Inside this issue

Policy and Coding Updates 2
Office News 3-5
Learning Opportunities 6-7
Medicare 8
Northeast News 9

Options to reach us
Select Health Care Professionals
Select “Log In/Register”
If you have questions after viewing the information online, call us:
• 1-800-624-0756 for HMO-based and Medicare Advantage plans
• 1-888-MDAetna (1-888-632-3862) for all other benefits plans

Updates to our National Precertification List

We’re aligning the Aetna NPL and Coventry prior-authorization lists
Coventry medical plans (commercial and Medicare) will move to a National Participating Provider Precertification List (NPL) by April 1, 2016. There is no direct impact for Aetna-based plans.

Reminders and updates
These changes to Aetna’s NPL will take effect as noted below:
• Cardiovascular – PCSK9 inhibitors require precertification
  - Praluent (alirocumab) – effective August 15, 2015
  - Repatha (evolocumab) – effective September 15, 2015
• Technivie (ombitasvir/paritaprevir/ritonavir) and Daklinza (daclatasvir)
  – effective August 15, 2015
• Temodar (temozolomide) – oral formulation only; Xeloda (capecitabine); Nuwiq (simoctocog alfa); Cyramza (ramucirumab); and Granulocyte-colony stimulating factors
  – effective January 1, 2016
You can find more information about precertification under the “General information” section of the NPL.

Member ID card on smartphone is valid

If Aetna members show you their ID card on their smartphone or other mobile device, your office or facility should accept that as valid proof of insurance coverage.
The digital ID card is an electronic version of the member’s ID card. It still allows you to easily get all of the information you need.
You should expect to see an increasing number of members using this technology in the future. Of course, many members will continue to use ID cards in plastic or paper formats.

www.aetna.com
Policy and Coding Updates

Clinical payment, coding and policy changes

We regularly adjust our clinical, payment and coding policy positions as part of our ongoing policy review processes. In developing our policies, we may consult with external professional organizations, medical societies and the independent Physician Advisory Board, which advises us on issues of importance to physicians. The chart below outlines coding and policy changes:

<table>
<thead>
<tr>
<th>Procedure</th>
<th>Effective date</th>
<th>What's changed</th>
</tr>
</thead>
<tbody>
<tr>
<td>86003—Allergen specific IgE; quantitative or semiquantitative, each allergen</td>
<td>March 1, 2016</td>
<td>We will allow 86003 30 times per year. This frequency limit is based on a rolling year (12 months), from the time the service is first rendered.</td>
</tr>
</tbody>
</table>

Precertification required for Medicare Part B immunologic drugs

Part B immunologic drugs will need precertification starting January 1, 2016. Providers will need to consider recommending the lower cost drug in this category where appropriate.

During the precertification review of this drug, we’ll determine if:

• The member meets the clinical criteria for treatment
• The lower cost drug is prescribed for treatment
• The lower cost drug is not prescribed for treatment, the reason for not using it

We identify the lower cost brands within a drug class where there is no evidence that any one brand is superior for medically necessary indications. If a provider doesn’t use the lower cost drug, and there is no rationale why the lower cost drug isn’t appropriate, then we would encourage a peer-to-peer discussion with an Aetna medical director.

During the coverage review, we offer the peer-to-peer discussion for any likely denial. We’ll issue the denial letter only when the peer-to-peer process does not change our decision, or if the peer-to-peer request doesn’t occur in a timely manner (based upon CMS turnaround times). After the denial letter is sent, an appeal will be needed for us to reconsider approval of coverage.

We did it – we’re all using new ICD-10 codes now

Since October 1, 2015, you’ve used the new ICD-10 code set. And we’re processing your claims with these codes.

Using these codes will help us better understand your patient’s condition and treatment. And it should lead to better care and outcomes.

