Disclaimer

This document contains statements related to our future business and financial performance and future events or to developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as “expect,” “look forward to,” “anticipate,” “intend,” “plan,” “believe,” “seek,” “estimate,” “will,” “project” or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens’ management, of which many are beyond Siemens’ control. These are subject to a number of risks, uncertainties and factors, including, but not limited to, those described in disclosures, in particular in the chapter Risks in Siemens’ Annual Report. Should one or more of these risks or uncertainties materialize, or should underlying expectations not occur or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes supplemental financial measures – not clearly defined in IFRS – that are or may be non-GAAP financial measures. These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens’ net assets and financial positions or to the results of operations as presented in accordance with IFRS in its Consolidated Financial Statements. Other companies that report or describe similarly titled financial measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided, and percentages may not precisely reflect the absolute figures.
# Third quarter of fiscal 2016 – Key figures

## Key figures Siemens (Q3 2016 | Q3 2015)

(Continuing operations; in millions of € except where otherwise stated)

<table>
<thead>
<tr>
<th></th>
<th>Q3 2016</th>
<th>Q3 2015</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Volume</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Orders</td>
<td>21,060</td>
<td>19,858</td>
<td>6%</td>
</tr>
<tr>
<td>Revenue</td>
<td>19,804</td>
<td>18,844</td>
<td>5%</td>
</tr>
<tr>
<td><strong>Profitability and capital efficiency</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income</td>
<td>1,372</td>
<td>1,376</td>
<td>0%</td>
</tr>
<tr>
<td>Return on capital employed (ROCE)(^1)</td>
<td>13.7%</td>
<td>14.9%</td>
<td></td>
</tr>
</tbody>
</table>

1 Continuing and discontinued operations

## Liquidity

<table>
<thead>
<tr>
<th></th>
<th>Q3 2016</th>
<th>Q3 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free cash flow(^1)</td>
<td>1,822</td>
<td>684</td>
</tr>
</tbody>
</table>

## Employees (in thousands)

<table>
<thead>
<tr>
<th></th>
<th>Sep. 30, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total (continuing operations)</td>
<td>348</td>
</tr>
<tr>
<td>Germany</td>
<td>114</td>
</tr>
<tr>
<td>Outside Germany</td>
<td>234</td>
</tr>
</tbody>
</table>

## Results of operations (Q3 2016)

<table>
<thead>
<tr>
<th></th>
<th>Industrial Business (in millions of €)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Power and Gas</td>
</tr>
<tr>
<td>Orders</td>
<td>4,512</td>
</tr>
<tr>
<td>Revenue</td>
<td>4,321</td>
</tr>
<tr>
<td>Profit</td>
<td>480</td>
</tr>
<tr>
<td>Profit margin</td>
<td>11.1%</td>
</tr>
</tbody>
</table>

2 Return on equity (RoE)
Fiscal 2015 – Key figures

Key figures Siemens FY 2015

(Continuing operations; in millions of € except where otherwise stated)

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Volume</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Orders</td>
<td>82,340</td>
<td>77,657</td>
<td>6%</td>
</tr>
<tr>
<td>Revenue</td>
<td>75,636</td>
<td>71,227</td>
<td>6%</td>
</tr>
<tr>
<td><strong>Profitability and capital efficiency</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income¹</td>
<td>7,380</td>
<td>5,507</td>
<td>34%</td>
</tr>
<tr>
<td>Return on capital employed (ROCE)¹</td>
<td>19.6%</td>
<td>17.2%</td>
<td></td>
</tr>
<tr>
<td><strong>Liquidity</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Free cash flow¹</td>
<td>4,674</td>
<td>5,201</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Employees</strong> (in thousands)</th>
<th>Sep. 30, 2015</th>
<th>Sep. 30, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total (continuing operations)</td>
<td>348</td>
<td>338</td>
</tr>
<tr>
<td>Germany</td>
<td>114</td>
<td>114</td>
</tr>
<tr>
<td>Outside Germany</td>
<td>234</td>
<td>224</td>
</tr>
</tbody>
</table>

