A LITTLE HISTORY…

- Poor utilization rates and access to care problems initiated the first Healthy Kids Dental contract between MDCH and Delta Dental in May of 2000 starting with 22 counties
- 4 expansions later...
  - Currently 65 counties
  - New expansion planned!
How does it work?

- Medicaid beneficiaries under age 21, residing in participating counties are automatically enrolled in this program.
- Dentists enrolled in the Medicaid program must also participate with Delta Dental as part of the *Healthy Kids Dental* Provider network.
How does it work?

- Beneficiaries must be seen by a Healthy Kids Delta Dental participating dentist.
- Services are not reimbursed to a non-participating dentist.
- The services covered are the same as with the Medicaid program, but administered according to Delta Dental’s policies.

Healthy Kids Dental

- Covered benefits include these services:
  - Examinations
  - Diagnostic
  - Preventive
  - Restorative
  - Prosthodontics
Reimbursement

- Reimbursement is based on the Healthy Kids Dental/MI Child Covered Benefits and Fee Schedule.
- Delta Dental will reimburse providers based on the providers' charges or the Delta Dental PPO fee schedule, whichever is lower.
- Providers must accept Delta Dental Reimbursement as payment in full and cannot balance bill beneficiaries.

Additional information...

- Early and Periodic Screening and Treatment (EPSDT) requires all medically necessary services be covered up to age 21 and dental services are a mandatory coverage.
- Dental services are optional for >21 and are covered through the Fee-For-Service Program.
- According to the Centers for Medicaid Services (CMS), enrollees CANNOT be charged for missing appointments.
- Any participating Delta Dental provider can provide services to a HKD enrollee even if practicing in a non-HKD county. This includes PA-161 Providers.
Additional Information…

- Delta Dental receives a monthly enrollment file at the beginning of each month.
- Beneficiaries are enrolled automatically based on their Medicaid eligibility on the 1st day of the month.
- Enrollment is always prospective, NOT retroactive.
- Beneficiaries receive a Delta Dental ID Card which reflects a 10-digit member number (same as Medicaid ID number).

Answers to Common Questions asked…

- A Delta Dental Premier Provider that does not accept Medicaid beneficiaries can “opt-out” of Healthy Kids Dental, but continue to treat patients in all other Delta Dental Premier groups.
- There is no co-payment or maximum for beneficiaries of HKD.
- Medicaid providers must participate with Delta Dental to provide treatment to enrollees of HKD counties.
NEW EXPANSION!

- On Tuesday, May 29th 2012, The Conference Committee voted out its recommendation with Health Kids Dental getting an additional $16.6 million in funding.
- Current HKD enrollment: 349,000 kids
- Additional 91,000 projected enrollees = 440,000 kids covered

DECISION FACTORS CONSIDERED...

- Enrollment patterns
- Access patterns
- Participating dentists
- Dental home
- Travel distance
- Utilization and cost
Which counties will be included in the expansion?

Recommendations were made. The legislators have made their decision. It is now with the Governor awaiting his signature.

A tentative 10 county expansion is expected.

What's next?

- Expansion is a process!
- Target date: October 1, 2012
- Process involves many people from various departments working collaboratively with a time-line to meet the target date
- Generally takes 3+ months
- Plans are already underway...
MDCH Responsibilities

- Must get CMS approval
  - Amend the waiver to expand
- New Bulletin promulgation process (typically 3+ months)
- Update contract with Delta Dental
  - Set rates

MDCH Responsibilities

- The Department of Human Services (DHS) determines beneficiary eligibility and enrollment for Medicaid.
- Spend-downs and other living arrangements may affect eligibility.
- MDCH enrolls the beneficiary in Medicaid/Healthy Kids Dental.
THE STEPS FOR EXPANSION

- System changes must be made to accommodate new counties
- Upload the new counties into CHAMPS
- Enrollees receive a letter from MDCH introducing the program
- Delta Dental provides enrollees an information handbook, ID card and list of participating providers in the area

STEPS FOR EXPANSION

- Beneficiary outreach
  - Notices to beneficiaries (10 days in advance)
  - Provider notification (30 days in advance)
- Initiate plan—Managed Health Care
BENEFITS FOR ALL!

- Access to dental care has continued to improve under HKD
  - Local providers-closer to home
- An increasing proportion of children receiving dental services each year.
  - More children report having a dental home
- The number of dentists providing care continues to increase due to higher reimbursement rates.
- Michigan is a role model nationwide!

QUESTIONS???

CONTACT INFORMATION:
Nancy Gurzick, RDH, BS, MA
Dental Policy Analyst
Michigan Department of Community Health
400 S. Pine Street
Lansing, MI 48909-7979
517-373-3194
gurzickn@michigan.gov