Welcome to Aetna’s office manual for participating physicians, facilities and office staff.

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Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies (Aetna). Benefits and insurance plans are offered, administered and/or underwritten by Aetna Health Inc., Aetna Health of California, Inc., Aetna Health Insurance Company of New York, Aetna Health Insurance Company, Aetna Life Insurance Company, Aetna Health Administrators, LLC and Strategic Resource Company. Aetna Behavioral Health refers to an internal business unit of Aetna. In Florida, by Aetna Health Inc. and/or Aetna Life Insurance Company. In Maryland, by Aetna Health Inc., 151 Farmington Avenue, Hartford, CT 06156. Each insurer has sole financial responsibility for its own products. Aetna Medicare is an HMO/PPO plan with a Medicare contract. Aetna Medicare is a prescription drug plan with a Medicare contract. Enrollment in Aetna Medicare depends on contract renewal. Plans are offered by Aetna Health Inc., Aetna Health of California Inc. and/or Aetna Life Insurance Company (Aetna). Not all health services are covered. See Evidence of Coverage for a complete description of benefits, exclusions, limitations and conditions of coverage. Plan features and availability may vary by location.
We developed the office manual to meet your needs

You’ve told us what’s important to you. As a result, we developed this manual to help you navigate the often challenging world of health care.

Whether you’re new to Aetna or have participated with us for years, we believe you’ll find the office manual helpful in your day-to-day work. It contains meaningful information that makes it easier for you to work with us more effectively and efficiently. Topics range from how to get claims paid faster to learning how to reduce administrative burdens. We designed the office manual to give you more time to focus on what’s most important to you — improving the health and well-being of your patients.

If you’re new to Aetna’s network

We have tools and resources to introduce you to working with Aetna. These include:

• Aetna at a Glance: This quick reference guide will help you learn about various tools and transactions. It also contains important contact information. Go to www.aetnaeducation.com and select “Reference Tools.”
• Aetna Benefits Products booklet: This easy-to-use handbook contains information on Aetna benefits products, including primary care physician (PCP) selection, referral requirements and precertification instructions. To find it, visit www.aetnaeducation.com and select “Reference Tools.”

Local network information

Regulations and Aetna program requirements may vary from state to state, so the regional information section includes some market-specific information. The key national contacts and regional information sections provide access to important contacts, including website addresses and telephone and fax numbers.

Information you need to know

We also recommend you learn more about the following topics:

• Secure provider website: You’ll notice the term secure provider website used throughout the office manual. You can perform most electronic transactions through this website. That includes submitting claims, checking patient benefits and eligibility, and requesting precertifications. You have to register to use the website.
• Patient advocacy: As advocates on behalf of your patients who are Aetna plan members, you should review and become familiar with the member rights and responsibilities outlined in the office manual.
• Informed consent: You’re responsible for providing your patients with all the information relevant to their conditions. This includes all health care alternatives, including potential risks and benefits, even if their plan doesn’t cover the option.
• Patient emergencies: If your Aetna patients need emergency care, they have coverage 24 hours a day, 7 days a week, anywhere in the world.
• Providing information: By providing us with complete and accurate medical information and diagnoses, you help us make appropriate coverage determinations.
• Independent contractors: As indicated in our physician agreements, participating health care professionals are not employees or agents of Aetna or any of our affiliates.
• Guidance on coverage: If you’re unsure whether a particular service or treatment is considered medically necessary or experimental/investigational under a patient’s plan, consult our Clinical Policy Bulletins.
• Appeals: You can appeal adverse benefits determinations and physician or other health care professional adverse reimbursement decisions. Members may have the right to an external review if the circumstances of the appeal meet the criteria for external review. Medicare appeals will follow the guidelines set by the Centers for Medicare & Medicaid Services (CMS).
• Products: We use the following product groupings throughout the office manual to simplify references to the variety of benefits plans. (Not all products are available in all areas.)

Note: The term “precertification” (used here and throughout the office manual) means the utilization review process to determine if a requested service, procedure, prescription drug or medical device meets our clinical criteria for coverage. It does not mean precertification as defined by Texas law, as a reliable representation of payment of care or services to fully insured HMO and PPO members.
### PCP selection and referral required with some direct access options

- Aetna Medicare℠ Plan (HMO) (available in select markets)
- Aetna Select℠
- Elect Choice® (EPO)
- HMO

### PCP selection and referral not required, except to receive maximum benefits

- Managed Choice® POS
- Quality Point-of-Service® (QPOS®)

### PCP selection encouraged, but not required (open access features)*

- Aetna Choice® POS
- Aetna Choice POS II
- Aetna Health Network Option℠
- Aetna HealthFund® Health Reimbursement Arrangement
- Aetna HealthFund Health Savings Account
- Aetna Limited Benefits Insurance Plan® (PPO)**
- Aetna Medicare℠ Plan (Open Access HMO) — available in select markets
- Aetna Medicare℠ Plan (PPO)
- Aetna Open Access® Elect Choice
- Aetna Open Access HMO
- Aetna Open Access Managed Choice®
- Aetna Voluntary Group Medical Plan (indemnity)**
- Open Access Aetna Select℠
- Open Choice® PPO
- Traditional Choice®

*Except for behavioral health or based on plan sponsor requirements.
**Formerly Aetna Affordable HealthChoices.
# Key national contacts

<table>
<thead>
<tr>
<th>Department</th>
<th>Contact information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Provider services</strong></td>
<td></td>
</tr>
<tr>
<td>HMO-based and Medicare Advantage plans</td>
<td>1-800-624-0756</td>
</tr>
<tr>
<td>All other plans</td>
<td>1-888-MD-Aetna (1-888-632-3862)</td>
</tr>
<tr>
<td><strong>Patient management/precertification</strong></td>
<td></td>
</tr>
<tr>
<td>HMO-based and Medicare Advantage plans</td>
<td>1-800-624-0756 Select “Precertification” from the menu.</td>
</tr>
<tr>
<td>All other plans</td>
<td>1-888-MD-Aetna (1-888-632-3862) Select “Precertification” from the menu.</td>
</tr>
<tr>
<td>Medicare expedited organization determinations (EODs)</td>
<td>Fax: 860-754-5468&lt;br&gt;Note: Use this fax number only for Medicare EODs. For non-expedited requests and all requests for Part B medical injectable items, continue using your current process.</td>
</tr>
<tr>
<td><strong>Pharmacy management precertification</strong></td>
<td>Pharmacy management precertification&lt;br&gt;Phone: 1-800-414-2386&lt;br&gt;Fax: 1-800-408-2386&lt;br&gt;Specialty drug precertification&lt;br&gt;Phone: 1-866-503-0857&lt;br&gt;Fax: 1-888-267-3277&lt;br&gt;Online</td>
</tr>
<tr>
<td>Aetna Specialty Pharmacy® (for ordering self-injectable medications)</td>
<td>Phone: 1-866-782-2779&lt;br&gt;Online</td>
</tr>
<tr>
<td>Aetna Health Connections℠ disease management program</td>
<td>1-866-269-4500</td>
</tr>
<tr>
<td>Beginning Right® maternity program</td>
<td>1-800-272-3531</td>
</tr>
<tr>
<td>Breast cancer case management program</td>
<td>1-888-322-8742</td>
</tr>
<tr>
<td>BRCA genetic testing program (genetic testing for breast and ovarian cancers)</td>
<td>1-877-794-8720</td>
</tr>
<tr>
<td>Infertility program</td>
<td>1-800-575-5999</td>
</tr>
<tr>
<td>National Medical Excellence Program® (transplants)</td>
<td>1-877-212-8811</td>
</tr>
<tr>
<td>Informed Health® Line</td>
<td>1-800-556-1555</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>1-888-632-3862</td>
</tr>
<tr>
<td>Medicare Service Center</td>
<td>1-800-624-0756</td>
</tr>
<tr>
<td>Aetna Workers’ Comp Access® service center</td>
<td>1-800-238-6288</td>
</tr>
<tr>
<td>Aetna Student Health</td>
<td>PO Box 15708&lt;br&gt;Boston, MA 02215-0014</td>
</tr>
</tbody>
</table>
Dispute submission

Write to the PO box listed on the Explanation of Benefits (EOB) and/or the denial letter related to the issue you’re disputing. Include the reason(s) for the disagreement.

HMO-based and Medicare Advantage plans:
1-800-624-0756

All other plans:
1-888-MD-Aetna (1-888-632-3862)

Note: Callers should have the EOB and the original claim for reference.

Aetna electronic payer ID number
60054

Website | Link
---|---
Aetna | www.aetna.com
Aetna’s secure provider website | https://connect.navinet.net
Aetna InteliHealth website | www.intelihealth.com
DocFind online referral directory | www.aetna.com/docfind
Aetna’s medication search tool (formulary) | www.aetna.com/fse/plantype.do?businesssectorcode=cm
Aetna Women’s Health program | http://womenshealth.aetna.com
Aetna Compassionate Care program | www.aetnacompassionatecare.com
Council for Affordable Quality Healthcare (CAQH) | http://caqh.org/
Aetna Medicare | www.aetnamedicare.com
Behavioral health

Overview

View the Aetna Behavioral Health page on our secure provider website. There you’ll find:

• Our comprehensive Behavioral Health Provider Manual
• Archived issues of Aetna Behavioral Health Insights™, our newsletter for participating behavioral health professionals
• Aetna Behavioral Health Specialty Programs overview
• Clinical Practice Guidelines
• Aetna Depression Management information and much more
Electronic solutions

Overview

Aetna Provider eSolutions℠
Electronic solutions for provider offices and facilities

From the time an Aetna member schedules an appointment through claims payment, we’re committed to making it easy for your office or practice to work with us electronically.

Take advantage of our suite of electronic transactions and increase your office’s efficiency. Below we highlight key features and benefits of our available electronic transactions.

Working directly with Aetna: Transactions overview

Eligibility and benefits inquiry

Our eligibility and benefits inquiry transaction enables you to request patient eligibility status quickly and easily.

- Verify member eligibility and demographics.
- Find detailed financial information, including deductible, copayment and coinsurance for individual and family levels.

Payment Estimator

Our Payment Estimator transaction enables you to request estimates for patients on, or prior to, the date of service.

- Learn Aetna’s estimated payment amount.
- Get reliable estimates of patient copayments, coinsurance and deductibles.
- Access printable information to help you initiate financial discussions with patients prior to, or at the time of care.
- Reduce, and potentially eliminate, after-the-fact financial surprises for you and your patients.

Note: If you perform transactions through a vendor other than our secure provider website on NaviNet®, functionality may vary.
Precertification add and inquiry
Our precertification add and inquiry transactions are quick, easy ways to request or check the status of a precertification.
• Availability for all Aetna benefits plans 24 hours a day, Monday through Saturday.
• Minimal wait time for initial responses.
• Ability to determine if medical precertification is required via precertification code search tool.
• Precertification inquiry lets you confirm whether a valid precertification is present.
• Ability to check the status of previously submitted requests.

Referral add and inquiry
Referral add and referral inquiry transactions are quick, easy ways to request or check the status of a referral.
• Request referral authorization.
• Inquire about the status of a referral.
• Use for any Aetna plans that require a referral.

Claims submission
You can submit professional claims for free and get reimbursed faster than submitting paper claims.
• Receive an automatic acknowledgement for all submitted claims.
• Ability to submit coordination of benefits claims electronically.

Claims status transactions
Our claims status transactions allow you to check on the status of submitted claims.
• Use the claims status inquiry for single member inquiries.
• Use the claims status report to review multiple claims over a designated time period.
• Request financial status as a follow-up to both claims status inquiry and report to provide additional financial details.

Electronic funds transfer (EFT)
EFT allows you to discontinue paper checks and get your payments up to a week faster.
• Save paper and manage your business effectively with a convenient audit trail.
• Sign up to receive e-mails when payments have been transmitted to your bank.

Online claim Explanation of Benefits (EOB)
Through Aetna’s secure provider website, you can eliminate even more paper by accessing your EOBS online.
• Access EOBS online 7 days a week, within 24 hours of claims processing.
• View, download and save as a PDF or print EOBS, as needed.
• Receive notification when EOBS become available.
• EOB activity page allows multiple search criteria to access all available EOBS.

Electronic remittance advice (ERA)
Our ERA transaction provides EOB information electronically.
• Automate your posting processes.
• Receive separate ERAs for the same tax ID number for all associated billing addresses and National Provider Identifiers (NPIs).

Money² for Health: Helping you get patient payments fast
Aetna is working with Citi® to offer Money² for Health, a multi-payer payment solution. It’s designed to simplify health care payments for your patients, making it easy for them to review and pay balances to you. Money² for Health can also help you lower costs and save time.

Learn more about the benefits and register today. For more information:
• Visit www.health.money2.com/provider.
• Call 1-877-305-0942.

Working through clearinghouse vendors: Transactions by vendor
Learn more about our various electronic transactions, connectivity options and web-enabled products on our website.

View a listing of our electronic vendors and the transactions they support.

**Note:** The term “precertification” (used here and throughout the office manual) means the utilization review process to determine if a requested service, procedure, prescription drug or medical device meets our clinical criteria for coverage. It does not mean precertification as defined by Texas law, as a reliable representation of payment of care or services to fully insured HMO and PPO members.
Medicare

Aetna Medicare Advantage plans (HMO and PPO)

Aetna contracts with the Centers for Medicare & Medicaid Services (CMS) to offer Medicare Advantage (MA) plans in select states. As such, we’re considered a Medicare Advantage organization (MAO). Generally, all MA plans are required to offer Medicare Parts A and B medical benefits and to follow CMS’ national and local coverage decisions. MA plans may also offer Medicare Part D benefits (MA-PD).

We offer both individual and employer group-sponsored MA products. The Aetna Medicare Plan (HMO) is available in select counties and states throughout the country. The Aetna Medicare Plan (PPO) is available to individuals in select counties and states throughout the country and for employer groups in all 50 states, plus the District of Columbia.

For specific Aetna Medicare plan information, visit the Medicare product page on our secure provider website.

Individuals may choose from several Aetna Medicare Advantage plans, depending on their location, budget and needs. To see the plans available within a specific geographic area, refer to information posted on our Medicare public website at www.aetnamedicare.com.

Aetna Medicare Plan (HMO) members are required to receive all covered services, with the exception of emergent or urgently needed services and out-of-area renal dialysis, through Aetna Medicare network providers. The Aetna Medicare Plan (HMO) requires members to select a participating PCP and, except for those benefits described in the member’s plan documents as direct-access benefits and emergency or urgent care, members must have a referral from their PCP to obtain covered specialty services or care in a facility.

In select service areas, the individual Aetna Medicare Plan (HMO) includes an open-access feature that does not require PCP selection or referrals for in-network covered services. Some employer group plans may also offer this feature.

Aetna Medicare Plan (PPO) members are not required to select a PCP or obtain a referral in order to obtain services from participating providers. Generally, members who select a PCP are responsible to pay the PCP copayment for covered services received from their designated PCP. Aetna Medicare Plan (PPO) members also have the option to receive covered services from any nonparticipating provider for covered services without a referral. If exercising this option, the member is responsible for the cost of his or her out-of-network medical expenses in accordance with their plan.
In addition, CMS provides an Employee Group Waiver Plan that permits an MAO to extend enrollment to all retirees of an employer group, even if some of the retirees reside in a service area where Aetna does not offer a provider network that meets CMS network requirements ("Extended Service Area"). To use this waiver, at least 51 percent of members enrolled in the employer group MA plan must reside in a service area where Aetna offers a provider network that meets CMS requirements. And members who reside in an Extended Service Area must be permitted to obtain all covered services from nonparticipating providers at the in-network level of cost sharing. Using this waiver, we offer the Aetna Medicare Plan (PPO) to group members residing in Extended Service Areas.

Sample member ID cards
To see a sample of our Medicare Advantage member ID cards, refer to the Medicare product page on our secure provider website.

Home assessment program
As part of our ongoing quality improvement efforts, we periodically offer in-home health assessments to our Medicare Advantage members. It’s possible your patients may be asked to participate in this free, comprehensive assessment. The assessment is strictly voluntary. It will be performed in the patient’s home by a licensed provider. If one of your patients is selected to participate in this program, the completed assessment will be mailed to you.

We’ll use information from the assessment to identify medical management/disease management programs which may benefit the member. If you have questions about the home assessment program, contact your local provider relations representative for more information.

Medicare prescription drug plans
Our stand-alone Medicare prescription drug plan (PDP) is known as the Aetna Medicare Rx® (PDP) plan. We offer two different PDP plan options to individuals on a national basis. Medicare prescription drug benefits are also offered to individuals through our MA plans that include Medicare prescription drug coverage (MA-PD plans) in select service areas. In addition, we offer Medicare prescription drug coverage through PDPs and MA-PD plans to employer groups; group plans are available nationwide.

MA-PD plans and PDPs must meet applicable benefits requirements under the Medicare Part D program and, as of 2015, at a minimum, these plans must contain the following provisions:

• Deductible, not to exceed $320 for 2015.
• Coverage gap: Once a member reaches $2,960 in covered Medicare Part D drug expenses, he or she will pay no more than 65 percent for covered generics and 45 percent for covered brand drugs, including a manufacturer discount of up to 50 percent off covered brand drug costs until reaching the True Out-of-Pocket (TrOOP) threshold of $4,700. Some individual and group Aetna PDP and MA–PD plans provide supplemental gap coverage.

Note: The previous description is not applicable to members who qualify for Low-Income Subsidy assistance.

• Catastrophic coverage level: For 2015, once a member reaches $4,700 in TrOOP costs for covered Part D drugs, the member’s maximum cost sharing for covered Part D drugs will be the greater of 5 percent or $2.65 for generic drugs (or those prescription drugs treated like generic), or $6.60 for all other prescription drugs.
• Quantity limits, step therapy and precertification requirements apply to certain prescription drugs.
• Formulary: The Aetna Medicare prescription drug formularies (also known as the “Aetna Medicare Preferred Drug List”) differ from the formularies applicable to Aetna’s commercial pharmacy plans. The Medicare prescription drug formularies can be found at:
  - Group MA-PD Plan and PDP members: https://www.aetnamedicare.com/group/find_plans.jsp?tab=4. (Or visit our retiree plans website at www.aetnaretireeplans.com and select “Find Your Prescriptions.”)

Note: All formularies applicable to Aetna’s MA-PD plans and PDPs are reviewed and approved by CMS.
• Step therapy and precertification requirements apply to certain prescription drugs.

