A distributor’s role is to be an extension of the vendor itself by providing specialist product knowledge, support infrastructure and logistical expertise.
Introduction to CraigCor Distribution Co. (Pty) Ltd

CraigCor Distribution Co. is an authorised distributor of industrial automation equipment, including Allen-Bradley (Rockwell Automation), Honeywell Field Products and Rittal amongst others. With offices in Johannesburg, Cape Town and Durban, we have served industry for more than 15 years.

Internally we find ourselves excited by the prospect and reward of growth. Stagnation, mediocrity and pessimism are not options. As a dynamic company willing to adapt to the market, we intend to be the most valued partner to all our clients and will settle for nothing less.

At CraigCor Distribution Co., we value people who embrace progress and thrive in a culture of innovation. By attracting, training and retaining highly knowledgeable sales and support staff we are always in a position to offer our clients reliable solutions that exceed their expectation.

Our Promise to Our Clients

In order to address our clients’ needs we have identified four factors on which to focus our attention. These have been encompassed by our 4 Point Promise which is at the core of every function at CraigCor.

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1. **Product Offering**
   - Having partnered with a number of renowned manufacturers we are able to provide our clients with a single point of contact for all their industrial automation, control and electrical equipment.

2. **Product Knowledge**
   - Our highly knowledgeable sales & support teams are constantly challenged to broaden their expertise and this is further supported by an environment that fosters continuous improvement.

3. **Service & Support**
   - With our in-house Field Service Division we offer unparalleled support services, optimising the up-time and efficiency of our clients’ operations by implementing a range of pre-emptive, planned and reactive maintenance services.

4. **Stock Holding**
   - Being able to access equipment timeously is essential for our clients. For this reason, we hold a comprehensive range of products and continually invest in the expansion of our inventory.

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WE OFFER A WIDE RANGE OF INDUSTRIAL AUTOMATION, CONTROL & ELECTRICAL EQUIPMENT

**PRODUCT OFFERING**

**AUTOMATION**
- Programmable Logic Controllers (PLCs)
- Operator Interfaces (HMI / SCADA)
- Manufacturing Execution Systems (MES)
- Industrial Computers & Monitors
- Motion Control
- Distributed I/O

**MOTOR CONTROL**
- Motor Circuit Breakers
- Contactors & Overloads
- Intelligent Overloads
- Soft Starters
- Variable Speed Drives
- Enclosed Motor Starters

**INSTRUMENTATION**
- Temperature
- Pressure
- Flow
- Level
- Analytical Devices
- Instrumentation Cables
- Signal Conditioners
- Hand Held Instruments
- Weighing

**MACHINE SAFETY**
- Safety PLCs
- Light Curtains
- Interlock Switches
- Limit Switches
- E-Stop Devices
- Trapped Key Interlock Switches
- Safety Mats and Edges
- Safety Relays
- Safety Contactors
**NETWORKING & COMMUNICATIONS**

- EtherNet/IP, ControlNet & DeviceNet
- Managed & Unmanaged Switches
- Network cables & accessories
- Wireless Solutions
- Protocol Conversion Modules

**SENSING**

- Photoelectric
- Proximity
- Limit
- Ultrasonic
- Encoders
- Vision Systems
- Presence Sensing
- Condition Monitoring

**ESSENTIAL COMPONENTS**

- Push buttons & signalling
- Relays & Timers
- Terminal Blocks
- Timers & Counters
- Intelligent Relays

**POWER**

- Circuit Isolators
- Moulded Case Circuit Breakers
- Miniature Circuit Breakers
- Power Supplies
- Industrial UPS
- Power Monitors & Energy Monitoring Software
- Protection Relays

**ENCLOSURES & CLIMATE CONTROL**

- Enclosure Systems
- Small & Compact Enclosures
- IT Enclosures
- Cooling Units
Our Field Service Division has the mandate of optimising the up-time and efficiency of our clients’ operations by implementing a range of pre-emptive, planned and reactive maintenance services.

