive Director 9**
  - $7,411–$20,556
- **National Director–National Director 9**
  - $20,608–$33,952
- **Corporate Director–Corporate Director 7**
  - $51,582–$214,824
Senior Director
Develop 5 personal Directors.
Average ongoing **monthly** earnings:
$4,417–$8,129*

Car bonus: $500 per month

Executive Director
Develop 10 personal Directors.
Average ongoing **monthly** earnings:
$7,411–$20,556†

Car bonus: $1,000 per month

*Represents the actual 2014 income stats among commission-rate Senior Directors—Senior Directors 9
†Represents the actual 2014 income stats among commission-rate Executive Directors—Executive Directors 9
National Director
Average ongoing **monthly** earnings:
$20,608–$33,952*  
Car bonus:  
$1,200  
per month

Corporate Director
Average ongoing **monthly** earnings:
$51,582–$214,824†  
Car bonus:  
$1,500  
per month

†Represents the actual 2014 income stats among commission-rate Corporate Directors—Corporate Directors 7.
Together we can create a better TOMORROW.
Where do you see yourself?

1. Preferred Customer
   - **SHOP**
     - Improve health
     - Enjoy $100 in free products
     - 30%-50% discounts

2. Supplemental Income
   - **SHOP & REFER**
     - 5-10 hours/week
     - $500-$2,500+/month*
     - Maximize Pacesetter

3. Significant Income
   - **SHOP & REFER**
     - 20+ hours/week
     - >$5,000+/month*
     - Maximize Pacesetter

* See 2014 Income Statistics
Get started.

Set up your shopping account.

Start shopping at Melaleuca.com and create a Select Pack while you’re there.

Watch Learn to Earn videos to earn $100 in Loyalty Shopping Dollars.
Discover more Melaleuca products at greater savings.

49
of Melaleuca’s most popular products

Regular Price: $678
Preferred Customer Price: $464
Save $165 off Preferred Price

Home Conversion Pack
$299

32
of Melaleuca’s most popular products

Regular Price: $438
Preferred Customer Price: $303
Save $104 off Preferred Price

Value Pack
$199
Big savings on life-changing products. $99 packs.

**The Customer Favorites Pack**

- Regular Price: $194.96
- Preferred Customer Price: $128.81
- Preferred Customer Savings: $66.15
- New Customer Only Pack Price: $99.00
- Additional Savings: $29.81

**The Safer for Your Home Pack**

- Regular Price: $214.41
- Preferred Customer Price: $145.62
- Preferred Customer Savings: $68.79
- New Customer Only Pack Price: $99.00
- Additional Savings: $46.62

**The Core Nutrition and Fitness Pack**

- Regular Price: $189.49
- Preferred Customer Price: $131.39
- Preferred Customer Savings: $58.10
- New Customer Only Pack Price: $99.00
- Additional Savings: $32.39

**The Sei Bella® Beauty Pack**

- Regular Price: $236.00
- Preferred Customer Price: $141.00
- Preferred Customer Savings: $95.00
- New Customer Only Pack Price: $99.00
- Additional Savings: $42.00

**The Bath and Body Pack**

- Regular Price: $191.48
- Preferred Customer Price: $129.43
- Preferred Customer Savings: $62.05
- New Customer Only Pack Price: $99.00
- Additional Savings: $30.43
THANK YOU.
ADVANCE TO Director Status

Refer 8 Preferred Customers within the first 30–60 days

$556*

$56* Commissions from orders

$300* One-time commissions

$200* Advancement bonuses

*See Appendix section for details.
Refer 10 Preferred Customers within the first 30–90 days

$1,126*

- **$151*** Commissions from orders
- **$375*** One-time commissions
- **$600*** Advancement bonuses

*See Appendix section for details.
Refer 11 Preferred Customers
Help 1 refer 10 Preferred Customers in 30-120 days

$2,492*

$292* Commissions from orders
$400* One-time commissions
$1,800* Advancement and Mentoring bonuses

*See Appendix section for details.
Revenue Sharing and Referring Customers

As customers are placed in your organization, you share in the revenue from those customers’ purchases in 2 Referral Generations.