Revenue by industrial business

- Healthineers 17%
- Process Industries and Drives 13%
- Digital Factory 13%
- Mobility 10%
- Energy Management 16%
- Building Technologies 8%
- Power and Gas 17%
- Wind Power and Renewables 7%
- Energy Management 16%
- Building Technologies 8%
- Not included: Financial Services (SFS)

Revenue by Region

- Asia, Australia 20%
- Americas 29%
- Europe, CIS², Africa, Middle East (without Germany) 36%
- Germany 15%

¹ Continuing and discontinued operations
² Commonwealth of Independent States

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Global presence – Close to customers all over the world

Germany

- Revenue: €11.2 billion
- Employees: 114,000
- Share of total worldwide: 15%

Europe (excluding Germany), CIS, Africa, Middle East

- Revenue: €27.6 billion
- Employees: 98,800
- Share of total worldwide: 36%

Americas

- Revenue: €21.7 billion
- Employees: 73,500
- Share of total worldwide: 29%

Asia, Australia

- Revenue: €15.1 billion
- Employees: 61,500
- Share of total worldwide: 20%

All figures refer to continuing operations. CIS: Commonwealth of Independent States
Werner von Siemens: At a glance

1816 – 1892

Werner von Siemens was a responsible entrepreneur and far-sighted inventor whose name soon became a household word around the world. Far ahead of his time, he recognized and fostered the link between science and technology.

“In my youth, I dreamed of founding an enterprise of world standing comparable to that of the Fugger dynasty …”

Werner von Siemens, 1887
Milestones of a 170-year history

1816 – 1892
Company founder, visionary and inventor

1866
The dynamo makes electricity part of everyday life

1847
Pointer telegraph lays the foundation of Siemens as a global company

1925
Siemens electrifies the Irish Free State with a hydroelectric power plant.

1959
SIMATIC makes Siemens a leader in automation technology

1975
Breakthrough of high-voltage direct-current (HVDC) transmission

1983
First magnetic resonance imaging scanner goes into operation

2010
TIA Portal takes automation a stage further

2012
Test operation of the world’s largest rotor for offshore wind turbines

2015
Sinalytics puts digital services for industry on a new footing

Werner von Siemens

Siemens innovations over the past 170 years
Our new claim

SIEMENS

Ingenuity for life
What our new claim stands for

"Ingenuity" stands for innovation, engineering and genius. For us, it also includes unity: We are united in our efforts, and we are committed to partnering with our customers.

"For life" relates to our role in society: to make real what matters.

"Ingenuity for life" is therefore our unrelenting drive and promise to create value for customers, employees and society.
Megatrends – Challenges that are transforming our world

**Digitalization**  
By 2020, the digital universe will reach **44 zettabytes** – a tenfold increase from 2013.¹

**Urbanization**  
By 2050, **70 percent of the world’s population** will live in cities (today it’s 54 percent).³

**Demographic change**  
The earth’s population will increase from 7.3 billion² people today to **9.7 billion**² in 2050. **Average life expectancy will then be 83 years.²**

**Globalization**  
The **volume of world trade** nearly doubled between 2005 and 2014.⁵

**Climate change**  
According to scientists, in the summer of 2016, the Earth’s atmosphere had the **highest CO₂ concentration** in 800,000 years.⁴

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Sources:  
5. UNCTAD Statistics, Values and shares of merchandise exports and imports from 1948 to 2014, November 10, 2015
Digitalization at Siemens – Productivity lever for our customers

- Improved productivity, shorter time-to-market
- Greater flexibility and stability
- Higher availability and efficiency

Design and engineering  Automation and operation  Maintenance and services

Linking the virtual and real worlds along the entire value chain of customers

**Revenue, FY 2015**
- Vertical software: €3.1 billion
- Digital services: €0.6 billion

**Profitability**
- Vertical software: ++
- Digital services: +++

**Market growth**
- Vertical software: +9%
- Digital services: +15%

**Market growth**
- €3.1 billion
- ++
- +9%
- €0.6 billion
- +++
- +15%

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Vision 2020 –
A consistent company concept

E-A-D – a complete system

With our positioning along the electrification value chain, we have know-how that extends from power generation to power transmission, from power distribution and smart grids to the efficient application of electrical energy.

