VISION

• Becoming a vibrant Knowledge Centre and Centre of Excellence in teaching, research and extension activities.
• Bringing about conservation, creation, advancement and dissemination of knowledge.
• Creating technologically equipped thought and action leaders in a wide range of spheres by providing value-based and high quality education.
• Generating cutting edge research and innovations and enabling empowerment through social and regional inclusion.
• Increasing global linkages by attracting international students and establishing collaborative programmes with educational institutes.

MISSION

• The mission of the Savitribai Phule Pune University is to be a global, socially conscious Centre of Excellence in the conservation, creation, advancement and dissemination of knowledge.
• It is equipped to take up challenges of enormous change taking place all round and committed to empower its faculty and students to contribute meaningfully to economic, technological and social development and to the progress of the nation.
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Savitribai Phule Pune University, aptly known as Oxford of the East, has come a long way since its establishment in 1949. During these glorious years it has continuously strived to be a leader. Recognition by the University Grants Commission (UGC) as University with Potential for Excellence as well as accreditation by National Assessment and Accreditation Council (NAAC) with the highest possible grading of five stars has further strengthened this position.

The Department of Management Sciences, fondly known as PUMBA (Pune University – MBA), is one of the distinguished Post-Graduate Departments of the Savitribai Phule Pune University. It provides quality training to the students keeping them abreast with the dynamic corporate world. The Department of Management Sciences, in line with the traditions of University of Pune, have successfully managed to interweave corporate pre-requisites with the academic curriculum. With sincere and diligent endeavours and taking cognizance of the collective voice of the corporate, PUMBA has its fingers firmly placed on the pulse of the industry.

I strongly believe that the in-depth knowledge imparted to our MBA students makes them invaluable assets to the Industry. I take this opportunity to present them to the corporate world as a resource to be used in the interest of the Industry and for the overall industrial advancement of India.

15th August, 2014
ADDRESS FROM THE MANAGEMENT

HON. HOD’S ADDRESS

Dr. B.V. Sangvikar
Professor & Head of Department

As it has been rightly stated in the Shlokas, there is no letter which is of no value and cannot be used in divine poems, no root so useless that it cannot be used in medicine. Likewise, there is no worthless person; the only problem is the scarcity of one who knows how to use them.

One of the emerging global challenges we face today is the growing shortage of leaders. Over the next ten years, the number of hands leaving the workforce will be significantly higher than the new ones joining. A similar trend is seen in all the major global economies and this will have a large impact on their managerial and executive ranks. Our teaching mission at PUMBA is to cultivate leaders that can fill this gap, but we strive to go beyond this. We build leaders who are truly committed and driven to make a difference.

At PUMBA, students have come to experience a congenial, family-like study environment with top-notch faculty who inspire them to achieve their utmost. Students learn the application of the latest business theories through a case study approach and direct exposure to managerial situations. This helps them transform into autonomous thinkers, a crucial attribute for the leaders of tomorrow. Formal managerial education is extremely essential to develop the right management perspective, to infuse and integrate into a person, the habit of continuously bettering himself by acquiring skills for professional management.

PUMBA’s MBA++ programme, one of its kind in the country, has rolled out six batches and the feedback we have received from the corporate world is encouraging. The MBA++ programme is designed to cater to today’s ever-changing market needs of managerial skills.

We also welcome into our batches, Army Officers who are in the noblest profession of ensuring the nation’s security and integrity. They bring in a maturity to the batch with their vast experience of over 22 years of serving their country. This helps in developing the temperament and vision of future managers. Their conduct, the epitome of perfection, continuously inspires the students and will continue to do so in the future.

With this, I bless the torch-bearers of tomorrow to light the world for generations to come. I extend a very warm welcome to you to PUMBA’s Campus Recruitment Programme 2014-15.
"The secret of successful management is to keep the five guys who hate you from the four guys who haven't made up their minds"

The past decade has seen the globalization of business with intense competition amongst domestic and international players. Business organizations of today feel the need for young, dynamic and result-oriented professionals who are well equipped with the necessary management knowledge and expertise to take on the challenges posed by the Industry.

The MBA++ program at PUMBA helps the students develop interpersonal and networking skills adaptable to a work setting that is highly demanding. The self-learning environment at PUMBA offers students the opportunity to seek out, identify and learn from the key issues observed in the business world. This course provides the level of practicality and relevance that companies and corporates appreciate. The wholesome development of the students to meet the requirements of tomorrow is our top-most priority.

Feedback from the industry and the alumni confirms that the MBA++ program inculcates the required expertise in the students right from the start of their career. We nurture future managers with the enhanced capabilities and broadened competencies who are ready to take on the challenge of the competitive business world.

I hereby invite you for the campus recruitment program 2014-15 at PUMBA.
PROFESSOR & H.O.D.

Dr. B.V. Sangvikar  
M.B.A., Ph.D.

PROFESSORS

Dr. (Capt.) C.M. Chitale  
B.Sc. (Hons.), M.M.S., Ph.D.

Dr. D.R. Mane  
B.E., M.B.A. (Marketing, HR, Operations, Finance), Ph.D.

Dr. (Mrs.) Surbhi Jain  
B.A., M.B.A., Ph.D., N.E.T.

Dr. P.A. Pawar  
B.E., M.B.A., Ph.D.

ASSOCIATE PROFESSORS

Dr. Ranjeet Chitale  
B.E., M.B.A. (Marketing, Operations)

Dr. (Mrs.) Supriya Patil  
B.Sc., M.Sc., Ph.D., M.B.S.

ASSISTANT PROFESSORS

Dr. A.G. Joshi  
(Coordinator - Executive Education)  
M.Sc. (Defence & Strategic Studies), P.G.D.B.M., Ph.D.

Dr. Rajesh Pahurkar  
B.E., A.M.I.E., M.B.A., A.C.E.B. (UvA, Netherlands), Ph.D, Post-Doc. Fellow (UNITN & EURICSE, Italy)

Dr. A.P. Kolte  
M.Com., M.M.S. (Finance), Ph.D.

Dr. Hemant Katole  
B.E., M.B.A., Ph.D.

Dr. M.N. Varma  
B.E., M.M.S., Ph.D. (Research Fellowship, U.P.M. Madrid, SPAIN)

C.A. Shilpa Bhide  

Mr. Atish Chintamani  
B.E., M.B.A. (BT)
<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anil Agashe</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>S. Kalidas</td>
<td>Banking &amp; Forex Consultant (Retd.), India Cements Ltd.</td>
</tr>
<tr>
<td>S. S. Patil</td>
<td>Former Exec. Director, Cummins India Ltd.</td>
</tr>
<tr>
<td>Vivek Marathe</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>Dr. S. W. Bhave</td>
<td>Exec. Director, Naralkar Institute</td>
</tr>
<tr>
<td>K.G. Awale</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>Dr. Anupam Saraph</td>
<td>Corporate Mentor &amp; Consultant</td>
</tr>
<tr>
<td>B.R. Shejwal</td>
<td>H.O.D., Psychology Department, Savitribai Phule Pune University</td>
</tr>
<tr>
<td>V. Nerurkar</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>A. V. Chitale</td>
<td>V.P. (Retd.), Kinetic Motors India Ltd.</td>
</tr>
<tr>
<td>Prasad Chitale</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>S. M. Chitale</td>
<td>Former Principal, Fergusson College</td>
</tr>
<tr>
<td>S.R. Deore</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>K. G. Awale</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>Jayant Oke</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>S. R. Deore</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>Milind Kshirsagar</td>
<td>Practising Professional</td>
</tr>
<tr>
<td>B. R. Shejwal</td>
<td>H.O.D., Psychology Department, Savitribai Phule Pune University</td>
</tr>
<tr>
<td>Pratibha Bhide</td>
<td>Consultant, Former H.O.D., Ruia College, Mumbai</td>
</tr>
<tr>
<td>Sandeep Sahasrabuddhe</td>
<td>Management Consultant</td>
</tr>
<tr>
<td>Shivkumar Joshi</td>
<td>Exec. Manager (Retd.), Formica India Ltd.</td>
</tr>
<tr>
<td>Prof. Suresh Vishwanath</td>
<td>M.B.A. (XLRI-Jamshedpur), Alumnus of Stanford University (GSB) &amp; University of Cambridge (Mayo College)</td>
</tr>
</tbody>
</table>
Prakash Chhabria,
Executive Chairman,
Finolex Industries Ltd.

Pankaj Phatarphod,
Managing Director,
Royal Bank of Scotland Services Pvt.Ltd.

Sanjeev Giri,
Business Head, Dhara Division,
Mother Dairy

Andrews Simon,
General Manager,
IBM India

Sushilkumar Ojha,
Senior Manager,
Tata Steel Ltd.

Naresh Tuli,
Associate VP,
Piaggio Vehicles Pvt. Ltd.

J.S.Dilli Rathnam,
Assistant VP,
Barclays India

V Suresh,
Head HR,
Tata Motors Ltd.

Samarpan Debroy,
AGM-Strategy and Planning,
Idea Cellular

Mohit Bhishikar
Chief Information Officer,
Persistent Systems Ltd.

Kishor Jha
Founder,
Ergo Kalab

Piyush Mathur,
President,
Nielson India
## OUR ESTEEMED ALUMNI

### IT & ITeS

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
<th>Designation</th>
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<tbody>
<tr>
<td>1989</td>
<td>Vivek Bhide</td>
<td>TSL Consulting Pvt. Ltd.</td>
<td>Co-Founder and Managing Director</td>
</tr>
<tr>
<td>1989</td>
<td>Sachin Mulay</td>
<td>Wipro Ltd.</td>
<td>G.M. - Head Brand &amp; Communications</td>
</tr>
<tr>
<td>1992</td>
<td>Anjali S. Deodhar</td>
<td>Zensar Technologies</td>
<td>Regional Director Sales</td>
</tr>
<tr>
<td>1994</td>
<td>Abhijeet Parkhi</td>
<td>Cognizant Tech. Solutions</td>
<td>Head - BFSI Sales India</td>
</tr>
<tr>
<td>1995</td>
<td>Andrews Simon</td>
<td>IBM</td>
<td>General Manager</td>
</tr>
<tr>
<td>1995</td>
<td>Mahesh Gokhale</td>
<td>SunGard</td>
<td>Senior Director - Projects</td>
</tr>
<tr>
<td>1996</td>
<td>Nitin Narkhede</td>
<td>HCL</td>
<td>Deputy General Manager</td>
</tr>
<tr>
<td>1997</td>
<td>Harshal Jawale</td>
<td>Cisco Systems</td>
<td>Business Analyst</td>
</tr>
<tr>
<td>1997</td>
<td>Sanjay Aneja</td>
<td>Microsoft</td>
<td>Solution Sales Specialist</td>
</tr>
<tr>
<td>1998</td>
<td>Shekhar Kamble</td>
<td>TCS</td>
<td>Assistant General Manager</td>
</tr>
<tr>
<td>1998</td>
<td>Vinay Khaladkar</td>
<td>KPIT Technologies Ltd.</td>
<td>Sales Head - Auto and Semiconductors</td>
</tr>
<tr>
<td>1999</td>
<td>Abhijit Jorvekar</td>
<td>QuickHeal Technologies Pvt. Ltd.</td>
<td>Exec. Vice President - Country Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Abhay Patil</td>
<td>HCL Technologies Ltd.</td>
<td>Senior Executive</td>
</tr>
<tr>
<td>2008</td>
<td>Amit Raje</td>
<td>Zensar Technologies Ltd.</td>
<td>Senior Business Analyst</td>
</tr>
<tr>
<td>2008</td>
<td>Dipak Patil</td>
<td>TCS</td>
<td>Business Analyst</td>
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### FMCG

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
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</thead>
<tbody>
<tr>
<td>1979</td>
<td>Kurush Grant</td>
<td>ITC Ltd.</td>
<td>Chief Executive Officer - Tobacco Division</td>
</tr>
<tr>
<td>1983</td>
<td>Shriram Chaudhari</td>
<td>Parle International Pvt. Ltd.</td>
<td>Regional Growth Manager</td>
</tr>
<tr>
<td>1986</td>
<td>Pravin Kulkarni</td>
<td>Parle Products</td>
<td>General Manager - Marketing</td>
</tr>
<tr>
<td>1987</td>
<td>Sudhanshu Goyala</td>
<td>Pepsi Foods Ltd.</td>
<td>Director Strategic Consultant</td>
</tr>
<tr>
<td>1996</td>
<td>Joe Kuruvilla</td>
<td>Unilever PLC</td>
<td>Regional Category Director</td>
</tr>
<tr>
<td>2001</td>
<td>Pavitra Singh</td>
<td>Pepsico</td>
<td>Vice President</td>
</tr>
<tr>
<td>2008</td>
<td>Abhijeet Vaingankar</td>
<td>Johnson &amp; Johnson</td>
<td>Product Manager</td>
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</table>