<table>
<thead>
<tr>
<th>Refer 2 Customers and Earn on 3 Generations</th>
<th>Refer 4 Customers and Earn on 4 Generations</th>
<th>Refer 8 or More Customers and Earn on 7 Generations</th>
</tr>
</thead>
<tbody>
<tr>
<td>125 Customers</td>
<td>625 Customers</td>
<td>3,125 Customers</td>
</tr>
<tr>
<td>15,625 Customers</td>
<td>78,125 Customers</td>
<td></td>
</tr>
</tbody>
</table>

Earn 7% on monthly purchases in your organization

Earn up to 20% on your personal customers’ purchases

<table>
<thead>
<tr>
<th>Personal Customers</th>
<th>Earn</th>
</tr>
</thead>
<tbody>
<tr>
<td>1–7</td>
<td>7%</td>
</tr>
<tr>
<td>8–19</td>
<td>14%</td>
</tr>
<tr>
<td>20+</td>
<td>20%</td>
</tr>
</tbody>
</table>

For illustration purposes only. Refer to Melaleuca Compensation Plan for details.
Pacesetter doubles your advancement bonuses.

2X payouts for speed

<table>
<thead>
<tr>
<th>Status</th>
<th>Advancement Bonus</th>
<th>On Pacesetter 2x Bonus</th>
<th>Time Frame* (months)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Director</td>
<td>$100</td>
<td>$200</td>
<td>1–2</td>
<td></td>
</tr>
<tr>
<td>Director 2</td>
<td>$200</td>
<td>$400</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Director 3</td>
<td>$500</td>
<td>$1,000</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>Director 4</td>
<td>$500</td>
<td>$1,000</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Director 5</td>
<td>$500</td>
<td>$1,000</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Director 6</td>
<td>$600</td>
<td>$1,200</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Director 7</td>
<td>$700</td>
<td>$1,400</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td>Director 8</td>
<td>$800</td>
<td>$1,600</td>
<td>9</td>
<td></td>
</tr>
<tr>
<td>Director 9</td>
<td>$1,000</td>
<td>$2,000</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Senior Director</td>
<td>$2,000</td>
<td>$4,000</td>
<td>11–12</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$6,900</td>
<td>$13,800</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Since becoming a Marketing Executive
**Customers**

The majority (64%) of those who buy Melaleuca products each month are strictly customers. They're not interested in pursuing the Melaleuca financial opportunity. They just love Melaleuca products. Only a few of them will ever decide to build a Melaleuca business.

**Product Advocates**

24% of all Melaleuca customers have referred at least one customer but fewer than eight customers. As those customers purchase products directly from Melaleuca, those who referred them receive a small commission. These households are not necessarily interested in the financial opportunity. Their relationship with Melaleuca is primarily because they love Melaleuca products. Their “status” is determined by how many customers they have referred. A Product Advocate has at least one customer. A Product Advocate 2 has referred at least two customers and a Product Advocate 3 has referred at least four customers. While these individuals may not be considered serious business builders, their customers (like the vast majority of Melaleuca customers) come from word-of-mouth referrals. Therefore, the overall contribution of these individuals is significant.

<table>
<thead>
<tr>
<th></th>
<th>ANNUAL INCOME</th>
<th>PERSONAL CUSTOMERS</th>
<th>TOTAL ACTIVE CUSTOMERS</th>
<th>TIME TO ACHIEVE STATUS¹</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>HIGH</td>
<td>LOW</td>
<td>AVERAGE</td>
<td>MINIMUM</td>
</tr>
<tr>
<td>PRODUCT ADVOCATE</td>
<td>$1,904</td>
<td>$24</td>
<td>$86</td>
<td>0</td>
</tr>
<tr>
<td>PRODUCT ADVOCATE 2</td>
<td>$4,453</td>
<td>$24</td>
<td>$231</td>
<td>2</td>
</tr>
<tr>
<td>PRODUCT ADVOCATE 3</td>
<td>$14,652</td>
<td>$24</td>
<td>$529</td>
<td>4</td>
</tr>
</tbody>
</table>

