GUILFORD COUNTY SCHOOLS
RFP # 5190
Request For Proposal to provide
Nursing Services (RN, LPN)

Proposals are being solicited for Nursing Services (RN, LPN) for students in the Guilford County Schools.

The Guilford County Schools (GCS) provides an appropriate education for all students identified as having special needs pursuant to the Individuals with Disabilities Education Act (IDEA). Some handicapped students need Nursing services as part of their individual education program (IEP) as well as some students covered under Section 504.

Proposal

Proposals shall include, but are not limited to, all performance requirements/specifications listed below. Any proposed services which are over and above standards for professional practice and/or the requirements/specifications listed below shall also be noted. All financial considerations shall be noted, as well as a listing of recent similar work in school districts, including the Guilford County Schools.

Performance Requirements/Specifications

1. Agencies that provide the services of a Licensed Practical Nurse will provide appropriate supervision by a Registered Nurse. Agencies will provide nurses who are licensed for the specific duties assigned.

2. Providing direct nursing services to assigned students, based on the individual student’s educational need, health care plan and physician’s orders.

3. Providing medical treatments to assigned student(s), based on the individual student educational need, healthcare plan and physician’s orders.

4. Attending parent conferences and or individual education plan meetings, if invited, to contribute to the educational program of the assigned students.

5. Complete required documentation including Medicaid billing forms as required by Guilford County Schools

6. Be available to accompany student on the school bus when student needs warrant it.

Following is a link to the NC Board of Nursing website:

http://www.ncbon.com/content.aspx?id=440
General Requirements

1. Proposals must address all aspects of the above stated performance requirements.

2. Proposals must include the maximum number of hours of nursing services that could be provided per week.

3. Proposals must include at least two references of persons familiar with similar work done by this service provider.

4. Proposals must clearly state the cost per hour of services delivered. Guilford County Schools does NOT reimburse for mileage in addition to cost/hour rate. Proposals must clearly state other financial considerations that may be incurred in addition to the hourly rate.

5. Proposals must include R.N. or L.P.N. licensure status, and the agency’s Federal ID Number, where applicable.

6. Proposal must include a copy of the current Professional Liability insurance certificate, with Guilford County Schools listed as an Additional Insured.

7. Proposals must specify any services or supplies to be provided by GCS (eg: training, testing, materials, equipment).

General Conditions.

1. All applicable sections of the Guilford County Board of Education Policies and the General Statutes of North Carolina, as amended, are made part of this contract by this reference. This includes, but is not limited to, purchasing and payment procedures. Copies of the above are available for inspection and review at 712 North Eugene Street, Greensboro, NC, 27401.

2. Any exceptions to the performance requirements/specifications and/or conditions shall be noted and explained in a clearly identified section of the proposal.

3. Contract may be renewed for an additional two (2) years if mutually agreeable between both parties.

Evaluation of Proposal

Evaluation shall be based on an assessment of submitted proposals and shall include consideration of the performance requirements/specifications, financial considerations, qualifications, and prior experiences. Follow-up discussion with the offerers best suited to complete the work may be requested.
Questions

Questions regarding the provision of services to GCS or the proposal and evaluation process should be directed to Fonda Curtis, Coordinator, Exceptional Children Services, curtisf@gcsnc.com. Questions are due via e-mail, NO later than Wed, Apr. 20, 2011, at 5:00pm.

Proposal Due Date

Three (3) signed, sealed ORIGINAL copies of the proposal shall be sent to John Mann, Purchasing Officer, Guilford County Schools, 501 West Washington Street, Greensboro, North Carolina 27401, beginning on Friday, May 20, 2011. Due to our ongoing need for providers, there will NOT be a closing date for proposals. However, we would like to receive proposals as soon as possible, in order to begin the review process and award contracts well in advance of the start of the 2011-12 school year, which, for students, is August 25, 2011.

Proposal Format

The proposal may be in any format desired by the offerer. A sample is included on a following page. Please also include the following statement: “In addition to the proposal as presented and any exceptions clearly noted, I understand that all requirements, specifications and conditions of the Request for Proposal are made part of any subsequent contract.”

Billing Requirements

Please refer to the separate GCS Billing instructions for details on how to submit invoices for payment for services rendered.

Termination of Contract

Contracts may be terminated by either party upon 30 days’ written notice.

Drug and Alcohol Free Workplace

Please refer to Guilford County Schools Board of Education Policies and Procedures, under the Board of Education link on the GCS website. Under Section G, “Personnel,” carefully review GA and GA-P, regarding GCS’ commitment to a Drug and Alcohol Free Workplace.
Special Requirements Regarding Criminal Background

Criminal Background Investigations of individuals working on school property

A. At a minimum, a vendor shall obtain a complete North Carolina statewide criminal background investigation for all employees who will work on a site, covering a period for the last seven (7) years. In the event that the vendor is from out of state, the criminal background investigation shall be broadened to include their home state, as well as the state of North Carolina as outlined above. The company providing such information must be recognized by local law enforcement agency as qualified to do so. All costs associated with these criminal background checks is the responsibility of the vendor.

B. Any individual with the following criminal convictions or pending charges will NOT be permitted on any school property.

1. Child Molestation or Abuse or indecent liberties with a child;
2. Rape;
3. Any Sexually Oriented Crime;
4. Drugs: Felony use, possession or distribution;
5. Murder, manslaughter or other death related charge; or
6. Assault with a deadly weapon or assault with intent to kill.

C. Any individual with a prior conviction or pending charges contained in the aforementioned list, shall be banned (not allowed) from any school property.

D. Each person on site must wear a plastic laminated identification badge or item of clothing that identifies the name of the company and the person’s name. These badges are to be computer produced at a font large enough to be clearly visible. Guilford County Schools, may, at any time, request verification of criminal background investigation for any employee on school property.
Proposal to Offer Nursing (RN, LPN) Services

In response to the current Request for Proposal for Nursing (RN, LPN) services, I am proposing the following:

1. I agree to meet all the Performance Requirements/Specifications described in the Request for Proposal.

2. I have the following specialized skills: ___________________________________________.
   ___________________________________________.

3. I can provide a maximum of ________ hours of services per week.

4. a. ___________________________________________.
   b. ___________________________________________.

   (Provide names, addresses and phone numbers) are familiar with my professional work and may be contacted for references.

5. My fee will be $_______________ per hour of service delivered.

6. My Licensure status in North Carolina is ___________________________________________.

7. I would expect the Guilford County Schools to provide the following equipment and services: ___________________________________________.
   ___________________________________________.

In addition to the proposal as presented and any exceptions clearly noted, I understand that all requirements, specifications and conditions of the Request for Proposal are made part of any subsequent contract.

__________________________________________.
Signature of Provider

Are you a Minority or Woman Business Enterprise? _____yes _____no

__________________________________________.
Signature

__________________________________________.
Federal ID or SS Number

__________________________________________.
Date