Safe Harbor

This presentation contains both historical and forward-looking statements. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material, especially steel as well as maritime freight price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere where we seek to do business; changes in tax legislation, rules, regulation or enforcement; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards, IFRS, according to which we prepare our financial statements as of January 1, 2005; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; the fact that our operations may cause the discharge of hazardous substances, leading to significant environmental remediation costs; our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.

Some of these risk factors are set forth and discussed in more detail in our Annual Report. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward looking information set forth in this release to reflect subsequent events or circumstances.

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1Q 2016: Solid Start to the Year

Operational Achievements

- **Order intake**: €930 million reflects overall market outlook
- **Subsea**: record vessel utilization for a 1Q supporting multiple installation campaigns
- **Onshore/Offshore**: margin improvement continued
- **Restructuring plan on track**
- **Solid cashflow**

Financial Performance

- **Adjusted Revenue**
  - Subsea at €1.4 billion
  - Onshore/Offshore at €1.4 billion
- **Adjusted OIFRA**
  - Subsea at €181 million
  - Onshore/Offshore at €70 million

First quarter supports 2016 objectives

---

(1) Adjusted Operating Income from Recurring Activities after Income/(Loss) of Equity Affiliates
### 1Q16 Highlights\(^{(1)}\)

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Cash Generated from Operations</td>
<td>€82 million</td>
</tr>
<tr>
<td>EBITDA(^{(2)})</td>
<td>€305 million</td>
</tr>
<tr>
<td>Net Cash Position</td>
<td>€1,987 million</td>
</tr>
<tr>
<td>Gross Cash</td>
<td>€4,320 million</td>
</tr>
<tr>
<td>Backlog</td>
<td>€15 billion</td>
</tr>
</tbody>
</table>

- **Credit rating maintained:** BBB+, outlook stable
- **Bond refinancing completed:** €450 million

---

\(^{(1)}\) Adjusted figures  
\(^{(2)}\) Adjusted operating income from recurring activities after Income/(loss) of equity affiliates excluding depreciation and amortization
1Q 2016 Operational & Financial Highlights
Key Milestones on Multiple Projects

- **North Sea projects successfully completed**
  - Golden Eagle, Snøhvit and Gullfaks

- **Offshore campaigns on multiple West African projects**
  - Girri phase 2 and Block 15/06, Angola
  - TEN, Ghana
  - Moho Nord, Congo

- **First topside load out**
  - FMB, Offshore Qatar

- **TLP float off**
  - Malikai TLP, Malaysia

- **Engineering & Procurement progressing**
  - Kaombo, Angola

- **Umbilicals fabrication in our plants**
  - Kaombo umbilicals, Angola

- **Flexible pipe production in Brazil**
  - Lula Alto, Iracema Norte and Iracema Sul, Libra

- **Offshore campaign completed**
  - Bangka, Indonesia

- **FLNG naming ceremony**
  - Petronas FLNG Satu, Malaysia
Yamal Project Progress in the Quarter

Construction progress in Sabetta, Russia

- Train 1 pilling phase completed
- Civil works, roads and foundations on track to receive the modules
- 7,000 people mobilized on Technip’s scope of work

Module delivery on-going

- 8 modules delivered and installed in 2015
- Late February, 3 modules and 4 bridges sailed away on one of the two new built polar class vessels
- End of April, 21 modules on their way to site

World largest modularized project

- 10 construction yards located in Asia
- Over 20,000 people working in Asian yards, including 1,200 people for Technip
### P&L Performance Supports 2016 Objectives

<table>
<thead>
<tr>
<th>€ million</th>
<th>1Q 15(1)</th>
<th>1Q 16(1)</th>
<th>Y-o-Y Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>2,883</td>
<td>2,762</td>
<td>(4)%</td>
</tr>
<tr>
<td><strong>EBITDA(2)</strong></td>
<td>244</td>
<td>305</td>
<td>25%</td>
</tr>
<tr>
<td><strong>EBITDA Margin</strong></td>
<td>8.5%</td>
<td>11.0%</td>
<td>258bp</td>
</tr>
<tr>
<td><strong>OIFRA(3)</strong></td>
<td>172</td>
<td>237</td>
<td>38%</td>
</tr>
<tr>
<td><strong>Operating Margin</strong></td>
<td>6.0%</td>
<td>8.6%</td>
<td>261bp</td>
</tr>
<tr>
<td>Non-current and one-off charges</td>
<td>(6)</td>
<td>(33)</td>
<td>n.a.</td>
</tr>
<tr>
<td>Financial Result</td>
<td>(39)</td>
<td>(43)</td>
<td>n.a.</td>
</tr>
<tr>
<td><strong>Underlying Net income of the Parent Company(4)</strong></td>
<td>108</td>
<td>145</td>
<td>35%</td>
</tr>
</tbody>
</table>

- **Subsea +7%**
  - High activity in West Africa and Asia
- **Onshore/offshore (13)%**
  - No significant milestones
- **Foreign exchange €(97) million**

- **Subsea at €181 million**
  - Margin sustained at 13%
- **Onshore/Offshore recovering to €70 million**
  - Margin at 5%
- **SG&A reduced by 11% YoY**

---

(1) Adjusted figures  
(2) Adjusted OIFRA after Income / (Loss) of Equity Affiliates excluding depreciation and amortization  
(3) Adjusted OIFRA after Income / (Loss) of Equity Affiliates  
(4) Net Income of the Parent Company excluding exceptional items
### Cash Flow Generation Reflecting Quarter Activity