**Beginning a Business**

About one out of nine customers (12%) will decide to start their own Melaleuca business and eventually achieve Director status, which is considered the first step to becoming a business builder. Directors have made a significant effort (probably spent 50 hours or more) in developing at least eight Melaleuca customers. Those estimated 50 hours could have been spent in a single week or could have been spent over several years. But at some point in their lives, Directors have invested enough time to develop (and maintain) at least eight Melaleuca customers.

<table>
<thead>
<tr>
<th></th>
<th>ANNUAL INCOME</th>
<th>PERSONAL CUSTOMERS</th>
<th>TOTAL ACTIVE CUSTOMERS</th>
<th>TIME TO ACHIEVE STATUS¹</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>HIGH</td>
<td>LOW</td>
<td>AVERAGE</td>
<td>MINIMUM</td>
</tr>
<tr>
<td>DIRECTOR/ DIRECTOR 2 (86.7%)</td>
<td>$39,358</td>
<td>$58</td>
<td>$2,111</td>
<td>8</td>
</tr>
</tbody>
</table>
Initial Leadership Status

Leaders at these statuses have made a more serious effort to build a Melaleuca business. Those who have reached these leadership statuses have not only invested enough time to refer several customers, but they have also helped some of those customers start a business and become Marketing Executives. Those Marketing Executives have, in turn, referred additional customers who purchase Melaleuca products each month. Commissions are paid based on the development of customers and the development of leaders who help others reach their goals.

<table>
<thead>
<tr>
<th>Status</th>
<th>High</th>
<th>Low</th>
<th>Average</th>
<th>Minimum</th>
<th>Average</th>
<th>Minimum</th>
<th>Average</th>
<th>Shortest</th>
<th>Longest</th>
</tr>
</thead>
<tbody>
<tr>
<td>DIRECTOR 3</td>
<td>$32,940</td>
<td>$2,815</td>
<td>$8,091</td>
<td>11</td>
<td>31</td>
<td>41</td>
<td>184</td>
<td>1 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>DIRECTOR 4/5</td>
<td>$47,045</td>
<td>$4,770</td>
<td>$13,423</td>
<td>13</td>
<td>40</td>
<td>103</td>
<td>304</td>
<td>1 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>DIRECTOR 6/7</td>
<td>$60,528</td>
<td>$10,344</td>
<td>$23,478</td>
<td>15</td>
<td>53</td>
<td>204</td>
<td>524</td>
<td>1 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>DIRECTOR 8/9</td>
<td>$89,272</td>
<td>$16,127</td>
<td>$31,841</td>
<td>18</td>
<td>60</td>
<td>310</td>
<td>617</td>
<td>1 Mo.</td>
<td>120 Mo.</td>
</tr>
</tbody>
</table>

Advanced Leadership Status

Those Marketing Executives who reach Senior Director or above have shown substantial interest and dedication in building a Melaleuca business. While they may not work their businesses full time, it is essential that they invest some time each month nurturing, training, and helping those in their marketing organizations. Melaleuca advocates that Marketing Executives keep their full-time jobs and work their Melaleuca businesses in their spare time. However, some Executive Directors at the higher income statuses do work their businesses close to full time. Melaleuca strongly advocates that Marketing Executives do not quit their full-time jobs until their Melaleuca incomes far surpass the incomes they receive from their full-time employers. Rather, they should add their Melaleuca incomes to their regular incomes, thereby making a substantial difference in their family finances.

