More than 165 exhibitors presenting over 350 key brands showcased their products at the 2015 India Warehousing Show. India Warehousing Show is India’s premiere event presenting exhibitors from the warehousing, material handling, packaging, automation and logistics sectors.

India Warehousing Show 2015 is a unique platform for these solutions and acted as one stop shop for the whole market. Large displays including the latest trends and innovations made this show the highlight of the business calendar for the entire industry and represented the supply chain holistically.

India Warehousing Conference was a success with more than 150 delegates during the first two days. Ten sessions, with thirty speakers to debate key topics which include “Technology for the supply chain of the future”, “Business solution initiatives for the Warehousing Industry and “Warehousing at 2020”.
THE KEY SPONSORS & SUPPORTERS

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INDOSPACE

GANDHI Automations Pvt Ltd

INDO ARYA

SAFEXPRESS

PARAS CORPORATE

DLI

THE SHOW GARNERED THE SUPPORT OF

KEY INCLUSIVEilogue Association

IPPTA

WDRA

www.indiawarehousingshow.com
India Warehousing Conference was a success with more than 305+ delegates during the first two days. Ten sessions, with thirty speakers to debate key topics which include “Technology for the supply chain of the future”, “Business solution initiatives for the Warehousing Industry” and “Warehousing at 2020”. For the first time, on the final day of IWS a new one day summit was launched called India Cold Chain Summit. A very successful first edition with seven sessions and more than 100 qualified delegates were there to learn about the opportunities and challenges for the cold chain sector.

Some of the key speakers were:
Abhik Saha - Director Supply Chain - Benetton India Pvt Ltd
Priyatosh Gupta - Sales Head - Gandhi Automations Pvt. Ltd
Deepak Sharma - V.P. Supply Chain Management - Indus Towers
Ankur Bedi - Director Business Development & Projects - Cold Steel Corporation
Rajdeep Datta - AVP Head SD Plus - Snapdeal
Manjeet Singh - Head Warehousing & Logistics - Carlsberg India
Amit Kumar - Supply Chain Specialist - Amway India Enterprise
Mr. Umesh Madhyan - National Lead Infrastructure & Logistics - Hindustan Coco Cola Beverages
Mr. Asim Behera - COO - Dalfuku India Pvt. Ltd, Mr. Samay Kohli - CEO - Grey Orange

www.indiawarehousingshow.com
6,841 Trade visitors from 8 nations represented 164+ cities globally & made India Warehousing Show a global platform for Logistics industry.
“Almost perfect match existed between exhibitor’s products on display and the product visitors wanted to experience.”
Visitor's Report

Visitors feedback received for IWS 2015

- Completely Satisfied: 25%
- Very Satisfied: 53%
- Somewhat Satisfied: 20%
- Somewhat Dissatisfied: 2%
- Very Dissatisfied: 0%

Visitors Likelihood to attend the IWS 2015

- Extremely Likely: 21%
- Very Likely: 57%
- Somewhat Likely: 20%
- Somewhat Unlikely: 2%
- Very Unlikely: 1%

Visitors Likelihood to recommend to an associate to attend IWS 2016

- Extremly Likely: 24%
- Very Likely: 57%
- Somewhat Likely: 16%
- Somewhat Unlikely: 2%
- Very Unlikely: 1%

By Visitor influence over buying

- Direct Responsibility: 60%
- Influence: 24%
- None: 16%
Some Visitor's Testimonials

IWS is very good platform to update yourself with the latest technologies meet professionals do networking and interact directly with industries and vice-a-versa

Ajay Sharma, TCI
Supply Chain Solutions

We had a very good experience at the event and gained knowledge on how to improve a small warehousing process & inventory management

Nikhil Bararia
Mosaic Houseware Pvt. Ltd.

I am fully satisfied to come and search here for my warehousing needs & arrangements

Arlick Lawrence
ALA EXIM Pvt. Ltd.

It was a great experience to visit stalls of various companies with logistics and warehousing facilities Completely Satisfied

M.S Rathore
Indian Air Force

IWS is a nice way of communicating with the various industries working on aspects of warehousing. It provides good scope of business understanding

Sagar, Manager
India Synthetic Rubber

www.indiawarehouseshow.com
Exhibitor’s Report

- 165+ Exhibitors from 9 Nations represented 350 Brands

- 89% Exhibitors are satisfied with the event
- 91% Exhibitors are likely to participate again in the future edition
- 93% Exhibitors are likely to recommend an associate to participate at IWS 2016
- 84% Visitors have influence or have direct responsibility over purchases
- 78% Visitors are likely to attend the future edition of IWS 2016
- 97% Visitors are likely to recommend an associate to attend the event
- 68% Visitors have already made or investment or planning to do so
- 89% Visitors agree that IWS is a must attend event

www.indiawarehousingshow.com
### Targeted Industries and Visitor Groups for IWS 2016

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<th>Sector</th>
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<tbody>
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<td>Ecommerce</td>
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<td>Hospitality</td>
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<td>Consumer Electronics</td>
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<td>Solar and Wind Projects</td>
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#### Identified Visitors Group Based on IWS 2015 Exhibitors Survey

- Project Management Consultants
- Architect
- Project Engineers
- Warehousing Consultants
- Structural Consultants
- OEM's
- Structural Consultants
- Exporters
- Transporters
- Auto Parts Manufacturers
- Other Manufacturers
- PEB Structure Manufacturers

### Exhibitor Testimonials

- **Ajit Industries Pvt. Ltd., Arun Kumar Bhat, National Sales Manager**
  > We are very happy with our participation at the show. We met many actual buyers at the event and were willing to come again in next edition of the show that is why we confirmed booking for next year.

- **Saifi Confab System Pvt. Ltd., Irshad Alam, AGM Sales**
  > IWS really helps in facilitating business and gives a platform to reach a wider range of consumers.

- **Rajiv Ranjan from Godrej and Boyce Mfg. Co. Ltd**
  > I am really happy about the quality of the visitors. The business opportunities have been excellent with our main targets; the end users attending the show. We will be there in 2016.

- **Nirav Doshi, Managing Director of NIDO Machineries**
  > The 5th edition was great for our business with the opportunity to meet the right visitors. We found the quality of attendees has improved significantly. This is our second year at IWS and we have already booked for 2016.