#### Adjusted Net Cash Bridge

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adjusted net cash Dec 2015</td>
<td>€1,938</td>
</tr>
<tr>
<td>Cash from operations</td>
<td>€178</td>
</tr>
<tr>
<td>Net capex</td>
<td>(€23)</td>
</tr>
<tr>
<td>Net construction contracts</td>
<td>(€305)</td>
</tr>
<tr>
<td>Other working capital</td>
<td>€199</td>
</tr>
<tr>
<td>Adjusted net cash March 2016</td>
<td>€1,987</td>
</tr>
</tbody>
</table>
Accelerated Restructuring Plan on Track

Restructuring Plan Highlights

- **One-off charge**: €33 million in 1Q16
- **Sale of activities**: Germany and Carlyss real estate in the US
- **Workforce**: down to ~33,000 in 1Q16
- **Fleet**: Skandi Achiever charter ended, fleet down to 23 vessels
- **SG&A**: €135 million, down 11% vs. 1Q15

€1 billion cost savings to be delivered in 2017
of which €700 million in 2016

(1) SG&A: Selling and Administrative costs
2016 Objectives Unchanged

Subsea

- Adjusted revenue between €4.7 and €5.0 billion
- Adjusted operating income from recurring activities\(^{(1)}\) between €640 and €680 million

Onshore / Offshore

- Adjusted revenue between €5.7 and €6.0 billion
- Adjusted operating income from recurring activities\(^{(1)}\) between €240 and €280 million

\(^{(1)}\) Adjusted Operating Income from Recurring Activities after Income/(Loss) of Equity Affiliates
Update on Technip in the Current Market Environment
Market Outlook: the Downturn Will Lead to Fundamental Industry Change

2016 and 2017 Outlook

- **New project** investments continue to be pushed back by low and/or volatile oil price
- **Slower offshore** investments due to supply-side uncertainties
- **Clients focus** on restructuring and completing current projects
- **Prove-out of structural cost reduction** models with growth in front-end work
- **Profitable downstream** means more resilient investment

New Industry Paradigm

- Emergence of **integrated groups** of service companies able to provide full-field development expertise
- **Change in asset intensity** and commoditization of some asset classes
- **Technology** critical in design and operation phases
- Strong **project execution experience** will have even more importance
Backlog Provides Visibility Beyond 2016

Subsea

- €3.4 billion (2016 (9 months))
- €1.8 billion (2017)
- €1.1 billion (2018 & beyond)

1Q 2016 Order Intake: €447 million

Onshore & Offshore

- €3.8 billion (2016 (9 months))
- €3.1 billion (2017)
- €1.7 billion (2018 & beyond)

1Q 2016 Order Intake: €483 million

Non-backlog elements

- €1.7 billion
Order Intake: Mix of Short Cycle Projects and Long Term Opportunities…

- **Onshore/Offshore Projects**
  - Continued conversion of reimbursable work
  - Multiple Front-End Engineering Design (FEED) and other early stage contracts

- **Technology, Equipment & Consulting**
  - Air Products hydrogen plant, **USA**
  - SP Olefins gas cracker, **China**
  - Block 17 engineering services, **Angola**
  - BAVIT Logistic Base, **Brazil**
  - S-Oil refinery, **South Korea**

- **Subsea Projects**
  - Johan Sverdrup & Oseberg Vestflanken, **North Sea**
  - Kitan, **Australia**
  - Rashid C, **UAE**

…showcasing the potential of technology, equipment and consulting activities
Broad-Based Oilfield Services and Equipment Company

From an EPC(I) Company … … to an Integrated Oilfield Services and Equipment Company

Unique E&C footprint
- 60 years of complex greenfield and brownfield developments
- Long-term relationship with clients
- Turnkey integrated offer from early studies to EPC

Expertise throughout project life-cycle
- Proprietary technologies, equipment and licensing
- Early involvement from FEED\(^{(1)}\) to life-of-field / IMR\(^{(2)}\)
- Conceptual and Project Management consultancy

Broad execution capabilities
- Infield and export capabilities
- Modern, differentiated, rightsized fleet
- Integrated model: technology, engineering, URF\(^{(3)}\) and fleet

\(^{(1)}\) Front-end Engineering and Design
\(^{(2)}\) Inspection, Maintenance and Repair
\(^{(3)}\) Umbilicals, Risers and Flowlines
Adapt to Resist and Shape the Future

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>LEADERSHIP</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLIENT INSIGHT</td>
<td>Design &amp; deliver economically viable projects</td>
</tr>
<tr>
<td>COST STRUCTURE</td>
<td>Protect profitability and cashflow</td>
</tr>
<tr>
<td>BALANCE SHEET</td>
<td>Solid partner for long term projects</td>
</tr>
<tr>
<td>BROAD-BASED OFFER</td>
<td>Secure and expand addressable market</td>
</tr>
</tbody>
</table>
Annex
Fully Integrated Model
Onshore / Offshore Projects
- Engineering Services
- Engineering Procurement
- Engineering Procurement Construction
- Engineering Procurement & Construction Management
- Maintenance

Subsea Projects
- Engineering Procurement Construction
- Engineering Procurement Construction Installation, using Technip vessels
- Inspection Repair Maintenance