Transition-of-coverage (TOC) policy
CMS requires Part D plan sponsors, like Aetna, to have an appropriate TOC process. Members who are taking Part D drugs that are not on the plan’s formulary or that are subject to utilization management requirements can get a transition supply of their drug in certain circumstances. This gives members the opportunity to work with their doctor to complete a successful transition and avoid disruption in their treatment.

Aetna Medicare has established a TOC process in accordance with CMS requirements that applies to new members as well as current members who remain enrolled in their Aetna Medicare plan from one plan year to the next. The following is a summary of the key features of Aetna Medicare’s TOC process.

Newly enrolled members who are taking a Part D drug that is not on the Aetna Medicare formulary, or is subject to a utilization management requirement or limitation (such as step therapy, preauthorization or a quantity limit), are entitled to receive a maximum of a 30-day supply of the Part D drug within the first 90 days of their enrollment. (The period of time in which they are entitled to receive the transition supply is called their “transition period.”)

Existing members who renew their Aetna Medicare coverage and are taking a Part D drug that is removed from the formulary, or is subject to a new utilization requirement or limitation at the beginning of the new plan year, are entitled to receive a maximum 30-day supply during their transition period. For existing members who renew their Aetna
Medicare coverage from one year to the next, their transition period is the first 90 days of the new plan year.

Whether an individual is a new or renewing member, if the member’s initial prescription is for less than the full transition amount (30 days), the member can get multiple fills up to the 30-day supply.

If a member lives in a long-term care facility and is entitled to a transition supply, Aetna will cover a 31-day supply (unless the prescription is for fewer days) and will also honor refills up to a maximum of a cumulative 98-day supply during the member’s transition period. Members may also be entitled to receive a transition fill outside of their transition period in certain circumstances.

Aetna sends a TOC notice to members via first-class mail within three business days of their receipt of a transition fill. The letter:

- Notifies members that the transition fill was a one-time temporary supply
- Describes the options available to the member if the drug for which they received the transition fill is not on the formulary or is subject to a utilization management requirement or restriction (including changing to a therapeutic alternative, or seeking an exception or prior authorization, as appropriate)
- Describes the procedures for requesting an exception or prior authorization
- Encourages members to work with their doctor to achieve a successful transition so they can continue to receive coverage for the drugs they need

A duplicate copy of the notice is sent to the prescribing physician.

A follow-up letter is sent to physicians whose patients receive a TOC fill for a protected-class drug asking for their support in helping their patient successfully address their transition issues.

You can access our full Aetna Medicare Transition of Coverage Process for Part D Drugs. At www.aetnamedicare.com, go to Aetna Medicare Plans > Aetna Medicare Rx (PDP) > Find Prescriptions > Please select a plan year > Public notice of transition process. There you’ll find PDFs describing the 2015 process.

### Additional prescription drug plan information

- **Days supply:** A 1-month prescription may be filled for up to a 30-day supply. A member may obtain up to a 3-month (90-day) supply of maintenance medications from either a participating retail pharmacy or through a participating mail-order vendor.

- **Mail-order drug option:** A member may obtain up to a 90-day supply of maintenance medications from our preferred Aetna Rx Home Delivery® mail-order pharmacy.

In 2014, CMS instituted a new feature that allows PDP and MA-PD plan members in some instances to pay prorated cost sharing for prescriptions written for less than a 30-day supply. For example, prorated cost sharing may apply when an initial prescription is written for a short supply to assure the member can tolerate the drug, or when a member wishes to synchronize their prescriptions to fill on the same day. However, limitations apply to this new plan feature. For example, prepackaged drugs cannot be broken, and this new plan feature does not apply to antibiotics and some other drugs.

### Preferred pharmacies

Some of our plans give members access to our preferred pharmacy network.

Our members generally pay less when they fill their prescription at one of our network pharmacies. For plans offering preferred benefits, members may save even more when they filled their prescriptions at a preferred pharmacy.

All our network pharmacies must meet strict discount standards. But preferred pharmacies offer us even bigger discounts. And we pass those discounts on to our members, in the form of lower cost sharing.

Preferred pharmacies are identified with a circled “P” in our directories.

Here are three general rules that apply to prescription drug coverage under Medicare Part D:

- Medicare Part D cannot provide coverage for a drug that would be covered under Medicare Part A or Part B.
- Medicare Part D cannot provide coverage for a drug that is purchased and/or consumed outside the United States and its territories.
- Medicare Part D usually cannot provide coverage for “off-label use.” Generally, coverage for “off-label use” is allowed under Medicare Part D only when the use is supported by the following reference books: the American Hospital Formulary Service Drug Information, the DRUGDEX Information System and the USP DI or its successor.

Also, by law, the following categories of drugs are not covered by Medicare Part D unless enhanced drug coverage is included/offered under a particular Medicare Part D plan/benefit:

- Nonprescription drugs (also called over-the-counter drugs)
- Drugs when used to promote fertility
- Drugs when used for the relief of cough or cold symptoms
- Drugs when used for cosmetic purposes or to promote hair growth
- Prescription vitamins and mineral products, except prenatal vitamins and fluoride preparations
- Drugs when used for the treatment of sexual or erectile dysfunction, such as Viagra, Cialis, Levitra and Caverject
- Drugs when used for treatment of anorexia, weight loss or weight gain
- Outpatient drugs for which the manufacturer seeks to require that associated tests or monitoring services be purchased exclusively from the manufacturer as a condition of sale

The amount a member with Medicare Part D coverage pays when filling prescriptions for these drugs does not count towards the plan deductible, initial coverage limit or qualifying for the Catastrophic Coverage Stage. Also, those eligible for the Low-Income Subsidy will not receive subsidized cost sharing.
Note: Most injectable medications and oral drugs not covered under Medicare Part B will be considered Medicare Part D drugs, but coverage will be determined by the formulary. Precertification is required for Medicare Part B situational drugs. If you have questions regarding whether a medication is covered under Medicare Part B versus Medicare Part D, contact the Aetna Pharmacy Management Precertification unit at 1-800-414-2386 for assistance.

Sample member ID cards
To see a sample of our Medicare Advantage or Aetna Medicare Rx plan member ID cards, refer to the Medicare product page on our secure provider website.

Additional important Aetna Medicare information
As outlined in Medicare laws, rules and regulations, physicians and health care professionals (and their employees, independent contractors and subcontractors) contracted with a Medicare Advantage organization (“contracted providers”) must comply with various requirements. Refer to your Aetna contract for further information regarding these Medicare contractual requirements. What follows is a general summary of some Medicare requirements that apply to contracted providers.

Collecting all Medicare Advantage (MA) plan member cost sharing
CMS reviews and approves all MA benefits packages. The statutes, regulations, policy guidelines and requirements in the Medicare Managed Care Manual and other CMS instructions are the basis for these reviews and approvals. To comply, MA organizations must be sure that its MA plans do not discriminate in the delivery of health care services, including source of payment. The rules regarding collection of Medicare beneficiary cost-share amounts applicable in traditional Medicare apply to Medicare Advantage as well. Therefore, providers must collect all applicable cost-share amounts from Aetna MA plan members. To waive the cost share is a direct violation of Federal laws and regulations. This action puts Aetna and your compliance at risk.

Access to facilities and records
Medicare laws, rules and regulations require that contracted providers retain and make available all records pertaining to any aspect of services furnished to MA plan members or their contract with the MAO for inspection, evaluation and audit for the longer of: (1) a period of 10 years from the end of the contract period of any Aetna Medicare contract, or (2) the date the Department of Health and Human Services or the Comptroller General or their designees complete an audit, or (3) the period required under applicable laws, rules and regulations.

Access to services
We have established programs and procedures to:

• Identify members with complex or serious medical conditions
• Work in conjunction with the member’s physician, who is responsible for directing and managing his or her patients’ care, assessing those conditions, and using medical procedures to diagnose and monitor patients on an ongoing basis
• Establish a treatment plan with an adequate number of direct-access visits to specialists (that is, no prior authorization required) to implement the treatment plan

In addition, as provided in applicable laws, rules and regulations, contracted providers are prohibited from discriminating against any Medicare member based on health status. Therefore, Aetna’s contracted providers are required to make services available in a culturally competent manner to all MA plan members, including those with limited English proficiency or reading skills, diverse cultural and ethnic backgrounds, and physical or mental disabilities. In turn, Aetna maintains procedures to inform members with specific health care needs of follow-up care and provide training in self-care, as necessary.

New Medicare medical loss ratio (MLR) requirements
Congress, under the Affordable Care Act, amended the MA program provisions in the Social Security Act to require MAOs to achieve an 85 percent MLR beginning with contract year 2014. CMS issued regulations to implement these MLR requirements that include new maintenance and access to records obligations.

These new requirements apply to any provider contracted with an MAO to participate in their Medicare network that retains medical/drug cost data that the MAO uses to calculate Medicare MLRs for which the MAO does not have independent access. Under these new regulations, MAOs “are required to maintain evidence of the amounts reported to CMS and to validate all data necessary to calculate MLRs” for 10 years from the date such calculations were reported to CMS.

Additionally, the MAO “must require any third-party vendor supplying drug or medical cost contracting and claim adjudication services” to provide the MAO with “all underlying data associated with MLR reporting ... regardless of current contractual limitations.” If this MA regulation is applicable to a participating provider, the provider is required to do both of the following:

• Ensure that they are retaining such data for the requisite time period (10 years from the CMS MLR reporting date, not the termination of the CMS contract, as referenced in existing MA regulations)
• Preserve the MAO’s and government’s ability to obtain data and records, as necessary, to satisfy any government information request during the 10-year period

Advance directives
Our contracted providers must document in a prominent place in an MA plan member’s medical record whether the member has executed an advance directive. Refer to the member rights and responsibilities section for more information on advance directives.

MA organization determination (OD) process
Medicare beneficiaries enrolled in MA plans are entitled to request an OD, which is a decision/determination concerning the rights of the member with regard to services covered by Medicare and/or Aetna, and any decision/determination concerning the following items:

• Reimbursement for coverage of emergency, urgently needed services or post-stabilization care
• Payment for any other health services furnished by a provider or supplier other than the organization that the member believes are Medicare covered or, if not covered by Original Medicare, should have been furnished, arranged for or reimbursed by the organization
• Denial of coverage of an item or service the member has not received but believes should be covered
• Discontinuation of coverage of a service, if the member disagrees with the determination that the coverage is no longer medically necessary

Members can request an expedited or standard organization determination decision. Aetna will review and process the request in accordance with the CMS requirements and time frames. If the member’s request is denied, the member may exercise his or her appeal rights.

Medicare PDP coverage determinations and exceptions process
Medicare beneficiaries enrolled in PDPs have the right to request a coverage determination concerning the prescription drug coverage they’re entitled to receive under their plan, including:
• Basic prescription drug coverage and supplemental benefits
• The amount, including cost sharing, if any, that the member is required to pay for a drug

An adverse coverage determination constitutes any unfavorable decision made by or on behalf of Aetna regarding coverage or payment for prescription drug benefits a member believes he or she is entitled to receive.

The following actions are considered coverage determinations:
• A decision not to provide or pay for a prescription drug that the member believes should be covered by the plan (this includes a decision not to pay because the drug is not on the plan’s formulary, is determined to not be medically necessary, is furnished by an out-of-network pharmacy, or Aetna determines is otherwise excluded under section 1862(a) of the Social Security Act if applied to Medicare Part D)
• The failure to provide a coverage determination in a timely manner when a delay would adversely affect the health of the member
• A decision concerning an exceptions request for a plan’s tier cost-sharing structure
• A decision concerning an exceptions request involving a nonformulary drug
• A decision on the amount of cost sharing for a drug

We have both standard and expedited procedures in place for making coverage determinations.

Exceptions process
The exceptions process can be initiated for the following situations:
• Requests for exceptions involving a nonformulary Part D drug.
• Requests for exceptions to a plan’s tiered cost sharing.

A decision by a Part D plan sponsor concerning an exceptions request constitutes a coverage determination; therefore, all of the applicable coverage determination requirements and time frames apply.

The member, his or her appointed representative, or the prescribing physician can submit an exceptions request either orally or in writing by contacting us at:
• Phone: 1-800-414-2386
• Fax: 1-800-408-2386

Medicare coverage determinations and exception requests have a strict turnaround time for completion. It is critical that you send your requests to the correct areas of Aetna Medicare so we may handle them appropriately for our members. Send all Medicare prescription drug requests to the following fax number or call our pharmacy customer service center:
• Phone: 1-800-414-2386
• Fax: 1-800-408-2386

A complete description of our coverage determination and exceptions process, and how to contact Aetna if you are assisting a member with this process, is available on our Aetna Medicare Plans website.

MA and Medicare PDP member grievance and appeal rights
Medicare beneficiaries enrolled in MA plans and PDPs are entitled to specific CMS-mandated appeal and grievance rights. Aetna has a dedicated Medicare Grievance and Appeal Unit to process all member appeal and grievance requests. Appeals and grievances are processed in accordance with the standard and expedited requirements and time frames established by CMS. MA plan and PDP members have the right to appeal any decision about the plan’s failure to pay or provide coverage for what the member believes are covered benefits and services (including non-Medicare covered benefits).

We may require the cooperation and/or participation of contracted providers in our internal and external review procedures relating to the processing of Medicare member appeals and grievances. If necessary, contracted providers should instruct the member to contact us for his or her MA plan appeal rights, as well as inform the member of his or her right to receive, upon request, a detailed written notice from us regarding coverage for services. Members should be directed to contact Member Services using the phone number listed on their Aetna ID card.

When a Medicare member appeals a denied service or a denial of a service they believe they are entitled to, we may need clinical records from you. We require all requests for clinical records to be handled by you as promptly as possible. There are instances where we have less than 48 hours to respond to an appeal and your clinical information is imperative to making an accurate and timely decision.

For a complete description of our MA and Medicare PDP appeal and grievance procedures and time frames, and how to contact Aetna if you are assisting a member with this process, refer to the following links:
• Aetna Medicare Rx Plan (PDP): Exceptions, Appeals, and Grievances
• Aetna Medicare Advantage: Appeals and Grievances
**Confidentiality and accuracy of member records**

Contracted providers must safeguard the privacy and confidentiality of, and ensure the accuracy of, any information that identifies an MA plan member. Original medical records must be released only in accordance with federal or state laws, court orders or subpoenas.

Specifically, our contracted providers must:

- Maintain accurate medical records and other health information
- Help ensure timely access by members to their medical records and other health information
- Abide by all federal and state laws regarding confidentiality and disclosure of mental health records, medical records, other health information and member information
- Provide staff with periodic training in member information confidentiality

Refer to the Privacy Practices section for further information.

**Coverage of renal dialysis services for Medicare members temporarily out of area**

An MA plan member may be temporarily out of the service area for up to six months. MAOs must pay for renal dialysis services obtained by an MA plan member from a contracted or non-contracted Medicare-certified physician or health care professional while the member is temporarily out of his or her MA plan’s service area.

**Direct access to in-network women’s health specialists**

MA plan members have direct access to mammography screening services at a contracted radiology facility without a referral. They also have direct access to in-network women’s health specialists for routine and preventive services.

**Direct-access immunizations**

MA members may receive influenza, hepatitis B and pneumococcal vaccines from any network provider without a referral, and there is no cost to the member if it is the only service provided at that visit. A PCP copayment will apply for all other immunizations that are medically necessary in addition to the cost of the drug.

**Emergency services**

Refer to the Your Rights section of the Aetna website for more information on emergency services.

**Health risk assessment**

We perform an initial health risk assessment of each new MA plan member within 90 days of his or her enrollment in an Aetna MA plan. This health risk assessment is completed by telephone for all new MA plan members. The information obtained through the survey is sent to the member’s primary care physician.

**Receipt of federal funds, compliance with federal laws and prohibition on discrimination**

Payments received by contracted providers from MAOs for services rendered to MA plan members include federal funds; therefore, an MAO’s contracted providers are subject to all laws applicable to recipients of federal funds, including, without limitation: (1) Title VI of the Civil Rights Act of 1964, as implemented by regulations at 45 CFR part 84; (2) the Age Discrimination Act of 1975, as implemented by regulations at 45 CFR part 91; (3) the Rehabilitation Act of 1973; (4) the Americans with Disabilities Act; (5) Federal laws and regulations designed to prevent or ameliorate fraud, waste and abuse, including, but not limited to, applicable provisions of federal criminal law, (6) the False Claims Act (31 U.S.C. §§ 3729 et. seq.), (7) the anti-kickback statute (section 1128B(b) of the Social Security Act); and (8) Health Insurance Portability and Accountability Act (HIPAA) administrative simplification rules at 45 CFR parts 160, 162 and 164.

In addition, our contracted providers must comply with all applicable Medicare laws, rules and regulations, and, as provided in applicable laws, rules and regulations, contracted providers are prohibited from discriminating against any MA plan member on the basis of health status.

**Provider terminations**

When a provider’s participation in the Aetna Medicare network is terminated, CMS requires that Aetna make a good faith effort to provide written notice of the termination at least 30 calendar days prior to the termination effective date to all MA plan members who are patients seen on a regular basis by the provider. However, note that when a PCP is terminated from the Aetna Medicare network, all members who are patients of that PCP must be notified of the PCP’s termination at least 30 days prior to the termination effective date. According to your contract you must give advanced notice to Aetna prior to terminating your agreement, for example, 90 – 120 days prior to terminating or based on your contractual language.

**Financial liability for payment for services**

In no event should an MAO’s contracted provider bill an MA plan member (or a person acting on behalf of an MA plan member) for payment of fees that are the legal obligation of the MAO. However, a contracted provider may collect deductibles, coinsurance or copayments from MA plan members in accordance with the terms of the member’s Evidence of Coverage.

**Note:** CMS issued a memo to MAOs dated September 17, 2008, (“CMS Guidance”) providing guidance regarding balance billing by providers of certain individuals enrolled in both Medicare Advantage plans and a State Medicaid plan (“Dual Eligible beneficiaries”). More specifically, this CMS Guidance states that providers are prohibited from balance billing Dual Eligible beneficiaries who are classified as Qualified Medicare Beneficiaries (QMB) for Medicare Parts A and B cost sharing amounts. The CMS Guidance explains that providers must accept Medicare and Medicaid payment(s), if any, as payment in full. A QMB has no legal liability to make payment to a provider or Medicare Advantage plan for Medicare Part A or B cost sharing, and a provider may not treat a QMB as “private pay patient” in order to bill a QMB patient directly.