### Pharma & Healthcare

<table>
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<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
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<tr>
<td>1985</td>
<td>B. Huparikar</td>
<td>Abbott Healthcare Pvt. Ltd.</td>
<td>General Manager</td>
</tr>
<tr>
<td>1989</td>
<td>Mukul Bagga</td>
<td>Quest Diagnostics</td>
<td>Managing Director</td>
</tr>
<tr>
<td>1989</td>
<td>Rajeev Handa</td>
<td>Wockhardt Ltd.</td>
<td>National Sales Manger</td>
</tr>
<tr>
<td>2000</td>
<td>William Rawlins</td>
<td>Novartis Pharma Services</td>
<td>AG Regional Security Director</td>
</tr>
<tr>
<td>2003</td>
<td>Sameer Kolhe</td>
<td>Piramal Healthcare Ltd.</td>
<td>Head - Strategy &amp; International Business</td>
</tr>
<tr>
<td>Year</td>
<td>Name</td>
<td>Company</td>
<td>Designation</td>
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<tr>
<td>------</td>
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<tr>
<td>1988</td>
<td>Anil Varghese</td>
<td>Standard Chartered Bank</td>
<td>Business Manager Core Banking</td>
</tr>
<tr>
<td>1988</td>
<td>T. Shankar</td>
<td>BANK OF AMERICA</td>
<td>Senior Vice President, Manager</td>
</tr>
<tr>
<td>1989</td>
<td>Sabiha Kazi</td>
<td>Citibank</td>
<td>Director</td>
</tr>
<tr>
<td>1990</td>
<td>K. Vamsidhar</td>
<td>SBI</td>
<td>Chief Manager</td>
</tr>
<tr>
<td>1990</td>
<td>Sunil Mehta</td>
<td>ICICI Bank</td>
<td>Deputy General Manager</td>
</tr>
<tr>
<td>1993</td>
<td>Sachin Purohit</td>
<td>Sajag Valuers Pvt. Ltd.</td>
<td>Managing Director</td>
</tr>
<tr>
<td>1994</td>
<td>Kiran Chandavarkar</td>
<td>HSBC India</td>
<td>Senior V.P. &amp; Regional Head Wealth Mgmt.</td>
</tr>
<tr>
<td>1994</td>
<td>R. Ramesh</td>
<td>SIDBI</td>
<td>Assistant General Manager</td>
</tr>
<tr>
<td>1997</td>
<td>Amit Marathe</td>
<td>HDFC Bank</td>
<td>Regional Head, Equities and Pvt. Banking</td>
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<tr>
<td>2000</td>
<td>Imtiaz Amin</td>
<td>ICICI Bank Ltd.</td>
<td>Chief Manager, International Banking</td>
</tr>
<tr>
<td>2001</td>
<td>Amit Bedi</td>
<td>Yes Bank</td>
<td>Vice President - Business Banking</td>
</tr>
<tr>
<td>2002</td>
<td>Janine Fernandes</td>
<td>HSBC Bank</td>
<td>Vice President</td>
</tr>
<tr>
<td>2004</td>
<td>Saurabh Tartey</td>
<td>HSBC</td>
<td>V.P. - Corporate &amp; Business Banking Group</td>
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<tr>
<td>2008</td>
<td>Amol Byali</td>
<td>ICICI</td>
<td>Direct Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Mugdha Nagalkar</td>
<td>State Bank of India</td>
<td>Credit Analyst</td>
</tr>
<tr>
<td>2008</td>
<td>Susheel Ragade</td>
<td>Reserve Bank of India</td>
<td>Manager</td>
</tr>
<tr>
<td>1989</td>
<td>Bharat Iyer</td>
<td>J P Morgan India Pvt. Ltd.</td>
<td>Head of India Equity Research</td>
</tr>
<tr>
<td>1989</td>
<td>C. Ramachandran</td>
<td>Aviva Life Insurance</td>
<td>National Head Strategic Recruitment</td>
</tr>
<tr>
<td>1989</td>
<td>Sunil Kadam</td>
<td>SEBI</td>
<td>General Manager</td>
</tr>
<tr>
<td>1990</td>
<td>Vivek Mahajan</td>
<td>HSBC Invest</td>
<td>Direct Senior V. P. &amp; Head- Equity Advisory</td>
</tr>
<tr>
<td>1992</td>
<td>Sandeep Jain</td>
<td>Morgan Stanley</td>
<td>Vice President Private Wealth Advisor</td>
</tr>
<tr>
<td>1994</td>
<td>Sunil Kapoor</td>
<td>Siemens Financial Services</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>1994</td>
<td>P. Krishna</td>
<td>Goldman Sachs</td>
<td>Managing Director</td>
</tr>
<tr>
<td>1995</td>
<td>Vishesh Chaudhari</td>
<td>JPMorgan Chase</td>
<td>Associate Vice President</td>
</tr>
<tr>
<td>1998</td>
<td>Savio Lima</td>
<td>GE Money</td>
<td>Vice President</td>
</tr>
<tr>
<td>1998</td>
<td>Sunil Kaushik</td>
<td>Goldman Sachs</td>
<td>Executive Director</td>
</tr>
<tr>
<td>1998</td>
<td>Suvodeep Das</td>
<td>Reliance Brands Ltd.</td>
<td>Marketing Director</td>
</tr>
<tr>
<td>2008</td>
<td>Jaya Mirpuri</td>
<td>CRISIL Ltd.</td>
<td>Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Shirish Mujumdar</td>
<td>CRISIL Ltd.</td>
<td>Manager - Corp. &amp; Govt. Sector Ratings</td>
</tr>
<tr>
<td>2010</td>
<td>Harshad Kulkarni</td>
<td>Deustche Bank</td>
<td>Corporate Head - Investment Banking</td>
</tr>
<tr>
<td>2010</td>
<td>Harsh Bhatia</td>
<td>JP Morgan</td>
<td>Analyst</td>
</tr>
<tr>
<td>2010</td>
<td>Ameya Abhyankar</td>
<td>Deloitte</td>
<td>Deputy Manager</td>
</tr>
<tr>
<td>2011</td>
<td>Chaitanya Kekre</td>
<td>Alchemists Ark</td>
<td>Equity Research Analyst</td>
</tr>
</tbody>
</table>
### OUR ESTEEMED ALUMNI

#### Engineering

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
<th>Designation</th>
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</thead>
<tbody>
<tr>
<td>1974</td>
<td>Yashwant Dhavale</td>
<td>Asahi India Glass Ltd.</td>
<td>Zonal Head- South &amp; East</td>
</tr>
<tr>
<td>1984</td>
<td>Sunil Joshi</td>
<td>Finolex Cables Ltd.</td>
<td>Dy. General Manager - Production</td>
</tr>
<tr>
<td>1988</td>
<td>M.Kandharkar</td>
<td>India Ferem</td>
<td>Entrepreneur</td>
</tr>
<tr>
<td>1988</td>
<td>R. Narayanan</td>
<td>Atlas Copco</td>
<td>Business Manager</td>
</tr>
<tr>
<td>1989</td>
<td>G. Satpute</td>
<td>HPCL</td>
<td>Marketing Manager</td>
</tr>
<tr>
<td>1989</td>
<td>Sachin Zinjarde</td>
<td>Alfa Laval</td>
<td>Dy. General Manager (Treasury)</td>
</tr>
<tr>
<td>1989</td>
<td>Shailesh Sirsikar</td>
<td>Freight-SHOP Logistics</td>
<td>Frieght Director</td>
</tr>
<tr>
<td>1990</td>
<td>Chaitanya Wagle</td>
<td>Kirloskar Brothers Ltd.</td>
<td>Associate Vice President</td>
</tr>
<tr>
<td>1990</td>
<td>H. Purandare</td>
<td>Sab Miller</td>
<td>Vice President</td>
</tr>
<tr>
<td>1990</td>
<td>Sanjay Varkey</td>
<td>Shell India Market Pvt. Ltd.</td>
<td>Chief Executive Officer - Aviation</td>
</tr>
<tr>
<td>1991</td>
<td>P. Srinivasan</td>
<td>Thermax Chemical Division</td>
<td>Global Business Head (Resins)</td>
</tr>
<tr>
<td>1995</td>
<td>Ranjit Mathure</td>
<td>Essar Steel Ltd.</td>
<td>Domestic and International Manager Sales</td>
</tr>
<tr>
<td>1998</td>
<td>Rahul Abhyankar</td>
<td>Abhyankar Opticians</td>
<td>Entrepreneur</td>
</tr>
<tr>
<td>1998</td>
<td>Abhijeet Kulkarni</td>
<td>DSM India Ltd.</td>
<td>Business Manager</td>
</tr>
<tr>
<td>1998</td>
<td>Atul Shahane</td>
<td>Tata Motors ltd.</td>
<td>Area manager (Australia)</td>
</tr>
<tr>
<td>1998</td>
<td>Chetan Lagu</td>
<td>SKF Ltd.</td>
<td>G.M. - Sales &amp; Application Engineering</td>
</tr>
<tr>
<td>1999</td>
<td>Sudhir Shenoy</td>
<td>SAINT-GOBAIN</td>
<td>National Sales Manager</td>
</tr>
<tr>
<td>2000</td>
<td>Rahul Shah</td>
<td>Mahindra &amp; Mahindra</td>
<td>Head-Brand Services</td>
</tr>
<tr>
<td>2002</td>
<td>Mandar Gadekar</td>
<td>Bharat Forge Ltd.</td>
<td>Associate Vice President</td>
</tr>
<tr>
<td>2003</td>
<td>Aditi Ravetkar</td>
<td>Cummins Business Services India</td>
<td>Head HR Manager</td>
</tr>
<tr>
<td>2006</td>
<td>Shewta Wadhawan</td>
<td>Arvind Group</td>
<td>Senior HR</td>
</tr>
<tr>
<td>2006</td>
<td>Vikrant Chauhan</td>
<td>Cummins India</td>
<td>HR Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Achint Chowdhary</td>
<td>Mahindra &amp; Mahindra</td>
<td>Deputy Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Pavan Maloo</td>
<td>Voltas Ltd.</td>
<td>Senior Manager, Strategic Sourcing</td>
</tr>
<tr>
<td>2008</td>
<td>Rishikesh Potdar</td>
<td>Honda Siel Cars India Ltd.</td>
<td>Senior Executive</td>
</tr>
<tr>
<td>2009</td>
<td>Harshal Waghmare</td>
<td>Piaggio vehicles Pvt Ltd.</td>
<td>CBD Manager</td>
</tr>
<tr>
<td>2009</td>
<td>Rochel Lenetto</td>
<td>Thermax Ltd.</td>
<td>HR Partner</td>
</tr>
<tr>
<td>1993</td>
<td>Sanjay Jalla</td>
<td>Deepak Fertilisers &amp; Petrochem Ltd.</td>
<td>Area General Manager - Marketing &amp; Business</td>
</tr>
</tbody>
</table>
## OUR ESTEEMED ALUMNI

### Media & Hospitality

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
<th>Designation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1987</td>
<td>Anil Mutha</td>
<td>Ramoji Film City</td>
<td>Area General Manager</td>
</tr>
<tr>
<td>1988</td>
<td>Sunil Menghrajani</td>
<td>Reliance Home Video &amp; Games</td>
<td>Vice President - New Media</td>
</tr>
<tr>
<td>1996</td>
<td>Ajay Chacko</td>
<td>Network18 and Forbes India</td>
<td>Director (TV 18) and CEO (Forbes India)</td>
</tr>
<tr>
<td>2001</td>
<td>Gayatri Gogate</td>
<td>McDonald’s</td>
<td>India General Manager</td>
</tr>
<tr>
<td>2001</td>
<td>Mukund Cairae</td>
<td>Zee Network</td>
<td>COO-Middle East, North Africa, Pakistan &amp; Turkey</td>
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</table>

### Telecom

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
<th>Designation</th>
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</thead>
<tbody>
<tr>
<td>1973</td>
<td>Krishna Angara</td>
<td>Fastacash Pvt. Ltd.</td>
<td>Managing Director</td>
</tr>
<tr>
<td>1979</td>
<td>C. Sathe</td>
<td>MyCity Technology Ltd.</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>1990</td>
<td>D.Bhattacharya</td>
<td>Tata Tele Services Ltd.</td>
<td>General Manager</td>
</tr>
<tr>
<td>1990</td>
<td>Umesh Rao</td>
<td>Reliance Communications</td>
<td>Senior V.P. Marketing &amp; Business Operations</td>
</tr>
<tr>
<td>1994</td>
<td>Mahesh Deshmukh</td>
<td>Smart Trust Infosolutions</td>
<td>Director Sales</td>
</tr>
<tr>
<td>2007</td>
<td>Vicky Daswani</td>
<td>HCL Infosystems Ltd.</td>
<td>Business Manager</td>
</tr>
<tr>
<td>2008</td>
<td>Satish Kapsikar</td>
<td>Vodafone Cellular Ltd.</td>
<td>Deputy Manager</td>
</tr>
<tr>
<td>2002</td>
<td>Sumit Singh</td>
<td>Manipal Global Education Services</td>
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### Others