We’re all in this together. Keep using these resources for any ongoing questions you have:

• The Centers for Medicare & Medicaid Services (CMS)
• Our frequently asked questions page

Call us if you have questions that the above resources can’t answer.
Office News

Improving our customer service to you

We improved our customer service model to give you better service. When you need to reach us, use the options below instead of calling your local network contact. These options are easy to use and will save you time.

Go to the Electronic Transaction Tools page on our website

- These tools will help you with administrative tasks, like electronic patient referrals and e-prescribing.
- E-mail us via the “contact” link if you can’t find what you need.

Or, log into NaviNet, our secure provider website, where you can:

- Get information on benefits, referrals and claims
- Use our provider payment estimator and electronic claims system
- Update your registration, billing and user profile information
- See your patients’ personal health records to help you better coordinate their care

Automated phone system

With our automated system, you can determine if a procedure needs precertification, get a patient’s copay or claims status. If you can’t resolve your issue through the system, our provider service center staff can help at:

- 1-800-624-0756 for HMO-based and Medicare Advantage plans.
- 1-888-MDAetna (1-888-632-3862) for all other plans.

Another great resource is www.aetnaeducation.com. This site provides:

- User-friendly navigation and search
- A variety of office staff courses to help ease administration
- Effortless “Share with a colleague” functionality
- Online, live webinars and recorded events
- Helpful reference tools to make your job easier, and much more

Get precert forms on our website

After you send an electronic precert request, we may ask you to complete a form to give us more information.

In the past, we faxed you the right form. Now you can get the forms from the Health Care Professional Forms page of our website. Click on the “+” next to “Medical Precertification” or “Behavioral Health Precertification” for the form you need.

You can also get to the page from our secure provider website. Log in and look for “Precert Information Request Forms” in the Precertification menu.

When you return the form to us, include the “administrative reference number” you received on your electronic precert response.
New health insurance exchanges for 2016: Kentucky and Illinois

Beginning January 1, 2016, Aetna will offer Qualified Health Plans (QHPs) in Kentucky and Illinois.

<table>
<thead>
<tr>
<th>State</th>
<th>Plan Type</th>
<th>Network configuration</th>
<th>Referrals required?</th>
<th>Out-of-network benefits?</th>
<th>Counties</th>
<th>ID cards</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kentucky</td>
<td>Health Network Only Open Access (HNOnly). PCP selection encouraged but not required</td>
<td>Narrow network</td>
<td>Yes</td>
<td>None—except for emergencies</td>
<td>Henry, Oldham, Trimble, Madison, Owen, Boone, Campbell, Kenton, Jefferson, Fayette</td>
<td>QHP</td>
</tr>
<tr>
<td>Illinois</td>
<td>HMO – PCP required</td>
<td>Narrow network</td>
<td>Yes</td>
<td>None—except for emergencies &amp; obstetrics</td>
<td>Cook, DuPage, Kane, Lake and McHenry</td>
<td>Aetna Whole Health Gold card with QHP on top right</td>
</tr>
</tbody>
</table>

How to identify members

“QHP” will be listed on member ID cards. This means the plan meets certain requirements under the Affordable Care Act and is certified by the Centers for Medicare & Medicaid Services. You’ll follow the same processes you already use to check eligibility, benefits and submit claims. Referrals should be made to network QHP providers.

How to find network providers

- Go to our provider online referral directory.
- Select “Qualified Health Plans (QHPs)” on the left menu. Click on “QHP DocFind” link.
- Select your state of residence. Then select the plan, click “continue,” and complete your provider search.

- Tier 1 providers (lowest cost providers) are listed on the “Best Results for Your Plan” tab. Tier 2 providers (members may pay more to see these providers) are listed on the “All Other Results” tab.

We’re here to help

If you have questions, call our Provider Service Center at 1-888-632-3862. For precertification questions in Kentucky, call 1-844-281-8247. You can also go to the Health Insurance Exchanges/Marketplaces page on our Health Reform Connection website. Or, go to the Health Insurance Exchange/Marketplace website.