In addition, the CMS Guidance states that federal regulations require a provider treating an individual enrolled in a State Medicaid plan, including QMBs, to accept Medicare assignment. Providers participating in Aetna’s Medicare networks are required to provide covered services to Aetna Medicare Dual Eligible beneficiaries enrolled in Aetna’s Medicare Advantage plans (“Dual Eligible members”) and comply with all of the requirements set forth in this CMS Guidance. Participating providers must accept Aetna’s payment as payment in full or bill Medicaid for the Dual Eligible member’s copayment.
Medicare compliance program requirements

1. Code of Conduct/Compliance Policies
We take Medicare compliance very seriously. So seriously, in fact, that we incorporated Medicare compliance into the Aetna Code of Conduct (COC) available on our public website. Aetna has adopted a values-based COC designed to make certain we conduct all aspects of our business lawfully and ethically and to ensure that we unfailingly serve the best interests of the Medicare beneficiaries we serve. Please review and ensure all your employees who administer our Aetna Medicare products are trained on our policies and COC (or equivalent versions) to understand their obligations. You are required to encourage your employees to immediately report legal or ethical violations and act in accordance with CMS rules without threats of retaliation.

Your organization must provide either Aetna’s COC or your own equivalent COC/Compliance Policies (collectively, “Standards of Conduct”) to all of your employees and downstream entities (as defined further below) who provide administrative or health care services for our Medicare Plans. You must distribute Standards of Conduct within 90 days of hire or the effective date of contracting, when there are updates to such Standards of Conduct, and annually after that. You must retain evidence of your distribution of the Standards of Conduct in the manner that best represents fulfillment of your obligations.

If you have questions after reviewing the Aetna COC online, contact our Provider Service Center. The number for MA plans is 1-800-624-0756.

2. Fraud, Waste and Abuse (FWA) and General Compliance training
Medicare Advantage (MA) regulations require that Medicare Advantage Organizations (MAOs) have an effective training and education program, which must include General Compliance training and FWA training. CMS believes that effective training is vital to promoting the prevention, detection and resolution of potentially fraudulent, abusive and wasteful schemes in the delivery of MA and Part D benefits. CMS requires that MAOs provide General Compliance and FWA training to all employees and all first-tier, downstream and related entities (FDRs) that are contracted with the MAO to provide administrative and/or health care services for the MAO’s MA and/or MA-PD plans.

As outlined in MA regulations, the term “First-tier entity” means any party that enters into a written arrangement acceptable to CMS with an MAO to provide administrative and/or health care services for an MA enrollee. The term “downstream entity” means any party that enters into a written arrangement acceptable to CMS below the level of the arrangement between an MAO and a first-tier entity to provide administrative and/or health care services for an MA enrollee. CMS rules explain that these written arrangements continue down to the level of ultimate provider of both health and administrative services.

Providers are considered first-tier entities, as they have a contractual relationship with Aetna to deliver health care services to our MA plan members. CMS requires providers, their employees (including administrative staff that provide services for our MA plans) and their downstream entities to complete training within 90 days of initial hiring (or contracting, if applicable), and annually thereafter. CMS offers a web-based training module that satisfies the General Compliance and FWA training requirement. Other MAOs may also offer training that satisfies this requirement.

CMS clarified in MA regulations that those contracted and downstream providers that have met the requirement for FWA training and education through enrollment in the traditional Medicare fee-for-service program (also known as “Original Medicare”) and/or through accreditation as a durable medical equipment, prosthetics, orthotics and supplies (DMEPOS) supplier are deemed to have met the FWA training requirements (“CMS deeming requirement”). Deemed individuals or entities are still obligated to ensure completion of General Compliance training for your employees and downstream entities.

Any of your employees and downstream entities that do not meet the CMS deeming requirement are required to complete FWA training within 90 days of hiring or contracting and annually thereafter. Completion of FWA training through another MAO is acceptable, provided that the MAO’s FWA training is equivalent to Aetna’s and meets all of the requirements in MA laws, rules and regulations and CMS requirements. If your organization indicates that you (or your employees/downstream entities) are not required to complete FWA training, you may be required to provide us with information showing why. Aetna will review the information you provide to confirm that CMS requirements for FWA training are met.

3. Sanction/debarment lists screenings
Prior to hire and/or contract and monthly thereafter, your organization must confirm that your employees and downstream entities that perform administrative or health care services for Aetna’s Medicare Plans are not excluded from participating in federally funded health care by checking the Office of Inspector General (OIG) List of Excluded Individuals and Entities and the General Services Administration (GSA) System for Award Management (SAM) (collectively, “Exclusion Lists”). Here are links to the OIG and GSA websites where you can currently find these Exclusion Lists; OIG List of Excluded Individuals and Entities: http://oig.hhs.gov/exclusions/index.asp; GSA System for Award Management: https://www.sam.gov.

If any of your employees or downstream entities are found on either of these Exclusion Lists you must immediately remove such individual/entity from work related directly or indirectly to Aetna’s Medicare plans and immediately notify Aetna.
4. Reporting FWA and compliance concerns to Aetna
Aetna maintains various reporting mechanisms for your use in confidentially reporting any compliance concerns and/or suspected or actual misconduct (e.g., FWA). These mechanisms are described in Aetna’s Code of Conduct. You must distribute either our reporting mechanisms or use your own internal processes for reporting and documenting compliance concerns and/or suspected or actual misconduct. You must also report to us any compliance concerns and/or suspected or actual misconduct that relates to our Medicare plans. You must adopt and enforce a zero-tolerance policy for retaliation or retribution against anyone who reports suspected misconduct.

5. Offshore operations timely reporting
To help ensure Aetna’s compliance with applicable laws, rules and regulations, you are prohibited from using any individual or entity (“Offshore Entity”) (including, but not limited to, any employee, contractor, downstream [subcontractor], agent, representative or other individual or entity) to perform any services for Aetna’s Medicare plans if the individual or entity is physically located outside of one of the fifty United States or one of the United States Territories (i.e., American Samoa, Guam, Northern Marianas, Puerto Rico and Virgin Islands), unless an authorized Aetna representative agrees in advance and in writing to the use of such Offshore Entity.

If you engage in, or utilize an Offshore Entity to perform services for our Medicare plans in an offshore location that involves the receipt, processing, transferring, handling, storing or accessing of Medicare member protected health information (PHI) and the arrangement is approved by Aetna, we must submit an attestation to CMS notifying them of your use of the Offshore Entity. One example provided by CMS of offshore services that trigger this attestation requirement is “offshore subcontractors that receive radiological images for reading, because beneficiary PHI is included with the radiological image and the diagnosis is transmitted back to the U.S.” Therefore, you must immediately notify Aetna if you intend to use an Offshore Entity to perform services for our Medicare plans or if you have any changes to your offshore arrangements.

6. Record retention
You are required to maintain and allow access to any records that show your compliance with these Medicare Compliance Program requirements (e.g., employee training records, CMS certificate of FWA training completion, etc.) for the longer of (1) ten (10) years from the final term of any contract between CMS and Aetna to offer one or more Medicare Plans, or (2) the completion of any audit, as further described in your contract with Aetna.

7. Downstream entity oversight
CMS requires that Aetna develop a strategy to monitor and audit our first-tier entities to ensure compliance with all applicable laws and regulations, and to ensure that our first-tier entities are monitoring the compliance of their downstream entities.

Therefore, if you choose to subcontract with other individuals/parties to provide administrative and/or health care services for Aetna’s Medicare plans, you must ensure that these downstream entities abide by all laws and regulations that apply to you as a first-tier entity, including the Medicare Compliance Program requirements, such as FWA training and Exclusion list screening. Further, you/your organization must conduct sufficient oversight to test and ensure that your employees and downstream entities are compliant with applicable law, retain evidence of completion, and implement corrective action plans or take disciplinary actions, as necessary, to prevent recurrence of noncompliance with applicable law.

Medicare Compliance Attestation
An authorized representative from your organization is required to complete the Aetna Medicare Compliance Attestation (on behalf of the organization) on an annual basis to attest to your compliance with these Medicare Compliance Program requirements. The authorized representative is an individual who has responsibility directly or indirectly for all employees, contracted personnel, providers/practitioners, and vendors who provide health care and/or administrative services for Aetna’s Medicare Plans such as your Compliance Officer, Chief Medical Officer, Practice Manager/Administrator, Provider, an Executive Officer or similar related positions. The Medicare Compliance Attestation is located on our education website at www.aetnaeducation.com, along with a copy of the Aetna Code of Conduct and additional information regarding the Medicare Compliance Program requirements. In addition to attestation completions, Aetna and/or CMS may request, for monitoring/auditing purposes, that you provide evidence of your compliance with these Medicare Compliance Program requirements.

Temporary move out of the service area
CMS defines a temporary move as: (1) an absence from the service area (where the member is enrolled in an MA plan) of six months or less, and (2) maintaining a permanent address/residence in the service area. An MA plan member is covered while temporarily out of the service area for emergent, urgent and out-of-area dialysis services. If a member permanently moves out of the MA plan service area or is absent for more than six months, the MAO must disenroll the member from the MA plan.

Urgently needed services
Urgently needed services are covered services that are provided to a member that are non-preventive or non-routine, and needed in order to prevent the serious deterioration of a member’s health following an unforeseen illness, injury or condition. Urgently needed services include conditions that cannot be adequately managed without immediate care or treatment, but do not require the level of care provided in the emergency room.

*Twelve months for members enrolled in a stand-alone Medicare prescription drug plan (PDP).
Physicians/health care professionals and marketing of MA plans

MAOs and their contracted providers must adhere to all applicable Medicare laws, rules and regulations relating to marketing. Per Medicare regulations, “marketing materials” include, but are not limited to, promoting an MAO or a particular MA plan, informing Medicare beneficiaries that they may enroll or remain enrolled in an MA plan offered by an MAO, explaining the benefits of enrollment in an MA plan or rules that apply to members, or explaining how Medicare services are covered under an MAO plan.

Regulations prevent MAOs from conducting sales activities in health care settings except in common areas. MAOs are prohibited from conducting sales presentations and distributing and/or accepting enrollment applications in areas where patients primarily intend to receive health care services. MAOs are permitted to schedule appointments with beneficiaries residing in long-term care facilities, only if the beneficiary requested it.

Physicians and other health care professionals may discuss, in response to an individual patient’s inquiry, the various benefits of MA plans. Physicians are encouraged to display plan materials for all plans with which they participate.

Physicians and health care professionals can also refer their patients to 1-800-MEDICARE, the State Health Insurance Assistance Program, or CMS’ website at www.medicare.gov for additional information. Physicians and health care professionals cannot accept MA plan enrollment forms.

Aetna follows the federal anti-kickback statute and CMS marketing requirements associated with Medicare marketing activities conducted by providers and related to Aetna Medicare plans. Payments that Aetna makes to providers for covered items and/or services will be fair market value, consistent with an arm’s length transaction, for bona fide and necessary services, and otherwise will comply with relevant laws and requirements, including the federal anti-kickback statute.

For a complete description of laws, rules, regulations, guidelines and other requirements applicable to Medicare marketing activities conducted by providers, refer to Chapter 3 of the Medicare Managed Care Manual, which can be found on the CMS website.

Annual notice of change

MA plan benefits are subject to change annually. Members are provided with written notice regarding the annual changes by the date specified by CMS. The CMS Annual Election Period typically runs from October 15 through December 7 for the upcoming calendar year for beneficiaries enrolled in individual MA-PD and PDP plans. Elections made during the Annual Election Period are effective January 1 of each year. Providers can access the Aetna Medicare website for information on the individual plans and benefits that will be available within their service area for the following calendar year.

Services received under private contract

As specified by Medicare laws, rules and regulations, physicians may “opt out” of participating in the Medicare program and enter into private contracts with Medicare beneficiaries. If a physician chooses to opt out of Medicare due to private contracting, no payment can be made to that physician directly or on a capitated basis for Medicare-covered services. The physician cannot choose to opt out of Medicare for some Medicare beneficiaries but not others, or for some services but not others. The MAO is not allowed to make payment for services rendered to MA members to any physician or health care professional who has opted out of Medicare due to private contracting, unless the beneficiary was provided with urgent or emergent care.

Claims/billing requirements


Hospitals and physicians using the Diagnostic and Statistical Manual of Mental Disorders, 4th Edition, (DSM IV) For coding must convert the information to the official ICD-9 CM codes. Failure to use the proper codes will result in diagnoses being rejected in the Risk-Adjustment Processing System.

• The ICD-9 CM codes must be to the highest level of specificity: assign three-digit codes only if there are no four-digit codes within that code category, assign four-digit codes only if there is no fifth-digit subclassification for that subcategory and assign the fifth-digit subclassification code for those subcategories where it exists.

• Report all secondary diagnoses that impact clinical evaluation, management and/or treatment.

• Report all relevant V-codes and E-codes pertinent to the care provided. An unspecified code should not be used if the medical record provides adequate documentation for assignment of a more specific code.

Again, failure to use current coding guidelines may result in a delay in payment and/or rejection of a claim.

Submission of Medicare claims and encounter data for risk adjustment

The Balanced Budget Act of 1997 (BBA) specifically required implementation of a risk-adjustment method no later than January 1, 2000. In 2000 – 2001, encounter data collection was expanded to include outpatient hospital and physician data. Risk adjustment is used to fairly and accurately adjust payments made to MAOs by CMS based on the health status and demographic characteristics of an enrollee. CMS requires MAOs to submit diagnosis data regarding physician, inpatient and outpatient hospital encounters on a quarterly basis, at minimum.
CMS uses the Hierarchical Condition Category payment model referred to as CMS-HCC model. This model uses the ICD-9 CM as the official diagnosis code set in determining the risk-adjustment factors for each member. The risk factors based on HCCs are additive and are based on predicted expenditures for each disease category. For risk-adjustment purposes, CMS classifies the ICD-9 CM codes by disease groups known as HCCs.

Providers are required to submit accurate, complete and truthful risk-adjustment data to the MAO. Failure to submit complete and accurate risk-adjustment data to CMS may affect payments made to the MAO and payments made by the MAO to the physician or health care professional organizations delegated for claims processing.

Coexisting conditions
Certain combinations of coexisting diagnoses for an enrollee can increase their medical costs. The CMS-HCC model for coexisting conditions that should be coded for hospital and physician services are as follows:

- Code all documented conditions that coexist at time of encounter/visit and that require or affect patient care treatment or management. Do not code conditions that were previously treated and no longer exist. However, history codes (V10-V19) may be used as secondary codes if the historical condition or family history has an impact on current care or influences treatment.
- Physicians and hospital outpatient departments should not code diagnoses documented as “probable,” “suspected,” “questionable,” “rule out” or “working.” Rather, physicians and hospital outpatient departments should code the condition(s) to the highest degree of certainty for that encounter/visit, such as symptoms, signs, abnormal test results or other reason for the visit.

Risk adjustment medical record validation
Annually, CMS conducts a medical record review to validate the accuracy of the risk-adjustment data submitted by the MAO. Medical records created and maintained by providers must correspond to and support the hospital inpatient, outpatient and physician diagnoses submitted by the provider to the MAO. In addition, Medicare Advantage regulations require that providers submit samples of medical records for validation of risk-adjustment data and the diagnoses reported by Aetna to CMS, as required by CMS.

Therefore, providers must give access to and maintain medical records in accordance with Medicare laws, rules and regulations. (Refer to the “Access to facilities and records” section above.) CMS may adjust payments to the MAO based on the outcome of the medical record review.

Providers of hospice-related services
Aetna Medicare members may elect to use the hospice benefit in the Original Medicare program instead of their MA HMO and PPO coverage. Prior to initiating hospice care, the member or his or her representative must sign the “Election of Benefits” waiver. When this election is documented, the case should be referred to the Original Medicare hospice provider.

Original Medicare will assume financial responsibility on the date the waiver is signed, and reimbursement will be made by Original Medicare directly to the agency. Durable medical equipment (DME) will be the responsibility of the hospice provider. The MA plan remains responsible for payment of those medical services not related to the terminal illness and additional benefits not covered by Medicare. An example of an additional benefit is the eyeglass reimbursement.

For services not related to the terminal illness, inpatient services should be billed to the Medicare Fiscal Intermediary using the condition code 07. For physician services and ancillary services not related to the terminal illness, the physician or other health care professional should bill the Medicare carrier (as is done for Medicare FFS patients) and use the modifier “GW.”

Attending physician services are billed to the Medicare carrier with the “GV” modifier, provided they were not furnished under a payment arrangement with the hospice. If another physician covers for the designated attending physician, the services of the substituting physician are billed by the designated attending physician under the reciprocal or locum tenens billing instructions. In such instances, the attending physician bills using the “GV” modifier in conjunction with either a “Q5” or “Q6” modifier.

CMS physician incentive plan: General requirements
Medicare Advantage regulations require that MAOs and their participating providers meet certain CMS monitoring and disclosure requirements that apply to “physician incentive plans.” As outlined in 42 C.F.R § 422.208(a), a “physician incentive plan” means any compensation arrangement to pay a physician or physician group that may directly or indirectly have the effect of reducing or limiting the services provided to any MA plan enrollee.

The physician incentive plan requirements apply to an MAO and any of its first-tier and downstream provider arrangements that utilize a physician incentive plan in their payment arrangements with individual physicians or physician groups. Provider downstream arrangements may include an intermediate first-tier entity, which includes, but is not limited to, an independent practice association (IPA) that contracts with one or more physician groups or any other organized group that provides administrative and/or health care services to MA members through downstream providers.
CMS imposes the following requirements on MAOs and their participating providers regarding physician incentive plan arrangements:

- MAOs and their participating providers cannot make a specific payment, directly or indirectly, to a physician or physician group as an inducement to reduce or limit medically necessary services furnished to any particular MA enrollee. Indirect payments may include offerings of monetary value (such as stock options or waivers of debt) measured in the present or future.

- If the physician incentive plan places a physician or physician group at substantial financial risk for services that the physician or physician group does not furnish itself, the MAO/participating provider must ensure that all physicians and physician groups at substantial financial risk (as described in 42 C.F.R §422.208(a) & (d)) have either aggregate or per-patient stop loss protection (as described in 42 C.F.R §422.208(f)). In addition, MAOs and participating providers must conduct periodic Aetna MA member surveys in accordance with MA regulations.