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
<th>Designation</th>
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<tbody>
<tr>
<td>1973</td>
<td>Anil Keskar</td>
<td>Symbiosis Intl. University</td>
<td>Dean – Academics</td>
</tr>
<tr>
<td>1988</td>
<td>Shashank Pathak</td>
<td>Deepak Fertilizers</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>1989</td>
<td>U. P. Rao Upadrasta</td>
<td>Upadrasta Dairy Speciality Ltd.</td>
<td>Managing Director</td>
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<tr>
<td>1989</td>
<td>Rajiv Kabra</td>
<td>PKL Ltd.</td>
<td>Owner</td>
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<tr>
<td>1989</td>
<td>Vikas Pathak</td>
<td>Nichrome India Ltd.</td>
<td>General Manager – Sales</td>
</tr>
<tr>
<td>1994</td>
<td>Abhijit Patwardhan</td>
<td>A C Nielsen</td>
<td>Client Service – Director</td>
</tr>
<tr>
<td>1996</td>
<td>Stuti Das</td>
<td>SOTC Corporate Tours</td>
<td>Senior General Manager</td>
</tr>
<tr>
<td>1999</td>
<td>Sudhir Pillai</td>
<td>Honeywell</td>
<td>Head – Sales</td>
</tr>
<tr>
<td>2000</td>
<td>Girish Koulgi</td>
<td>Noble Resources</td>
<td>Vice-President</td>
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<tr>
<td>2000</td>
<td>Praveen Chauhan</td>
<td>Rentworks</td>
<td>Country Head- Key Accounts</td>
</tr>
<tr>
<td>2006</td>
<td>Vinayendra Jain</td>
<td>Honeywell</td>
<td>Manager - Product Marketing</td>
</tr>
<tr>
<td>2008</td>
<td>Ashish Bodas</td>
<td>Sharada Group</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>2009</td>
<td>Abhinav Shukla</td>
<td>AC Nielsen</td>
<td>R.M.S. Client Service</td>
</tr>
</tbody>
</table>
## RECRUITERS

### IT & ITES
- Analytics Quotient
- Atos Origin
- AurionPro
- Calsoft Inc.
- Geometric Ltd.
- HCL Infosystems
- HCL Technologies
- Honeywell - ADI
- Hewlett Packard
- IBM
- Oracle Financial Services
- Infosys Ltd.
- Intellect Technologies
- Intelligent Quotient Systems
- KPIT Technologies Ltd.
- L&T Infotech
- MaxPCSecure
- Netex India
- Nihilent Technologies
- Onward Technologies
- Paraglyte
- PSPL
- Quagnitia Systems
- Siemens
- Syntel
- Tata Technologies
- TCS
- Tech Mahindra
- Worldwide Infosoft Services
- Zensar Technologies
- WNS
- Wipro

### Manufacturing
- Amphenol
- ACC Ltd.
- Atlas Copco
- Bajaj Auto
- Bharat Forge
- Cummins India
- Demag Cranes
- Eaton
- Emerson Process Mmgt.
- Engineers India Ltd
- Forbes Marshall
- Force motors
- Garware Wall Ropes
- Gemmco
- Godrej & Boyce Mfg. Co. Ltd.
- Harison Motors
- Honeywell
- Kinetic Motors
- Kirloskar Brothers
- Maersk Line
- Mahindra & Mahindra
- SKF India Ltd.
- Sopan O & M
- TACO
- Thermax
- TVS
- Tyco Electronics
- Volkswagen
- Volvo
- Hyundai
- Bosch

### Banks
- Axis Bank
- Bank of Baroda
- Bank of Maharashtra
- Citi Bank
- HDFC Bank
- Federal Bank
- ICICI Bank
- IDBI
- Kotak Mahindra Bank
- The Royal Bank of Scotland
- Union Bank
- DCB Bank

### Pharma & Healthcare
- Abbott Labs
- Dr. You
- Glenmark
- GSK
- Macleods Pharma
- Nicolas Piramal
- Novartis
- Pfizer
- Ranbaxy
<table>
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<tr>
<th>Financial Services</th>
<th>Retail</th>
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<tr>
<td>Bajaj Allianz</td>
<td>BigBaazar</td>
<td>Amul</td>
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<td>Bajaj Auto Finance</td>
<td>Odyssey Retail</td>
<td>Colgate Palmolive</td>
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<td>Bajaj Finserv</td>
<td>Future Group</td>
<td>LG</td>
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<td>Transparent Value</td>
<td>Ishanya Mall</td>
<td>Nestle</td>
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<td>CRISIL</td>
<td>Max Hypercity Mall</td>
<td>Pepsi Co.</td>
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<td>Pantaloons Retail</td>
<td>Videocon</td>
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<td>HDFC Std. Life</td>
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<td>Cadbury</td>
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<td>ICICI Prudential</td>
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<td>IFFCO Tokio</td>
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<td>India Infoline</td>
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<td>Indiabulls</td>
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<td>Kotak Life Insurance</td>
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<td>Kotak Securities</td>
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<td>LIC Housing</td>
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<td>HCL InfoSystems</td>
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<td>Metlife Insurance</td>
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<td>Religare</td>
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<td>River Head Capital</td>
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<td>SBI Life</td>
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<td>SBICAP Securities Ltd. (SSL)</td>
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<td>Ventura Securities</td>
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<td>Care Ratings</td>
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<th>Media &amp; Hospitality</th>
<th>Consultancy</th>
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<tr>
<td>Network 18</td>
<td>Alchemists Ark</td>
<td>ABIL</td>
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<td>Malaka Spice</td>
<td>Feedback Consulting</td>
<td>ADANI Group</td>
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<td>Marriot Hotels</td>
<td>Flagship HR Solutions</td>
<td>Bombay Dyeing</td>
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<td>Oberoi Hotels &amp; Resorts</td>
<td>Deloitte</td>
<td>Centrica</td>
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<td>Zee Networks</td>
<td>Mitcon Consultancy</td>
<td>Future Vista</td>
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<td>Zomato</td>
<td>Smart Analytics</td>
<td>IMS</td>
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<td>Aspect Ratio</td>
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<td>Sapat International</td>
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<td></td>
<td></td>
<td>Value Group of companies</td>
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<td>The Smart Cube</td>
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<td>AC Neilson</td>
<td>Alchemists Ark</td>
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<tr>
<td>Millward Brown</td>
<td>Feedback Consulting</td>
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<td>Quantum Research</td>
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<td>SG Analytics</td>
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<td></td>
<td>Mitcon Consultancy</td>
</tr>
<tr>
<td></td>
<td>Smart Analytics</td>
</tr>
<tr>
<td></td>
<td>MVL Consulting Pvt. Ltd.</td>
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</table>
The MBA++ program addresses the need for creating industry ready global contributors. A program that offers a management education experience founded on strong core values, to foster academic excellence and professional skill development through learning and knowledge.

**The Salient Features of the MBA++ program:**

- **Name of the University Degree:** Masters in Business Administration (MBA++)
- **Duration:** Two years consisting of six trimesters
- **100 Credits of Evaluation**
- **Number of Specializations:** Two (1 Functional and 1 Sector Specific)
- **Functional Specializations Offered:** Marketing, Finance, Systems, Operations, Human Resources, International Business
- **Sector Specific Specializations Offered:** Retail, Banking & Insurance, Engineering, Health Care, IT & ITeS
- **Foreign Language:** Spanish, German and French
- **Number of Projects:** FOUR (2 Group and 2 Individual)
- **Group Projects:** One Industrial and One Social
- **Individual Projects:** Summer Training (50 Days Duration)
- **Internship / Pre-Placement Training:** (100 Days Duration)
- **Syndicate Activities for Professional Development**

**Other courses offered at PUMBA:**

**MBA - Biotechnology:** MBA-BT is a course provided by Department of Management Sciences, Savitribai Phule Pune University in order to provide managerial education in the fields of Bio Pharma, Bio Agri, Bio Suppliers, Bio Informatics, Bio Services and Healthcare. The MBA-BT batch comprises of 60 students coming from Bio-Technology, Microbiology and Pharmaceutical backgrounds.

**Executive MBA:** Executive MBA is a two years course initiated for the empowerment of working professionals in different arenas on the managerial front. The batch comprises of executives attending evening classes throughout weekdays. The course imparts highly specialized and relevant education in today’s globalized world where experience and the ability to manage change is the crux.

Diploma Course for Disabled Soldiers: The Savitribai Phule Pune University in collaboration with Queen Mary’s Technical Institute (QMTI) offers a one year long distance diploma course in management, “Diploma in Industrial Administration and Service Management” for disabled soldiers, ex-servicemen Personnel below Office Rank (PBOR) and their dependents.
# MBA++ SYLLABUS

## Common Subjects

<table>
<thead>
<tr>
<th>Trimester - I</th>
<th>Trimester - II</th>
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<tbody>
<tr>
<td>• Principles &amp; Practices of Management&lt;br&gt;• Management Accounting&lt;br&gt;• Managerial Economics&lt;br&gt;• Statistical &amp; Quantitative Methods&lt;br&gt;• Legal Aspects of Business&lt;br&gt;• Organisational Behaviour</td>
<td>• Marketing Management&lt;br&gt;• Financial Management&lt;br&gt;• Management Information Systems&lt;br&gt;• Operations Management&lt;br&gt;• Human Resources Management&lt;br&gt;• International Business Management&lt;br&gt;• Research Methodology</td>
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<table>
<thead>
<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Entrepreneurship Development &amp; Project Management&lt;br&gt;• Economic Environment of Business</td>
<td>• Business Policies &amp; Strategic Management&lt;br&gt;• Management Control Systems</td>
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<thead>
<tr>
<th>Trimester - V</th>
<th>Trimester - VI</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Managing for Excellence&lt;br&gt;• Foreign Language&lt;br&gt; (German, Spanish, French)</td>
<td>Internship / Pre-Placement Project of 4 Months (minimum 100 days) duration is to be completed in a company.</td>
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</table>

## Projects

### Group Projects
- • Industrial Project (Trimester III)
- • Social Project (Trimester V)

### Individual Projects
- Individual Summer Internship Training of minimum 50 days in a company is to be carried out under the guidance of a nominated faculty. The evaluation is carried out at the end of Trimester IV.
MBA++ SYLLABUS

### Marketing

<table>
<thead>
<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
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</thead>
<tbody>
<tr>
<td>• Product and Brand Management</td>
<td>• Services Marketing</td>
<td>• Retail and Distribution Management</td>
</tr>
<tr>
<td>• Integrated Marketing Communication</td>
<td>• Marketing Strategy &amp; Rural Management</td>
<td>• International Marketing</td>
</tr>
<tr>
<td>• Marketing Research and Consumer Behavior</td>
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<td></td>
</tr>
<tr>
<td>• Sales and Customer Relationship Management</td>
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### Finance

<table>
<thead>
<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Advanced Financial Management</td>
<td>• Taxation Laws</td>
<td>• International Finance</td>
</tr>
<tr>
<td>• Legal and Procedural Aspects of Finance</td>
<td>• Financial Institutions and Markets</td>
<td>• Security Analysis &amp; Portfolio Management</td>
</tr>
<tr>
<td>• Financial Services</td>
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<tr>
<td>• Risk Management</td>
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### Operations

<table>
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<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
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</thead>
<tbody>
<tr>
<td>• Operations Planning &amp; Control</td>
<td>• Advanced Project Management</td>
<td>• QT / IT Applications</td>
</tr>
<tr>
<td>• Logistics &amp; Supply Chain Management</td>
<td>• Strategic Manufacturing &amp; Operations Management</td>
<td>• World Class Manufacturing</td>
</tr>
<tr>
<td>• Quality Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Technology Management</td>
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## MBA++ SYLLABUS

### Systems

<table>
<thead>
<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Computing Environment and Technology&lt;br&gt;• Strategic IT Management and Planning&lt;br&gt;• Business Applications of IT&lt;br&gt;• HRM &amp; Infrastructure Management</td>
<td>• Software Engineering&lt;br&gt;• Trends in Information</td>
<td>• Information Systems Audit &amp; Control&lt;br&gt;• Information, Network Security and IP</td>
</tr>
</tbody>
</table>

### Human Resources

<table>
<thead>
<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
</tr>
</thead>
<tbody>
<tr>
<td>• HR Administration &amp; Information Systems&lt;br&gt;• Performance Management Systems&lt;br&gt;• Training &amp; Development&lt;br&gt;• Industrial Relations</td>
<td>• Labour Legislation&lt;br&gt;• Compensation Management</td>
<td>• Strategic Human Resources Management&lt;br&gt;• Organizational Development</td>
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### International Business Management