Technology, Equipment and Consulting
- Vessel chartering
- Manufacturing
- Project Management Consultancy
- Conceptual studies and FEED
- Life of field conception
- Technologies / Licensing

Financials
- 2015 Revenue\(^{(1)}\): ~€2,600 million
- 2015 EBITDA\(^{(2)}\): ~€380 million

\(^{(1)}\) Adjusted Revenue
\(^{(2)}\) Adjusted Operating Income from Recurring Activities after Income/(loss) of Equity Affiliates excluding Depreciation and Amortization
Technip Onshore Capabilities

### Full Range of Expertise

<table>
<thead>
<tr>
<th>Gas Monetization</th>
<th>Petrochemicals</th>
<th>Refining</th>
<th>Others</th>
</tr>
</thead>
<tbody>
<tr>
<td>• LNG</td>
<td>• Ethylene</td>
<td>• Clean Fuels</td>
<td>• Mining and Metals</td>
</tr>
<tr>
<td>• NGL</td>
<td>• Polyolefins</td>
<td>• Grassroots</td>
<td>• Infrastructures</td>
</tr>
<tr>
<td>• GTL</td>
<td>• Aromatics</td>
<td>• Heavy Oil</td>
<td>• Renewable Activities</td>
</tr>
<tr>
<td>• Gas Treatment</td>
<td>• Fertilizers</td>
<td>• Upgraders</td>
<td>• Life Sciences</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Hydrogen</td>
<td>• Nuclear</td>
</tr>
</tbody>
</table>

### Solid Reputation

The LNG industry’s longest-serving turnkey contractor

Global leader in the design and supply of hydrogen plant

50 years of experience in the oil refining sector

Largest cracking furnaces in the world (Yansab, KSA)

One of four ethylene licensors worldwide

One of the few with extensive experience in large scale GTL facilities

World leading technologies for Sulfuric, Phosphoric, Ammonia, Urea, Nitric acid and Ammonium Nitrate
A Unique and Customized Product Range to Match Offshore Client Needs

### Floating Platforms

<table>
<thead>
<tr>
<th>FLNG</th>
<th>FPSO</th>
<th>Semi-Submersible</th>
<th>Spar</th>
<th>TLP</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image1" alt="FLNG Image" /></td>
<td><img src="image2" alt="FPSO Image" /></td>
<td><img src="image3" alt="Semi-Submersible Image" /></td>
<td><img src="image4" alt="Spar Image" /></td>
<td><img src="image5" alt="TLP Image" /></td>
</tr>
</tbody>
</table>

- **Leader in FLNG**
- **Combination of Onshore and Offshore technologies**
- Shell Prelude FLNG
- Petronas FLNG Satu
- **Delivered some of the world’s largest FPSOs**
  - Total Akpo FPSO
  - Inpex Ichthys FPSO
  - Petrobras P58/P62/P70/P76
- **Designed its own semi-submersible platform**
  - Petrobras P52/P51/P56
- **Leader in Spar design & delivery**
  - Statoil Aasta Hansteen first Spar within the Arctic Circle
  - Shell Perdido: the world’s deepest production Spar
- **Delivering our first TLP in Malaysia**
  - Shell Malikai
  - CNOOC Liuhua

### Fixed Platforms

- **Conventional Jackets**
  - ![Conventional Jackets Image](image6)
  - Small and large conventional platforms with topsides installation by heavy lift vessel, floatover or crane
  - CTOC Cakerawala and Exxon Mobil East Area both with 18,000t topsides
  - RWE Cavendish
- **Gravity Base Substructures (GBS)**
  - ![Gravity Base Substructures (GBS) Image](image7)
  - Designed GBS platforms with floatover topsides
  - Petronas Turkmenistan block 1
  - Chevron Wheatstone
- **Self- installing Platforms (TPG 500)**
  - ![Self- installing Platforms (TPG 500) Image](image8)
  - Designed the 3 largest self-installing TPG 500 production jack-up platforms in the world
  - Harding
  - Elgin
  - Shah Deniz
- **Artificial Islands**
  - ![Artificial Islands Image](image9)
  - Designed facilities located on artificial islands in the Middle East and shallow water ice-prone areas
  - Total Kalamkas Sea Project Concept Study
  - Yamal LNG - Large onshore modules using offshore concepts

---

22  1Q 2016 Results
**FLNG Leader with First Mover Advantage**

### Shell Prelude FLNG
- **LNG capacity:** 3.6 mtpa
- **Field:** Prelude, Western Australia

**Project status:**
- Construction ongoing in Korea
- Hull steel cut in October 2012
- Launched hull in November 2013
- First Topside installed in 2014
- Turret mooring system and 135 meter flare installed onto hull in 2015

### Petronas FLNG Satu
- **LNG capacity:** 1.2 mtpa
- **Field:** Offshore Malaysia

**Project status:**
- Execution started in June 2012
- Hull steel cut in June 2013
- Launched hull on April 7, 2014
- First Topside installed September 2014
- Modules and 135 meter flare installed onto hull
- Naming ceremony on March 4th, 2016
- Preparation for sail-away is ongoing