- For all physician incentive plans, the MAO must provide CMS with assurances that applicable physician incentive plan requirements are met and information concerning physician incentive plans, as requested. To meet this CMS requirement, any participating provider with a physician incentive plan arrangement must provide to Aetna annually the following information for each physician incentive plan arrangement:
  - Whether referral services are covered by the physician incentive plan
  - The type of physician incentive plan arrangement (that is, withhold, bonus, capitation)
  - The percent of total income at risk for referrals
  - The patient panel size
  - The amount and type of stop loss protection

Aetna will disclose any physician incentive plan arrangements maintained by participating providers, if required to do so, under applicable laws and regulations.

**CMS physician incentive plan: Substantial financial risk**

As more fully described in 42 C.F.R. § 422.208 (a) and (d), substantial financial risk occurs when risk is based on the use or costs of referral services, and that risk exceeds a risk threshold of 25 percent of potential payments. (Payments based on other factors, such as quality of care furnished, are not considered in this determination.) Refer to 42 C.F.R. § 422.208 for additional information.

**CMS physician incentive plan: Stop loss protection requirements**

In addition, as more fully described in 42 C.F.R. §422.208(f), MAOs and their participating providers must ensure that all physicians and physician groups at substantial financial risk have either aggregate or per-patient stop loss protection in accordance with the following requirements:

- Aggregate stop loss protection must cover 90 percent of the costs of referral services that exceed 25 percent of potential payments.

- For per-patient stop loss protection, if the stop loss protection provided is on a per-patient basis, the stop loss limit (deductible) per patient must be determined based on the size of the patient panel and may be a combined policy or consist of separate policies for professional services and institutional services. In determining patient panel size, the patients may be pooled, as described in 42 C.F.R. § 422.208(g).

- Stop loss protection must cover 90 percent of the costs of referral services that exceed the per-patient deductible limit. The per-patient stop loss deductible limits are set forth in 42 C.F.R. § 422.208(f).

Participating providers with physician incentive plan arrangements must maintain, at their sole expense, any stop loss coverage required to be maintained under applicable laws and regulations in connection with any such physician incentive plan arrangements. They must also provide evidence of such coverage to Aetna upon request.

**Medicare Advantage organization (MAO) obligations**

The MAO is prohibited from restricting a physician or health care professional from advising his or her patients about their health status, treatment options, the risks and benefits of those treatment options, or the opportunity to refuse treatment and/or express preferences about future treatment decisions.
**Member programs/resources**

**Aetna Compassionate Care**

The goal of the Aetna Compassionate Care program is to offer help to members and their families facing the advanced stages of an illness. The program offers support and resources to help them cope more effectively with the physical and emotional challenges that lie ahead.

For more information, go to Aetna Compassionate Care.

**Aetna Health Connections medical management**

Aetna Health Connections is the name of our medical management philosophy that features a suite of programs designed to help our members achieve their optimal health. Within the portfolio of programs is our disease management program, our enhanced case management program, our National Medical Excellence Program, our Beginning Right maternity program, our integrated clinical programs for behavioral health, disability and pharmacy, as well as an expanding suite of wellness programs.

For more information, go to Aetna Health Connections.

**Aetna Health Connections disease management**

Our disease management program is designed to help your patients work with their doctors to effectively manage ongoing health conditions and improve outcomes. The program supports more than 35 diseases/conditions.

Participants have access to Aetna nurses, who are available to provide education and support. Participants may also have access to some or all of the following:

- The opportunity to work one-on-one with an Aetna nurse, who acts as their “personal health coach.”
- Personalized information about their current health conditions/issues.
- Educational information about multiple aspects of their medical condition(s), treatment options and medications.
- Support in making lifestyle changes to achieve and maintain optimal health.

Our disease management program* is included in many Aetna medical plans. It is also available to self-funded plan sponsors who can include it in their benefits offering. For additional information or to refer your patients, call the Member Services telephone number on the member’s ID card. You can also find more information on our public website.

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*Aetna Medicare members have access to a disease management program. It includes diabetes, coronary artery disease, cerebrovascular disease/stroke and congestive heart failure. The program offers information and tools to help these members better control their conditions. For information or to refer members, call the Member Services number on the Aetna ID card.
Fitness benefits
For 2015, most individual Aetna Medicare Advantage plans offer fitness benefits through one of two programs:
• Silver&Fit® Exercise and Healthy Aging Program, administered by American Specialty Health, Inc. (ASH)
• SilverSneakers®, administered by Healthways
Neither program is available for two individual MA plans in Maryland. Members and providers can call Member Services to find out if the fitness benefit is available and which program option is offered.

Silver&Fit
Members can visit www.silverandfit.com or call 1-866-333-4274 (TTY: 1-877-710-2746) from 8 a.m. to 9 p.m. ET, Monday through Friday, to:
• Find fitness locations
• Request a post-enrollment kit and Silver&Fit ID card
• Order an at-home exercise kit
• Get additional information

SilverSneakers
Members can visit www.silversneakers.com or call 1-888-423-4632 (TTY: 711) from 8 a.m. to 8 p.m. ET, Monday through Friday, to:
• Find fitness locations
• Request a SilverSneakers ID card
• Enroll in FLEX™ classes
• Order a Steps kit
• Get additional information

Group plans
For 2015, the fitness benefit is offered as a buy-up option for our group Aetna Medicare Advantage plans. Members and providers can contact Member Services to determine if the fitness benefit is available and which program option is offered.

Informed Health Line
Aetna’s Informed Health Line puts members in touch with registered nurses 24 hours a day, 7 days a week. The nurses can provide information on thousands of health issues, medical procedures and treatment options and the nurses can also offer members suggestions for communicating more effectively with their doctors.

When members call, nurses can provide them with a video link to help promote more education/support about the health topic they discussed. The nurse selects the appropriate video from over 400 choices, with more videos added throughout the year. Each video is about two to three minutes long. This video library replaces the audio library we formerly used. Research shows that well-designed videos are more effective in delivering instructions.

The video library was created by the Healthwise production, animation and user experience team. Each video goes through a comprehensive medical review process to ensure it provides the latest and most accurate health information available.

How it works
1. Members start by speaking to an Informed Health Line nurse.
2. Next, the nurse e-mails the member a link to the video library.
3. Members can visit the link and watch the video as often as they want, free of charge.

There is no limit to the number of times the member may access the video. There is no limit to the number of video links a member may receive from the Informed Health Line nurse.

The video library helps to:
• Provide further education/support on various health topics
• Share information in a simple way, with an empathic tone
• Engage viewers with easy-to-understand health topics and an expressive visual style
• Conveniently connect members to information

Institutes of Excellence™
Institutes of Excellence is Aetna’s network of participating facilities for the following services:
• Infertility services
• Solid organ, blood and marrow transplants
• Transplant-related services, including evaluation and follow-up care

Institutes of Quality®
Institutes of Quality is a designation facilities can achieve for certain clinical services (e.g., bariatric surgery, selected orthopedic and cardiac procedures). We base this designation on our evaluation of their processes and outcomes (e.g., mortality rates, readmission rates) for these procedures.

Women’s health
The Women’s Health Policies and Procedures Manual explains Aetna’s gynecologic and obstetric programs and policies. It has information about our Beginning Right maternity program, Obstetric Ultrasound Enhancement program and Non-Stress Test Enhancement program. It also has other topics of special interest to participating obstetricians and gynecologists.

<table>
<thead>
<tr>
<th>Program name</th>
<th>Contact information</th>
</tr>
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<tbody>
<tr>
<td>Beginning Right maternity program</td>
<td>1-800-272-3531</td>
</tr>
<tr>
<td>Breast cancer case management program</td>
<td>1-888-322-8742</td>
</tr>
<tr>
<td>BRCA genetic testing program (genetic testing for breast and ovarian cancers)</td>
<td>1-877-794-8720</td>
</tr>
<tr>
<td>Infertility program</td>
<td>1-800-575-5999</td>
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</tbody>
</table>
Advance Directive/Patient Self-Determination Act (PSDA)

The Patient Self-Determination Act is a federal law designed to raise public awareness of advance directives. An advance directive is a written statement, completed in advance of a serious illness, about how one would want medical decisions made for themselves if he or she is incapable of making them. The two most common forms of advance directives are the Living Will and the Durable Power of Attorney for health care.

The Centers for Medicare & Medicaid Services (CMS) strongly urges all practitioners to include documentation in the medical record regarding whether a Medicare member has completed an advance directive. This is also an Aetna medical record documentation requirement.

The Advance Directive Notification Form should be completed by the patient. Aetna recommends that each patient return this form to their primary care physician so that it may be placed in their medical file.

Aetna encourages you to discuss advance directives with your patients.

Note: The Patient Self-Determination Act impacts all Aetna members over the age of 18.

Discrimination

Federal and state laws prohibit unlawful discrimination in the treatment of patients on the basis of race, ethnicity, national origin, religion, sex, age, mental or physical disability or medical condition, sexual orientation, claims experience, medical history, evidence of insurability (including conditions arising out of acts of domestic violence), disability, genetic information or source of payment.

All participating physicians should have a documented policy regarding non-discrimination.

All participating physicians or health care professionals may also have an obligation under the federal Americans with Disabilities Act to provide physical access to their offices and reasonable accommodations for patients and employees with disabilities.

Informed consent

All participating physicians and other health care professionals should understand and comply with applicable legal requirements regarding patient informed consent, and adhere to the policies of the medical community in which they practice and/or hospitals where they have admitting privileges. In general, it is the participating physician’s duty to give patients adequate information and be reasonably sure the patient understands this information before proceeding to treat the patient.

Rights and responsibilities: Commercial plan members

These are the rights and responsibilities given to our members. As an Aetna HMO or PPO member, you have a right to:

Information

• Know the names and qualifications of health care professionals involved in your medical treatment.
• Get up-to-date information about the services covered or not covered by your plan, and any limitations or exclusions.
• Know how your plan decides what services are covered.
• Get information about copayments and fees that you must pay.
• Get up-to-date information about the health care professionals, hospitals and other providers that participate in the plan.
• Be told how to file a complaint or appeal with the plan.
• Know how the plan pays network health care professionals for providing services to you.
• Receive information from health care professionals about your medications, including what the medications are, how to take them and possible side effects.
• Receive from health care professionals as much information about any proposed treatment or procedure as you may need in order to consent to or refuse a course of treatment. Except in an emergency, this information should include a description of the proposed procedure or treatment, the potential risks and benefits involved, any alternate course of treatment (even if not covered) or non-treatment and the risks involved in each, and the name of the health care professional who will carry out the procedure or treatment.
• Be informed by participating health care providers about continuing health care requirements after you’re discharged from inpatient or outpatient facilities.
• Be informed if a health care professional plans to use an experimental treatment or procedure in your care. You have the right to refuse to participate in research projects.
• Receive an explanation about non-covered services.
• Receive a prompt reply when you ask the plan questions or request information.
• Receive a copy of the plan’s Member Rights and Responsibilities statement.

Access to care
• Obtain primary and preventive care from the primary care physician you chose from the plan’s network.
• Change your primary care physician to another available primary care physician who participates in the plan.
• Get necessary care from participating network specialists, hospitals and other health care providers.
• Be referred to participating network specialists who are experienced in treating your chronic illness.
• Be told by your health care professionals how to schedule appointments and get health care during and after office hours. This includes continuity of care.
• Be told how to get in touch with your primary care physician or a back-up physician 24 hours a day, every day.
• Call 911 (or any available emergency response service) or go to the nearest emergency facility when you have a medical condition with acute symptoms that are severe enough sufficient so that a prudent layperson, who has average knowledge of health and medicine, could reasonably expect the lack of immediate medical attention to result in serious danger to the person’s health.
• Receive urgently needed medically necessary care.

Freedom to make decisions
• Use these rights regardless of your race, physical or mental disability, ethnicity, gender, sexual orientation, creed, age, religion, national origin, cultural or educational background, economic or health status, English proficiency, reading skills, genetic information or source of payment for your care.
• Have any person who has legal responsibility to make medical care decisions for you make use of these rights on your behalf.
• Refuse treatment or leave a medical facility, even against the advice of doctors (providing you accept responsibility and the consequences of the decision).
• Complete an Advance Directive, Living Will or other directive and give it to your health care professionals.
• Know that you or your health care professional cannot be punished for filing a complaint or appeal.

Personal rights
• Be treated with respect for your privacy and dignity.
• Have your medical records kept private, except when permitted by law or with your approval.
• Be involved in deciding on the kind of care you do or do not want.

Input
• Have your health care professional’s help when you have to make decisions about the need for services and if you are involved in the complaint process.
• Suggest changes in the plan’s policies and services, including our Member Rights and Responsibilities policy.

As an Aetna HMO or PPO member, you have a responsibility to:

Exercise your rights
• Choose a primary care physician from the plan’s network and form an ongoing patient-physician relationship.
• Help your health care professional make decisions about your health care.

Follow instructions
• Read and understand your plan and benefits. Know your copayments and what services are covered and what services are not covered.
• Follow the directions and advice you and your health care professionals have agreed upon.
• See the specialists your primary care physician refers you to.
• Make sure you have the correct authorization for certain services, including inpatient hospitalization and out-of-network treatment.
• Show your member ID card to health care professionals before getting care from them.
• Pay the copayments required by your plan.
• Promptly follow your plan’s complaint procedures if you believe you need to submit a complaint.
• Treat doctors and all providers, their staff, and the staff of the plan with respect.
• Not be involved in dishonest activity directed to the plan or any health care provider.

Communicate
• Tell your health care professionals if you do not understand the treatment you receive and to ask if you do not understand how to care for your illness.
• Tell your health care professional promptly when you have unexpected problems or symptoms.
• Consult with your primary care physician for referrals to non-emergency covered specialist or hospital care.
• Understand that network doctors and other health care professionals who care for you are not employees of Aetna and that Aetna does not control them.
• Call Aetna’s Member Services department about your plan if you do not understand how to use your benefits.
• Give correct and complete information to doctors and other health care professionals who care for you.
• Tell Aetna about other medical insurance coverage you or your family members may have.
• Ask your treating doctor about all treatment options, and how the doctor is paid by Aetna.

You may have additional rights and responsibilities depending upon any state law applicable to your plan.

Rights and responsibilities: Medicare Advantage HMO and PPO plan members with a prescription drug benefit

As a member in a Medicare Advantage HMO and PPO plan member with a prescription drug benefit included in the plan design, you have a right to:

Information
• Get information from Aetna about our plan. This includes information about how we’re doing financially, and how our plan compares to other Medicare health plans.
• Get information from us about our network providers, including our network pharmacies.
• Have questions from non-English-speaking beneficiaries answered. We make individuals and translation services available, and the information we provide about our benefits must be accessible and appropriate for people who are eligible for Medicare because of disability.
• Get an explanation from Aetna about any prescription drugs, Part C medical care or service not covered by our plan.
• Receive in writing why we will not pay for or approve a prescription drug, Part C medical care or service, and how you can file an appeal to ask us to change this decision even if you obtain the prescription drug, or Part C medical care or service from a pharmacy or provider not in the Aetna network.
• Receive an explanation from us about any utilization-management requirements, such as step therapy or prior authorization, which may apply to your plan.
• Make a complaint if you have concerns or problems related to your coverage.
• Be treated fairly (that is, not be retaliated against) if you make a complaint.
• Get a summary of information about the appeals made by members and the plan’s performance ratings, including how it’s been rated by plan members and how it compares to other Medicare health plans.
• Get more information about your rights. If you have questions or concerns about your rights and protections, you can:
  - Call Aetna Member Services.
  - Get free help and information from your State Health Insurance Assistance Program (SHIP).
  - Call 1-800-Medicare (1-800-633-4227) 24 hours a day, 7 days a week. TTY users should call 1-877-486-2048.
  - Call the Office for Civil Rights at 1-800-368-1019 if you think we’ve treated you unfairly or not respected your rights. TTY users should call 1-800-537-7697.

Access to care
• Choose a network health care provider. If you’re a member of a Medicare PPO plan or PPO plan with an Extended Service Area, you have the right to seek care from any health care provider in the United States, who is eligible to be paid by Medicare, and agrees to accept the plan. You may pay more for services obtained from an out-of-network provider.
• Go to a women’s health specialist in our plan (such as a gynecologist) without a referral.
• Get timely access to providers. “Timely access” means that you can get services within a reasonable amount of time.
• Get your prescriptions filled within a reasonable period of time at any network pharmacy.

Freedom to make decisions
• Get full information from your health care providers when you go for medical care. This includes knowing about all of the treatment options that are recommended for your condition, no matter what they cost or whether they’re covered by our plan.
• Participate fully in decisions about your health care. Your health care providers must explain things in a way that you can understand. Your rights include knowing about all of the treatment options that are recommended for your condition, no matter what they cost or whether they’re covered by our plan.
• Know about the different medication therapy management programs we offer in which you may participate.
• Be told about any risks involved in your care.
• Be told beforehand if any planned medical care or treatment is part of a research experiment. You must be given the choice of refusing experimental treatments.
• Refuse treatment. This includes the right to leave a hospital or other medical facility, even if your doctor advises you not to leave. This includes the right to stop taking your medication.
• Receive a detailed explanation from Aetna if you think a health care provider has denied care you believe you were entitled to receive or care you believe you should continue to receive. In these cases, you must request an initial decision, called an organization determination.
• Ask someone such as a family member or friend to help you with decisions about your health care. You may fill out a
form to give someone the legal authority to make medical decisions for you.

- Give your doctors written instructions about how you want them to handle your medical care, such as “Advanced Directives,” “Living Will,” and “Power of Attorney for Health Care,” if you become unable to make decisions for yourself. You can contact Member Services to ask for the forms.

**Personal rights**

- Be treated with dignity, respect and fairness at all times. Aetna must obey laws that protect you from discrimination or unfair treatment. Aetna does not discriminate based on a person’s race, mental or physical disability, religion, gender, sexual orientation, health status, ethnicity, creed, age, claims experience, medical history, genetic information, evidence of insurability, geographic location within the service area or national origin.

  - The privacy of your medical records and personal health information according to federal and state laws that protect the privacy of your medical records and personal health information. There are exceptions allowed or required by law, such as release of health information to government agencies that are checking on quality of care.

  - Receive a written notice called a “Notice of Privacy Practice” that tells you about your privacy of your medical records and personal health information rights and explains how we protect the privacy of your health information.

  - Look at medical records held at the plan, and get a copy of your records.

  - Ask Aetna to make additions or corrections to your medical records.