<table>
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<tr>
<th>Trimester - III</th>
<th>Trimester - IV</th>
<th>Trimester - V</th>
</tr>
</thead>
<tbody>
<tr>
<td>• IB Environment and Global Competitiveness&lt;br&gt;• International Marketing&lt;br&gt;• International Finance&lt;br&gt;• International Business Operations</td>
<td>• International Logistics &amp; Supply Chain Management&lt;br&gt;• International Diversity Management</td>
<td>• International Regulatory Environment&lt;br&gt;• International Business Ethics &amp; Social Responsibility</td>
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## MBA++ SYLLABUS

### Retail

<table>
<thead>
<tr>
<th>Trimester - IV</th>
<th>Trimester - V</th>
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</thead>
<tbody>
<tr>
<td>• Introduction to Retailing</td>
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</tr>
<tr>
<td>• Retail Operations</td>
<td>• Buying and Merchandising</td>
</tr>
<tr>
<td>• Retail Operations</td>
<td>• Retail Selling and Promotion</td>
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### Banking & Insurance

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<tr>
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<th>Trimester - V</th>
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<tbody>
<tr>
<td>• General Banking and Regulations</td>
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</tr>
<tr>
<td>• Credit Management</td>
<td>• Insurance, Regulations and Risk</td>
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<tr>
<td>• Credit Management</td>
<td>• Advanced Banking and Insurance</td>
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### Engineering

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<tbody>
<tr>
<td>• Marketing for Engineering Industries</td>
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<tr>
<td>• HRM for Engineering Industries</td>
<td>• Finance for Engineering Industries</td>
</tr>
<tr>
<td>• Marketing for Engineering Industries</td>
<td>• Strategic Management for Engineering Industries</td>
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### IT & ITeS

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<tbody>
<tr>
<td>• Package Application Services</td>
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</tr>
<tr>
<td>• Managing IT &amp;ITeS Business</td>
<td>• ITeS and Technology Management</td>
</tr>
<tr>
<td>• Package Application Services</td>
<td>• Current and Future Technologies</td>
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</tbody>
</table>
FUNCTIONAL SPECIALIZATIONS

SECTORAL SPECIALIZATIONS
BATCH STATISTICS

EDUCATIONAL BACKGROUND

WORK EXPERIENCE
FRESHERS

AMIT DHAGE (Sectoral: Retail)
Graduation: B. Pharm.

Summer Internship: Quantazone India Pvt. Ltd.
Market research and business development.

PRATIK KUMAR JOSHI (Sectoral: Retail)
Graduation: B. Pharm.

Summer Internship: Ranbaxy Laboratories Ltd.
To analyse and understand the need, usage and application patterns for topical combinations and facial cleansers through market research. Assisted in product and brand positioning for new launches by the company.

LINET JOSEPH (Sectoral: Retail)
Graduation: B.B.A. (Finance)

Summer Internship: Nielsen India
CRS product Specialist accumulating consumer insights, and conducting qualitative market research.

SMRUTHI BODDU (Sectoral: Retail)
Graduation: B.B.A. (Marketing)

Summer Internship: Birla Sun Life Insurance
Understanding the basics of insurance and market cycle, insurance servicing, comparison of insurance products and their benefits. ARS lead generation and insurance sales.

MURTAJA ABBASI MIYALA (Sectoral: Retail)
Graduation: B.Com. (Cost and Work Accounting)

Summer Internship: Sophia Real Estate
Real estate coordinator for consumers buying properties in Pune.

VIKAS VASAVE (Sectoral: Retail)
Graduation: B.Com. (Industrial Organization and Development)

Summer Internship: Axis Bank
Conducted a detailed study of company's products and products of competitors and finding potential customers to increase sales.
AKSHAY KATARIYA (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Gujarat Co-operative Milk Marketing Federation Ltd.
Analysis of end channel distribution of FMCG companies along with AMUL beverages.

ANKET DUNGARWAL (Sectoral: IT & ITeS)
Graduation: B.E. (Mechanical)

Summer Internship: TATA Steel Processing & Distribution Ltd.
Market research, market mapping, new customer development and service upgradation for customers.

ARVINDJEET SINGH (Sectoral: Banking & Insurance)
Graduation: B.E. (Mechanical)

Summer Internship: Sopan O&M Co. Pvt. Ltd.
Business development, exploring and formulating entry strategies for foreign markets and formulating strategies for starting a vocational training center.

NIRANJAN BURGUTE (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Kalika Enterprises
Designing a brochure for the firm, presenting new products to existing customers, conducting a study of current B2B practices and suggesting changes.

CHETAN CHAUDHARI (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Bharat Forge
Carried out branding and promotional activities for new product launch. Also conducted a competition analysis for new product.

KUNAL AHIRRAO (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Sopan O&M Co. Pvt. Ltd.
Formulating strategy to leverage manpower and resources to start vocational training centres, exploring markets in the Oil and Natural Gas industry in Middle-eastern countries.
FRESHERS

PRATEEK JAIN (Sectoral: Retail)
Graduation: B.E. (Mechanical)
Summer Internship: Forbes Marshall
Marketing, scoping and promotion of Concept Sales Packages.

ROHAN SHARMA (Sectoral: Retail)
Graduation: B.E. (Mechanical)
Summer Internship: Omkar Nest Pvt. Ltd.
Consumer behaviour and marketing research.

SHEKHAR KALE (Sectoral: Retail)
Graduation: B.E. (Mechanical)
Summer Internship: Central Bank Of India
Conducted customer survey.

ASHISH GIRHE (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Symtronics Automation Pvt. Ltd.
Involved in business development.

DEBABRATA ROY (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: TATA Steel Processing & Distribution Ltd.
Market profiling of flat steel in Automobile segment for distribution sales in Pune region.

DHANANJAY POTLE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Canara Bank
Helped marketing officers of Bank in their daily routine and also helped them in planning marketing operations as they are planning to opening new branches in Pune.
SWAPNIL JAGTAP (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Orangy Ads
Lead generation and business development.

HRISHIKESH KHARADE (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Jellyfish Ltd.
Carrying out market research activities in the kids retail segment. Identify new opportunities in this segment and make a detailed proposal for credit approval.

MAHESH KAMBLE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Quantazone India Pvt. Ltd.
Market research on consumer preferences for website and web applications of their business.

MANGESH PHALKE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: QuickHeal Technologies
Responsible for corporate sale, consumer feedback, lead generation and data analysis, product demonstration and maintaining relationships with channel partners.

NIKETAN ARAWADE (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: ILeadFarmers Pvt. Ltd.
Market research, identifying potential clients for company and lead generation.

NIKHIL YADAV (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Forbes Marshall
Product marketing and lead generation.
FRESHERS

PANKAJ ELCHATWAR (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Forbes Marshall
Marketing activity of concept sale packages.

SAURABH JOSHI (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Kalpataru Developers
Brand awareness and relationship management, sales promotion, market research and competitor analysis.

SHIVAJI KOTHEWAD (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Gujarat Co-operative Milk Marketing Federation Ltd.
Analysis of end channel distribution of FMCG companies along with AMUL beverages.

REEMA SHIWARKAR (Sectoral: Retail)
Graduation: B.E. (Power Engineering)
Summer Internship: Reliance Capital Asset Management Company
Visited different public sector banks and promoted Reliance’s mutual funds through presentation and other promotional schemes. Convinced customers to invest in Reliance mutual funds with the support of bank employees.

APOORV MALU (Sectoral: Retail)
Graduation: B.E. (Production)
Summer Internship: Kalpataru Pvt. Ltd.
Building a new sales channel in the city of Mumbai for sales of real estate through estate consultant.

SACHIN PAWAR (Sectoral: Retail)
Graduation: B.E. (Computer Engineering)
Summer Internship: Bisleri International Pvt. Ltd.
Market researcher for consumer behaviour about caffeine and proposing distribution channel for new drink product.
AMOL KULKARNI (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics)
Summer Internship: Kalpataru Ltd.
Brand awareness and channel partner management.

ASHUTOSH MAHIRE (Sectoral: Retail)
Graduation: B.E. (Electronics)
Summer Internship: Quantazone India Pvt. Ltd.
Market research, and worked on sales and business development.

ROHIT NAIR (Sectoral: Retail)
Graduation: B.E. (Instrumentation)
Summer Internship: Business of Ideas
Projects on intellectual property creation, corporate social responsibility (celebrity and corporate), events conceptualization (product launches), brand strategy, ATL and BTL promotion. Also worked on business development and lead generation.

SHANKAR BHANDALKAR (Sectoral: Retail)
Graduation: B.Tech. (Biotechnology)
Summer Internship: Ranbaxy Laboratories Ltd.
Market Research for the project on “acne management using topical therapies”, through primary research using interview technique.

SIDDHANT SARDA (Sectoral: Retail)
Graduation: B.Tech. (Electronics & Telecommunication)
Summer Internship: Videocon Industries Ltd.
Market research, new dealer identification, width and depth analysis.

RAHUL SARDA (Sectoral: Retail)
Graduation: B.Tech. (Metallurgical Engineering)
Summer Internship: TATA Steel Processing & Distribution Ltd.
Project on new product development including market mapping and market segmentation.
INDRAJEET PAWAR (Sectoral: Retail)
Graduation: B.C.A. (Computers)

Summer Internship: Business Standard Ltd.
Worked on market research and development of a market plan to promote and increase sales of Business Standard Ltd.
AMIT JOSHI (Sectoral: IT & ITeS)
Graduation: B.E. (IT)

Summer Internship: PepsiCo India
To first understand the distribution model in a strong market and then subsequently work in a weaker market to find out deviations in market service level and the causes for declining market share in a specified region, which once was performing very well.

Work Experience: 18 months
GenX Coders (Business Development Manager): 18 months

PUNIT THOLE (Sectoral: Banking & Insurance)
Graduation: B.C.A. (Computer Application)

Summer Internship: Mailhem Ikos Environment Pvt. Ltd.
Developed a marketing strategy and marketing plan for company’s biogas division.

Work Experience: 13 months
ZS Associates India Pvt. Ltd. (Operations Delivery Associate): 13 months

MITALI CHAVAN (Sectoral: Retail)
Graduation: B.E. (Chemical)

Summer Internship: Nielsen India
Worked on the consumer perception analysis and competition analysis.

Work Experience: 13 months
Cognizant Technology Solutions Ltd. (Programmer Analyst): 13 months

SAURABH KHEDULKAR (Sectoral: IT & ITeS)
Graduation: B.E. (Computer Science)

Summer Internship: PepsiCo India
To study the distribution model in strong markets and then find deviations in market service level in a weaker market. To outline the causes for sudden declines in regional market share.

Work Experience: 13 months
IZEX Technologies (Development Engineer): 13 months
SAMEER SASE (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Bharat Forge Ltd.
Market research on vocational education and training in Pune region.

Work Experience: 12 months
TATA Technologies Ltd. (Design Engineer): 12 months

SAMEER KOKANE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Gujarat Co-operative Milk Marketing Federation Ltd.
Primary market research of various FMCG products and their distributors in given area.
Also conducted competitor analysis.

Work Experience: 12 months
Soham Construction and Builders (Business Development Executive): 12 months

SUMIT PAWAR (Sectoral: Retail)
Graduation: B.E. (Electronics)

Summer Internship: Quantazone India Pvt. Ltd.
Worked on marketing and sales of IT products and services like websites and ERP’s.

Work Experience: 12 months
Quantazone India Pvt. Ltd. (Business Development Executive): 12 months

BRIJESH MEHETRE (Sectoral: IT & ITeS)
Graduation: B.E. (Computer Science & Engineering)

Summer Internship: Primus Techsystems Pvt. Ltd.
Pre-sales, B2B sales and study of SAP market in Pune.

Work Experience: 10 months
Badve Engineering Pvt. Ltd. (SAP/IT Engineer): 10 months
AASTHA PANDEY (Sectoral: Retail)
Graduation: B.M.S. (Marketing and Retail Management)

Summer Internship: Marico Ltd.
Understanding the market, sales management, data consolidation and accuracy improvement in Marico’s IS MIDAS, competitive study and recommendations for maintenance.

Work Experience: 8 months
BBDO India (Account Executive): 8 months

ANUP PINGE (Sectoral: Retail)
Graduation: B.E. (Electronics)

Summer Internship: DesignTech Systems Ltd.
To study the buying behaviour of forging industry for CAD/CAM/PLM softwares.

Work Experience: 8 months
Sony India Pvt. Ltd. (IHD engineer): 8 months

SANDESH SHENDKAR (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Bharat Forge Ltd.
Market research on executive education in Pune area.

Work Experience: 7 months
Gangotree Eco Technologies Pvt. Ltd. (Marketing and Media Coordinator): 7 months

NISHANT KURANJEKAR (Sectoral: IT & ITeS)
Graduation: B.E. (Computer)

Summer Internship: Dr. You
Market research for business expansion.

Work Experience: 6 months
TCS-iON (Operations Executive): 6 months
HAMZA ALI JOHAR (Sectoral: Retail)
Graduation: B.Com. (Marketing)

Summer Internship: Al Aqmar Est.
Marketing Assistant in both Purchase and Sales Departments.