With our outstanding strengths in automation, we’re well equipped for the future and the age of digitalization.
Global trends

**Digital transformation**
A world connected by complex and heterogeneous systems

**Globalization**
Global competition impacts productivity and production locations

**Urbanization**
Cities intensify investment in infrastructure

**Demographic change**
Needs increase as populations grow and age

**Climate change**
Greater resource efficiency in an electrified world

---

**Market development** (illustrative)

- **Digitalization**
  - Medium-term – 2020
  - ~7–9%
- **Automation**
  - Medium-term – 2020
  - ~4–6%
- **Electrification**
  - Medium-term – 2020
  - ~2–3%

**Efficient use of energy**

**Power generation**

**Power transmission, power distribution and smart grids**

**Efficient healthcare delivery**

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siemens.com
## Vision 2020 – Seven goals

<table>
<thead>
<tr>
<th>Goal</th>
<th>Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implement stringent corporate governance with effective support functions</td>
<td>Cut costs by $1$ billion €</td>
</tr>
<tr>
<td>Execute financial target system</td>
<td>ROCE of $20%$ to $15%$</td>
</tr>
<tr>
<td>Be a partner of choice for customers</td>
<td>Growth $&gt; 20%$</td>
</tr>
<tr>
<td>Foster Ownership Culture</td>
<td>$\geq 50%$ increase in the number of employee shareholders</td>
</tr>
<tr>
<td>Strengthen portfolio</td>
<td>Tap growth fields and get underperforming businesses back on track</td>
</tr>
<tr>
<td>Expand global management</td>
<td>$&gt; 30%$ Division and Business Unit management outside Germany</td>
</tr>
<tr>
<td>Be an employer of choice</td>
<td>$&gt; 75%$ approval rating in the categories Leadership and Diversity in the Siemens Global Engagement Survey</td>
</tr>
</tbody>
</table>
Vision 2020 – Five elements create Ownership Culture

**Equity**
Supports a sense of long-term-, output- and profit-orientation.

**Values**
– our foundation:
  - Responsible
  - Excellent
  - Innovative

**People orientation**
- Empowerment & trust
- Honesty, openness & collaboration

**Leadership**
- Be bold, decisive & courageous
- Siemens matters
- Motivate & engage

**Behaviors**
- Respect
- Focus
- Initiative & execution
Vision 2020 – Milestones for the implementation of our company concept

Foster ownership culture and leadership based on common values

- Strategic direction
- Operational consolidation
- Optimization
- Accelerated growth and outperformance

Scale up

Drive performance

Strengthen core

Value

Year:
- 2015
- 2016
- 2017
- 2018
- 2019
- 2020
Vision 2020 –
Innovation is our lifeblood

Investment in research and development –
the basis for growth and competitiveness

- €4.5 billion R&D expenditures\(^1\)
- 32,100 R&D employees\(^1\)
- 17,500 Software engineers\(^1\)

Inventions and patents –
securing the future

- 7,650 Inventions\(^1\)
- 3,700 Patent first filings\(^1\)

University partnerships –
our edge in knowledge

- 9 Center of Knowledge Interchange (CKI) universities
- 16 Principal partner universities

1 In FY 2015
The next generation of innovation – next47

Selected innovation fields

- Distributed electrification
- Artificial intelligence
- Connected (e-)mobility
- Block-chain applications
- Autonomous machines
- eAircraft

Approx. €1 billion in funds over 5 years
Vision 2020 –
Being an employer of choice

Siemens’ “Europeans@Siemens” program enables more than 100 young people from EU countries as well as Turkey and Egypt to participate in work-study programs in Germany in the fields of electronics and mechatronics.