  - Know how we’ve given out your health information and used it for non-routine purposes.

  - Get information from us about our network pharmacies, providers and their qualifications, as well as information about how we pay our doctors.

  - For a list of the providers and pharmacies in the plan’s network, see the Provider Directory. For more detailed information about our providers or pharmacies, visit our website at www.aetnamedicare.com or call Member Services.

**Input**

- Suggest changes in the plan’s policies and services, including our Member Rights and Responsibilities policy.

As a member in a Medicare Advantage HMO and PPO plan **with a prescription drug benefit** included in the plan design, you have a responsibility to:

**Exercise your rights**

- Learn about your coverage and the rules you must follow to get care as a member.

**Follow instructions**

- Unless it’s an emergency, when seeking care, let health care providers know that you’re enrolled in our plan and present your plan membership card to the provider.

- Give your doctor and other health care providers the information they need to care for you.

- Follow the treatment plans and instructions that you and your doctors agree on.

- Act in a way that supports the care given to other patients and helps the smooth running of your doctor’s office, hospitals and other offices.

- Tell our plan if you have additional health insurance or drug coverage and use all of your insurance coverage.

- Pay your plan premiums and copayments/coinsurance for your covered services.

- Pay for services that aren’t covered.

**Communicate**

- Ask your doctors and other providers if you have any questions and have them explain your treatment in a way you can understand.

- Tell your doctor or other health care providers that you’re enrolled in our plan. Show you membership card whenever you get your medical care or Part D prescription drugs.

- Let Aetna know if you move.

- Let us know if you have any questions, concerns, problems or suggestions.

**Rights and responsibilities: Medicare Advantage HMO and PPO plan members without a prescription drug benefit**

As an Aetna Medicare Advantage HMO and PPO plan member without a prescription drug benefit, you have a right to:

**Information**

- Get information from Aetna about our plan. This includes information about our financial condition and how our plan compares to other Medicare health plans.

- Get information from us about our network providers.

- Get information from us in a way that works for you. Our plan has people and free language interpreter services available to answer questions from non-English-speaking members. We can also give you information in Braille, in large print or other alternate formats if you need it.

- Get an explanation from Aetna about any Part C medical care or service not covered by our plan.

- Receive in writing why we will not pay for or approve a Part C medical care or service, and how you can file an appeal to ask us to change this decision even if you obtain the Part C medical care or service from a provider not affiliated with our organization.

- Make a complaint if you have concerns or problems related to your coverage.

- Be treated fairly (that is, not be retaliated against) if you make a complaint.

- Get a summary of information about the appeals made by members and the plan’s performance ratings, including how it compares to other Medicare health plans.

- Get more information about your rights. If you have questions or concerns about your rights and protections, you can:
  - Call Aetna Member Services.
- Get free help and information from your State Health Insurance Assistance Program (SHIP).
- Call 1-800-Medicare (1-800-633-4227) 24 hours a day, 7 days a week. TTY users should call 1-877-486-2048.
- Call the Office for Civil Rights at 1-800-368-1019 if you think we’ve treated you unfairly or not respected your rights. TTY users should call 1-800-537-7697.

**Access to care**
- Choose a network health care provider. If you’re a member of a private fee-for-service plan, you have the right to seek care from any health care provider in the United States who is eligible to be paid by Medicare and agrees to accept Aetna’s terms and conditions of payment.
- Get timely access to providers. “Timely access” means that you can get services within a reasonable amount of time.
- Go to a women’s health specialist in our plan (such as a gynecologist) without a referral.
- If you have a disability and need help with access to care, please call Aetna Member Services.

**Freedom to make decisions**
- Get full information from your providers when you go for medical care.
- Participate fully in decisions about your health care. Your providers must explain things in a way that you can understand. Your rights include knowing about all of the treatment options that are recommended for your condition, no matter what they cost or whether they’re covered by our plan.
- Be told about any risks involved in your care.
- Be told beforehand if any planned medical care or treatment is part of a research experiment. You must be given the choice of refusing experimental treatments.
- Refuse treatment. This includes the right to leave a hospital or other medical facility, even if your doctor advises you not to leave. This includes the right to stop taking your medication.
- Receive a detailed explanation from Aetna if you think a health care provider denied care that you believe you were entitled to receive or care you believe you should continue to receive. In these cases, you must request an initial decision called an organization determination.
- Ask someone such as a family member or friend to help you with decisions about your health care. You may fill out a form to give someone the legal authority to make medical decisions for you.
- Give your doctors written instructions about how you want them to handle your medical care, such as “Advanced Directives,” “Living Will,” and “Power of Attorney for Health Care,” if you become unable to make decisions for yourself. You can contact member services to ask for the forms.

**Personal rights**
- Be treated with dignity, respect and fairness at all times. Aetna must obey laws that protect you from discrimination or unfair treatment. Aetna does not discriminate based on a person’s race, mental or physical disability, religion, gender, sexual orientation, health status, ethnicity, creed, age, claims experience, medical history, genetic information, evidence of insurability, geographic location within the service area or national origin.
- Receive privacy of your medical records and personal health information according to federal and state laws that protect the privacy of your medical records and personal health information. There are exceptions allowed or required by law, such as release of health information to government agencies that are checking on quality of care.
- Receive a written notice called a “Notice of Privacy Practice” that tells you about privacy of your medical records and personal health information rights and explains how we protect the privacy of your health information.
- Look at medical records held at the plan, and to get a copy of your records.
- Ask Aetna to make additions or corrections to your medical records.
- Know how your health information has been given out and used for non-routine purposes.
- For a list of the providers in the plan’s network, see the Provider Directory. For more detailed information about our providers, you can call member services or visit www.aetnamedicare.com.

**Input**
- Suggest changes in the plan’s policies and services, including our Member Rights and Responsibilities policy.

As an Aetna Medicare Advantage HMO and PPO plan member without a prescription drug benefit, you have a responsibility to:

**Exercise your rights**
- Learn about your coverage and the rules you must follow to get care as a member.
- Follow instructions.
- Tell your doctor or other health care providers that you’re enrolled in our plan. Show your membership card whenever you get your medical care.
- Give your doctor and other health care providers the information they need to care for you.
- Follow the treatment plans and instructions that you and your doctors agree upon.
- Act in a way that supports the care given to other patients and helps the smooth running of your doctor’s office, hospitals and other offices.
- Tell our plan if you have additional health insurance and use all of your insurance coverage.
- Pay your plan premiums and copayments/coinsurance for your covered services.
- Pay for services that aren’t covered.
Communicate

• If you have any questions, ask your doctors and other health care providers and have them explain your treatment in a way you can understand.
• Let Aetna know if you move.
• Let us know if you have any questions, concerns, problems or suggestions.

Physician-member communications policy

Aetna’s contracts for participating providers do not contain “gag clauses,” and nothing about the contract should be interpreted as preventing the physician or other health care professional from discussing issues openly with their patients. In 1996, we began including language in our contracts to promote open physician-patient communication. At that time, physicians and other health care professionals were informed of our policy, which is designed to give our members the comfort of knowing their physicians and other health care professionals have the right and the obligation to speak freely with them.

Aetna’s contracts contain positive communication language. They read: “Physician shall have the right and is encouraged to discuss with his or her patients pertinent details regarding the diagnosis of the patient’s conditions, the nature and purpose of any recommended procedure, the potential risks and benefits of any recommended treatment, and any reasonable alternatives to such recommended treatment.”

If you have questions regarding this issue, contact your local Aetna office.

We recently revised our physician contracts, making them easier to understand. Those new contracts are being filed with the applicable regulatory agencies and implemented across the country.

Privacy practices

Protecting our members’ health information is one of Aetna’s top priorities. To this end, we notify our members about our policy regarding the confidentiality of member information. As a participating physician or health care professional, you should be aware that we distribute the following notice to our members:

Notice of Privacy Practices

We consider personal information to be confidential and have policies and procedures in place to protect against unlawful use and disclosure. By “personal information,” we mean information that relates to a patient’s physical or mental health or condition, the provision of health care to the patient, or payment for the provision of health care to the patient. Personal information does not include publicly available information or information that is available or reported in a summarized or aggregate fashion but does not identify the patient.

When necessary or appropriate for your care or treatment, the operation of our health plans or other related activities, we use personal information internally, share it with our affiliates, and disclose it to health care professionals (doctors, dentists, pharmacies, hospitals and other caregivers), payers (health care provider organizations, employers who sponsor self-funded health plans or who share responsibility for the payment of benefits, and others who may be financially responsible for payment for the services or benefits you receive under your plan), other insurers, third-party administrators, vendors, consultants, government authorities and their respective agents. These parties are required to keep personal information confidential, as provided by applicable law. Participating network physicians and health care professionals are also required to give you access to your medical records within a reasonable amount of time after you make a request.

Ways in which personal information is used include: claims payment; utilization review and management; coordination of care and benefits; preventive health, early detection, and disease and case management; quality assessment and improvement activities; auditing and anti-fraud activities; performance measurement and outcomes assessment; health claims analysis and reporting; health services research; data and information systems management; compliance with legal and regulatory requirements; formulary management; litigation proceedings; transfer of policies or contracts to and from other insurers, HMOs, and third-party administrators; underwriting activities; and due diligence activities in connection with the purchase or sale of some or all of our business.

We consider these activities key for the operation of our health plans. To the extent permitted by law, we use and disclose personal information as provided above without patient consent. However, we recognize that many patients do not want to receive unsolicited marketing materials unrelated to their health benefits. We do not disclose personal information for these marketing purposes unless the patient consents. We also have policies addressing circumstances in which patients are unable to give consent.

For a copy of our Notice of Privacy Practices, which describes in more detail our practices concerning use and disclosure of personal information, call the toll-free Member Services number on the member’s ID card or visit our public website.

Provider obligations to obtain consent for billing of non-covered services or benefits

Some services are not covered for members because such services are not covered under the member’s plan of benefits. Typical examples are those services that are considered experimental and/or investigational (See Medical Clinical Policy Bulletins for examples). If you intend to provide non-covered services to the member, please refer to your provider agreement for information about your obligations to (1) inform the member that the services will not be covered and (2) obtain member’s prior consent in writing to pay for the specified services.

*To the extent any older agreements may still include any such clauses, we are not enforcing these provisions.
Office management

Participating practitioner medical record criteria

Organization
• Each page has member’s name and date of birth on it.
  - The member’s name and date of birth should be recorded on each page of the medical record (e.g., all notes, lab reports and consult reports). (1 point)
• Member’s personal data (gender, date of birth, address, occupation, home/work phone numbers, marital status) is documented.
  - Each record must contain appropriate biographical/personal data including age, sex, race, address, employer, home and work telephone numbers, ICE contact and marital status. All members must have their own chart — no family charts. (1 point)
  - A centralized medical record for the provision of prenatal care and all other services must be maintained (prenatal only). (1 point)
• All entries in the record contain author’s signature or initials or electronic identifier (stamped signatures are not acceptable).**
  - The provider of service for face-to-face encounters must be appropriately identified on medical records via their signature and physician specialty credentials (e.g., MD, DO, DPM, etc.). Examples of acceptable physician signatures are: handwritten signature or initials; electronic signature with authentication by the respective provider; or facsimiles of original written or electronic signatures. This means that the credentials for the provider of services must be somewhere on the medical record — either next to the provider’s signature or preprinted with the provider’s name on the group practice’s stationery. If the provider of services is not listed on the stationery, then the credentials must be part of the signature for that provider. (1 point)
• All entries are dated. (1 point)**
• All entries are legible to someone other than the writer.**
  - The medical record should be complete and legible. Illegible medical record entries can lead to misunderstanding and serious patient injury. (1 point)

** Indicates items assessed for Medical Record Keeping Practices based on National Committee for Quality Assurance (NCQA), CMS, regulatory and Aetna guidelines.
- Medications noted, including dosages and dated status of prescription (active or discontinued) or date of initial or refill prescription. 
  - Evidence of prescribed medications, including dosages and dates of initial or refill prescriptions must be present in the record. This list should be updated each visit. (1 point)
- Medication allergy and adverse reactions or lack thereof prominently noted.
  - Allergies and adverse reactions to medications are prominently noted in chart or the lack thereof is noted as NKA (no known allergies) or NKDA (no known drug allergies). (1 point)
- Up-to-date problem list is completed including significant illnesses and medical and psychological conditions.
  - A problem list recorded with notations must be present and include any significant illness or medical and/or psychological condition found in the history or in previous encounters. The problem list must be comprehensive and show evaluation and treatment for each condition that relates to an ICD-9 diagnosis code on the date of service. A problem list should be either a classical separate listing of problems or an updated summary of problems in the progress note section (usually a periodic health exam). The latter type list should be updated at least annually and should include health maintenance. A repetitive listing of problems within progress notes is acceptable. A blank problem list receives a score of 0. (1 point)
- Past medical history is completed (for members seen three or more times) and is easily identified and includes dates of serious accidents, operations and illnesses. For children and adolescents (18 years and younger), past medical history relates to dates of prenatal care, birth, operations and childhood illnesses.
  - Past history including experiences with illnesses, operations, injuries and treatments must be documented. Family history including a review of medical event, diseases and hereditary conditions that may place the member at risk must be documented. (1 point)
- History and Physical (H&P) documents have subjective/objective information for presenting problem.
  - Past medical history including physical examinations, necessary treatments and possible risk factors for the member relevant to the particular treatment are noted. (1 point)
- For members 14 years and older, there is appropriate notation concerning the use of cigarettes, alcohol and substances (for members seen three or more times, query substance abuse history).
  - For members 14 years and older, a score of 1 requires a response to an inquiry concerning alcohol, smoking and/or substance abuse history as part of risk screening in support of preventative health. For members under the age of 14 years, the score will be N/A. (1 point)
- Note regarding follow-up care, calls and visits. Specific time of return is noted in weeks, months or as needed.
  - Encounter forms or notes have a notation regarding follow-up care, calls or visits when indicated. The specific time of return is noted in weeks, months or as needed (i.e., PRN). (1 point)
- An immunization record has been initiated for children and history for adults.
  - An immunization record (for children) which includes the name of the vaccine and date of administration or disease (e.g., chickenpox) is up to date or an appropriate history has been made in the medical record (for adults). Member reported data is acceptable. (1 point)
- Preventive screenings and services offered according to Aetna guidelines.
  - There is evidence that preventive screenings and services are offered in accordance with the organization’s practice guidelines. Preventive screenings specific to member age/gender/illness (e.g., mammography, immunizations, Pap/HPV tests, BMI value for adults, BMI percentiles for ages 15 and under, colorectal cancer screening, diabetic eye exams) are documented. Documentation should include screening date and result. (1 point)
  - For children and adolescents there should be documentation of counseling for nutrition and physical activity.
- Documentation about advance directives (whether executed or not) is in a prominent place in the member’s record (except for under age 18).
  - There is evidence of advance directives noted in a prominent place in the record (1 point) and whether or not the advance directive has been executed in the chart for members over 18 years of age. (1 point)
- Treatment Plan is documented.
  - There is documentation of clinical findings and evaluation for each visit (presenting complaints, pain management, Diagnosis and Treatment Plan, prescription, referral authorization, studies, instructions). (1 point)
- Working diagnoses are consistent with findings.
  - There is a documented reason for the visit. The progress note contains appropriate subjective and objective information pertinent to the member’s presenting complaints for each visit. (1 point)
- No evidence member is at inappropriate risk. Possible risk factors for member relevant to particular treatment are noted.
  - There is no evidence that the member is placed at inappropriate risk by a diagnostic or therapeutic procedure. Diagnostic and therapeutic procedures are appropriate for the member’s diagnosis and risk factors. Examples: a) Member has complaint of right hip pain and an X-ray of the right hip is ordered. b) Abnormal lab and imaging study results do not have an explicit note regarding follow-up plans. (1 point)

*Indicates items assessed for Medical Record Keeping Practices based on National Committee for Quality Assurance (NCQA), CMS, regulatory and Aetna guidelines.
Examination

- Blood pressure, weight, height, BMI value or BMI percentile measured and recorded at least annually, if member accesses care. (1 point)

Studies

- Lab and other studies are ordered, as appropriate.
  - If a diagnostic service (test or procedure) is ordered, planned, scheduled, or performed at the time of the E/M encounter, the type of service, for example, lab or X-ray should be documented. (1 point)
- Evidence that physician has reviewed lab, X-ray or biopsy results (signed or initialed reports) and member has been notified of results before filing in the record.
  - There is evidence of physician review of lab, X-ray, or biopsy results or other studies by either signing or initialing reports or documentation of the results in the progress notes. Abnormal lab and imaging study results have an explicit note regarding follow-up plans. (1 point)

Communication

- Documentation of communications contact with referred specialist.**
  - The PCP or managing practitioner coordinates and manages the care of the member. If a consultation/referral is made to a specialist, there is documentation of communication between the specialist and the PCP with notation that physician has seen it. And there is evidence of discharge summaries from hospitals, HHA's and SNFs, if applicable. If there is no evidence of referral or other facility services, mark N/A. (1 point)
- Documentation indicating the patient’s preferred language (California only).**
- Documentation of offer of a qualified interpreter, and the enrollee’s refusal, if interpretation services are declined (California only).**

Aetna’s benefits plans

Aetna Benefit Products booklet

An easy-to-use tool that puts basic Aetna benefits product information at your fingertips. It provides clear, concise information about our plans:

- PCP selection and referral requirements
- Precertification instructions
- Laboratory and radiology services

You can access the Aetna Benefits Products booklet (ABP) on our public website.

Note: The term “precertification” (used here and throughout the office manual) means the utilization review process to determine whether the requested service, procedure, prescription drug or medical device meets our clinical criteria for coverage. It does not mean precertification as defined by Texas law, as a reliable representation of payment of care or services to fully insured HMO and PPO members.

Coordination of benefits

Coordination of benefits (COB) is a plan provision that establishes a uniform order of benefits determination under which plans pay claims. It reduces duplication of benefits and provides greater efficiency in the processing of claims when a person is covered under more than one plan.

The goal of COB is to make sure that the combined payments of all plans do not add up to more than the covered health care expenses.

There are two primary ways to calculate benefits***:

- 100 Percent Allowable (Standard Allowable Calculation)
  - The benefits paid by both plans will equal no more than the allowable expense.
  - An allowable expense is defined as any necessary and reasonable health expense, part or all of which is covered under any of the plans covering the person for whom the claim is made.