Work Experience: 1 month
Al Aqmar Est.: 1 month
SWAPNIL KOSARE (Sectoral: IT & ITeS)
Graduation: A.M.I.E. (Textile Manufacture)

Summer Internship: Nielsen India
Worked on market research of FMCG Product, qualitative U&A market research, pre-launch and post-launch survey for new product, designing FQ and RQ and analysis of FGD and PI.

Work Experience: 52 months
Renfro India Pvt. Ltd. (Quality Asst. Manager): 52 months

Work Profile:
- Responsible for overall quality of Plant.
- Designing SOP (from Raw Material to Dispatch).
- Designing and Implementing Quality Audit plan and process.
- Coordinating with PD and planning for new product launch.
- Preparing and maintaining MIS and quality trends.
- Controlling overall rejection of plant.
- Conducting Training Sessions.
- Handling Customer Complaint.

PRATEEK SASANE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Business of Ideas
Worked with various brands (e.g. Reliance 4G Jio for market research and promotions), CSR, films, event promotions. Also assisted in new business venture creation, “India Insights”, an Edu-tourism programme for foreign students.

Work Experience: 44 Months
TATA Communications Ltd. (Executive Networks): 44 Months

Work Profile:
- Part of team which handled 15000+ customer base, including top banks, software and manufacturing companies (Indian and foreign).
- Understand their applications and requirements and provision and management of customer change requests, hardware requirements and upgradations.
- Interaction with customers, vendors and telecom partners all over the globe for resolution and support.
VIJAY KUMAR BOKDE (Sectoral: IT & ITeS)
Graduation: B.E. (Instrumentation)

Summer Internship: Kalpataru Ltd.
Worked in brand awareness and Channel Partners Management for real estate.

Work Experience: 34 months
Infosys Ltd. (Senior Systems Engineer): 34 months
Work Profile:
• Siebel configuration and integration in order management projects.
• Consulting and systems integration.

SUHAS JAMDAR (Sectoral: Retail)
Graduation: B.E. (Electrical)

Summer Internship: TATA Consultancy Services Ltd.
Information research on ‘Application of web analytics to e-commerce industry’ under Digital Marketing. Consolidation and submission of information in the form of point of view paper.

Work Experience: 31 Months
TATA Consultancy Services Ltd. (Asst. System Engineer): 31 Months
Work Profile:
• Project 1: Cognos Finance Support (BI)
  Monitoring the data load using Cognos (Business Intelligence tool), report generation and analysis, resolving client’s issues related to data access and data mismatch, communication and reporting to client.
• Project 2: Contract Management and Sales upgrade
  Analysis of stored procedures, developing new procedures using SQL and PL-SQL and Oracle 9i/10g, customization and enhancement of Contract And Rebate Management application, involved indocumentation of the project including URS, SRS, SDS, Tracematrix, test scripts, SOS docs, etc.
PIYUSH DUBEY (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics Engineering)

Summer Internship: Nielsen India
Assisted in the design, commission and launch of a mobile internet research for a major telecom service provider to study brand perception through U&A analysis and to measure its competitiveness & advertising effectiveness.

Work Experience: 28 months
KPIT Cummins Infosystems Ltd. (Software Engineer): 16 months
Work Profile:
• Test plan development with verification & validation of dashboard clusters.
• Requirement analysis & software modification to facilitate microcontroller porting.
• To design MATLAB Simulink models as per the problem report or change request (PR/CR) generated by the client.
Rishika Enterprises (Production Manager): 12 months
Work Profile:
• Customer expectation mapping and quality control.
• Manpower & machinery management.

SAURABH KARANDIKAR (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: KPIT Technologies Ltd.
Competitive intelligence to align offerings and products as per the market, developing new strategies for marketing automotive solutions, acquire insights from automotive majors and suppliers, pre-sales and primary, secondary market research.

Work Experience: 26 months
TATA Consultancy Services Ltd. (Assistant System Engineer): 20 months
Work Profile:
• Development of software modules for major Japanese automotive client.
• Requirement analysis, process and business analysis, development, quality assurance and product delivery.

K. Shanti Seeds and Pesticides Co. (Marketing Executive): 6 months
Work Profile:
• Lead generation and business development.
• Market research, product improvement and consumer behaviour analysis.
SNEHA BHUJBAL (Sectoral: IT & ITeS)
Graduation: B. Tech. (Electrical)

Summer Internship: KPIT Technologies Ltd.
Mapping of customer portfolio and marketing efforts by secondary market research.

Work Experience: 23 months
Seimens Ltd. (Executive Engineer, Product Development): 23 months
Work Profile:
• Client enquiry handling, Technical Offer making.
• Electrical order processing and processing in SAP.
• Sales and Business Development Support, Shop floor and test field Support.

PRASANNA KATE (Sectoral: Retail)
Graduation: B.C.A.

Summer Internship: Audi
Lead generation, formulation of marketing strategies, preparing marketing plan and organising events for lead generation.

Work Experience: 23 Months
Mahalaxmi Apparels Parker (Marketing Head): 23 Months
Work Profile:
• In charge of conducting all marketing and advertising activities relating to the organisation.
DIPESH POKHREL (Sectoral: IT & ITeS)  
Graduation: B.B.A. (Finance)  

Summer Internship: Bharat Forge  
Primary Market Research for Khed Aerotropolis.  

Work Experience: 20 months  
NIC Bank (Clerical Associate): 5 months  
Work Profile:  
• Part of the Loan Recovery Team facilitating default follow-up.  
Capital Saving & Credit Co-operative Ltd. (Loan Recovery Officer): 15 months  
Work Profile:  
• Follow up & dealing with loan defaulters.  
• Field visit for debt collection.  
• Involved In auction procedure.  
• Analyzing loan documents as per product paper manual.  
• Preparing reports as required by administration.  

CHANDRAKANT SINGH (Sectoral: Retail)  
Graduation: B.M.S. (Marketing)  

Summer Internship: Nielsen India  
Client servicing and studying the various series of qualitative research through different kinds of projects of leading brands based in different sectors such as FMCG, Retail and Media.  

Work Experience: 19 months  
Royal Cranes Services (Business Development Manager): 19 months  
Work Profile:  
• Lead generation, business development and resource management.  
• Client servicing, helping the existing client with best services.
PRATIK RAJURKAR (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: E-Zest Solutions Ltd.
Analysis of various CRM solutions and choosing the appropriate tool for the company and marketing the same internally.

Work Experience: 19 months
TATA Consultancy Services Ltd. (Assistant Systems Engineer): 19 months
Work Profile:
• Worked on maintenance project of NDS application of RBI.
• Single POC for more than 15 banks.
FINANCE

SECTORAL SPECIALIZATIONS

WORK EXPERIENCE

EDUCATIONAL BACKGROUND

Total | Banking & Insurance (62%) | Retail (20%) | IT & IteS (18%)

Total | Freshers (60%) | Upto 18 Months (Experienced) (27%) | Laterals (13%)

Total | Engineering (57%) | Commerce & Business Administration (38%) | Science (3%) | Medicine (2%)
FRESHERS

NIKIT KHERDE (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics and Telecommunication)
Summer Internship: Dalal & Broacha Stock Broking Pvt. Ltd.
Client handling and portfolio management. Training on various investment avenues like mutual funds, FMP’s, bonds, equity market, SIP’s, liquid funds, etc.

PRAVIN JADHAV (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Bank Of Maharashtra
Credit appraisal of business entities and credit rating for financial institutions.

SAGAR PATEL (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics & Telecommunication)
Summer Internship: Bank Of Maharashtra
Credit Appraisal of MSME’s- To verify the compliance of loan proposals with bank policy, scrutinizing various loan proposals and understanding credit rating of MSME’s.

SHRUTEEKA ZODAPE (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics and Telecommunication)
Summer Internship: GEPL Capital Pvt. Ltd
Assisted in business development activities.

SONAL ATTARDE (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics and Telecommunication)
Summer Internship: Jalgaon People’s Co-operative Bank Ltd.
 Undertaken a study on loans and advances.

TEJAS KOTWAL (Sectoral: Retail)
Graduation: B.E. (Electronics)
Summer Internship: Motilal Oswal Securities Ltd.
Technical and fundamental analysis of stocks.
TUSHAR MIDGE (Sectoral: Retail)
Graduation: B.E. (Electronics and Telecommunication)

Summer Internship: Motilal Oswal Securities Ltd.
Technical Analysis of IT Sector in India.

CHINMAY KULKARNI (Sectoral: IT & ITeS)
Graduation: B.E. (Computers)

Summer Internship: State Bank of India
Study of credit appraisal system, process followed and different types of loans and advances given to MSMEs by the State Bank of India.

GOVIND RATHI (Sectoral: Retail)
Graduation: B.E. (Computers)

Summer Internship: Kotak Mahindra Bank
Credit analysis for trade finance.

MANOHAR PAWAR (Sectoral: IT & ITeS)
Graduation: B.E. (Computers)

Summer Internship: Bank Of Maharashtra
Credit appraisal, study of recent policy developments and bank credits trends in India.

SAMARTH KARANDE (Sectoral: Retail)
Graduation: B.E. (Production)

Summer Internship: HSBC GLTi
Financial planning and analysis of employee and FTE related data such as travel expenses, payroll, salary and budget.

CHANDRASHEKHar JAGDALE (Sectoral: Banking & Insurance)
Graduation: B.E. (Mechanical)

Summer Internship: Motilal Oswal Financial Services Ltd.
Technical analysis of Infrastructure companies and the overall sector.
FRESHERS

HARSHAL EKNATH PATIL *(Sectoral: Banking & Insurance)*
*Graduation: B.E. (Mechanical)*

**Summer Internship:** Bank Of Maharashtra
Credit appraisal for industrial finance (small and medium scale industries).

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SHEETAL PATIL *(Sectoral: IT & ITeS)*
*Graduation: B.E. (Mechanical)*

**Summer Internship:** Bank Of Maharashtra
Loan appraisal and credit rating of SME sector; also analysed Agri-based loans.

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SAMEER JAHAGIRDAR *(Sectoral: Banking & Insurance)*
*Graduation: B.E. (Instrumentation)*

**Summer Internship:** Dalal & Broacha Stock Broking Pvt. Ltd.
Training on different investment avenues like SIPS, FMPs, bonds, mutual funds, direct equity, etc. Client handling and business expansion.

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APURVA JOSHI *(Sectoral: IT & ITeS)*
*Graduation: B.E. (Information Technology)*

**Summer Internship:** Verita Technologies
Import payment and documentation.

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YOGESH SATHE *(Sectoral: Retail)*
*Graduation: B.Tech. (Instrumentation & Control)*

**Summer Internship:** Thermax India Pvt. Ltd.
Working Capital Management.

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RISHABH PURI *(Sectoral: Banking & Insurance)*
*Graduation: B.Tech. (Chemical)*

**Summer Internship:** HDFC Bank Ltd.
Credit rating model for insurance companies (development and deployment), large corporates (investigation on current HDFC model) and Judgement Rating Model (development and deployment).
SHRADDHA TEMGIRE (Sectoral: IT & ITeS)
Graduation: B.Tech (Chemical Engineering)

Summer Internship: HSBC Software Development (India) Pvt. Ltd.
Worked in one of HSBC’s Global Business verticals, Retail Banking and Wealth Management.

NAVED TEMKAR (Sectoral: Banking & Insurance)
Graduation: B.Tech. (Electronics & Telecommunication)

Summer Internship: Dalal & Broacha Stock Broking Pvt. Ltd.
Analysis of stocks and training in FMP, liquid fund, debt fund, etc.

NIKHIL PAWAR (Sectoral: Banking & Insurance)
Graduation: B.Sc. (Computer Science)

Summer Internship: Bank Of Maharashtra
Credit Appraisal of retail loans at Mahabank Retail Credit Hub (MARCH) of Bank of Maharashtra.

ASHUTOSH PAWAR (Sectoral: Banking & Insurance)
Graduation: B.Sc. (Aviation)

Summer Internship: Dalal & Broacha Stock Broking Pvt. Ltd.
Analysis of stocks and study of mutual funds, FMP’s, bonds, equity market and SIP’s.

NIHARIKA GARG (Sectoral: Banking & Insurance)
Graduation: B.D.S.

Summer Internship: Birla Sun Life Asset Management Company
Business development of institutional clients. Evaluated investment appetite and investment patterns of potential clients. Compared the performance of Birla Sun Life’s liquid fund schemes with other fund houses.

AAKASH SHRIVASTAVA (Sectoral: Banking & Insurance)
Graduation: B.B.A. (Finance)

Summer Internship: IndiaNivesh Securities Pvt. Ltd.
Conducted an analysis of the securities market.
AKASH VASISHTA (Sectoral: Banking & Insurance)  
Graduation: B.B.A. (Finance)  
Summer Internship: Bank Of Maharashtra  
BSUP housing loan process and NPA management.

HUSSAIN KAMDAR (Sectoral: Retail)  
Graduation: B.B.A. (Finance)  
Summer Internship: Al Wahab Trading Co.  
Assistant Accountant.