Use secure site to update data about your office

To update your office’s demographic information, go to our secure provider website. Use this for:

- New e-mail addresses
- New mailing addresses
- New phone or fax numbers
- Name changes due to marriage or another life event

If you’ve been calling our Provider Service Center to make these changes, we ask you to use the secure site instead. The site lets you confirm the information you submit. It prevents unauthorized individuals from submitting wrong information about your office or facility.

The Centers for Medicare & Medicaid Services (CMS) requires Medicare Advantage plans and Qualified Health Plans (QHPs) to maintain accurate directories. Having your up-to-date information allows us to do that.

Electronic transactions

You also can do most electronic transactions through this website. This includes submitting claims, checking patient benefits and eligibility, and requesting precertifications. NaviNet Security Officers have access to Aetna’s “Update Provider Profiles” function, through which they can submit demographic changes. They also can authorize other users’ access to this feature as appropriate. To use the secure website you must register first.
2015 Commercial Risk Adjustment program

The objective of this program is to identify patients of individual or small group plans either on or off the health insurance exchange who currently have or are at risk for acute and chronic conditions. The goal is to help manage patient care through proper medical record documentation, coding and billing.

To help these efforts, you can:

• Schedule health assessments for your Aetna/Innovation Health patients.
• Provide medical record to our vendors: Your Home Advantage (YHA), Episource, Verisk and Arro Health
• Evaluate health conditions and document them in medical records and claims

Member assessment

Our member gap magnifier report identifies patients with conditions requiring management. It also lists patients at risk for conditions. You can get a copy of this report during a meeting with one of our nurses.

The health assessment identifies current or suspected conditions. Your patients can schedule a free assessment with our vendors, YHA or MedXM®. Or, they can schedule one at your office, which may be subject to cost share. We’ll share the information from the vendors with you to coordinate care. Health assessments performed by our vendors don’t replace your care.

Medical record requests

Our vendors will retrieve records on our behalf, so submit them upon request. It helps identify patients with documented medical conditions that qualify for risk adjustment.

Improve your documentation

Remember to evaluate and document the treatment of all conditions at each encounter for each date of service. Then submit by paper or electronic claim.

Our Office Manual keeps you informed

Aetna’s Office Manual for Health Care Professionals (Manual) is available on our website.

The Manual has information to help you serve your patients efficiently and accurately, including:

• Clinical Practice Guidelines and Preventive Service Guidelines. These can also be found on our secure provider website. Once logged in, select “Clinical Resources” from the Aetna Support Center.
• Policies and procedures.
• Patient management and acute care.
• Case management and disease management programs.
• Special member programs/resources, including the Aetna Women’s HealthSM Program, Aetna Compassionate CareSM and others.
• Member rights and responsibilities.
• What utilization management is and how decisions are made, including our policy against financial compensation.
• How our Quality Management program can help you and your patients. We integrate quality management and metrics into all that we do. You can find details on the program goals and how we’re progressing toward those goals.

To access the Innovation Health Manual, once on the website select “Physicians & Providers,” then “Practice Resources.” If you don’t have Internet access, call our Provider Service Center for a paper copy.

Medical record requests

Our vendors will retrieve records on our behalf, so submit them upon request. It helps identify patients with documented medical conditions that qualify for risk adjustment.

Improve your documentation

Remember to evaluate and document the treatment of all conditions at each encounter for each date of service. Then submit by paper or electronic claim.
Learning Opportunities

New and updated courses for physicians, nurses and office staff
Visit [www.aetnaeducation.com](http://www.aetnaeducation.com). Log in or registration may be required for some content.

Reference Tools:
- New - Medicare Supplement Plans and Aetna Supplemental Retiree Medical Plans
- New - Provider and facility participation criteria
- Updated - Aetna Signature Administrators®

2015 Centers for Medicare & Medicaid Services compliance requirements
Time is running out. Complete your annual Medicare Attestation today.