- Maintenance of Benefits (MOB)
  - Under MOB, a secondary plan may reduce its benefits to the lesser of:

  **What it would have paid had it been primary, or what it would have paid less the primary plan’s payment.**

<table>
<thead>
<tr>
<th>If the primary plan benefit is</th>
<th>Then</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equal to or more than Aetna’s benefit</td>
<td>Aetna will not pay a benefit</td>
</tr>
<tr>
<td>Less than Aetna’s benefit</td>
<td>Aetna will pay the difference between the primary plan’s benefit and Aetna’s benefit</td>
</tr>
</tbody>
</table>

Aetna is responsible for coordinating benefits based on the member’s benefits plan and its contract with the physician or other health care professional. The primary carrier’s negotiated fee is not used to determine Aetna’s normal benefits. See the following example:

<table>
<thead>
<tr>
<th>Primary plan contract with physician</th>
<th>Aetna contract with physician</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,500 billed charges</td>
<td>$1,500 billed charges</td>
</tr>
<tr>
<td>$1,000 primary plan’s negotiated fee</td>
<td>$1,200 Aetna’s negotiated fee</td>
</tr>
<tr>
<td>x 80% coinsurance rate</td>
<td>x 80% coinsurance rate</td>
</tr>
<tr>
<td>$800 primary plan’s payment</td>
<td>$960 Aetna’s normal benefit</td>
</tr>
<tr>
<td>- $800 primary plan’s payment</td>
<td>- $800 primary plan’s payment</td>
</tr>
<tr>
<td>$160 Aetna’s payment</td>
<td>$160 Aetna’s payment</td>
</tr>
</tbody>
</table>

***Indicates items assessed for Medical Record Keeping Practices based on National Committee for Quality Assurance (NCQA), CMS, regulatory and Aetna guidelines.

**State mandates may apply.
State mandates take precedence over Aetna standards.

Aetna follows the Birthday Rule for all employer groups and provider contracts regarding dependent children of parents not separated or divorced:

- The benefits of the plan of the parent whose birthday falls earlier in a year are determined before those of the plan of the parent whose birthday falls later in the year.
- If both parents have the same birthday, the benefits of the plan that covered the parent longer are determined before those of the plan that covered the other parent for a shorter period of time.
- If the other plan does not follow the Birthday Rule COB provision, but instead has a Gender Rule (e.g., the plan of the father is primary) and if, as a result, the plans do not agree on the order of benefits, both carriers must come to an agreement on the benefit each plan pays. (Aetna will contact the other carrier to discuss an agreed payment arrangement.)

Medicare Secondary Payer
Medicare Secondary Payer (MSP) is the term used by Medicare when Medicare is not responsible for paying claims first. Under MSP, active employee group plans with 20 employees or more are the primary payers of benefits when individuals are covered by both employer plans and Medicare because of age (but are actively working), disability or renal disease (during the ESRD coordination period).

The correct order of claims determination is established by identifying the type of Aetna coverage and the reason for Medicare entitlement.

Medicare/Medicaid dual eligibles
"Dual eligibles" are individuals who are entitled to Medicare Part A and/or Part B and who are also eligible for some form of Medicaid benefit.

Medicare/Medicaid relationship
People with Medicare who have limited income and resources may get help paying for their out-of-pocket medical expenses from their state Medicaid program. There are various benefits that may be available to “dual eligibles.” These benefits are sometimes also called “Medicare Savings Programs.”

For people who are eligible for full Medicaid coverage, the Medicaid program supplements Medicare coverage by providing certain services and supplies that are covered under their state’s Medicaid program. Services or supplies that are covered by both programs will be paid first by Medicare and the difference will be paid by Medicaid, up to the state’s payment limit.

Medicaid also covers additional services (e.g., nursing facility care beyond the 100–day limit covered by Medicare, prescription drugs, eyeglasses and hearing aids). Limited Medicaid benefits are also available to pay for out-of-pocket Medicare cost-sharing expenses for certain other Medicare beneficiaries.

Medicare Advantage
Dual eligibles receive their prescription drug benefit (Part D) through Medicare. Dual eligibles may enroll in stand-alone Medicare prescription drug plans (PDPs) or Medicare Advantage (MA) plans that incorporate a prescription drug benefit (MA–PDs). Aetna offers both types of insurance products to Medicare–eligible beneficiaries.

If a dual eligible enrolls in an Aetna Medicare Advantage plan, then the provider must bill Aetna as primary payer and the state Medicaid plan as secondary payer. The provider must notify patients prior to providing services if the provider does not accept payments from state Medicaid plans as payment in full.

Medicare Part D plans
To the extent that an individual is covered under both a Medicare prescription drug plan offered under Part D of the Medicare program ("Medicare Part D") and another health plan that provide prescription drug coverage or financial assistance to Medicare Part D–eligible individuals (including non-Medigap individual market insurance policies), covered benefits must be coordinated between such plans in accordance with CMS requirements and any subsequent guidance from CMS.

Working aged
The “working aged” are employed people age 65 or older, and people age 65 or older with employed spouses of any age, who have Employer Group Health Plan (EGHP) coverage because of their or their spouse’s current employment.

Aetna is the primary payer to Medicare for the “working aged” if the employer group has 20 or more employees. If the employer group has fewer than 20 employees, Aetna is secondary payer to Medicare, except for certain multi-employer plans.

Motor vehicle accident
Benefits for injuries caused by a motor vehicle accident and compensable through the Personal Injury Protection (PIP) section of the patient’s no–fault automobile insurance policy are primary over Aetna. If automobile insurance is not available to the patient and Aetna policies, procedures and programs were followed, Aetna would consider the auto–related services for coverage.

Some states give the insured an option to choose their primary coverage for PIP. If the insured elects Aetna over their automobile insurance company, Aetna will require proof that the insured has elected Aetna as primary insurer at the time the accident occurred. All procedures must be covered services and referred by the patient’s primary care physician, when applicable (excluding emergency procedures). All Aetna policies, procedures and programs must be followed for benefits consideration.

Patients who have a motor vehicle accident, and whose Aetna coverage is secondary to PIP, should still have all care coordinated through the primary care physician (if applicable). The primary care physician should issue referrals to participating physicians and health care professionals, and place the information in the patient’s file.
ICD-10 and 5010

ICD-10 conversion

Two rules will help the nation transition to an electronic health care environment. They were released by the Department of Health and Human Services (HHS), under the Administrative Simplification Provision of HIPAA on January 15, 2009.

They are:

• Updated standards for electronic health care and pharmacy transactions (5010/D.0). These took effect on January 1, 2012.
• New diagnosis and procedure coding standards (ICD-10 Clinical Modification [CM] and ICD-10 Procedure Coding System [PCS]). These changes are scheduled to take effect on October 1, 2015.

More information on ICD-10 and our conversion status is available on our public website.

Medical record documentation: Standards and criteria

Our participation agreements require you to treat personal health information (PHI) as confidential. PHI includes: identity of the individual; the relationship of the individual with Aetna; physical or behavioral health status or condition; and payment information for the provision of health care.

Aetna established medical record criteria to provide a guideline for fundamental elements of organization, documentation of diagnostic procedures and treatment, communication and storage of medical records. These criteria are applicable to all benefits plans. Performance goals are established to assess the quality of medical record-keeping practices, and audits are conducted no less than every two years. Aetna’s performance goal is 85 percent compliance.

Our participation agreements require you to maintain medical records in a current, detailed, organized and comprehensive manner in accordance with customary medical practice, applicable laws and accreditation standards. This requirement survives the termination of the contract, regardless of the cause for termination. You must keep our members’ information confidential and stored securely. You must also ensure your staff members receive periodic training on member information confidentiality. Only authorized personnel should have access to medical records.

Aetna has the right to access confidential medical records of Aetna members, for the purpose of claims payment, assessing quality of care, including medical evaluations and audits, and performing utilization management functions. Medical records may be requested as a part of Aetna’s participation in the Healthcare Effectiveness Data and Information Set (HEDIS). HIPAA privacy regulations allow for sharing of PHI for purposes of making decisions around treatment, payment or health plan operations.

How to interpret a member ID card

There are two types of cards, which differ by member ID number style and copayment information. Note the information on member ID cards may also vary depending on several factors, including the plan sponsor’s benefits selections, state mandates and plan availability. Go to www.aetnaeducation.com and look under “Reference Tools” for more information about:

• Interpreting Medicare Advantage plan member ID cards
• Interpreting standard member ID cards
• Specialized member ID cards

Member identification and verification of eligibility

The following are ways to identify whether a patient is an Aetna plan member.

Member ID cards

• Members should receive an ID card within four weeks of enrollment. At each visit, the office should ask to see the member’s ID card and collect the appropriate copayment, as applicable.
• Members can access and print some of the information that appears on their ID card via the Instant Eligibility feature on their Aetna Navigator® member website, including:
  - Member ID number
  - Member name
  - Group number
  - Member Services telephone number(s)
  - Claims address
• Providers can access and print member ID cards from our secure provider website on NaviNet.
  - To access the electronic image of the card, the user must first submit an eligibility request for a member.
  - When a successful eligibility response is returned, an image of a generic ID card will display on the response screen.
  - When the image is clicked, users will be presented with a copy of the actual member ID card.
  - The image can then be downloaded to a local computer or network as well as printed, saving time and additional work associated with card scanners and photocopying ID cards.

A paper version of the member’s information can be accepted in lieu of an actual member ID card.

Group enrollment form

• Members may present a copy of a group enrollment form to your office, which should be accepted as a temporary ID until their member ID card is received. This temporary form is valid for 30 days after the effective date specified on the form.
• Federal Employees Health Benefits Program (FEHBP) members may present to your office a copy of the Federal Form 2809 Enrollment Form or an electronic confirmation of their enrollment from Employee Express or Annuitant Express.
Physician accessibility standards

Primary care physicians
Aetna has established standards for member access to primary care services. Each primary care practitioner is required to have appointment availability within the following time frames:

• Regular or routine care: Within 7 days
• Urgent complaint: Same day or within 24 hours

In addition, all participating primary care physicians must have a reliable 24-hour-a-day, 7-day-a-week answering service or paging system. A recorded message or answering service that refers the member to the emergency room is not acceptable.

For the states of California and Texas, the above standards also apply to specialists.

For North Carolina, the above standards, with the exception of routine care, also apply to specialists and to these non-MD providers:

- Audiologists
- Chiropractors
- Dietitians
- Midwives
- Occupational therapists
- Optometrists
- Physical therapists
- Podiatrists
- Respiratory therapists
- Speech therapists

The routine care standard for North Carolina specialists and the listed non-MD providers is within 30 days.

Note:
• The state of Indiana requires that managed care organizations (MCO) also monitor appointment availability for prenatal care, well-child visits and immunizations.
• The state of Missouri requires that MCOs monitor appointment availability for obstetric care.
• In Oklahoma, regulations require that provisions for after-hour services (medically necessary emergency services) shall be available and accessible 24 hours a day, 7 days a week.
• In Tennessee, Aetna has established a goal for reasonable in-office wait time and after-hours call back response time as within 15 minutes.

Specialist physicians
For access standards specific to your state and specialty, refer to your contract.

Physician-requested member transfer
Circumstances may necessitate a participating physician to ask an Aetna member to leave their practice when persistent problems prevent an effective physician-patient relationship. Such requests cannot be based solely on the filing of a grievance, an appeal, a request for external review or other action by the patient related to coverage, high utilization of resources by the patient, or any reason that is not permissible under applicable law.

• When accepting this temporary form of identification, note the following:
  - Primary care physicians should check the form to ensure their Aetna primary care office number is designated (if applicable for plan). If the incorrect doctor or office is listed, claims may be denied or payments may be misdirected.
  - Examine the form to verify the correct copayment.
  - Verify the plan sponsor’s signature is present on the bottom of the form.
  - With the EZenroll® online enrollment option, members may enroll with Aetna via the Internet. Members fill out the application online and send it to their employer, who submits it electronically to Aetna. As proof of enrollment, members should present an enrollment validation form printed from their personal printer. The EZenroll® option is not available to Aetna Medicare Plan (HMO) members or in certain states.

Note: USAccess®, Open Access HMO, Aetna Choice POS, Aetna Choice POS II, and Aetna Medicare Plan (PPO) members are not required to select a primary care physician. However, these members are encouraged to select a primary care physician so they can take advantage of certain programs that require members to access care through their primary care physician.

Newborn enrollment
This policy applies to most plans, excluding Medicare Advantage plans. Contact Member Services for additional information on newborn enrollment. Members are instructed to contact their Human Resources department to find out their employer’s rule for the time frame to enroll a newborn.

Members are required to list the selected primary care office for the newborn on the newborn’s enrollment form.

Note: FEHBP members under FEHBP guidelines do not need to complete an enrollment form if they are currently enrolled for “family” coverage. FEHBP members should call Member Services to add additional members to a family contract.

It may take several weeks to process the newborn’s member ID card once the newborn is enrolled. In the interim, use the mother’s or father’s member ID card when administering care to the newborn. If the newborn does not receive his or her own member ID card after the appropriate time frame, either your office or the subscriber should check with the Aetna member ID card. If the subscriber does not enroll the child as a dependent within the appropriate time frame, the subscriber must wait until their next open enrollment period to enroll the child and the child will not be eligible for coverage in the interim.

Note for primary care physicians: If your office provided routine newborn hospital care, submit your bill electronically or on a CMS-1500 form to Aetna. If a referral is necessary for a newborn not yet appearing on the primary office member list, use the mother’s or father’s member ID number.
The following steps must be taken when requesting a specific physician-patient relationship be terminated:

• The physician must send the patient/member a letter informing him or her of the termination and the reason(s) for the termination. A copy of this letter must also be sent to your local Aetna network manager. For the mailing address, call your local Aetna office or 1-800-872-3862. The physician’s letter to the member should be sent by certified mail.

• In the case of a primary care physician, Aetna will send the member a letter informing the member that he or she must select a new primary care physician and providing instructions on how to select another primary care physician.

• Consistent with the American Medical Association Code of Medical Ethics, Opinion 8.115, the physician must support continuity of care for their patient by giving the patient sufficient notice and opportunity to make other arrangements for care.

In addition, upon request, within 30 days of initial request by the physician, the physician shall provide resources or recommendations to the patient to help locate another participating physician, and offer to transfer records to the new physician upon receipt of a signed patient authorization.

Primary care physician office panel status changes

Follow this procedure to change the enrollment status of a primary care office:

• Send a letter to your local Aetna office notifying us of your request. For the mailing address, call your local Aetna office or 1-800-872-3862. There are two exceptions to this rule:
  - In Oklahoma and Texas, mail correspondence to our Provider Service Center or call Member Services.
  - In Connecticut, Massachusetts, Maine, New Hampshire, northern New Jersey, New York, Rhode Island and Vermont, contact the Provider Service Center or your network account manager.

• Indicate the status you are requesting for your office:
  - Open: Your office is open and accepting all Aetna patients.
  - Accepting current patients only: Your office is not accepting any new Aetna members unless the member is currently a patient in your practice.
  - Frozen: Your office is not accepting any new Aetna members as patients even if the patient is currently a patient in your practice under another type of coverage. (“Frozen” status does not apply to primary care offices in Connecticut, Massachusetts, Maine, New Hampshire, New Jersey, New York, Rhode Island and Vermont.)

Note: We require 90-day advance written notice of a change in the enrollment status of an office.

Provider identification numbers

To comply with HIPAA regulations, providers who are required to have an NPI should include their NPIs on HIPAA standard transactions.

The HIPAA standard transactions initiated by medical providers are:

• Claims
• Encounter
• Eligibility and benefits inquiry
• Claims status inquiry
• Precertification add
• Referral add

In addition to an NPI, claims must also include the billing provider’s tax identification number (TIN).

Share your NPI

If you’re a provider who’s required to have an NPI, make sure you share your NPI with us. In addition, share your NPI with other providers who may need it to conduct electronic claims, referrals or precertification requests.

Aetna provider identification number (PIN)

Physicians, hospitals and health care professionals contracted with us also have an Aetna-assigned PIN which is used in our internal systems.

Although the NPI should be used in electronic transactions for purposes of identifying yourself as a provider, you can use your PIN or TIN to identify yourself when contacting us by other means.

Note: The term “precertification” (used here and throughout the office manual) means the utilization review process to determine whether the requested service, procedure, prescription drug or medical device meets our clinical criteria for coverage. It does not mean precertification as defined by Texas law, as a reliable representation of payment of care or services to fully insured HMO and PPO members.

Recredentialing

We use a standard application and a common database called the Council for Affordable Quality Healthcare (CAQH) to gather credentialing information.

Our recredentialing process

We reassess a provider’s qualifications, practice and performance history every three years, depending on state and federal regulations and accrediting agency standards. This process is seamless to providers who are due for recredentialing and whose applications are complete within CAQH.

We’ll send providers (whose applications aren’t complete within CAQH) three reminder letters. The letters will ask them to update their recredentialing data. If they don’t respond to the letters, we’ll call them.
How can I check the status of my recredentialing application?
Call our Credentialing Customer Service department at 1-800-353-1232.

Adding a new provider to your group
Go to the Join the Network section of our website to start the application process.

OrthoNet Prepay Audit Program
We use OrthoNet to review our members' medical records before certain claims are processed. When a claim is selected for review, we'll ask the provider for copies of the patient’s medical records. OrthoNet will compare the claims coding to the services provided.

Affected specialties:
- Orthopedic surgery
- Neurosurgery
- Hand surgery
- Podiatry
- Plastic surgery
- ENT
- Neurology
- Orthopedic surgery
- Neurosurgery
- Hand surgery
- Podiatry
- Plastic surgery
- ENT
- Neurology
- Physiatry
- Sports medicine
- Pain management
- Dermatology
- Urology

Where to send Aetna records
If your office is asked to send records to Aetna, you can:
- Fax to 859-455-8650 (Aetna central fax)
- Mail to Aetna, PO Box 14079, Lexington, KY 40512-4079

When faxing or mailing records, be sure to include a cover sheet with "CODE: ONET" at the top of the page. We’ll also need the following information:
- Aetna member ID
- Date of service
- Servicing provider name
- Servicing provider tax identification number and/or Aetna provider ID number
Patient management and acute care

Overview
Aetna’s Patient Management and Acute Care model integrates available programs and services. This includes case management, disease management and specialty areas such as behavioral health.

Our role is to help coordinate health care and to encourage members to be informed participants in health care decision making.