**PRE-EMPTIVE MAINTENANCE**
- Documenting of PLC/HMI/SCADA programs
- Drive calibration, tuning & adjustment
- Control, electrical and mechanical inspection of automation systems & equipment
- Network diagnostics & reporting
- Plant Wide backup and Off-Site encrypted storage of PLC’s, HMI’s, Networks, Drives & SCADA
- On-the-job training for equipment operators and maintenance staff

**PLANNED MAINTENANCE**
- PLC/ HMI Migration
- Drive commissioning
- Start-up programs
- Basic setup & configuration
- User training & initial assistance
- Application programming assistance

**REACTIVE MAINTENANCE**
- 24Hr Break-down Assistance
- Emergency access to stock
- Product Failure Actions

**COMMERCIAL & LOGISTICS SERVICES**
- Kitting
- Spares Availability Agreement
- Extended warranty
- Flexible payment options
- Custom logistics solutions (delivery, packaging requirements)
- Installed base evaluation and reporting
- Service Level Agreement
- Dedicated account management
- After-hours service
- Online customer portal
Our innovative safety products and solutions improve the functional operation of your machinery while helping to increase personnel safety, efficiency and productivity.

Risk Management

Basic Safety Assessment:
- Evaluation by TUV certified Functional Safety Engineer
- Evaluation report includes: Documentation of participants, identification of primary hazards/tasks, risk-in/risk-out, recommendations for safety improvements
- Safety circuit performance requirements
- Photographing of critical identified hazards (based on customer approval)

Team-based Risk Assessment:
All features of the basic safety Assessment with the following additional features:
- Team-based assessment facilitated by TUV certified Functional Safety Engineer
- Customer team typically consists of operations, maintenance, engineering, technicians, cleaning, sanitation and safety personnel.
- Basic risk assessment training
- Hazard Identification during setup, normal and abnormal operation, sanitation/cleaning, maintenance and emergency conditions
- Reporting and documentation

Development of Safety System Functional Requirements
Evaluate safeguarding options based on industry acceptable solutions and select mitigation techniques.

Safety System Design & Verification
Our Safety System Design and Verification Services provides a comprehensive design to help ensure the safety of employees as dictated by OSHA and international safety standards. It also consists of a comprehensive circuit design, proper application of safety devices and design review to improve safety in your facility.

Safety Installation and Validation Analysis
Safety system validation services help to ensure proper safety system installation and functionality. These services evaluate circuit performance, fault tolerance, fault action, software logic, device application, device function and reset actions for all modes of operation.

Guarding Evaluation
Identifies guarding hazards for immediate plant actions.

Conformity Audits
Provides a high-level analysis of specific safety areas.
We believe that understanding each customer’s unique requirements, while presenting industry specific know-how, is critical to providing tailored functional solutions.
By offering programmes which have been developed to address the specific business requirements of System Integrators, Original Equipment Manufacturers and Panel Builders, we aim to support and reward those Solution Providers that have chosen to grow their business in partnership with CraigCor Distribution. Please contact our Sales Team for more information on these programmes.
FIND OUT MORE ABOUT US

CraigCor Website

www.craigcor.co.za

Latest Product Launches
Indepth Product Information
Online Ordering
Tools & Resources
Contact Information

Mobile Product Selection Toolbox
Access the Allen-Bradley Selection Toolbox by scanning the QR code below:

Essential Components Catalog
Download the latest copy of the Essential Components Catalog by scanning the QR code below:

www.craigcor.co.za/
Toolbox

www.craigcor.co.za/
EssentialCom
The CraigCor Customer Hub provides our valued clients access to real time information, including:

- Live Back Order Report
- Inventory Holding
- Serial number tracking
- Delivery Tracking

CraigCor Distribution Co. is supportive of the economic transformation process in South Africa, and in particular, the principles of Broad-based Black Economic Empowerment (BBBEE).

Confirming our commitment to continual excellence, our Quality Management System has been certified to be ISO9001:2008 compliant by DNV-GL.