Through your Aetna and/or Coventry provider contract, you must annually meet Centers for Medicare & Medicare Services (CMS) compliance requirements for First Tier, Downstream and Related Entities (FDRs). These program compliance requirements include:

- General compliance and fraud, waste and abuse (FWA)* training
- Code of conduct/compliance policies dissemination
- Exclusion list screenings
- Reporting mechanisms for potential FWA and compliance issues
- Offshore protected health information operation reporting
- Downstream entity oversight

**Complete FDR attestation by December 31, 2015.**

To avoid changes in participation status, an authorized representative of your organization must complete and submit your 2015 Medicare Attestation. You can submit your attestation within the Aetna Provider Education Portal by following these steps:

1. Log In or register at [www.aetnaeducation.com](http://www.aetnaeducation.com).
2. Type “attestation” in the search field and click “go.”

Failure to meet the FDR Compliance requirements by December 31, 2015 may impact your participation status.

**FDR requirement changes coming January 1, 2016**

CMS recently issued a Final Rule that aims to reduce the training burden for FDRs. Medicare providers must use the CMS training to meet general compliance and FWA training requirements. For more information on the change, see the October 2015 [Aetna FDR Compliance Newsletter](http://www.aetnaeducation.com).

**Questions?**

For more details on the FDR program compliance requirements, visit [www.aetnaeducation.com](http://www.aetnaeducation.com). Then search “attestation.” Or, you can call our Provider Service Center at 1-800-624-0756.

*You only need to complete one attestation to meet both Aetna and Coventry compliance obligations.*
Take our Compassionate Care Program course

Patients with advanced illness face many medical and emotional issues.

We’ve developed a 15-minute training course so you can learn more about the Aetna Compassionate Care Program. Links to informational flyers for you and your patients are included.

The Aetna Compassionate Care Program is an enhanced care management program that can help your patients make choices that are best for them. It’s free to our Medicare Advantage members as part of their benefits.

You’ll find the course at [www.aetnaeducation.com](http://www.aetnaeducation.com). Enter “Advanced Illness” in the Search box and click “GO.”

Patient support and education

Our nurse case managers and social workers understand the physical, emotional, spiritual and cultural needs of patients dealing with advanced illness. They’re available by phone to support and educate your patients, their families, and their caregivers.
Medicare

Use our Aetna Medicare retail pharmacy network

Aetna’s retail Medicare pharmacy network includes over 60,000 pharmacies, including more than 30,000 preferred pharmacies. This network will be available to nearly all of your patients enrolled in Aetna’s Medicare Advantage (MAPD) and Prescription Drug Plans (PDP) in 2016.

You can help your Aetna Medicare patients save money by referring them to the preferred network, where copays are typically lower for drugs on generic tiers. They can go to 2016 Preferred Pharmacies for the list of preferred pharmacies in this network.

Our preferred pharmacies include:

• Walgreens
• Walmart
• Costco
• Kroger
• Safeway
• Many more national and regional chains
• Thousands of local independent pharmacies

For help finding a preferred pharmacy, members can call the Member Services number on the back of their ID card.

Where to find our Medicare and Commercial formularies

At least annually, and from time to time throughout the year, we update the Aetna Medicare and Commercial (non-Medicare) Preferred Drug Lists. These drug lists are also known as our formularies.

• Go to our Medicare Preferred Drug Lists
• Go to our Find A Medication page for the Commercial Preferred Drug Lists

For a paper copy of these lists, call the Aetna Pharmacy Management Provider Help Line at 1-800-AETNA RX (1-800-238-6279).
Southeastern PA

New Individual plans — details to help you

On January 1, 2016, we’re launching our new Individual plans in the Southeastern Pennsylvania market. We’re calling these Aetna Leap℠ plans. These plans will be available to members in Bucks, Chester, