INNOVATIVE SOLUTIONS FOR THE ENERGY INDUSTRY
Gibson Energy Inc. is a large midstream energy company in North America, with operations in some of the most hydrocarbon-rich basins in the world.

Our Company’s integrated operations allow us to participate in the full midstream energy value chain, by transporting millions of barrels of energy products each year through our strategically located terminals in Hardisty and Edmonton, Alberta, and our injection stations and small terminals in the U.S. to the refineries of North America and other end users, via pipelines, trucks and rail transport.

Gibson Energy has a diversified service offering that includes terminalling, storage, blending, processing, marketing and distribution of crude oil, condensate, natural gas liquids, and refined products. The Company also provides emulsion treating, water disposal and oilfield waste management services in Canada and the U.S.

Gibson Energy distributes propane to retail and wholesale customers throughout Western Canada and the U.S., and the Company is a major producer of road asphalt, roofing flux and wellsite fluids.

Gibson has provided market access to leading oil and gas industry companies in Western Canada for over 60 years. The Company has grown by diversifying its service offerings and expanding geographically to meet
customers’ needs. Our unparalleled service level is what sets us apart from our competitors. We strive to provide hands-on service to our customers between the wellhead and the appropriate end market.

Our commitment

Gibson is committed to excellence in Health, Safety, Security and Environment. We conduct our business in a manner that protects the safety and health of our employees, contractors, customers and the communities in which we work. We have a demonstrated proactive approach to environmental stewardship and continuous improvement.
Environmental Services

Gibson Environmental Services is a leading solutions provider to exploration and production companies throughout North America.

Our integrated services include:
- environmental services and fluid handling;
- production services; and
- exploration support services.

We also provide fee-based services such as emulsion treating, water disposal and waste management services.

Gibson Environmental Services has a proven track record of service to companies located in the major oil and liquids-focused growth basins of the U.S. and Western Canada, including the Western Canadian Sedimentary Basin, Bakken, Granite Wash, Anadarko Basin, Eagle Ford, Tuscaloosa Marine, Marcellus, Utica, Mississippi Lime and Gulf of Mexico.
In Western Canada, Gibson Environmental Services provides waste management and resource recovery solutions to the oil and gas industry.

Our Canadian facilities provide the following services:

Full Waste Management Facility
- Oilfield waste processing and disposal
- Completion/workovers
- Waste water
- Liquid and solid waste from production and drilling
- Custom treating

Custom Treating and Terminalling
- Pipeline connected
- Treating of wet/emulsified crude
- Dry crude terminalling
- Produced water disposal
- Crude by rail

Waste Water Disposal
- Completion and work-over fluids
- Spill water
- Waste water with low solids
- Non-oilfield industrial water

Landfill
- Contaminated soils
- Drill cuttings
- Spill volumes
- All wastes from oil and gas operations
Gibson Environmental Services U.S. operations provide integrated oilfield services throughout the U.S.’s prolific onshore and offshore oil and gas regions. This includes the offshore waters of the Gulf of Mexico and onshore oil and gas plays in the Gulf States, South and West Texas, Mid-Continent, Rocky Mountains and the Northeast.

Our service capability includes: Gibson Environmental Services – with both onshore and offshore offerings, Gibson Fluid Services, Gibson Production Services and Gibson Exploration Support Services. We offer a full suite of valuable services, beginning with exploration and continuing through drilling and production.

U.S. environmental services lineup:

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Marketing

Gibson’s experienced marketing department generates value for buyers and sellers of crude oil and condensate across North America.

This segment purchases, sells, stores and manages logistics for all grades of crude oil and condensate and manages physical commodity positions for the other segments of the Company. Gibson purchases all grades of crude oil, from the wellhead or stream, from various producers in Canada and the U.S. Our strategic assets provide maximum flexibility regardless of the grade or location.

Gibson provides marketing services by leveraging its extensive asset network of terminals, pipelines, rail cars and trucks. The integrated services provided by our Company through the application of assets and expertise, logistics, trucking, pipelining, terminalling and risk management ensure seamless delivery of product to customers, reliable take levels and optimum netbacks.

In 2013, Gibson’s marketing group purchased and sold an average of approximately 350,000 barrels of product per day.
Gibson Energy operates in the retail and wholesale propane markets by offering propane supply, distribution, equipment and related services across a wide range of customers.

We have a presence in the North American wholesale propane distribution market and currently own five propane storage facilities located in Ontario, British Columbia, Washington and Montana with combined storage capacity of over 3.5 million litres.

Gibson also provides NGL marketing services to customers in Canada and the U.S. We market and transport NGL products throughout North America by truck, rail and pipelines.

In addition, we have a fractionation plant with a production capacity of 5,800 barrels per day situated at our Hardisty Terminal that processes NGL mix and splits it into its components of condensate, butane, propane and ethane.

Gibson Energy’s Processing and Wellsite Fluids segment utilizes its refinery, located in Moose Jaw, Saskatchewan, to process heavy crude oil into a variety of petroleum-derived products, including several grades of road asphalt, wellsite fluids and roofing flux. Products produced at the Moose Jaw Refinery are distributed by rail, pipe and Gibson trucks to high-demand markets in Western Canada and the U.S.

**Natural Gas Liquids Marketing**

We market and transport natural gas liquids (NGLs) and liquefied petroleum gases (LPGs) throughout North America by truck, rail and pipeline.

Natural Gas Liquids are marketed under the names: Gibson Gas Liquids, Gibson Energy U.S. and Gibson Energy Marketing.
Moose Jaw Refinery

Gibson Energy’s Moose Jaw Refinery produces and markets a variety of petroleum-derived products, including several grades of road asphalt, roofing flux asphalt and wellsite fluid products.

The facility has the capability of processing approximately 19,000 barrels per day of Western Canadian-produced crude oil. The refinery is Western Canada’s largest producer of roofing flux. It also produces high quality road grade asphalt for Canadian and U.S. markets. Other products include light and heavy distillate, vacuum gas oil and light sour crude oil. The refinery operates 24 hours per day, 7 days a week, and approximately 335 days per year.

From our base in Moose Jaw, Saskatchewan, we distribute our products by truck, rail and pipelines to markets in both Canada and the United States.

Gibson Wellsite Fluid Products

The Gibson Wellsite product suite assures consistent, high quality fluid products, such as base oil and mud systems for invert drilling, and frac oil for completions. Gibson produces these products at Gibson’s manufacturing facility, located in Moose Jaw, Saskatchewan.

Gibson offers value to our customers by having the ability to manage large fluid inventories while supplying low-cost product through a network of geographically diverse and flexible stock points. Gibson’s specialized truck transportation division is committed to providing safe and timely fluid delivery to customer locations.
Terminals & Pipelines

Gibson Energy’s Terminals and Pipelines segment offers industry-leading storage terminalling and pipeline services for oil, condensate and refined products.

Gibson owns and operates two major petroleum terminals and two pipelines in Alberta, Canada.

The Hardisty Terminal is located within an important crude oil transportation hub that provides both our common stream and merchant customers with diverse terminalling services, which include truck loading and offloading, blending and storage. We currently have 4.3 million barrels of storage tanks in service and another 3 million barrels under construction. The Hardisty Terminal is fully connected and receives crude oil volumes from the Enbridge Mainline, the Enbridge Athabasca pipeline, the Inter Pipeline Cold Lake pipeline as well as from several other feeder pipelines delivering to the Hardisty area. Our delivery systems allow our customers to deliver to all major transmission pipelines in the Hardisty area, which includes the Enbridge Mainline, TransCanada Keystone pipeline, Spectra Express pipeline and the Inter Pipeline Bow River Southbound pipeline, providing access to the major petroleum markets in North America.

The Hardisty Terminal is also the exclusive crude oil source facility for the USD Terminals’ recently operational unit train loading facility, located 4 kilometres east of the Hardisty Terminal. This loading facility, served by CP Rail, has the capacity to load up to two 120-car unit trains per day providing our customers with additional crude oil take away capacity and the opportunity to access new markets. An expansion of this loading facility is currently under development which could double its capacity.

The Edmonton Terminal is strategically located adjacent to “Pipeline Alley” and it handles crude oil and condensates as well as diesel fuel and liquefied petroleum gas (LPG). The terminal is serviced by both CN and CP rail systems and it is connected to multiple inlet pipelines and major export pipelines. It also has multiple truck loading and offloading capabilities and truck-to-rail capabilities, which make the terminal’s
flexibility unparalleled. Currently under construction is one 300,000 barrel storage tank to stage crude oil for delivery to export pipelines and rail. An expansion of our crude oil rail loading capacity is also under way in support of this.

At both Hardisty and Edmonton, Gibson has additional undeveloped land available for further expansion of its terminalling services and is actively pursuing such opportunities.