We provide hospitalized members who are identified for patient management activity with:
• Focused discharge planning to help their transition to the next level of care
• Targeted concurrent review to evaluate and determine the appropriate level of coverage* for medical services

How to contact us for specific utilization management issues
• Patient Management and Acute Care staff, including medical directors, are available 24 hours a day through toll-free telephone numbers for provider and member inquiries.
• Health care providers may contact Patient Management staff during normal business hours (8 a.m. to 5 p.m., Monday through Friday)** by calling the toll-free precertification number on the member ID card.
• When only a Member Services number is on the card, you’ll be directed to the Precertification Unit through a phone prompt or a Member Services representative.
• On weekends, company holidays and after normal business hours, use these same toll-free phone numbers to contact Patient Management staff.

*For these purposes, “coverage” means either the determination of (1) whether or not the particular service or treatment is a covered benefit pursuant to the terms of the particular member’s benefits plan, or (2) where a provider is required to comply with Aetna’s utilization management programs, whether or not the particular service or treatment is payable under the terms of the provider agreement.

**All continental U.S. time zones; hours of operation may differ based on state regulations. Texas: 6 a.m. to 6 p.m. CT, Monday through Friday, and 9 a.m. to noon CT on weekends and legal holidays. Phone recording systems are in use for all other times.
Utilization review policies

Utilization review policies, including precertification, concurrent review and discharge planning, and retrospective review, are located on our public website.

How we determine coverage

Aetna medical directors make all coverage denial decisions that involve clinical issues. Only licensed Aetna medical directors, dentists, oral and maxillofacial surgeons, psychiatrists/psychologists, and pharmacists make denial decisions for reasons related to medical necessity. (Licensed dentists, pharmacists and psychologists review coverage requests as permitted by state regulations.) Where state law mandates, pharmacists and psychologists review coverage requests related to medical necessity. (Licensed dentists, psychologists, and pharmacists make denial decisions for dentists, oral and maxillofacial surgeons, psychiatrists.

Staff use evidence-based clinical guidelines from nationally recognized authorities to guide utilization management decisions involving precertification, inpatient review, discharge planning and retrospective review. Staff use the following criteria as guides in making coverage determinations, which are based on information about the specific member’s clinical condition:

- MCG™ guidelines
- Centers for Medicare & Medicaid Services (CMS) National Coverage Determinations (NCD), Local Coverage Determinations (LCD), and the Medicare Benefit Policy Manual
- Level of Care Assessment Tool (LOCAT)
- Applied Behavioral Analysis (ABA) Guidelines for the treatment of Autism Spectrum Disorders
- American Society of Addiction Medicine Patient Placement Criteria for Addictive, Substance-Related and Co-Occurring Conditions

Note: For treatment provided in Texas, Standards for Reasonable Cost Control and Utilization Review for Chemical Dependency Treatment Centers (28 TAC §§3.8001-3.8030) are utilized in place of ASAM for Texas members.

- Internally developed guidelines and Aetna’s Clinical or Pharmacy Policy Bulletins (CPB) (based on peer-reviewed published medical literature)
- State-required criteria: In Texas, the Texas Department of State Health Services oversees the Standards for Reasonable Cost Control and Utilization Review for Chemical Dependency Treatment Centers (formerly TCADA), which are substituted for the ASAM guidelines noted above. You can find these standards at http://info.sos.state.tx.us/pls/pub/readtac$ext.

ViewTAC?tac_view=5&ti=28&pt=1&ch=3&sch=HH&rl=Y

Participating physicians may ask for the criteria that were used to make a determination by contacting us in writing or by phone.

We base decisions on the appropriateness of care and service. We review coverage requests to determine if the requested service is a covered benefit under the terms of the member’s plan and is being delivered consistent with established guidelines. If we deny a request for coverage, the member (or a physician acting on the member’s behalf) may appeal this decision through the complaint and appeal process.

Depending on the specific circumstances, the appeal may be made to a government agency, the plan sponsor or an external utilization review organization that uses independent physician reviewers, as applicable.

Aetna does not make employment decisions or reward physicians or other individuals who conduct utilization reviews for issuing denials of coverage or for creating barriers to care or service. Financial incentives for utilization management decision-makers do not encourage denial of coverage or service. Rather, we encourage the delivery of appropriate health care services. In addition, we train Utilization Review staff to focus on the risks of under-utilization and over-utilization of services.

Admissions protocol

In the case of referred care, the admitting physician must electronically submit or contact Aetna for preadmission precertification. In the case of self-referred care, the member must contact Aetna. Our precertification staff also takes calls from hospital admissions personnel. However, if the preadmission information is not complete, we contact the admitting physician for clarification.

If the admission is precertified for surgical cases, we assign a recommended length of stay (RLOS). This determines when a review will start. For other cases, we give specific guidelines with the admission precertification. The RLOS determination is primarily based on MCG guidelines.

Notify us of hospital admissions within one business day

We need notice of all inpatient admissions, including those through the emergency department, within one business day of the admission. If a patient is unable to provide coverage information, you must contact us as soon as you become aware of their Aetna coverage. You must also explain any extenuating situation. You may contact us by telephone (call the number on the patient’s member ID card) or through electronic data interchange (EDI).

Failure to meet this notification time frame may reduce your payment

It is very important that you let us know of an admission within one business day. Late notification may result in denying payment for the portion of the stay before we were notified. Failure to inform us of the stay at all (or until after discharge) may result in denying the entire hospital stay. This denial is not based on medical necessity. Like other denials of this type, you cannot bill the patient for these denied services.

*Precertification may be the member’s responsibility in certain plan types that offer out-of-network benefits. Per Medicare laws, rules and regulations, there is no penalty to Medicare Advantage plan members if they do not get precertification.
All-products precertification list

Precertification** is the process of collecting information before inpatient admissions and certain ambulatory procedures and services.

The process facilitates:
- Communicating a coverage decision to the treating practitioner and/or member before the procedure, service or supply
- Identifying members for pre-service discharge planning
- Identifying and registering members for covered Aetna specialty programs, such as Aetna Health Connections case management and disease management, behavioral health, the National Medical Excellence Program and the Beginning Right maternity program

You can find more information about our precertification policy on our public website.

You can also access an updated list of services requiring precertification on our public website. Once there, go to Health Care Professionals > Policies & Guidelines > Precertification > Precertification Code Search Tool.

Note: The term “precertification” (used here and throughout the office manual) means the utilization review process to determine whether the requested service, procedure, prescription drug or medical device meets our clinical criteria for coverage. It does not mean precertification as defined by Texas law, as a reliable representation of payment of care or services to fully insured HMO and PPO members.

Case management services

Case management is “a collaborative process of assessment, planning, facilitation, care coordination, evaluation and advocacy for options and services to meet an individual’s and a family’s comprehensive health needs through communication and available resources to promote quality, cost-effective outcomes.” Case management is a standard component of most Aetna medical plans.

Our case managers review and coordinate services for members with multiple and complex needs (e.g., cardiac care, complex pediatric care, complex behavioral health care, medical psychiatric coordination, oncology), and for members who are at risk for high cost or high utilization. We welcome referrals from treating physicians to our case management program. You can submit a referral through the toll-free phone number on the member ID card or via EDI transactions.

Once we decide that a member is right for case management and the member or caregiver agrees to it, we make an individualized plan. We work with the member, the member’s family, physician(s), and other health care professional(s).

The assessment process leads to the development of a case management plan that meets the member’s specific needs. The plan includes member-specific deficits, goals, and objectives. There are targeted activities to meet these goals and objectives. The case manager helps the member achieve his or her health goals, and they work to resolve any identified issues or barriers. We regularly reassess the plan to determine the member’s progress in meeting the goals and objectives. As the member’s condition progresses or regresses, we modify the plan accordingly. Once the stated goals and objectives are met, the member is discharged from case management. This is usually within an average of 30 to 90 days.

Clinical practice guidelines (CPGs)

Aetna adopts evidence-based CPGs from nationally recognized sources. These guidelines have been adopted to promote consistent application of evidence-based treatment methodologies and made available to practitioners to facilitate improvement of health care and reduce unnecessary variations in care. Aetna reviews the CPGs every two years or more frequently if national guidelines change within the two-year period.

The CPGs are provided for informational purposes only and are not intended to direct individual treatment decisions. All patient care and related decisions are the sole responsibility of providers. These guidelines do not dictate or control a provider’s clinical judgment regarding the appropriate treatment of a patient in any given case.

CPGs that have been formally adopted can be accessed through the links below:
- Behavioral health
  - Attention-Deficit/Hyperactivity Disorder: Clinical Practice Guideline for the Diagnosis, Evaluation and Treatment in Children and Adolescents
  - Helping Patients Who Drink Too Much
  - Treating Patients With Major Depressive Disorder
- Diabetes
  - Treating Patients With Diabetes
- Heart disease
  - Treating Patients With Coronary Artery Disease

You can access the CPGs listed above on our secure provider website. Once on the site, go to Plan Central > Aetna Health Plan > Aetna Support Center > Clinical Resources. This website also provides access to the nationally recognized sources to download the full content of the guidelines. For assistance in obtaining hard copies from the nationally recognized sources, call our Provider Service center at 1-800-624-0756.

**Precertification may be the member’s responsibility in certain plan types that offer out-of-network benefits. Per Medicare laws, rules and regulations, there is no penalty to Medicare Advantage plan members if they do not get precertification.

***Case Management Society of America.
Coordination of care

Importance of collaboration
Aetna monitors and seeks to improve coordination and collaboration between treating providers of care. Results from our annual Physician Practice Surveys have shown that physicians continue to be concerned that they do not regularly receive reports about their patients’ ongoing evaluation and care from other practitioners and facilities. These include medical specialists, behavioral health practitioners, skilled nursing facilities, home health agencies, surgical centers or hospitals. The increased focus on patient safety in the medical community also highlights the critical nature of improving collaboration between treatment providers.

Sharing patient information
Increased treatment compliance and improved outcomes have been attributed, in part, to collaboration between providers.\(^1\) In addition, the quality of communication is rated as an important factor considered by primary care physicians when choosing a specialist to whom they can refer their patients.\(^2\)

To this end, we strongly encourage you to send progress notes and discharge summaries to your patients’ other treating practitioners. Forms are available on our provider website and include the following:

- The **Physician Communication Form** and the **Specialist Consultation Form** can be used to share information between primary care and specialty physicians to document a patient’s diagnosis, medications, procedures and status.
- The **Behavioral Health/Medical Provider Communication Form** helps behavioral health providers share information about a patient’s treatment plan with primary care physicians. Providers can use the form to pass on detailed information about a patient’s diagnosis, medications and risks/concerns.

Accessing communication forms
You can access these forms through the Document & Form Library of our public website. Once there, select “Physician Communications” or “Aetna Behavioral Health.”

We appreciate your efforts to close the communication gap between specialists, facilities and primary care physicians and improve patient care and safety.

Preventive services guidelines
Aetna adopts nationally accepted evidence-based preventive services guidelines from the U.S. Preventive Services Task Force (USPSTF) and the Centers for Disease Control and Prevention (CDC). Where there is a lack of sufficient evidence to recommend for or against a service by these sources, or conflicting interpretation of evidence, we may adopt recommendations from other nationally recognized sources. Information about preventive services guidelines and links to locate guideline content can be found on our secure provider website. Once logged in, go to Plan Central > Aetna Health Plan > Aetna Support Center > Clinical Resources. For assistance in obtaining hard copies from the nationally recognized sources, call our Provider Service Center at **1-800-624-0756**.

We review guidelines every two years unless updates from recognized sources warrant more frequent review.

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Transition of care provides a temporary bridge for members at the time of plan enrollment or renewal. Members in an active course of covered treatment that meets clinical coverage criteria/guidelines with a treating provider who falls under one of the below categories are eligible for transition of care coverage consideration:

- Not a contracted provider in the member’s plan
- Not a practitioner designated for inclusion within a tiered network (Aetna Performance Network) or Aexcel® specialty categories when a specific practitioner or provider network is applicable to the member’s plan
- Not included within a plan sponsor-specific network

Additionally, the treating provider must be an individual practitioner (e.g., a specialist, physical therapist, speech therapist) or home care agency in order to be eligible for the transition-of-care process.

Transition of care does not apply to nonparticipating DME vendors or pharmacy vendors. Transition of care does not apply to nonparticipating facilities, with the exception of facilities in which the Aetna contract has terminated (for reasons other than quality issues) and a treating participating practitioner only temporarily has privileges only at the nonparticipating facility.

The transition-of-care process applies to all benefits plans except Traditional Choice. It is also limited to a fixed period of time. Transition of care also applies to members who are in an active course of covered treatment when a physician’s/health care professional terminates participation in the Aetna network.

An “active course of treatment” is defined as a program of planned services that:

- Starts on the date a physician or other health care professional first renders a service to correct or treat the diagnosed condition
- Covers a defined number of services or period of treatment
- Includes a qualifying situation (e.g., surgical follow up)

Procedures for requesting transition of care

- The member asks for a Transition Coverage Request Form from Member Services or his or her employer. The member completes the form with help, as needed, from the nonparticipating treating physician.
- The member or nonparticipating treating physician faxes the completed form to the Aetna fax number on the form.
- We review the information and, when necessary, an Aetna medical director evaluates the treatment program and may also contact the treating physician or health care professional.
- We send a letter about the coverage decision to the member and the nonparticipating treating physician or health care professional and, if approved for coverage, the length of time the transition benefits apply. We also send a letter to the member’s primary care physician, as applicable.

*State variations may exist.
Performance programs

We use practitioner/provider performance data to help improve the quality of service and clinical care our members receive. Accrediting agencies require that you let us use your performance data for this purpose.

Aexcel

Aexcel is a designation within the Aetna Performance Network. Aexcel designation helps distinguish physicians in twelve specialty categories who have met certain clinical performance and efficiency standards.

We evaluate participating specialists in the 12 specialty categories at least once every two years for Aexcel designation. The evaluation process is made up of four key components:

- Case volume
- Clinical performance
- Efficiency
- Network adequacy

To learn more, log in to our secure provider website. Once on the site, go to Aetna Support Center > Doing Business > Aexcel Designation.

Bridges to Excellence®

Through our agreement with Health Care Incentives Improvement Institute, Inc. (HCI3) (formerly Bridges to Excellence [BTE]), physicians may be eligible for bonus payments per patient, per year, for performance in one or more of their BTE programs. HCI3 is a nonprofit company. Its mission is to create significant leaps in the quality of health care. HCI3 recognizes and financially rewards physicians and other health care providers who demonstrate that they are following recognized standards of care for their patients.

We offer incentives for eligible physicians in the following states:

- Arizona
- Texas for the Teacher’s Retirement System (TRS)
- Washington state

These incentives are available to practices specializing in:

- Cardiology
- Endocrinology
- Family practice
- General internal medicine
- Neurology
- Neurosurgery
- Orthopedics
To learn more about Bridges to Excellence and the Aetna recognition program, visit our secure provider website. Once there, go to Cost and Quality > Get info on Patient Safety and Quality > Bridges to Excellence/Physician Recognition.

**Patient-centered medical home (PCMH)**

PCP practices can participate as a PCMH in three ways:

- Direct contract via an amendment to a physician/group agreement
- Aetna’s external PCMH recognition program
- Multi-health plan collaborative

Each arrangement has its unique components, but they all generally include these two requirements:

- NCQA or other accepted organization’s PCMH recognition, preferably Level 3 with fully implemented electronic medical record (EMR)
- Adherence to the seven principles of PCMH (as promoted by the PCPCC)

These two requirements encompass many requirements and standards such as:

- Case management
- Enhanced access for patients
- ePrescribing
- Measures tracking
- Patient registries

The purpose of these types of arrangements are to:

- Meet the triple aim of improved efficiencies, clinical outcomes, and patient satisfaction.
- Help establish a sufficient amount of PCMH sites to enable Aetna to offer the advantages of a benefits plan featuring PCMHs to plan sponsors. Under this type of plan, members would choose a PCMH PCP practice for their primary care services.

Direct contract is available in all markets to all providers that include PCPs and is executed via a signed amendment to their current participation agreement. The external PCMH recognition program is only available in markets that Aetna decides to implement. These are currently the states of Arizona, Colorado, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Virginia, Washington and West Virginia, and the cities of Jacksonville and Tampa, Florida, and Cleveland and Columbus, Ohio.

Multi-health plan collaboratives include:

- Those promoted by CMS (i.e., MAPCP, CPCi)
- Others where there is local market interest among providers, payers, plan sponsors, and other interested parties, and these parties collectively agree on an arrangement

Aetna currently participates in collaboratives in Colorado; Maine; Hudson Valley, New York; Southeastern Pennsylvania; Maryland/Washington, D.C./Virginia; Cincinnati, Ohio; and Washington state.

**Physician pay for performance (P4P)**

Participation is through a direct contract. It’s available in all markets to all providers that include PCPs. It’s executed via a signed amendment to their current participation agreement. Our nationally available Physician Performance Incentive Program applies the strengths of our data aggregation and national data repository resources to local-market initiatives. This allows for customized measures and goals.

Annual goals are:

- Negotiated agreements between the provider group and Aetna
- Based on market position and previous year measurements

We provide detailed information on each individual physician’s results on each measure.

Our physician performance incentive programs identify and target areas of opportunity for quality improvement. The objective is to help improve the overall quality, safety and cost-efficiency of health care. These programs set targets for improvements and deliver performance measurement results for:

- Independent practice associations (IPA)
- Physician–hospital organizations (PHO)
- Physician groups

We incorporate group and physician-level data into our online and other tools. This provides actionable, patient-level information to physicians. Physicians earn reward payments only when they either:

- Improve towards their targeted performance results
- Maintain their high-performing levels of achievement

We annually reset target goals and, in some cases, add and/or drop measures. In most programs, physicians are not paid for this component of their compensation until we have measured and compared their performance to targets. As a result, performance payments are not included in initial claims payments.

More broadly, we believe that performance incentive program success requires:

- Clear and specific understanding between payers and providers on the parameters of the program’s measurements, incentive opportunities and targets
- National, consensus measures
- Focus on continuous quality improvement
- Commitments to retire measures after there have been several periods of top-level performance (e.g., 95 percent and above) and replace them with new measures that have new opportunities for improvement
- Collaboration to identify new sources of actionable information and creative ways to encourage and engage with physicians and physician groups effectively
- Commitment across all commercial payers to include performance incentives in the overall reimbursement strategy, recognizing that when physicians improve their practices all patients benefit
Pharmacy management

Overview: Pharmacy Plan Drug List (Formulary)

Commercial plans
Our pharmacy benefits plans use a Pharmacy Plan Drug List (formulary) to help maintain access to quality, affordable prescription drug benefits for your patients. Many drugs, including drugs on the formulary, are subject to manufacturer rebate arrangements between Aetna and the manufacturers of those drugs.