**Unique combination of Technip’s technologies and know-how from all of our business segments**
### What we do

<table>
<thead>
<tr>
<th>Gas Monetization</th>
<th>Example of projects</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas treatment</td>
<td>Prelude FLNG, EPCI, <em>Australia</em></td>
</tr>
<tr>
<td>LNG(^{(1)})</td>
<td>Yamal LNG, EPC, <em>Russia</em></td>
</tr>
<tr>
<td>FLNG(^{(2)})</td>
<td>Petronas FLNG Satu, EPCIC, <em>Malaysia</em></td>
</tr>
<tr>
<td>GTL(^{(3)})</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Refining</th>
<th>Burgas Refinery, EPC, <em>Bulgaria</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Hydrogen</td>
<td>RAPID, UIO(^{(4)}), <em>Malaysia</em></td>
</tr>
<tr>
<td>Clean fuels</td>
<td>MIDOR Refinery, Early Works, <em>Egypt</em></td>
</tr>
<tr>
<td>Heavy oil upgraders</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Petrochemicals</th>
<th>Braskem Ethylene XXI, EPC, <em>Mexico</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Ethylene</td>
<td>CPChem Polyethylene plants, EPC, <em>USA</em></td>
</tr>
<tr>
<td>Polyolefins</td>
<td>Sasol Ethane Cracker, EPCm, <em>USA</em></td>
</tr>
<tr>
<td>Aromatics</td>
<td>Phu My Ammonia plant, EPC, <em>Vietnam</em></td>
</tr>
<tr>
<td>Fertilizers</td>
<td>Unipetrol Polyethylene plant, EPC, <em>Czech Republic</em></td>
</tr>
<tr>
<td></td>
<td>DUSLO Ammonia plant, EPC, <em>Slovakia</em></td>
</tr>
</tbody>
</table>

\(^{(1)}\) Liquefied Natural Gas  
\(^{(2)}\) Floating Liquefied Natural Gas  
\(^{(3)}\) Gas-to-Liquids  
\(^{(4)}\) Utilities, Interconnecting and Offsites
# Technology, Equipment and Consulting

## How we built these businesses

<table>
<thead>
<tr>
<th>Partnerships</th>
<th>Acquisitions</th>
<th>Capex</th>
<th>R&amp;D</th>
</tr>
</thead>
<tbody>
<tr>
<td>FMC Technologies</td>
<td>Stone &amp; Webster Process Technology</td>
<td>Asiaplex plant</td>
<td>Sustained investments in 2015: €86 million</td>
</tr>
<tr>
<td>RPS Group</td>
<td>Zimmer</td>
<td>Açu plant</td>
<td>Innovation Technology Centers in France and Brazil</td>
</tr>
<tr>
<td>Sasol GTL(^{(1)})</td>
<td>Marine Offshore</td>
<td>Le Trait upgrade</td>
<td></td>
</tr>
<tr>
<td>Badger - ExxonMobil</td>
<td></td>
<td>Newcastle upgrade</td>
<td></td>
</tr>
<tr>
<td>PTA Alliance – BP</td>
<td></td>
<td>Brazilian PLSVs</td>
<td></td>
</tr>
</tbody>
</table>

## What they bring

- A competitive differentiation in winning EPC(I) projects
- An alternative to EPC(I) projects
- Added-value throughout the project life-cycle
- Different risk profile
- Enabling technologies to unlock complex/marginal field developments

\(^{(1)}\) Gas-To-Liquids
Integrated Subsea Solutions at Conceptual Stage

Providing independent subsea architecture development and component selection

Subsea Field Architecture
- Pre-FEED and FEED
- Offshore field development studies
- Innovative technology solutions for platform and subsea challenges

Proprietary Technologies
- Electrically Trace Heated Pipe-in-pipe
- In-line Monitoring Technologies
- Umbilicals (Power & control)
- Integrated Production Bundle

Integrating Technip subsea proprietary technologies and offshore platform know-how with third party processing equipment to provide innovative development

Integrated Subsea Design
- Integrated concept selection phase of FEED, combining industry-leading technologies
- Innovative technology solutions from Subsea Tree to Floater

(1) Genesis Oil & Gas Consultants, a wholly owned & fully independent subsidiary of Technip
(2) Forsys Subsea, a 50/50 JV of Technip and FMC Technologies
Technology: A Clear Market Differentiator

### Sustained R&D Investments

- **€86 million of R&D in 2015**

<table>
<thead>
<tr>
<th>Year</th>
<th>R&amp;D Investment (€ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>60</td>
</tr>
<tr>
<td>2011</td>
<td>75</td>
</tr>
<tr>
<td>2012</td>
<td>85</td>
</tr>
<tr>
<td>2013</td>
<td>90</td>
</tr>
<tr>
<td>2014</td>
<td>90</td>
</tr>
<tr>
<td>2015</td>
<td>90</td>
</tr>
</tbody>
</table>

### Examples of Subsea Technologies

- **Electrically Trace Heated Pipe-in-Pipe**

### Examples of Process Technologies

- **DIESTA: Dual enhanced heat transfer surfaces for tubes in air fin coolers**
- **Swirl Flow Tube technology**
Technip Process Technology Diversifies Revenue Streams

Offering three types of services

- **Licenses**
  - Licensed proprietary technologies chosen at early stage of projects

- **Process Design / Engineering**
  - Process design packages / engineering to guarantee plant performance
  - Assistance to plant start-up and follow-up during plant production

- **Proprietary Equipment**
  - Design, supply and installation of critical proprietary equipment

<US$5 million*  <US$50 million*  ~US$50 million*

*Project size order of magnitude*
## Broad Offer of Technology, Equipment and Consulting Solutions

<table>
<thead>
<tr>
<th>What we do</th>
<th>Example of on-going projects</th>
</tr>
</thead>
</table>
| Equipment Supply          | ▪ Libra and Lula Alto pre-salt flexible supply, *Brazil*  
                            ▪ Block 15/06 East Hub umbilical supply, *Angola*                                           |
| Early Involvement         | ▪ Shell frame-agreement  
                            ▪ Forsys FEEDs  
                            ▪ Genesis                                                                                   |
| PMC(1)                    | ▪ RAPID, *Malaysia*  
                            ▪ Trans Adriatic Pipeline, *European Market*  
                            ▪ Basra Refinery, *Iraq*                                                                     |
| Technology and Licensing  | ▪ Kochi, Hydrogen reformer, *India*  
                            ▪ Qingdao plant, EBSM(2), *China*  
                            ▪ Sasol Lake Charles Ethane cracker, *USA*  
                            ▪ Unipetrol Polyethylene plant, *Czech Republic*  
                            ▪ SP Olefins Ethylene plant, *China*  
                            ▪ Glogow I Copper Smelter Optimization Project, *Poland*  
                            ▪ Air Products Hydrogen plant in Baytown, *USA*                                             |

---

(1) Project Management Consultancy  
(2) Ethylbenzene Styrene Monomer  
(3) Purified Terephthalic Acid  

As of March 31, 2016
Broad Execution Capabilities in Subsea

Ultra-deep water infield lines
(Very high tensions: alliance with Heerema)

Deepwater infield lines

Deep-to-shore

Subsea Heavy Lift

J-Lay & Reel-Lay

J-Lay & Reel-Lay

S-Lay

Heavy Lift

Lay

Lift

$J$
Strategic Alliances and Partnerships to Reinforce our Position

Alliance with Heerema for ultra-deepwater

Heerema’s vessel Aegir

Integrated approach including sub-surface expertise with RPS Group

Exclusive alliance with FMC Technologies

Partnership with Serimax for pipeline welding

Mobile spoolbase, USA
# High Performing Fleet\(^{(1)}\) Per Type of Vessel

<table>
<thead>
<tr>
<th>Flexible Lay &amp; Construction</th>
<th>Diving Multi Support Vessel</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>9 vessels</strong></td>
<td><strong>4 vessels</strong></td>
</tr>
<tr>
<td>Deep Orient</td>
<td>Deep Arctic</td>
</tr>
<tr>
<td>Deep Pioneer</td>
<td>Wellservicer</td>
</tr>
<tr>
<td>North Sea Atlantic</td>
<td>Orelia</td>
</tr>
<tr>
<td>North Sea Giant</td>
<td>Olympic Challenger</td>
</tr>
<tr>
<td>Skandi Africa</td>
<td></td>
</tr>
<tr>
<td>Coral Do Atlantico</td>
<td></td>
</tr>
<tr>
<td>Estrela Do Mar</td>
<td></td>
</tr>
<tr>
<td>Skandi Niteroi</td>
<td></td>
</tr>
<tr>
<td>Skandi Vitoria</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>S-Lay Heavy Lift</th>
<th>Rigid Reel Lay &amp; J-Lay</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2 vessels</strong></td>
<td><strong>3 vessels</strong></td>
</tr>
<tr>
<td>Global 1200</td>
<td>Apache II</td>
</tr>
<tr>
<td>Global 1201</td>
<td>Deep Blue</td>
</tr>
</tbody>
</table>

\(^{(1)}\) As of March 31, 2016 - fleet of 18 vessels excluding 5 under construction: 4 PLSVs in Brazil, Deep Explorer (DSV)

\(^{(2)}\) Photo by Bjørn Ottosen, courtesy of North Sea Shipping
## Flexibility in Fleet Management

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016-2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>New</strong></td>
<td></td>
<td></td>
<td>+1</td>
<td>+1 (Deep Explorer)</td>
</tr>
<tr>
<td><strong>Divested</strong></td>
<td>-8</td>
<td>-2</td>
<td>-2</td>
<td></td>
</tr>
<tr>
<td><strong>Wholly-owned</strong></td>
<td>19</td>
<td>11</td>
<td>10</td>
<td>9</td>
</tr>
<tr>
<td><strong>Jointly-owned</strong></td>
<td>3</td>
<td>5</td>
<td>4</td>
<td>8</td>
</tr>
<tr>
<td><strong>New</strong></td>
<td>+2</td>
<td></td>
<td></td>
<td>+4</td>
</tr>
<tr>
<td><strong>Divested</strong></td>
<td></td>
<td></td>
<td>-1</td>
<td>-1-2</td>
</tr>
<tr>
<td><strong>Leased</strong></td>
<td>5</td>
<td>5</td>
<td>5</td>
<td>3-4</td>
</tr>
<tr>
<td><strong>Under Construction</strong></td>
<td>9</td>
<td>6</td>
<td>5</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Fleet</strong></td>
<td>36</td>
<td>27</td>
<td>24</td>
<td>20-21</td>
</tr>
</tbody>
</table>
# Subsea: Multiple Projects Filling Plant & Assets Utilization

<table>
<thead>
<tr>
<th>What we do</th>
<th>Example of on-going EPCI projects</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Frontier Projects</strong></td>
<td>▪ Stones, GoM</td>
</tr>
<tr>
<td>Ultra-deep water</td>
<td>▪ Odd Job, GoM</td>
</tr>
<tr>
<td>▪ South Santa Cruz and Barataria fields, GoM</td>
<td></td>
</tr>
<tr>
<td><strong>First Class Partnerships</strong></td>
<td>▪ TEN, Ghana (with subsea 7 )</td>
</tr>
<tr>
<td>▪ Kaombo, Angola (Alliance with)</td>
<td></td>
</tr>
<tr>
<td><strong>Vertical integration</strong></td>
<td>▪ Quad 204, Scotland</td>
</tr>
<tr>
<td>FEED</td>
<td>▪ Moho Nord, Congo</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>▪ Juniper, Trinidad and Tobago</td>
</tr>
<tr>
<td>EPC(I)</td>
<td>▪ Jangkrik, Indonesia</td>
</tr>
<tr>
<td></td>
<td>▪ Edradour, Shetlands</td>
</tr>
<tr>
<td></td>
<td>▪ Johan Sverdrup and Oseberg Vestflanken, Norway</td>
</tr>
</tbody>
</table>
Technip World Leader
Technip: World Leader Bringing Innovative Solutions to the Energy Industry

- A world leader in project management, engineering and construction for oil & gas, chemicals and energy companies
- ~33,000 people in 45 countries
- 2015 Adjusted Revenue: €12 billion; Adjusted OIFRA\(^1\): €802 million

### Subsea

#### Financials
- 2015 Adjusted Revenue: €5,876 million; Adjusted OIFRA\(^1\): €851 million
- Positive capital employed

#### Segment activity / Know-how
- Subsea field architecture & integrated subsea design
- Manufacturing, Spooling & Installation pipelines
- Project management: engineering, procurement, construction, logistics and installation using our high-end fleet

### Onshore/Offshore

#### Financials
- 2015 Adjusted Revenue: €6,333 million; Underlying Adjusted OIFRA\(^2\): €218 million
- Negative capital employed

#### Segment activity / Know-how
- Preliminary studies to detail design
- Project management: engineering, procurement, construction
- Technology supply and project management

\(^1\)Adjusted operating income from recurring activities after Income/(Loss) of Equity Affiliates
\(^2\)Adjusted operating income from recurring activities after Income/(Loss) of Equity Affiliates excluding exceptional items
Global Business with Unique Worldwide Footprint

- Regional Headquarters
- Operating Centers
- 4 Flexible Pipe Plants
- 4 Umbilicals Plants
- 4 Spoolbases
- 4 Logistic Bases
- 1 Construction Yard

(1) Former Duco
Worldwide Presence across Multiple Markets Addressing all Clients

Backlog of €14.9 billion diversified by geography and by market split

<table>
<thead>
<tr>
<th>Region</th>
<th>Backlog Share</th>
<th>Market Segment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>52%</td>
<td>Gas / LNG / FLNG</td>
</tr>
<tr>
<td>Russia</td>
<td></td>
<td>Deepwater &gt;1,000 meters*</td>
</tr>
<tr>
<td>Central Asia</td>
<td></td>
<td>Shallow Water*</td>
</tr>
<tr>
<td>Africa</td>
<td>17%</td>
<td>Refining / Heavy Oil / Petrochems</td>
</tr>
<tr>
<td>Americas</td>
<td>18%</td>
<td>Others</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>9%</td>
<td></td>
</tr>
<tr>
<td>Middle East</td>
<td>4%</td>
<td></td>
</tr>
</tbody>
</table>

As of March 31, 2016

* Includes subsea & offshore
## Pursue a Balance of Contract Sizes\(^{(1)}\)

<table>
<thead>
<tr>
<th>Subsea</th>
<th>Onshore &amp; Offshore</th>
</tr>
</thead>
<tbody>
<tr>
<td>• €6.3 billion backlog</td>
<td>• €8.6 billion backlog</td>
</tr>
<tr>
<td>• <strong>Largest projects:</strong></td>
<td>• <strong>Largest projects:</strong></td>
</tr>
<tr>
<td>▪ Kaombo, <em>Angola</em></td>
<td>▪ Yamal LNG, <em>Russia</em></td>
</tr>
<tr>
<td>▪ Jangkrik, <em>Indonesia</em></td>
<td>▪ Umm Lulu offshore facilities, <em>UAE</em></td>
</tr>
<tr>
<td>▪ Moho Nord, <em>Congo</em></td>
<td>▪ <strong>7 projects in €100 - 300 million</strong></td>
</tr>
<tr>
<td>• <strong>11 projects in €100 - 300 million</strong></td>
<td>▪ Martin Linge platform, <em>Norway</em></td>
</tr>
<tr>
<td>▪ Edradour, <em>Scotland</em></td>
<td>▪ Duslo ammonia plant, <em>Slovakia</em></td>
</tr>
<tr>
<td>▪ Mariscal Sucre Dragon APS, <em>Venezuela</em></td>
<td>▪ Sasol ethane cracker EPCm, <em>USA</em></td>
</tr>
<tr>
<td>▪ Block 15/06, <em>Angola</em></td>
<td>▪ Unipetrol polyethylene plant, <em>Czech Republic</em></td>
</tr>
<tr>
<td>▪ Quad 204, <em>UK</em></td>
<td>▪ Juniper field, <em>Trinidad &amp; Tobago</em></td>
</tr>
<tr>
<td>▪ Lula Alto, <em>Brazil</em></td>
<td>▪ <strong>~25 projects in €10 - 100 million</strong></td>
</tr>
<tr>
<td>▪ T.E.N., <em>Ghana</em></td>
<td>▪ CHS hydrogen plant, <em>USA</em></td>
</tr>
<tr>
<td>• <strong>~50 projects in €10 - 100 million</strong></td>
<td>▪ Phu My ammonia plant, <em>Vietnam</em></td>
</tr>
<tr>
<td>▪ Odd Job field, <em>US Gulf of Mexico</em></td>
<td></td>
</tr>
<tr>
<td>▪ Layang field, <em>Malaysia</em></td>
<td></td>
</tr>
</tbody>
</table>

---

\(^{(1)}\) Backlog as of March 31, 2016. Long term charters not included, reflects the new application of IFRS 10, 11 & 12.
### Adjusted Consolidated Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2015</th>
<th>March 31, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fixed Assets</strong></td>
<td>6,507.9</td>
<td>6,394.2</td>
</tr>
<tr>
<td><strong>Construction Contracts – Amounts in Assets</strong></td>
<td>652.0</td>
<td>699.1</td>
</tr>
<tr>
<td><strong>Other Assets</strong></td>
<td>3,874.7</td>
<td>3,904.2</td>
</tr>
<tr>
<td><strong>Cash &amp; Cash Equivalents</strong></td>
<td>4,501.4</td>
<td>4,319.5</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>15,536.0</strong></td>
<td><strong>15,317.0</strong></td>
</tr>
<tr>
<td><strong>Shareholders’ Equity</strong></td>
<td>4,544.9</td>
<td>4,656.0</td>
</tr>
<tr>
<td><strong>Construction Contracts – Amounts in Liabilities</strong></td>
<td>2,308.2</td>
<td>2,020.6</td>
</tr>
<tr>
<td><strong>Financial Debts</strong></td>
<td>2,563.1</td>
<td>2,332.6</td>
</tr>
<tr>
<td><strong>Other Liabilities</strong></td>
<td>6,119.8</td>
<td>6,307.8</td>
</tr>
<tr>
<td><strong>Total Shareholders’ Equity &amp; Liabilities</strong></td>
<td><strong>15,536.0</strong></td>
<td><strong>15,317.0</strong></td>
</tr>
</tbody>
</table>
## Technip: Long Term Partner

### Serimax
A strategic partnership to invest in joint R&D programs and innovative reel-lay welding solutions to meet the growing technical challenges of projects.

### BP
Long-standing agreement in the purified terephthalic acid domain. Also the exclusive provider of the Inside Battery Limit FEED to BP for third-party licensing.

### COOEC
Combines the know-how, technical resources, complementary assets, commercial and financial capabilities of both companies to target deepwater EPCI SURF projects in China.

### ExxonMobil
Creation of a JV. Badger Licensing LLC to offer technology in the area of phenolics to produce cumene and bisphenol-A (BPA) and in the area of styrenics to produce ethylbenzene and styrene.

### FMC Technologies
Agreement to form an exclusive alliance and to launch Forsys Subsea, a 50/50 joint venture that will unite the skills and capabilities of two subsea industry leaders.

### Heerema
Alliance through combination of unique assets and engineering resources to help clients best address the fast growing subsea ultra-deepwater market.

### HQC
Two joint ventures to improve access to the European and Chinese procurement markets.

### MMHE
Long-term strategic collaboration to work jointly on onshore and offshore projects, designing and building offshore platforms, exchanging expertise and developing technology.

### Sasol
Front-end engineering services for future Sasol GTL projects.

### Shell
Agreement to enhance collaboration on the design, engineering, procurement, construction and installation of future FLNG facilities.

### Air Products
20-year milestone of the longest and most productive global hydrogen alliance supporting the oil and gas industry.

---

(1) Multitude of other partnerships and alliances apart from the ones listed above.
Technip in Africa

**Assets & Activities**
- 1st office founded in 1995
- Engineering & project management centers
- **Spoolbase**: Dande, Angola
- **Umbilical manufacturing plant**: Angoflex, Lobito, Angola
- Strong national content
- Ultra-deep water projects requiring technical innovation

**Key Projects**
- GirRI Phase 1 and 2, Angola
- Egina flexible pipe supply, Nigeria
- Moho Nord, Congo
- T.E.N., Ghana
- Block 15/06, Angola
- Kaombo, Angola

As of March 31, 2016
Technip in Asia Pacific

Assets & Activities

- Founded in 1982
- Successful partnerships and alliances with COOEC, HQC & MMHE
- Engineering & project management centers
- Flexible/umbilical manufacturing plant: Asiaflex, Tanjung Langsat, Malaysia, 1st and only one in Asia
- Logistic base: Batam, Indonesia
- Fabrication yard: MHB(1), Malaysia, with solid platform track record
- Vessels: G1201(2), Deep Orient

Key Projects

- Prelude FLNG, Australia
- Wheatstone, Australia
- Block SK 316, Malaysia
- Jangkrik, Indonesia
- RAPID, Malaysia
- Bangka, Indonesia
- Phu My Ammonia plant, Vietnam
- Layang, Malaysia
- Petronas FLNG Satu, Malaysia
- SP Olefins Ethylene plant, China

1Q 2016 Results

(1) MHB: Malaysia Marine and Heavy Engineering Holdings Berhad of which Technip holds 8.5%
(2) Operating partly in Asia Pacific

As of March 31, 2016
Technip in Middle East

**Assets & Activities**
- Founded in 1984
- Engineering & project management centers
- **Wide range of services:** from conceptual and feasibility studies to lump-sum turnkey projects
- Construction methods center & supervision hub

**Key Projects**
- Halobutyl elastomer plant, **Saudi Arabia**
- Umm Lulu package 2, **UAE**
- FMB platforms, **Qatar**
- Nasr Phase II Full Field Development, **UAE**
- Basra Refinery Upgrading Project, **Iraq**
- STAR Reformer Supply, **Turkey**

As of March 31, 2016
Technip in North America

**Key Projects**

- Sasol ethane cracker, *Louisiana, USA*
- CPChem, Polyethylene Plants, *Texas, USA*
- Juniper, *Trinidad and Tobago*
- Blind Faith 2, *US Gulf of Mexico*
- Odd Job Deepwater Project, *US Gulf of Mexico*
- CHS Laurel Hydrogen Plant, *Montana, USA*
- South Santa Cruz and Barataria, *US Gulf of Mexico*
- Air Products Hydrogen plant, *Baytown, USA*

**Assets & Activities**

- Founded in 1971
- Engineering & project management centers with Subsea, and Onshore/Offshore capabilities
- **Spoolbase**
  - Mobile, *Alabama*
- **Umbilicals plant**
  - Technip Umbilicals Inc, Channelview, *Texas*
- **Vessels:** Deep Blue

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(1) Including Canada

As of March 31, 2016
Technip in North Sea Canada

Assets & Activities
- 1st office founded in 1978
- Engineering & project management centers
- Spoolbases
  - Orkanger, Norway
  - Evanton, Scotland
- Steel tube/thermoplastic umbilical plant
  - Technip Umbilicals Ltd, Newcastle, UK
- Yard: Pori, Finland, specialized in Spar platforms fabrication
- Vessels:
  - Apache II
  - Deep Arctic
  - Deep Energy

Key Projects
- Åsgard Subsea Compression, Norway
- Edradour & Glenlivet, Scotland
- Kraken, Scotland
- Valdemar & Roar Gas Lift, Denmark
- Quad 204, Scotland
- Johan Sverdrup & Oseberg Vestflanken, Norway

As of March 31, 2016

1Q 2016 Results
Technip in Brazil

Assets & Activities

- Founded in 1977
- Exceeds national content requirements
- Operational discipline
- Flexible supply expertise
- Wide range of assets:
  - High-end manufacturing plants: Vitória and Açu (world’s most technologically advanced plant)
  - 9 Flexible Pipelay vessels (PLSVs) on long-term charters\(^{(1)}\)
- Commitment to R&D: taking pre-salt development further
- Vertical integration: providing supply chain & logistic solutions

Key Projects

- Flexible pipe supply for ultra-deep pre-salt developments: Sapinhoá & Lula Nordeste, Iracema Sul, Sapinhoá Norte & I5, Iracema Norte, Lula Alto, Libra EWT\(^{(2)}\)

\(^{(1)}\) including four under construction & four Brazilian-flagged
\(^{(2)}\) Extended well test

As of March 31, 2016

1Q 2016 Results
Shareholding Structure, November 2015 (May 2015)

- **Rest of World***: 19.0% / (19.3%)
- **North America**: 37.3% / (37.0%)
- **UK & Ireland**: 10.4% / (10.1%)
- **French Institutional Investors**: 9.5% / (11.4%)
- **BPI**: 5.3% / (5.2%)
- **IFP Energies Nouvelles**: 2.4% / (2.4%)
- **Individual Shareholders**: 9.1% / (7.5%)
- **Employees**: 1.7% / (1.7%)
- **Treasury Shares**: 0.7% / (1.0%)
- **Others**: 4.7% / (4.4%)
- **North America**: 37.3% / (37.0%)

*Andorra, Australia, Austria, Bahrain, Belgium, China, Croatia, Cyprus, Denmark, Finland, Germany, Greece, Hong Kong SAR, Ireland, Italy, Japan, Korea, Rep. (South), Kuwait, Liechtenstein, Luxembourg, Malaysia, Monaco, Netherlands, Norway, Portugal, Saudi Arabia, Singapore, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan and United Arab Emirates

Source: Nasdaq, Shareholder Analysis, November 2015
Technip’s Share Information

TEC
LISTED
EURONEXT

ISIN: FR0000131708

Bloomberg: TEC FP  
Reuters: TECF.PA  
SEDOL: 4874160

OTC ADR ISIN: US8785462099  
OTCQX: TKPPY

Convertible Bonds:  
OCEANE 2011 ISIN: FR0011163864
Technip has a sponsored Level 1 ADR

- Bloomberg ticker: TKPPY
- CUSIP: 878546209
- OTC ADR ISIN: US8785462099
- ADR ratio: 1 ORD: 4 ADRs

Depositary bank:
- Citibank Shareholder Services

Depositary bank contacts:
- ADR broker helpline:
  - London: +44 207 547 6500
    michael.woods@citi.com
  - New York: +1 212 723 4483
    michael.oleary@citi.com
- ADR website: https://www.citiadr.idmanagedsolutions.com/stocks
- Depositary bank’s local custodian: Citibank International Limited