Siemens invests over €250 million each year in the training and education of employees.

153,000 Siemens employees own company shares and are thus co-owners of the company.

In FY 2015, around 7,000 young Siemens employees were enrolled in work-study programs that combine academic learning with practical experience.
We train employees locally. In India, for example, we plan to train 108 apprentices a year. In Egypt, we are building a training center for employees and customers. In South Africa, we built and equipped the Mandela School of Science & Technology.

Supporting refugees is part of our responsibility to society. For example, we offer professional orientation through internships, provide accommodations, make donations and hold preparatory classes for young refugees.

Our social commitment takes many forms, including donations, foundations, disaster relief, employee volunteering activities, sponsorships, educational programs, etc.

Since 2008, we have reserved 10 percent of our apprenticeships in Germany for disadvantaged young people. About 90 percent of these trainees complete their courses successfully. Vocational training and integration are key enablers for overcoming social exclusion.
Sustainability – Siemens aims to be net-carbon neutral by 2030

We are investing over €100 million in measures to reduce our carbon footprint

- Drive energy efficiency program
  Increase energy efficiency in factories, employ sustainable technologies in new buildings

- Leverage distributed energy systems
  Reduce energy costs and CO₂ emissions

- Reduce fleet emissions
  Utilize potential of low-emission cars in fleet, including electro mobility

- Purchase green energy
  Move toward a significantly cleaner power mix with a strong focus on renewable energy and highly efficient gas

Independent auditors will monitor and report on progress of implementation.
Power and Gas – Powerhouse in power generation

The Power and Gas Division offers utilities, independent power producers, engineering, procurement and construction companies (EPCs), and oil and gas customers a broad spectrum of products and solutions for the environmentally compatible and resource-saving generation of power from fossil fuels and renewable sources of energy and for the reliable transportation of oil and gas.

[Link: siemens.com/ar/power-gas]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>15,666</td>
<td>13,996</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>13,193</td>
<td>12,720</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) (in thousands)</td>
<td>50</td>
<td>42</td>
</tr>
</tbody>
</table>
Wind Power and Renewables – World market leader in offshore wind power

The Wind Power and Renewables Division is a leading supplier of reliable, environmentally friendly, and cost-efficient renewable energy solutions. Driving down the cost of wind power is the key target as Siemens strives to make renewable energy fully competitive with conventional energy sources.

Since they are especially reliable and cost-efficient, the wind turbines offered by Siemens Wind Power and Renewables are a worthwhile investment both from a financial and an environmental perspective. With over 31,000 megawatts of wind power installed, the Division delivers clean, renewable energy from onshore and offshore installations all over the world.

[siemens.com/ar/wind-renewables]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>in millions of €</td>
<td>6,136</td>
</tr>
<tr>
<td>Revenue</td>
<td>in millions of €</td>
<td>5,660</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015)</td>
<td>in thousands</td>
<td>13</td>
</tr>
</tbody>
</table>
Energy Management – Partner for efficient power infrastructure

The Energy Management Division is one of the leading global suppliers of products, systems, solutions and services for the economical, reliable and intelligent transmission and distribution of electrical power. As the trusted partner for the construction and expansion of an efficient and reliable power infrastructure, the Energy Management Division provides utility companies and industrial customers with a portfolio that meets their needs.

The portfolio ranges from systems for the low-voltage and distribution power grid level to smart grids and energy automation solutions to power supplies for industrial plants and high-voltage transmission systems.

[siemens.com/ar/energy-management](siemens.com/ar/energy-management)

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>12,956</td>
<td>11,210</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>11,922</td>
<td>10,708</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>52</td>
<td>53</td>
</tr>
</tbody>
</table>
Building Technologies –
World leader for building technologies

The Building Technologies Division is a leading global provider of safe, energy-efficient and environmentally friendly building and infrastructure technologies.

