PROCUREMENT OPPORTUNITIES : TENDER PROCESS

PRESENTER: MPHO WILLY DITSHEGO
ABOUT GSSC

• There are 13 departments in Gauteng Province


• Services at GSSC

- Finance
- Human Resource
- Technology Support
- Procurement
- Gauteng Audit Services
PROCUREMENT OPPORTUNITIES

- Preferential Procurement Policy Framework Act
  - Primary objectives
    - Historically Disadvantaged
    - Gender (Female)
    - Disability
  - Secondary objective
    - SMME’s

- BBBEE Strategy (7 Codes of Good Practice)
  - Ownership
  - Management control
  - Employment equity
  - Preferential Procurement
  - Enterprise development
  - Socio Economic Development
HOW TO TENDER

PROCESS
✓ Admin compliance
✓ Short listing
✓ Adjudication

CHALLENGES
✓ Specification
✓ Non participation of small enterprises in high value tenders
✓ Acquiring of skills and accreditation
## GPG PP Spend per Department: April ‘07 – March ’08 (Cont…)

<table>
<thead>
<tr>
<th>Department</th>
<th>Total Spend</th>
<th>Black SMMEs Spend</th>
<th>% HDI</th>
<th>Female Spend</th>
<th>% Female</th>
<th>Youth Spend</th>
<th>% Youth</th>
<th>PwD Spend</th>
<th>% PwD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing</td>
<td>R 456,176,311</td>
<td>315,765,243</td>
<td>69.22%</td>
<td>21,713,992</td>
<td>4.76%</td>
<td>9,123,526</td>
<td>2.00%</td>
<td>2,372,117</td>
<td>0.52%</td>
</tr>
<tr>
<td>Local Government</td>
<td>R 91,594,411</td>
<td>26,368,529</td>
<td>28.79%</td>
<td>9,910,651</td>
<td>10.82%</td>
<td>635,768</td>
<td>0.69%</td>
<td>R 66,430</td>
<td>0.07%</td>
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<tr>
<td>Office of the Premier</td>
<td>R 54,288,097</td>
<td>29,014,033</td>
<td>53.44%</td>
<td>9,165,390</td>
<td>16.88%</td>
<td>656,442</td>
<td>1.21%</td>
<td>R 537,928</td>
<td>0.99%</td>
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<tr>
<td>Public Transport, Roads and Works</td>
<td>R1,699,699,033</td>
<td>111,141,152,076</td>
<td>65.55%</td>
<td>480,504,917</td>
<td>28.27%</td>
<td>274,331,424</td>
<td>16.14%</td>
<td>R 5,948,947</td>
<td>0.35%</td>
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<tr>
<td>Social Development</td>
<td>R 177,667,300</td>
<td>84,358,640</td>
<td>47.48%</td>
<td>40,058,604</td>
<td>22.55%</td>
<td>11,092,096</td>
<td>6.24%</td>
<td>R 840,493</td>
<td>0.47%</td>
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<tr>
<td>Sports, Arts, Culture and Recreation</td>
<td>R 137,456,297</td>
<td>61,969,598</td>
<td>45.08%</td>
<td>26,656,792</td>
<td>19.39%</td>
<td>4,536,525</td>
<td>3.30%</td>
<td>R 245,791</td>
<td>0.18%</td>
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<tr>
<td>Grand Total</td>
<td>R6,285,860,800</td>
<td>R3,363,525,550</td>
<td>53.51%</td>
<td>R1,143,044,519</td>
<td>18.18%</td>
<td>R 377,560,216</td>
<td>6.01%</td>
<td>R 32,522,104</td>
<td>0.52%</td>
</tr>
</tbody>
</table>
COMMODITIES AT GSSC

• Fast Moving Consumable Goods (FMCG)
  Stationery, Cleaning materials, groceries etc

• Medical (Pharmaceutical and Equipments
  medication, tablets, sutures and machines Rays)

• Physical Assets
  office furniture, cars, photocopy machines

• Professional Services
  trainings, travel, conferencing, venues, ICT etc

• Energy and Facilities
  petrol, gas, diesel, maintenance and installations
ACCESS TO TENDERS

• Local newspapers e.g. Sowetan, City Press, Sunday Times etc
• GSSC Tender Administration office at 78 Fox Street
• Government Tender Bulletin
• GPG Portal: www.gauteng.gov.za
TARGETTED PROCUREMENT FROM SMALL ENTERPRISES

10 PRODUCTS
1. Advertising, Media and communication
2. Interior and exterior cleaning services and cleaning product supplies
3. Clothing and textiles
4. Computer equipment and consumables
5. Interior and exterior furniture and décor
6. Events coordination and management
7. Maintenance and repairs; construction, office space, furniture, computers and vehicle body shops
8. Travel coordination and shuttle services
9. Food perishable supplies
10. Stationery supplies and printing
NON FINANCIAL SUPPORT

Vendor Helpdesk

✓ register companies to GPG Database requirements-registered enterprise
   SARS Certificate
   Valid banking details

✓ one on one consultation
✓ Operate from 8:30 to 15:00
NON FINANCIAL SUPPORT

BEE Training
✓ Economic Opportunities Roadshows
✓ MEC Stakeholder Engagement (GDACE)
✓ How to Tender workshop (every Wednesday)
✓ Capacity building workshops e.g. Youth development programmes, Cooperatives (GDACE)
✓ Local structures (GCIS)
CONTACT NUMBERS

Gauteng Shared Service Centre –
Vendor Help Desk Telephone: (011) 255 2222

GAUTENG SHARED SERVICE CENTRE
Imbumba House, 75 Fox Street
Private Bag X112
Marshalltown
Johannesburg, 2107
Call Centre: (011) 255 – 2222
CONTACT NUMBERS

Gauteng Shared Service Centre –
Vendor Help Desk Telephone: (011) 689 – 6217/6776
78 Fox Street
Basement
Gauteng Enterprise Propeller (GEP)

Telephone: 011 634 2600
Fax: 011 634 2601
Physical Address: 1 Central Place
Cnr Henry Nxumalo & Jeppe Streets
Newtown,
Johannesburg
Email: info@gep.co.za
FINANCIAL SUPPORT ALLIANCE
PARTNERS

Umsombovu Youth Fund

**Telephone:** (011) 651 7000  
**Fax:** (011) 805 9709

**Physical Address:** Umsombovu House 11  
Broadwalk Avenue Off Church Street Halfway House  
1685

**Postal Address:** P.O. Box 982 Halfway House 1685

**Email:** info@uyf.org.za

**Website:** [http://www.youthportal.org.za](http://www.youthportal.org.za)
FINANCIAL SUPPORT ALLIANCE
PARTNERS

Herman Sambo
Manager: Enterprise Development Centre - Pimville
Absa Small Business

011 989 9640 (t)
086 610 1223 (f)
082 786 3549 (m)
herman.sambo@absa.co.za
THANK YOU