<table>
<thead>
<tr>
<th>Status</th>
<th>High</th>
<th>Low</th>
<th>Average</th>
<th>Minimum</th>
<th>Average</th>
<th>Minimum</th>
<th>Average</th>
<th>Shortest</th>
<th>Longest</th>
</tr>
</thead>
<tbody>
<tr>
<td>SENIOR DIRECTOR</td>
<td>$340,032</td>
<td>$23,090</td>
<td>$60,928</td>
<td>20</td>
<td>77</td>
<td>433</td>
<td>1,094</td>
<td>1 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>EXECUTIVE DIRECTOR</td>
<td>$652,762</td>
<td>$44,416</td>
<td>$142,846</td>
<td>20</td>
<td>108</td>
<td>1,033</td>
<td>2,515</td>
<td>4 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>NATIONAL DIRECTOR</td>
<td>$616,476</td>
<td>$157,887</td>
<td>$312,304</td>
<td>20</td>
<td>127</td>
<td>3,225</td>
<td>5,050</td>
<td>18 Mo.</td>
<td>120 Mo.</td>
</tr>
<tr>
<td>CORPORATE DIRECTOR</td>
<td>$2,577,896</td>
<td>$618,993</td>
<td>$1,245,590</td>
<td>20</td>
<td>204</td>
<td>8,090</td>
<td>14,318</td>
<td>29 Mo.</td>
<td>120 Mo.</td>
</tr>
</tbody>
</table>

The above annual income statistics include all North American Melaleuca Marketing Executives who were active during all 12 months of the period ending December 2014 and performed the minimum activity required at each status. The incomes stated include all commissions and bonuses actually paid during the period.

1 Includes all active Marketing Executives joining Melaleuca within the past 10 years.
2 Includes statistics for Senior Director through Senior Director 9.
3 Includes statistics for Executive Director through Executive Director 9.
4 Includes statistics for National Director through National Director 9.
5 Includes statistics for Corporate Director and higher.

For the purpose of these statistics, a Marketing Executive’s leadership or developmental status was calculated by taking the highest status achieved and maintained for at least seven consecutive months. The information on this page is not necessarily representative of what any individual Marketing Executive will earn with this program. Any representation or guarantee of specific earnings would be misleading. Success with any business takes hard work, diligence, perseverance, and leadership. Success with Melaleuca will depend on how effectively a Marketing Executive exercises those qualities.
**Appendix**

**Page 50**

* **Director in 30–60 days**
  * Assumptions used:
    - Qualified for Pacesetter program
    - 8 Personally Enrolled Customers
    - First 60 days
    - 1 Home Conversion Pack
    - 2 Value Packs
    - Commissions from orders: $56.70
    - One-time commissions: $300
    - One-time bonuses: $200
    - Total: $556.70
    - Ongoing commissions from orders after the initial 60-day period:
      - $50.40 per month/$604.80 per year
    - Refer to the New Day Compensation Plan for details

**Page 51**

* **Director 2 in 30–90 days**
  * Assumptions used:
    - Qualified for Pacesetter program
    - 10 Personally Enrolled Customers
    - 24 total Preferred Customers
      - (14 non-Personal Enrollees)
    - First 90 days
    - 2 Home Conversion Packs
    - 1 Value Pack
    - Commissions from orders: $151.20
    - One-time commissions: $375
    - One-time bonuses: $600
    - Total: $1,126.20
    - Ongoing commissions from orders after the initial 90-day period:
      - $107.10 per month/$1,285.20 per year
    - Refer to the New Day Compensation Plan for details

**Page 52**

* **Director 3 in 30–120 days**
  * Assumptions used:
    - Qualified for Pacesetter program
    - 11 Personally Enrolled Customers
    - 56 total Preferred Customers
      - (45 non-Personal Enrollees)
    - First 120 days
    - 2 Home Conversion Packs
    - 1 Value Pack
    - Commissions from orders: $292.95
    - One-time commissions: $400
    - One-time bonuses: $1,800
    - Total: $2,492.95
    - Ongoing commissions from orders after the initial 90-day period:
      - $211.05 per month/$2,532.60 per year
    - Refer to the New Day Compensation Plan for details

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"Obesity and Overweight," Centers for Disease Control and Prevention, 14 January 2015, Web.


Enhancing the lives of those we touch by helping people reach their goals.℠