As a technology partner, consultant, service provider, system integrator and supplier, the Division offers solutions for fire safety, security, building automation, heating, ventilation and air conditioning (HVAC) as well as energy management.

siemens.com/ar/building-technologies

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>6,099</td>
<td>5,587</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>5,999</td>
<td>5,569</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) (in thousands)</td>
<td>27</td>
<td>27</td>
</tr>
</tbody>
</table>
Mobility – Transportation solutions for the future

The efficient and integrated transportation of people and goods by rail and road – the Mobility Division bundles all of Siemens’ transportation-related products, solutions and services.

The Division’s five business units – Mobility Management, Turnkey Projects & Electrification, Mainline Transport, Urban Transport and Customer Services – provide modern, interconnected and IT-based mobility. They have the know-how to make road traffic flow more smoothly and quickly, to make trains more environmentally friendly and efficient and to make train schedules and freight shipments more reliable.

siemens.com/ar/mobility

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>10,262</td>
<td>9,280</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>7,508</td>
<td>7,249</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>26</td>
<td>26</td>
</tr>
</tbody>
</table>
The Digital Factory (DF) Division offers a comprehensive portfolio of seamlessly integrated hardware, software and technology-based services to support manufacturing companies worldwide in enhancing the flexibility and efficiency of their production processes and in reducing the time to market of their products.

The Division's objective is to provide a hardware and software portfolio that seamlessly links product development, production and suppliers so that ultimately a complete digital representation of the entire physical value chain is achieved. The platform for this is called "Digital Enterprise."

siemens.com/ar/digital-factory

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>10,014</td>
<td>9,233</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>9,956</td>
<td>9,201</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>44</td>
<td>43</td>
</tr>
</tbody>
</table>
Process Industries and Drives – Increased productivity, shorter time to market

With innovative, integrated technologies for the entire lifecycle, the Process Industries and Drives (PD) Division helps customers measurably increase productivity, shorten time to market, and improve the reliability, safety, and efficiency of products, processes and plants.

All over the world, customers benefit from future-proof automation, drive technology, industrial software, and services based on best-in-class technology platforms – such as Totally Integrated Automation (TIA) and Integrated Drive Systems (IDS).

[Link to detailed information]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>9,337</td>
<td>9,968</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>9,894</td>
<td>9,645</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) (in thousands)</td>
<td>47</td>
<td>48</td>
</tr>
</tbody>
</table>
The Financial Services Division (SFS) provides business-to-business financial solutions. Around the globe, we support customer investments with project and structured financing as well as leasing and equipment finance.

The success of Financial Services is built on a unique combination of risk competence, technological expertise and reliable financial resources. Through our international network of SFS companies, we provide – subject to the legal requirements in the respective country – a great variety of financial solutions.

[siemens.com/ar/sfs]

### Financial Results (in millions of €)

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>24,970</td>
<td>21,970</td>
</tr>
<tr>
<td>Allocated equity (as of September 30, 2015)</td>
<td>2,417</td>
<td>2,148</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015)</td>
<td>3</td>
<td>3</td>
</tr>
</tbody>
</table>
Siemens Healthineers is one of the world's largest suppliers of technology for the healthcare industry and a leader in medical imaging, laboratory diagnostics and advanced image-guided therapy applications. The company is also active in the field of digital and enterprise services as well as molecular diagnostics.

Siemens Healthineers aims to blaze new trails for healthcare providers worldwide – as their partner in the quest to improve medical outcomes and cut costs.

[siemens.com/ar/healthcare]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>13,349</td>
<td>12,126</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>12,930</td>
<td>11,736</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) (in thousands)</td>
<td>44</td>
<td>43</td>
</tr>
</tbody>
</table>
The Airbus Group and Siemens have reached a long-term collaboration agreement in the area of hybrid-electric propulsion systems. A team of about 200 employees has been set up to develop electric aviation technologies. Siemens will be bundling the team’s activities in its new next47 unit.