The Provost and Bellshill Pipeline gathering systems, consisting of 495 km of pipeline, safely deliver crude oil to our Hardisty Terminal from over 25 individual producer-owned production facilities in the Hardisty and Provost areas of eastern Alberta. These systems have capacity available for additional production and new connections.
Truck Transportation

Gibson Energy is one of the largest trucking companies in Western Canada, and is one of the largest independent for-hire crude haulers in the U.S, supporting the oil and gas industry. We offer hauling services for crude oil, condensate, LPG, asphalt, molten sulphur, petroleum coke, water and drilling fluids to many of North America’s leading oil and gas producers in Western Canada and the U.S.

A large percentage of crude oil and other petroleum products in Canada and the U.S., require transport by truck. Through our experience we have built a reputation for reliable, safe and on-time delivery, and as a result have developed long-term relationships with many oil and gas companies. Our large, flexible fleet makes Gibson a “first-call” supplier for moving a wide range of petroleum-based products by truck. The significant scale and strategic locations of our operations allows us to handle logistically complex jobs regardless of volume or destination. As well, our Owner/Operator business model allows us the flexibility to move into new areas quickly.

In Canada, Gibson operates in Northeastern British Columbia, throughout Alberta and in Southern Saskatchewan. The size and diversity of our fleet allows us to respond effectively and quickly to the changing needs of our customers.
The Truck Transportation segment is integrated within the broader Gibson network of businesses. This integrated model allows us to provide solutions to the unexpected needs of our customers whether they consist of production fluctuations, quality concerns or a new buyer for their product.

In the U.S., our trucks provide coverage in the south east from the Gulf Coast (Louisiana) and parts of Mississippi, through Texas, Oklahoma and into New Mexico in the west, and north into Utah, Colorado, Wyoming, Montana and the Dakotas. We have a diverse fleet to suit the needs of our customers which includes liquid propane hauling capabilities located in East Texas, Louisiana and Wyoming.

In addition, the Terminals and Pipelines segment at Gibson has more than 70 crude oil injection stations located throughout the oil producing regions of the U.S., primarily in North Dakota, Texas, Oklahoma, Wyoming, Louisiana, Montana and New Mexico. This allows our fleet of trucks to be dispatched from strategic locations to deliver timely, safe and cost-competitive service throughout the continent. In the U.S., we deliver crude oil from over 14,000 wellheads each month to injection stations, storage terminals or directly to refineries.
Canwest Propane

Gibson’s Canwest Propane branded operation has established itself as the second largest retail propane supplier in Western Canada and Northwestern Ontario, distributing in excess of 650 million litres of propane annually.

Based in Calgary, Canwest Propane is located throughout Western Canada and Northwestern Ontario with over seventy locations strategically positioned to provide propane supply and distribution, related services and equipment to a wide selection of industries such as:

- Agriculture
- Asphalt
- Automotive
- Commercial
- Construction
- Fisheries
- Industrial
- Mining
- Oilfield
- Pipeline
- Recreational
- Residential
- Roofing
- Travel
- Warehousing/distribution

For nearly thirty years Canwest Propane has been an integral supplier in the energy industry, with established operations in emerging and existing energy plays. Our portfolio of equipment and qualified personnel enables us to align resources to support the ever-changing needs of customers in these areas.

Canwest Propane supports the following propane applications:

**Drilling and Completions**
- Remote lodging operations
- Well testing
- Boiler operation to heat frac water ponds
- Drilling rigs

**Production**
- Pumpjack fuel
- Heavy oil tank burners
- Facility operations
- Instrumentation operations
- Portable power generation
Canwest Propane is committed to upholding the best field support in the industry and continues to lead the industry in innovative services and solutions that deliver value to our customers. Our decentralized business model provides direct communication to each branch. This provides for more efficient decision making and ease of expansion. To complement our core business, Canwest Propane provides additional rental equipment typically unavailable from most propane suppliers. For example, Canwest Propane maintains a portfolio of self-contained and portable, propane powered generators for wellsite and facility operations, vaporizers, heaters and temporary fence rentals. All equipment is installed and maintained by certified gasfitters.

Canwest Propane promotes a culture committed to the safe operation of equipment and personnel and compliance to all provincial and federal health, safety, security and environment regulations.

Canwest Propane operations are vertically integrated within Gibson Energy to ensure the safe and timely delivery of propane to your location. Gibson Truck transportation provides the logistical support from supply points across Western Canada to regional locations. Gibson Gas Liquids provides supply and marketing support and the Hardisty frac plant helps maintain security of supply.