Coverage is not limited to drugs on the list. In some benefits plans, certain nonpreferred drugs are excluded from coverage, unless a medical exception is first obtained. These drugs are on our Formulary Exclusions List. It is important to note that not all members with Aetna medical benefits have Aetna pharmacy benefits.

Medicare Advantage plans
The Medicare prescription drug formularies can be found at the following links:
- Individual MA-PD plan and PDP members
- Group MA-PD plan and PDP members

Aetna Rx Home Delivery mail order pharmacy
Aetna Rx Home Delivery is our affiliated mail-order pharmacy. It provides maintenance medications for chronic conditions, such as arthritis, asthma, diabetes, high cholesterol, heart conditions and others. Aetna Rx Home Delivery can send members up to a three-month supply of these medications, with their physician’s approval.

With this service, your patients will enjoy these benefits:
- **Convenience:** Reorder only once every three months. And Aetna Rx Home Delivery’s website and automated telephone service allow members to order refills, track orders and more.
- **Privacy:** Prescriptions are discreetly packaged.
- **Peace of mind:** Pharmacists are available 24 hours a day, every day, to answer members’ questions.
- **Savings:** Depending on the Aetna pharmacy benefits plan, members can save money by using Aetna Rx Home Delivery mail order pharmacy, and standard shipping is always free.

How your patients can learn more
To learn more, encourage members to visit our Aetna Navigator secure member website. Once there, click “Aetna Pharmacy” at the top of the page.
Aetna Specialty Pharmacy

Aetna Specialty Pharmacy is Aetna’s “affiliated” specialty medication pharmacy. It provides specialty medications including injectable, infused and select oral therapies.

Specialty medications are unique because they treat certain complex diseases. These conditions include anemia, hepatitis C, multiple sclerosis, cancer, rheumatoid arthritis and Crohn’s disease, among many others. Specialty medications are often expensive. They may also require refrigeration, special storage and handling and fast delivery, and may not be readily available at retail pharmacies.

Aetna Specialty Pharmacy’s team helps patients manage their therapy

Specialty medications usually carry a risk for side effects, and a risk that members may have trouble complying with their prescribed therapy schedule. For these reasons, the use of specialty medications must be consistently monitored.

With Aetna Specialty Pharmacy, your patients get a personal care plan and ongoing support:

• **Nurses and pharmacists** who specialize in each patient’s needs are on call 24 hours a day.
• **Care coordinators** work with your patients to help orders process quickly.
• **Insurance and claims specialists** help your patients maximize their benefits plan.
• **Service representatives** reach out to you or your patient to set up your refills.

Aetna Specialty Pharmacy offers other helpful services, including:

• Free, secure delivery usually within 48 hours of confirming each order, or later if you request
• Delivery to the patient’s home, your office or any other location needed
• Package tracking to ensure prompt delivery of each order
• Self-injection training/education to help your patient understand his or her condition and medication
• Flexible payment options for out-of-pocket costs, when necessary
• Free injection supplies, such as needles, syringes, alcohol swabs, adhesive bandages and Sharps containers for needle waste, if needed

Aetna Specialty Pharmacy dispenses specialty medications to treat many complex diseases

Many of these medications are available only through limited distribution networks. Aetna Specialty Pharmacy also works hard to monitor the FDA’s pipeline to get access to new specialty therapies as they come to market. If Aetna Specialty Pharmacy gets a prescription order for one of the few therapies they don’t have access to, we respond without delay. An Aetna Specialty Pharmacy representative will forward the prescription to the appropriate contracted specialty pharmacy, along with a letter.

Ordering through Aetna Specialty Pharmacy is easy

• Print and complete a Medication Request Form.
• Fax it to **1-866-FAX-ASRX (1-866-329-2779)**.
• Or mail it to Aetna Specialty Pharmacy, 503 Sunport Lane, Orlando, FL 32809.

Electronic prescribing

Physicians use e-prescribing technology to input prescriptions through an EMR using a tablet, smartphone or desktop computer. Physicians can send orders electronically to the patient’s pharmacy, eliminating the need for patients to physically take the prescription to their pharmacy. Electronic prescribing also helps:

• Reduce paperwork and result in faster, more accurate information
• Simplify the prescribing process for physicians and patients
• Lessen the number of phone calls that physicians get from pharmacies trying to understand their handwriting
• Reduce medication errors resulting from unreadable, handwritten prescriptions

Aetna Pharmacy Management tries to integrate our pharmacy information with our clinical support tools. Our goal is to make insightful connections that can help us to identify and act on opportunities to help improve member health. Care Consideration™ alerts are just one example. Through personalized outreach, we share recommendations to encourage members to get the right care at the right time. This service is confidential, and is included free of charge as part of our Aetna pharmacy benefits plan coverage.

Learn more about e-prescribing products and services.
Pharmacy clinical policy bulletins

Aetna’s Pharmacy Clinical Policy Bulletins (PCPBs) are used as a guide when determining coverage for members with benefits plans that cover outpatient prescription drugs. These bulletins also describe the medical exception clinical coverage criteria for drugs on our Formulary Exclusions List, Precertification List, Step-Therapy List and Quantity Limits List.

Precertification, step therapy and quantity limits

Precertification

Most members with Aetna pharmacy benefits may have a plan that includes precertification. These drugs require extra coverage review before they are covered. Precertification is based on current medical findings, FDA-approved manufacturer labeling information and guidelines, and cost and manufacturer rebate arrangements.

Visit our website to determine which medications may require precertification. If you have questions, call us at 1-800-AETNA RX (1-800-238-6279).

Step therapy

Some members may have a plan that includes step therapy. With step therapy, certain drugs are not covered unless members try one or more preferred alternatives first. Step therapy is based on current medical findings, FDA-approved manufacturer labeling information, FDA guidelines, and cost and manufacturer rebate arrangements.

If it’s medically necessary, a member can get coverage of a step-therapy drug without trying a preferred alternative first. In this case, a physician, patient or a person appointed to manage the patient’s care must request coverage for a step-therapy drug as a medical exception. The drugs requiring step therapy are subject to change.

You’ll find current step-therapy requirements on our website. If you have questions, call us at 1-800-AETNA RX (1-800-238-6279).

Quantity limits

We also limit coverage on the quantity of certain drugs. Quantity limits are established using medical guidelines and FDA-approved recommendations from drug manufacturers. The quantity limits include:

- Dose efficiency edits: Limits coverage of prescriptions to one dose per day for drugs that are approved for once-daily dosing.
- Maximum daily dose: A message is sent to the pharmacy if a prescription is less than the minimum or higher than the maximum allowed dose.
- Quantity limits over time: Limits coverage of prescriptions to a specific number of units in a defined amount of time.

You, your patient or the person appointed to manage the patient’s care may request a medical exception for coverage of amounts over the allowed quantity. Contact the Aetna Pharmacy Management Precertification Unit. Refer to the Medical Exception and Precertification information on how to access this unit.

Medical exception and precertification

To ask for a medical exception for coverage of drugs on the Formulary Exclusions List or the step-therapy list, or to request prior authorization or exceptions about quantity limits, physicians, patients or a person appointed to manage the patient’s care can contact the Aetna Pharmacy Management Precertification Unit by:

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<tr>
<th>Phone</th>
<th>Fax</th>
<th>Online</th>
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<tr>
<td>1-800-414-2386</td>
<td>1-800-408-2386</td>
<td>Through our secure provider website</td>
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Precertification for specialty drugs on the Aetna National Precertification List:

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<tr>
<th>Phone</th>
<th>Fax</th>
<th>Online</th>
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Policies

Complaints and appeals
Aetna has developed a formal complaint and appeal policy for physicians, health care professionals and facilities. The complaint and appeal process has:

• Two levels of appeal for physicians and health care professionals
• One level of appeal for facilities

Physician, health care professional and facility appeals involve payment decisions (claims) but don’t include dissatisfaction with pre-service or concurrent medical necessity decisions, which are handled through the member appeal process.

Note: The process may vary due to state-specific requirements. For more information on complaints or appeals, contact your local Aetna office.

Physician/health care professional post-service appeals are classified as payment appeals and are not considered “on behalf of the member” unless:

• The appeal explicitly states “on behalf of the member”
• Or the physician or health care professional submits specific written authorization from the member

View more information on our appeal process. You’ll find several documents under the “Doing business with Aetna” section.

In accordance with CMS requirements, Aetna has a formal process for Medicare Advantage plan provider dispute resolution for non-contracted providers.

*Medicare Advantage plans must comply with CMS requirements and time frames when processing appeals and grievances received from Medicare Advantage plan members. Refer to the Medicare section of this manual for further information.
Medical Clinical Policy Bulletins

Aetna Clinical Policy Bulletins (CPBs) are internally developed policies that we use as a guide for determining health care coverage for our members. Our CPBs are written on selected clinical issues, especially addressing new medical technologies (devices, drugs, procedures and techniques). The CPBs are used as a tool to be interpreted in conjunction with the member’s specific benefits plan and after consultation with the treating physician. Our benefits plans generally exclude from coverage medical technologies that are considered experimental and investigational, cosmetic, and/or not medically necessary.

CPBs are continually reviewed and updated to reflect current information.

Because technology advances over time, we review new medical technologies and new applications of established technologies regularly to determine whether and how such technologies will be considered medically necessary and/or not experimental/investigational under our benefits plans.

Our process of assessing technologies begins with a comprehensive review of the peer-reviewed medical literature and other recognized references concerning the safety and effectiveness of the medical technology. This evaluation involves analyzing the results of studies published in peer-reviewed medical journals.

We consider the position statements and clinical practice guidelines of medical associations and government agencies, including the Agency for Healthcare Research and Quality (AHRQ). When applicable, we consider the regulatory status of a drug or device, including review by the U.S. Food and Drug Administration (FDA) and Centers for Medicare & Medicaid Services (CMS) coverage policies.

We develop our CPBs from a review of relevant information regarding a particular technology. CPBs are published on our website for public reference.

Medical emergencies

If patients require emergency care, they’re covered 24 hours a day, 7 days a week, anywhere in the world. In the event of a medical emergency, the patient should follow the guidelines below when accessing emergency care, regardless of whether the patient is in or out of one of Aetna’s service areas.

• Call the local emergency hotline (e.g., 911) or go to the nearest emergency facility. If a delay would not be detrimental to the patient’s health, call the primary care physician.
• After assessing and stabilizing the patient’s condition, the emergency facility should contact the primary care physician so he or she can assist the treating physician by supplying information about the patient’s medical history.

• If the patient is admitted to an inpatient facility, the patient, a family member or friend acting on behalf of the patient should notify the primary care physician or Aetna as soon as possible.
• All follow-up care should be coordinated by the primary care physician, where applicable (medical only).

An “emergency medical condition” involves acute symptoms that are severe enough that someone with an average knowledge of health could expect that the absence of medical attention would result in serious harm. For pregnant women, the health of both the woman and her unborn child must be taken into consideration.

Note: State mandates may apply.

Members traveling outside their service area or students who are away at school are covered for emergency and urgently needed care. Urgent care may be obtained from a private practice physician, a walk-in clinic, an urgent care center or an emergency facility.

Certain conditions, such as severe vomiting, earaches, sore throats or fever, are considered “urgent care” outside the Aetna service area and are covered in any of the above settings. Preventive care services and other routine treatment for conditions such as minor colds and flu are not covered outside the Aetna service area.

When claims submitted to us by the physician or health care professional who supplied care do not appear to meet the standards for emergency or urgent care, it may be necessary for us to review the records from the emergency visit. In this situation we will send a request to the treating facility for the records of the visit and notify the member of the request. If the member wishes, he or she may provide a Member Services representative with additional information by telephone or through correspondence regarding the circumstances of the visit.

Follow-up care after emergencies

Again, the primary care physician should coordinate all follow-up care. In all cases, the primary care physician must record all pertinent information regarding the emergency visit in the patient’s chart.

Precertification is required before any out-of-network follow-up care, either inside or outside the Aetna service area, can be covered. You can obtain precertification electronically or by calling the toll-free number on your patient’s member ID card.

Suture removal, cast removal, X-rays, and clinic and emergency room revisits are some examples of follow-up care.

Note: State regulations and contractual provisions regarding emergency admissions may, in some circumstances, supersede the procedures described above.
**Referrals in Texas are only valid for 30 calendar days. After this time, another referral is needed.**

For benefits plans that require the issuance of referrals for specialist care in the southern New Jersey, Pennsylvania, Maryland, Virginia and the District of Columbia, the member should be directed to his or her PCP for referrals for laboratory and radiology services.

**Referrals in Texas are only valid for 30 calendar days. After this time, another referral is needed.**

**Note:** Referrals do not permit specialists to refer members to another specialist for care. If this is necessary, patients must get a referral from their primary care physician to see another specialist. This referral is not a guarantee of payment. Payment is subject to eligibility on date of service, plan benefits, limitations and exclusions, pre-existing condition limitations, and patient liability under the plan.

**Referral processes**

Electronic referrals should be issued for all plans that require referrals (see Aetna Benefits Products). For information on submitting electronic referrals, see the eSolutions for Provider Offices section.

For obstetric testing or infertility services, refer to the Women's Health Programs and Policy Manual, available at [www.aetnaeducation.com](http://www.aetnaeducation.com).

For services requiring precertification, see the Patient Management and Acute Care section.

**Note:** Physicians or other health care professionals who participate with us through an independent practice association (IPA), physician medical group (PMG) or physician hospital organization (PHO) should consult their IPA, PMG or PHO on all plan policies and procedures. Some of these referral guidelines may not apply to physicians or health care professionals participating with us through these groups. (Upstate New York physicians/health care professionals: Continue to work with Aetna and/or your respective IPA in your usual manner.)
Women’s health

Overview
We focus on the special needs of women through programs that promote their health and well-being. We’re committed to educating your patients about the lifelong benefits of preventive health care. You can find patient-focused information in our Women’s Health section. These programs include:

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<tr>
<th>Program</th>
<th>Contact information</th>
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<tbody>
<tr>
<td>Nurse case management and education for women with breast cancer</td>
<td>1-888-322-8742</td>
</tr>
<tr>
<td>BRCA genetic testing program (genetic testing for breast and ovarian cancers)</td>
<td>1-877-794-8720</td>
</tr>
<tr>
<td>Beginning Right maternity program to help members and physicians give babies a healthier start</td>
<td>1-800-272-3531</td>
</tr>
<tr>
<td>Aetna’s infertility program* to help members and physicians throughout infertility care</td>
<td>1-800-575-5999</td>
</tr>
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Female members** have direct access to participating obstetricians and gynecologists for routine and preventive care (breast exams, mammograms and Pap tests). These doctors can authorize referrals (if applicable) for related specialty care. You can find specific policy information in the Women’s Health Programs and Policies Manual.

Overview: Obstetric Enhancement Programs***
We developed three programs that give enhanced reimbursement to obstetricians who perform ultrasound studies and fetal non-stress tests (NST) in their offices. All programs have eligibility requirements and apply to obstetric ultrasounds and NSTs for Aetna members enrolled in HMO, Aetna Open Access HMO, QPOS and Aetna Choice POS plans. Participation in these programs eliminates referrals and billing for individual procedures.

• Complete Obstetric Ultrasound Program: Physicians who participate in the Complete Ultrasound Program perform all necessary obstetric ultrasounds in the office and get an enhancement to the global obstetric fee, regardless of the number of ultrasounds they perform.

• Limited Obstetric Ultrasound Program: Physicians who participate in the Limited Ultrasound Program perform all necessary limited ultrasounds in the office and get an enhancement to the global obstetric fee, regardless of the number of limited ultrasounds they perform.

• Fetal Non-Stress Test (NST) Enhancement Program: Physicians who participate in this program perform all fetal NSTs in the office and get an enhancement to the global obstetric fee, regardless of the number of fetal NSTs they perform.

For more information about these programs, call Provider Services at 1-800-624-0756. Specify that you are asking about our Obstetric Ultrasound Enhancement Programs.

*Infertility benefits may vary depending on plan type and state law. You can check benefits by calling the toll-free number on the member’s ID card.

**Members whose PCP participates with us through an independent practice association (IPA), physician medical group (PMG) or physician hospital organization (PHO) may be required to use specialists within the IPA, PMG or PHO for their direct-access services.

***Not available in all service areas. Oklahoma and Texas: Refer to local network information.
This material is for information only and is not an offer or invitation to contract. An application must be completed to obtain coverage. Rates and benefits vary by location. Not all services are covered. Exclusions, limitations and conditions of coverage may apply. Plans may be subject to medical underwriting or other restrictions. Rates and benefits vary by location. Plans not available in all states. Providers are independent contractors and are not agents of Aetna. Provider participation may change without notice. Aetna does not provide care or guarantee access to health services. **Aexcel designation is only a guide to choosing a physician. Members should confer with their existing physicians before making a decision. Designations have the risk of error and should not be the sole basis for selecting a doctor.** Health information programs provide general health information and are not a substitute for diagnosis or treatment by a physician or other health care professional. Discount programs provide access to discounted prices and are NOT insured benefits. The member is responsible for the full cost of the discounted services. Aetna receives rebates from drug manufacturers that may be taken into account in determining Aetna’s preferred drug list. Rebates do not reduce the amount a member pays the pharmacy for covered prescriptions. Pharmacy participation is subject to change. Aetna Rx Home Delivery refers to Aetna Rx Home Delivery, LLC, a subsidiary of Aetna Inc., which is a licensed pharmacy providing prescription services by mail. This pharmacy is a for-profit entity. Aetna Specialty Pharmacy refers to Aetna Specialty Pharmacy, LLC, a subsidiary of Aetna Inc., which is a licensed pharmacy that operates through specialty pharmacy prescription fulfillment. This pharmacy is a for-profit entity. Medications on the precertification, step therapy and quantity limits lists are subject to change. Aetna’s Preferred Drug List is subject to change.

Information is believed to be accurate as of the production date; however, it is subject to change. For more information about Aetna plans, refer to [www.aetna.com](http://www.aetna.com) or [www.aetnamedicare.com](http://www.aetnamedicare.com).

[www.aetna.com](http://www.aetna.com)

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