NIMISHA YADAV (Sectoral: Banking & Insurance)  
Graduation: B.B.A. (Finance)  
Summer Internship: Birla Sun Life Asset Management Company  
To analyze investment statements and portfolios in different funds of BSLAMC. To understand operations of liquid funds and provoke inactive investors for reinvestment.

OMKAR SHETAKE (Sectoral: Banking & Insurance)  
Graduation: B.B.A. (Finance)  
Summer Internship: SVS Chemical Corporation  
Understanding the import and export business.

PRABEEN CHAUDHARY (Sectoral: Banking & Insurance)  
Graduation: B.B.A. (Finance)  
Summer Internship: India Nivesh Securities Pvt. Ltd.  
Acquisition of new clients and analysis of their portfolio. Fundamental and technical analysis of selected companies.

ROJAN SHRESTHA (Sectoral: Banking & Insurance)  
Graduation: B.B.A. (Finance)  
Summer Internship: Triveni Bikas Bank Ltd.  
Assistance in customer servicing and check clearance department.
TAUHID PATEL (Sectoral: Banking & Insurance)
Graduation: B.B.A. (Finance)

Summer Internship: Dalal & Broacha Stock Broking Pvt. Ltd.
Training on various investment avenues like mutual funds, bonds, equity market, SIP’s, liquid funds, etc. Business expansion advice and problem-tackling methods.

ROHIT AGGARWAL (Sectoral: Banking & Insurance)
Graduation: B.B.A.

Summer Internship: Bank Of Maharashtra
Study of credit appraisal process in Bank Of Maharashtra.

SAGAR BARAL (Sectoral: Banking & Insurance)
Graduation: B.B.M (Finance)

Summer Internship: Nepal Telecom.
Project financing of Wireless Department.

NISHANT HARIANI (Sectoral: Banking & Insurance)
Graduation: B.Com (Accountancy)

Summer Internship: Birla Sun Life Asset Management Company
Business development of institutional clients. Compared performance of BSL’s income funds schemes with other fund houses. Evaluated investment appetite and treasury patterns of potential clients.

HARSHAD JAIN (Sectoral: Retail)
Graduation: B.Com. (Industrial Organisation and Administration)

Summer Internship: Bank Of Maharashtra
Study of the credit appraisal system, methods and types of loans and advances for MSMEs, commercial, financial and technical viability of proposals and funding pattern.

NANDKUMAR PATNE (Sectoral: Banking & Insurance)
Graduation: B.Com. (Banking & Finance)

Summer Internship: Bank Of Maharashtra
Credit Appraisal and studying NPA’s.
EXPERIENCED

SWAPNIL BHOSALE (Sectoral: Retail)
Graduation: B.Tech. (Mechanical)

Summer Internship: Motilal Oswal Securities Ltd.
Technical and fundamental analysis of automobile sector and leading companies in the same sector.

Work Experience: 18 months
PMP Auto Components Pvt. Ltd. (Design Engineer): 18 months

SANKET KULKARNI (Sectoral: IT & ITes)
Graduation: B.E. (Computer Science & Engineering)

Summer Internship: HSBC Software Development (India) Pvt. Ltd.
Business Analyst

Work Experience: 18 months
Infosys Ltd. (Test Engineer): 18 months

MANGESH DHARMADHIKARI (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Motilal Oswal Securities Ltd.
Technical and fundamental analysis of banking sector.

Work Experience: 18 months
Capgemini India Pvt. Ltd. (Senior Software Engineer): 18 months

CHETAN THAPE (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Navodaya Urban Co-Operative Bank Ltd.
Understanding and implementation of banking operations of co-operative bank consisting of routine/daily transactions, cash management and loan appraisal.

Work Experience: 15 months
Capgemini India Pvt. Ltd. (Software Engineer): 15 months.
MANISHA AGRAWAL (Sectoral: Retail)
Graduation: B.B.A. (Finance)

Summer Internship: Bank Of Maharashtra
Understanding the fundamentals of banking, the credit appraisal process and credit risk assessment for sanction and issuance of loans for MSME’s, home loans and vehicle loans.

Work Experience: 15 months
Automatic Data Processing (Payroll Specialist): 15 months

SUSHANT JOSHI (Sectoral: Banking & Insurance)
Graduation: B.B.A. (Finance)

Summer Internship: Sewa Pathak and Associates
Preparing financial and operational manual for Vianet Communication Pvt Ltd, internal audit of INGO (Sanga Nepal).

Work Experience: 15 months
Paypoint Service Pvt. Ltd. (Junior Operations Officer): 15 months

MANOJ JANJALKAR (Sectoral: Banking & Insurance)
Graduation: B.Com. (Marketing)

Summer Internship: Jalgaon People’s Co-operative Bank Ltd.
Study of credit appraisal procedure at the bank.

Work Experience: 14 months
Infosys BPO (Process Executive): 14 months

GAURAV DESHPANDE (Sectoral: Banking & Insurance)
Graduation: B.E. (Mechanical)

Summer Internship: IDBI Bank
Studied credit appraisal and general functioning of a branch.

Work Experience: 12 months
Ravi Enterprises (Junior Engineer): 12 months
EXPERIENCED

SANJAY RAUNIYAR (Sectoral: Banking & Insurance)
Graduation: B.B.S. (Management)

Summer Internship: Citizens Bank International Ltd.
Loan management of Citizens Bank International Ltd.

Work Experience: 12 months
G. Pharma Link Pvt. Ltd. (Office Assistant): 12 months

SWAPNIL DAHAKE (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Kotak Mahindra Bank Ltd.
Worked in Trade Finance domain of Kotak. Gained knowledge about bank products (escrow services, payment and collection solutions, forex and derivatives for hedging in trade) and accordingly advised corporate.

Work Experience: 11 months
Cosmo Telecom Managed Services L.L.P. (Junior Engineer): 11 months

RAEESA DALVI (Sectoral: IT & ITeS)
Graduation: B.B.A. (Finance)

Summer Internship: Primus Techsystems Pvt. Ltd.
Costing of software projects and studying the working capital management of the company.

Work Experience: 11 months
Mansoft Systems Pvt. Ltd. (Trainee Associate): 11 months

AKSHAY YENDRALWAR (Sectoral: Banking & Insurance)
Graduation: B.Tech. (Electronics & Telecommunication)

Summer Internship: Bank Of Maharashtra
Credit Appraisal of Retail Loans.

Work Experience: 8 months
TATA Consultancy Services Ltd. (Assistant System Engineer): 8 months
ABHIJEET SHINDE (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics)

Summer Internship: Younick Properties
Study on working capital management.

Work Experience: 6 months
Roobixsoft Systems Pvt. Ltd. (Trainee): 6 months

SANJIV PAUDYAL (Sectoral: Banking & Insurance)
Graduation: B.B.A. (Finance)

Summer Internship: Nepal SBI Bank Ltd.
Credit analysis.

Work Experience: 6 months
Balaji Investments Pvt. Ltd. (Junior Accountant.): 6 months

DEVISHA RAMJEE (Sectoral: Banking & Insurance)
Graduation: B.B.A. (Financial Management)

Summer Internship: Bank Of Maharashtra
Analysis of financing in MSME sector and credit appraisal.

Work Experience: 5 months
Mauritius Civil Service Mutual Aid Association (Loan Processor): 5 months

KAILAS SALUNKHE (Sectoral: Retail)
Graduation: B.B.A. (Finance)

Summer Internship: Jellyfish Ltd.
Carrying out market research activities in the kids retail segment. Identified new opportunities in this segment and made a detailed proposal for credit approval.

Work Experience: 4 months
Capstone Securities Analysis (Equity Trader): 4 months
NEHA PAREKH (Sectoral: IT & ITeS)
Graduation: B.E. (Computer Science)

Summer Internship: HSBC Software Development (India) Pvt. Ltd.
To understand and analyze the impact of negative interest rates on the bank’s business as well the system supporting the bank.

Work Experience: 48 months
Infosys Ltd. (Sr. System Engineer): 48 months
Work Profile:
• Involvement in the requirement gathering process of the settlement system of an investment bank.
• Development and maintenance of system code supporting the bank’s investment activities.
• Management of the production deployment process and post go-live support.

SANDIP POKHREL (Sectoral: Banking & Insurance)
Graduation: B.T.T.M. (Travel and Tourism)

Summer Internship: Nepal SBI Bank Ltd.
Studied credit appraisal.

Work Experience: 42 months
Qatar Airways (Sr. Pricing Agent): 11 months
Work Profile:
• Assess QR Fare Structure and ensure QR fares are competitively priced enabling sales to achieve their commercial objectives.

Oman Air Cargo (Jr. Cargo Officer): 13 months
Work Profile:
• Managing the cargo operations at airport through close coordination with the contracted GHA and GSA.

Nepal Airlines Corporations (Trainee): 18 months
Work Profile:
• Prepare and update Special Prorate Agreements with different airlines to maintain effective fare throughout the world.
PRERNA GHORPADE (Sectoral: Banking & Insurance)
Graduation: B.Com. (Business Statistics)

Summer Internship: Primus Techsystems Pvt. Ltd.
Assisted in software project costing, working capital management and also played role of Business Analyst on a SAP Customisation Project.

Work Experience: 36 months
Deloitte, Haskins and Sells (Articled Assistant, Audit and Assurance Dept.): 36 months
Work Profile:
• Worked on statutory audit teams for clients in IT and manufacturing industry like KPIT Cummins, TATA Bluescope Steel Ltd., Endurance Technologies and Racold Thermo Ltd.
• Handled audit of areas such as Profit and Loss Account, Accounts Receivable, and Long Term Debt.
• Participated in the finalisation of accounts and preparation of audit reports.

ROHAN CHITNIS (Sectoral: Banking & Insurance)
Graduation: B.E. (Electrical & Electronics)

Summer Internship: Bank Of Maharashtra, Overseas Branch
Handled pre-shipment and post-shipment credit, as well as Credit and Inward and Outward remittance process. Also dealt with issuance of Bank Guarantee and Letter of Handling.

Work Experience: 35 Months
IBM India Pvt. Ltd. (Test Analyst): 13 Months
Work Profile:
• Performance testing of trade processing application for Deutsche Bank (AG) with LoadRunner(HP), and RPT(IBM) tools.
• Test execution, troubleshooting and reporting (end-to-end).
• Batch processing and analysis.
Trimurthi Distributors (Co-Owner): 22 Months
Work Profile:
• Financial operations for all clients.
• Lead handling middle management in client relationship.
VISHNUKUMAR AGRAWAL  (Sectoral: Banking & Insurance)
Graduation: B.E. (Production Sandwich)

Summer Internship: MVL Consulting Pvt. Ltd.
Worked on a research based project on ‘Market Risk’.

Work Experience: 29 months
TATA Consultancy Services Ltd. (Assistant Systems Engineer): 29 months
Work Profile:
• Understanding and analyzing business processes.
• Responsible for testing the application by detection, analysis and prevention of defects.
• Development of test plans, preparation of test scenarios and test cases.

CHETAN SHRIGOD  (Sectoral: IT & ITeS)
Graduation: B.Tech. (Metallurgy)

Summer Internship: MVL Consulting Pvt. Ltd.
Conducted research and assisted in preparation of distance learning material, e-learning and ILT course-ware in International Trade Finance.

Work Experience: 27 months
Hindustan Zinc Ltd. (Engineer): 27 months
Work Profile:
• Responsible for overall plant operation as a Shift-in-Charge.
• Achievement of production target with assured quality standards of product.
ROHIT JAIN (Sectoral: Retail)
Graduation: B.E. (Computer)

Summer Internship: Jellyfish Ltd.
Assisted in setting up the venture.

Work Experience: 24 months
FinIq Consulting India Pvt. Ltd. (Software Test Engineer): 24 months
Work Profile:
Functional testing of complex structured products used in banks comprising of derivatives and currency transactions.

SAHIL GUNDEVIA (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics and Telecommunication)

Summer Internship: HSBC Global Technology
Requirement gathering for a CDS (Client Data Services) project- Trade and Banking domain.

Work Experience: 22 months
HSBC Global Technology (Software Engineer): 22 months
Work Profile:
• Development in Java and a niche BPM tool called PEGA.
OPERATIONS

SECTORAL SPECIALIZATIONS

WORK EXPERIENCE

EDUCATIONAL BACKGROUND
FRESHERS

AKSHAY GHONE (Sectoral: Retail)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Mahle Filter Systems (India) Ltd.
Detailed study of manufacturing process of automobile and industrial filters. Development of a visual management system for corrugated carton management.

PRASAD BHOIR (Sectoral: Engineering)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: TATA BlueScope Steel Ltd.
Worked with Quality, Purchase, Inventory and PPM departments and studied various operational aspects.

SWAPNILKUMAR PAWAR (Sectoral: Engineering)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Ecovision Papers Pvt. Ltd.
Study about manufacturing process of hand-made paper, scheduling, final inspection and improvement techniques.

NITISH MEHTA (Sectoral: Banking & Insurance)
Graduation: B.E. (Chemical)

Summer Internship: Excel Industries Ltd.
Task of observing and learning about the overall processes and operations in the company.

RISHIRAJ UPADHYE (Sectoral: Retail)
Graduation: B.E. (Chemical)

Summer Internship: Pune Zillha Sahakari Dudh Utpadak Sangh Maryadit Katraj Dairy
Study of Supply chain and Inventory Management.

GIRISH RACHATTE (Sectoral: Retail)
Graduation: B.Tech. (Production)

Summer Internship: Volkswagen India Pvt. Ltd.
Logistics planning which involves packaging planning, containers management and storage and maintenance of material handling equipment.
ANIRUDDHA MODAK (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: TOOLCON Systems
Process study with respect to machinery/software used, manpower requirement, planning and scheduling, areas of concern and scope of improvement.

JOSHUA D’SOUZA (Sectoral: Engineering)
Graduation: B.E. (Mechanical)

Summer Internship: Volkswagen India Pvt. Ltd.
Purview of SCM and logistics, encompassing packaging and repackaging instructions, field operations management, palletization, forecasting supplies, designing processes for material flow and project management.

NIKHIL PATIL (Sectoral: Retail)
Graduation: B.E. (Mechanical)

Summer Internship: Mercedes-Benz India Pvt. Ltd.
Process planning and projects, encompassing study of standard assembly processes for assembly line and new concepts/ layouts for the new assembly processes for line expansion.

RAHUL PATIL (Sectoral: IT & ITeS)
Graduation: B.E. (Information Technology)

Summer Internship: Quantazone India Pvt. Ltd.
Customer relationship management and product enhancement.

SAGAR KHAITKALE (Sectoral: Retail)
Graduation: B.E. (Mechanical Engineering)

Summer Internship: Bosch India Ltd.
Enhancement of outsourcing operations for non-core business processes which encompassed supply chain management, costing, quality mapping, control and improvement of outsourcing model.

PRITESH MHAISKAR (Sectoral: Retail)
Graduation: B.E. (Computer Engineering)

Summer Internship: Pune Zillha Sahakari Dudh Utpadak Sangh Maryadit Katraj Dairy
Study of supply chain and inventory management.
SUSHANT NAKADE (Sectoral: Retail)  
**Graduation:** B.Tech (Technology of Oil Fats and Surfactants)  

**Summer Internship:** Sopan O&M Co. Pvt. Ltd.  
Worked on Inventory Management Systems and Integrated Management Systems implementations.  

**Work Experience:** 17 months  
Adani Wilmar Ltd. (Process Engineer): 17 months

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SHANTANU SAWANT (Sectoral: Retail)  
**Graduation:** B.E. (Chemical)  

**Summer Internship:** Bosch India Ltd.  
Inventory management in Maintenance Department of Nashik plant.  

**Work Experience:** 13 months  
Modak Cables India (QC-in-Charge): 13 months

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SAURAV KHARA (Sectoral: Engineering)  
**Graduation:** B.E. (Electrical)  

**Summer Internship:** Mahindra & Mahindra Ltd.  
Improvement of material accounting i.e. reducing difference between stock levels in computer system and physical inventory.  

**Work Experience:** 12 months  
Schneider Electric India Pvt. Ltd. (Quality Assurance Engineer): 12 months

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GAURAV PATIL (Sectoral: Retail)  
**Graduation:** B.E. (Mechanical)  

**Summer Internship:** Bharat Forge Ltd.  
Worked as a part of Production Planning and Control Department.  

**Work Experience:** 4 months  
Mahindra Hinoday Industries Ltd. (Management Trainee): 4 months
LATERALS

PUSHKAR GODBOLE (Sectoral: Engineering)
Graduation: B.E. (Production)

Summer Internship: Virgo Valves and Controls Ltd.
Business process re-engineering in Production Planning and Control Department.

Work Experience: 29 months
Alfa Laval India Ltd. (GET): 19 months
Work Profile:
• Planning for Vacuum Heat Economizer/ Final Heater Process Equipments.
• Co-ordinate for all activities of scheduling, planning, forecast and resources.
ThyssenKrupp Industries India Pvt. Ltd.: 7 months
Work Profile:
• Routing and generating production orders for equipments released for manufacturing.
• Monitoring shop output against weekly/monthly plan, hours bookings and material issued.

Crompton Greaves (Production Executive): 3 months
Work Profile:
• Responsible for planning for Indent AC Motors from frame size ND160 to ND400.
  To co-ordinate with M/c shop, logistics, purchase for timely delivery of materials.

MADHURI KUDEKAR (Sectoral: IT & ITeS)
Graduation: B.Tech. (Biotechnology)

Summer Internship: TOOLCON Systems
Process study with respect to machinery/software used, manpower requirement, planning and scheduling, areas of concern and scope of improvement.

Work Experience: 24 months
Honeywell Automation India Ltd. (Application Engineer): 24 months
Work Profile:
• Implementation of Blending and Movement Automation Software (Experion Blend Control, Open Blend Property Control, Inventory Monitoring and Movement Automation)
• Preparation of functional design specifications, factory acceptance test, site acceptance Test and other official documentation.
• Conducting factory acceptance test, site acceptance test and site commissioning.
HARSHA.VARDHINI KALSE (Sectoral: IT & ITeS)
Graduation: B.Tech. (Electronics & Telecommunication)

Summer Internship: Greaves Cotton Ltd.
Worked on study of material requirement planning in SAP, visual management and visually controlled inventory store implementation.

Work Experience: 22 months
Bharat Electronics Ltd. (Deputy Engineer): 22 months
Work Profile:
• Feasibility analysis based on functional specification coming from armed forces.
• Technical analysis and technical requirement gathering based on specifications.
• Implementation of electronic circuits within stipulated timeline.
• Circuit unit testing and integration testing as well as testing as per military standards.
• Providing knowledge transfer to Mass Production Department and providing technical support.
• Stock check-ups and raising a requirement for components.
• Handled additional role as a part of 5S department audit team.

KUNAL PUROHIT (Sectoral: Engineering)
Graduation: B.Tech. (Production Sandwich)
Summer Internship: TATA Motors Ltd.
Implementation of core requirements of world-class quality.

Work Experience: 21 months
Premier Ltd. (Executive, CNC Machines Division): 21 months
Work Profile:
• Analysing work force utilization, facility layout, and operational data.
• Clearing the drawings and various operations to be done by the operator.
• Designing fixtures.
• Reducing overall machining time.
HUMAN RESOURCES

SECTORAL SPECIALIZATIONS

WORK EXPERIENCE

EDUCATIONAL BACKGROUND

Total | IT & IteS (62%) | Banking & Insurance (15%) | Retail (15%) | Engineering (8%)

Total | Freshers (77%) | Laterals (23%)

Total | Engineering (46%) | Science (23%) | Commerce & Business Administration (23%) | Medicine (8%)
SHOUNAK DESHPANDE (Sectoral: Engineering)  
Graduation: B.E. (Mechanical)  

Summer Internship: TATA Steel Processing and Distribution Ltd.  
Setup a benchmark for welfare policies in the company and designed an audio-visual training module for line operations in the plant.

BHAGYASHRI THUBE (Sectoral: IT & ITeS)  
Graduation: B.E. (Computer Science)  

Summer Internship: Janata Sahakari Bank Ltd.  
To study training and development system and conducted a survey on organization culture.

HARSHAL KHAIRNAR (Sectoral: IT & ITeS)  
Graduation: B.E. (Information Technology)  

Summer Internship: Janata Sahakari Bank Ltd.  
To study Performance Management System (PAS), recruitment system and workculture of organization.

HARSHIT JOSHI (Sectoral: Banking &Insurance)  
Graduation: B.Tech. (Electronics &Telecommunication)  

Summer Internship: Xento Systems  
Worked in the Recruitment Department. Understanding the company requirements in terms of UX/UI designers, PHP, QA and B.O. technology. Also conducted a comparative study with different IT firms.

SACHIN KASABE (Sectoral: Retail)  
Graduation: B.Sc. (Chemistry)  

Summer Internship: Bank of Baroda  
Worked on the Performance Management Systems at BOB and challenges in online performance appraisal system.

KAUSTUBH BHAKAY (Sectoral: IT & ITeS)  
Graduation: B.Sc. (Physics)  

Summer Internship: Xento Systems  
Training need identification, creating and scheduling open and private training sessions. White paper writing on the internal certification program of Xento Systems.
FRESHERS

SWAPNIL RATHOD (Sectoral: IT & ITeS)
Graduation: B.Sc. (Computer Science)
Summer Internship: Primus Techsystems Pvt. Ltd.
Assisted in recruitment and other HR generalist and administrative tasks.

AKASH SARAK (Sectoral: IT & ITeS)
Graduation: B.B.A. (H.R.)
Summer Internship: Bharat Forge Ltd.
Study of executive education requirements in Pune region.

SHILPIKA THAPALIYA (Sectoral: IT & ITeS)
Graduation: B.B.A. (H.R.M.)
Summer Internship: Sulzer India Ltd.
KRA audit for performance measurement and recruitment.

AMIT BHUSARE (Sectoral: Retail)
Graduation: B. Pharm. (Pharmaceutics)
Summer Internship: Bharat Forge Ltd.
Systems of Industrial Relations between management & employees in BFL which are managed by means of conflicts and co-operation.
APPOORVA DAYDAR (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Persistent Systems Ltd.
Worked under a project on Talent Pool Management, was a part of employee engagement team and helped in organizing events for the employees and assisted in everyday HR activities of the company.

Work Experience: 32 months
Tech Mahindra (Software Engineer): 32 months
Work Profile:
• Client requirement analysis and development.
• Front-end coding and back-end designing as per client requirements.
• Deployment of the code on the servers.
• Hands-on experience on software platforms like JAVA, SQL and Perl.

SHILPA MALPANI (Sectoral: Banking & Insurance)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Wipro Consumer Care and Lighting
Involved in recruitment, transition management and general HR activities.

Work Experience: 26 months
IBM India Pvt. Ltd. (System Engineer): 26 months
Work Profile:
• Application Developer in JAVA and hands-on experience in AJAX, DOJO, PHP, WMI, etc.
• Responsible for requirement analysis, development, enhancement, unit testing and deployment of application and application migration.
• Oracle database management with experience on servers.
• Preparation of technical user guides for applications.
BHAVISHA MANSUKHANI (Sectoral: IT & ITeS)
Graduation: B.B.A. (Human Resources)

Summer Internship: Audi
Analysed the company’s training and development function. Assisted in daily HR and Admin functions like recruitment, on-boarding, training, employee engagement, exit formalities, facility administration.

Work Experience: 22 Months
Cybage Software Pvt. Ltd. (Executive- Administration): 22 Months
Work Profile:
• Responsible for various purchase activities in the company.
• Looked after procurement of monthly stationery and house-keeping items required.
• Responsible for procurement of various softwares and any other online purchasing required.
• Also responsible for timely processing of vendor bills.
SYSTEMS

SECTORAL SPECIALIZATIONS

WORK EXPERIENCE

EDUCATIONAL BACKGROUND

Total Banking & Insurance (50%) IT & IteS (50%)

Total Freshers (63%) Laterals (37%)

Total Engineering (100%)
PRANAV GHADGE (Sectoral: IT & ITeS)
Graduation: B.E. (Computer Engineering)

Summer Internship: Quantazone India Pvt. Ltd.
Project involved working with project stakeholders to formulate the business vision for the project, interpreting business needs and documenting the requirements.

VIKRAM KALE (Sectoral: Banking & Insurance)
Graduation: B.E. (Computer Engineering)

Summer Internship: Konecranes India Pvt. Ltd.
Worked on process mapping, implementing new operations and controls in the Employee Service Portal System.

VALENE GOMES (Sectoral: IT & ITeS)
Graduation: B.E. (Electronics & Telecommunication)

Summer Internship: Konecranes India Pvt. Ltd.
Upgradation of features in the employee portal systems, process mapping and conduction of HR activities with IT Management.

ASHISH LAMTURE (Sectoral: Banking & Insurance)
Graduation: B.E. (Computer Science and Engineering)

Summer Internship: Istrat Solutions Pvt. Ltd.
Company conception, requirement gathering and analysis, designing process flow, designing sample GUI, testing software web-based application for delivery, i.e. Seedtrac. Also compiled support prices of VSPEX and a brief about customization of OpenERP7.0.

RAVI SRIVASTAVA (Sectoral: Banking & Insurance)
Graduation: B.Tech. (Computer Science & Engineering)

Summer Internship: Dena Bank
General banking, loan and advances, asset valuation and credit appraisal.
RAHUL PATIL (Sectoral: IT & ITeS)
Graduation: B.E. (Information Technology)

Summer Internship: Quantazone India Pvt. Ltd.  
Customer relationship management and product enhancement.

Work Experience: 36 months
Tieto Software Technologies Ltd. (Junior Software Engineer): 36 months
Work Profile:
- Java developer for development and maintenance projects.
- Development tasks, unit testing, ticket resolving and defect fixing for the project.
- Regression testing of the project.

VEENA TAVARE (Sectoral: IT & ITeS)
Graduation: B.Tech. (Computer Science and Engineering)

Summer Internship: TATA Consultancy Services Ltd.
Web Analyst role with specific working on Google Analytics in Digital Marketing domain. Key deliverable was to analyse the challenges in healthcare industry and provide analytical solutions to meet those challenges.

Work Experience: 25 months
Sony India Pvt. Ltd. (Software Consultant): 25 months
Work Profile:
- Interaction with customers for Work Performance Information and Measurement. Defining objectives by analyzing user requirements; envisioning system features and functionality. Also providing the estimation for implementing the functionality defined.
- Client interfacing and gathering timely requirements.
- Involvement in knowledge transfer to and from teams and other departments.
- Additional responsibilities of presentations for customer training after application roll-outs to new countries.
SUSHANT SAWANT (Sectoral: Banking & Insurance)
Graduation: B.E. (Computer Engineering)

Summer Internship: TATA Consultancy Services Ltd.
Assisted in the area of Enterprise Marketing Management for digital marketing group on lead scoring using Predictive Analytics for target marketing.

Work Experience: 23 months
Mastek Ltd. (Trainee Software Engineer): 13 months
Work Profile:
• Product implementation and customization of Mastek's Insurance Suite “STG Billing System”.
• Handling Change Requests (CR) for new development and code defects for the same.
• Coordinating with client on business requirements using CRM tool.
• Configuration-in-Charge for release and also subversion activities using SVN.
J.F. Ltd. (System Consultant): 10 months
Work Profile:
• Business requirement analysis for the system, business requirements modelling and workflow designing.
• Coordination with client on business requirements and Change Requests (CR) or enhancements.
INTERNATIONAL BUSINESS MANAGEMENT

SECTORAL SPECIALIZATIONS

WORK EXPERIENCE

EDUCATIONAL BACKGROUND

TOTAL | Retail (43%) | IT & IteS (43%) | Engineering (14%)

TOTAL | Freshers (42%) | Upto 18 Months (Experienced) (29%) | Laterals (29%)

TOTAL | Engineering (43%) | Science (43%) | Arts (14%)
ASHISH KAMBLE (Sectoral: Engineering)
Graduation: B.E. (Mechanical)

Summer Internship: Aarna Technologies Pvt. Ltd.
Exploring domestic and international business opportunities for Aarna Technologies Pvt. Ltd.

PATHAN ASHIK ASLAM (Sectoral: IT & ITeS)
Graduation: B.E. (Computer Engineering)

Summer Internship: Aarna Technologies Pvt. Ltd.
Analysis of motives of online shopping with reference to young consumers.

ANJESHA BHAYA (Sectoral: Retail)
Graduation: B.B.A. (Finance)

Summer Internship: Dalal & Broacha Stock Broking Pvt. Ltd.
Management Trainee.
SHANTANU TUPE (Sectoral: IT & ITeS)
Graduation: B.Sc. (Physics)

Summer Internship: Cotmac Electronics Pvt. Ltd.
Managing the clientele base and generation of leads.

Work Experience: 4 months
Urban Restro (Business Development Executive): 2 months
Cotmac Electronics (Manager): 2 months

MAYANK BHAGAT (Sectoral: Retail)
Graduation: B.E. (Civil)

Summer Internship: Gujarat Co-operative Milk Marketing Federation Ltd.
Study of distributors of various FMCG brands in Pune.

Work Experience: 3 months
Unitech (Civil Engineer): 3 months
SULABH SUBEDI (Sectoral: Retail)
Graduation: B.Sc. (Microbiology)

Summer Internship: NIC ASIA Bank Ltd.
Study of foreign exchange and foreign trade: Problems and prospects.

Work Experience: 34 months
NIC ASIA Bank Ltd. (Assistant): 23 months
Work Profile:
• Coordination with NCHL for processing and timely settlement of clearing cheques.
• Supervision of inward and outward remittance services.

Lincoln Pharmaceuticals Ltd. India (Business Executive): 7 months
Work Profile:
• Maintenance of customer information database.

Oasis International (Assistant): 4 months
Work Profile:
• Maintaining clientele base and catering to individual requirements.

SHREYASI JOSHI (Sectoral: IT & ITES)
Graduation: B.Sc. (Physics)

Summer Internship: Ruturaj Tours and Travels
Customer Relationship Manager, maintaining clientele base and catering to individual requirements.

Work Experience: 24 months
Ruturaj Tours and Travels (Manager): 24 months
Work Profile:
• Customer relationship manager.
• Maintaining clientele base and catering to individual requirements.
SOCIAL RESPONSIBILITY

Founded in 1917, by Lady Marie Wilingdon, wife of the then Governor, Bombay Province, QMTI is a charitable Educational Trust. QMTI has a status of an Industrial Training Institute (ITI) and is the only institute in India today which is wholly dedicated to the training of disabled servicemen and ex-servicemen. It conducts computer courses, BPO English speaking courses and ITI courses.

The Savitribai Phule Pune University in collaboration with Queen Mary’s Technical Institute (QMTI) offers a one year long distance diploma course in management, “Diploma in Industrial Administration and Service Management” for disabled soldiers, ex-servicemen Personnel Below Officer Rank (PBOR) and their dependents.

The course aims to increase the employability of disabled soldiers, ex-servicemen and their dependents in the current market environment.

This course shall ensure them suitable jobs in many sectors, e.g. Security Management, Retail Management, Banking and Insurance Services.

The first course was conducted by the Department of Management Sciences (PUMBA) from 1st August, 2008. PUMBA faculties and students impart this training as a part of their Social Responsibility Initiative i.e. without charging any remuneration.

Course Structure:

• 13 subjects covering the basic concepts in Management.
• Area of Functional and Sectoral Specializations.
• Workshops to ensure overall personality development and improved communication skills.
• Industry Contact Program for two months to get acclimatized to the Industrial and Corporate Environment.
CELLS AT PUMBA

ALUMNI CELL
Alumni Cell revolves around PUMBA’s elite alumni. It’s a constant endeavour of Alumni Cell to bind all the alumni together and their Alma Mater. From maintaining a strong relationship to organizing events, our sole aim is to connect with our alumni, help them recollect the sweet memories and gain invaluable knowledge from them. Alumni Cell offers our Alumni the chance to keep up with the happenings of their Alma Mater and assist in strengthening the link with the other Alumni.

PLACEMENT CELL
Placement Cell acts as an interface between the Industry and the Department. It constantly strives to bridge the gap between students and the corporate world, its results aptly depicted in the form of improved placements over the years. This is achieved by constant interaction with the industry and understanding their needs and expectations. These are then inculcated in students, helping them become efficient managers.

SEMINAR CELL
Seminar Cell, ‘The Face of PUMBA’ organizes and conducts events such as the National seminars, workshops, guest lectures and day-seminars. Its efforts ensure that each step taken by the students with the help of the corporate world assists in imparting knowledge, foresight and wisdom. It is a continuous process that involves inputs from the corporate sector and the society as a whole.
ENTREPRENEURSHIP DEVELOPMENT CELL
ED Cell works towards nurturing the entrepreneurial spark in the minds of budding entrepreneurs by means of the various activities and events undertaken. The main event undertaken by the cell is “YUKTI”-a b-plan competition, coupled with activities like studentpreneur meets, seminars, incubation projects, publishing “Embark”-the quarterly magazine etc.

COMMUNICATION CELL
Communication Cell’s main function is to facilitate effective internal and external communication; promote academic activities and establish brand PUMBA. The cell is making necessary changes and taking up activities which will portray PUMBA as a college with competent students with good management skills. The cell maintains PUMBA website and is active on other social media platforms.

CULTURAL CELL
It is the Cultural Cell that helps imbibe the values and traditions of PUMBA and upkeeps them. Dynamism, sense of social responsibility, camaraderie, a sense of pride and belonging to the Alma Mater, team spirit, sportsmanship and savouring challenges are the traits that best describe PUMBAites, past and present, by their colleagues, seniors and subordinates because of the culture of PUMBA.
EVENTS AT PUMBA

ACHIEVERS

Achievers is an event to create an interface between the students and corporate Achievers. Eminent achievers share their experiences starting from their first step to their reverberating echo of success. These real-life champions from diverse arenas describe their journeys to success. This serves as a motivational drive for our students. It greatly inspires our budding managers before they make their foray into the corporate world.

NATIONAL SEMINAR

“The NATIONAL SEMINAR” is one of the most prestigious corporate events of the year. It provides a forum to the aspiring managers to interact with corporate experts about the different challenges and intricacies of the ever-evolving world of corporate management. It instills high caliber learning and facilitates practical takeaways through the enlightening insights of Corporate Pandits.

CORPORATE ENSEMBLE

Corporate Ensemble facilitates a quality corporate building environment wherein entrepreneurial networking is established to bridge the gap between impresarios and entrepreneurs across a corporate dinner table. It showcases the views and thoughts of various eminent personalities, thus shedding light on the current world scenarios. It builds professional relations, which nudges one to grow from a visionary artist to a global brand.
EVENTS AT PUMBA

YUKTI
YUKTI, is a national-level Business Plan presentation competition. Students from all over the nation participate in YUKTI. It provides a platform for potential Studentpreneurs and early stage start-ups to evaluate their plans in the risk-free environment of a competition. It also aims to bridge the gap between ideas and the realization of an enterprise.

NUKKAD PE CHARCHA
An initiative by communication cell to discuss and debate over current socio-political issues. Apart from raising awareness, it also provides students a platform to voice their opinions.

CAMPUS CONNECT
It is an event organized in association with Pune’s radio station, Radio City. Here, freshers get an opportunity to break ice with their peers with help of Radio City’s RJ’s.
EVENTS AT PUMBA

SUMMERS

An event where the students from top B-Schools compete for the prestigious award for their summer projects. Students from different disciplines give presentations based on their summer internship. A perfect battleground to win the crown of glory. Undoubtedly the battleground gets hotter, scorching hot like heat in the summers.

DHRUV

This is one of the biggest intercollegiate event of Pune, wherein colleges compete to claim their right on the prestigious Rolling trophy. This event has been a huge success over many years because of the coordinated efforts of PUMBA students and excellent planning and management.
CHAPTER MEET
This is an annual alumni chapter meet held across cities such as Mumbai, Pune, Delhi, Hyderabad & Bengaluru. This is a great platform for the alumni for networking and interacting with the students.

NOSTALGIA
Nostalgia is the annual informal alumni meet, where in the alumni visit their alma mater and interact with their peers.
Campus Recruitment Programme Guidelines

• Confirmation of the offer to the student(s) is subject to the receipt of an offer letter from the company or a formal communication by the company to the respective Student Placement Coordinator.

• In case the company for any reason keeps the student(s) on hold, such student(s) will be eligible to sit for the selection procedure of other companies i.e. will be eligible for the Campus Recruitment Programme, till the receipt of communication as mentioned in the above point. This will also apply to the short-listed student(s) pending their final interview. Thus companies are requested to declare the results as soon as possible.

• Withdrawal of offer once made by the company to the student(s) is not expected. This will lead to the company losing its privilege.

• It is preferred that the company gives a Pre-Placement talk which can be followed by the selection procedure as premeditated by the company.

• Companies may kindly understand that the time schedule given for the Campus Recruitment Programme will be at the discretion of Placement & Corporate Relations Cell.

• We request the company to inform the Placement & Corporate Relations Cell of their recruitment programme itinerary well in advance to avoid any inconvenience as adjustments to the Campus Recruitment Schedule may not always be possible.

• Selected student(s) will be allowed to join the company only from March, 2015 or thereafter, irrespective of date of campus selection. However, the company is requested to grant special leave to such student(s) to appear for their final examination.

It is our sincerest request to companies to abide by the CRP guidelines to avoid any kind of inconvenience.
The following is a walkthrough of the recruitment procedure for final placements for batch 2013-2015.

- A corporate wishing to visit the campus, should get in touch with the respective regional coordinator of the PUMBA placement cell. A list of the coordinators is available on the last page of this dossier.

- A Corporate Requirement Sheet (CRS) is sent to the organization by the coordinator.

- A CRS requires information such as eligibility criteria, number of vacancies etc., from the organization. This completed CRS is to be sent to the respective coordinator by the organization.

- After receiving the CRS, the concerned coordinator floats a mail to the students, entailing the organization’s requirements and ask for resumes within a stipulated deadline.

- After the resumes are received, they are forwarded to the organization.

- Depending on the organization’s policies, further processes such as group discussions and interviews are conducted.

- After the selection of candidates, the organization sends a mail to the coordinator confirming the selection of the candidates.

- A congratulatory mail is floated to the batch declaring the selection of the students.
### PLACEMENT CELL COORDINATORS 2014-15

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