Siemens has received an order from E.ON to supply, install, and commission 60 direct-drive offshore wind turbines with a capacity of about six megawatts each. The Arkona wind farm in the Baltic Sea, which will supply electricity for up to 400,000 households in Germany, is scheduled to go into operation in 2019.

In April 2016, Siemens’ gas turbine facility in Berlin delivered its 1,000th gas turbine. More than 90 percent of the turbines have been exported. The total capacity of the turbines produced at the plant amounts to some 220 gigawatts – enough power to supply about one billion people with electricity.

<table>
<thead>
<tr>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue (from customers in Germany)</td>
<td>in millions of €</td>
</tr>
<tr>
<td>Employees (As of September 30, 2015; continuing operations)</td>
<td>in thousands</td>
</tr>
</tbody>
</table>
A strong partner all over the world – Europe, CIS, Africa, Middle East

- **United Kingdom:**
  For the East Anglia ONE project, Siemens will supply, install, and commission 102 seven-megawatt offshore wind turbines. With a total installed capacity of 714 megawatts, this is Siemens’ largest project of its kind to date. The wind farm, which is scheduled to go online in 2020, will supply power for about 500,000 households in the UK.

- **Israel:**
  Siemens has received a contract for the turnkey installation of two industrial combined cycle power plants, each with a capacity of 70 megawatts – the first order of its kind from Israel.

- **Egypt:**
  Siemens is modernizing Cairo’s rail network. Interlockings along some 260 kilometers of track will be replaced by modern, centrally controlled electronic systems. Commissioning is planned for 2020.

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue (from customers in Europe, CIS, Africa, Middle East)</td>
<td>38,799</td>
<td>38,449</td>
</tr>
<tr>
<td>Employees (As of September 30, 2015; continuing operations)</td>
<td>213</td>
<td>211</td>
</tr>
</tbody>
</table>
A strong partner all over the world – The Americas

- **U.S.:**
  Siemens is building a combined cycle power plant in Lordstown, Ohio, on a turnkey basis. When completed in 2018, the plant will have a total capacity of 940 megawatts and supply electricity to more than 800,000 households. The order is worth more than $800 million and includes a long-term service contract.

- **Con Edison** (the power utility for the greater New York City area) is using six mobile resilience transformers from Siemens, the first in the world. Developed in a collaborative project, these transformers cut the time required to replace transformers – due to weather damage or other unforeseen events, for instance – from months to days.

- **Bolivia:**
  Siemens has signed binding agreements to expand three thermal power plants belonging to the state utility Ende Andina SAM (planned increase: one gigawatt).

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<th>FY 2015</th>
<th>FY 2014</th>
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<tr>
<td>Revenue (from customers in the Americas) in millions of €</td>
<td>21,702</td>
<td>18,494</td>
</tr>
<tr>
<td>Employees (As of September 30, 2015; continuing operations) in thousands</td>
<td>73.5</td>
<td>70</td>
</tr>
</tbody>
</table>
A strong partner all over the world –
Asia, Australia

- **Indonesia:**
  During Indonesian President Joko Widodo’s visit to Germany in April 2016, Siemens signed two memoranda of understanding with the state energy company PLN that call for jointly installing 500 megawatts of distributed power generation capacity and expanding Indonesia’s power grid.

- **Thailand:**
  Bangkok’s Mass Transit System Public Company has commissioned a consortium comprising Siemens and Bozankaya (Turkey) to supply 22 four-unit metro trains. Siemens will also be responsible for the service and maintenance of the trains for 16 years.

- **Japan:**
  Siemens is supplying 16 wind turbines with a total capacity of 50 megawatts for the Setana Osato wind farm on the Japanese island of Hokkaido.

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<tr>
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<th>FY 2015</th>
<th>FY 2014</th>
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<tbody>
<tr>
<td>Revenue (from customers in Asia, Australia)</td>
<td>€15,135</td>
<td>€14,283</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015; continuing operations)</td>
<td>62</td>
<td>62</td>
</tr>
</tbody>
</table>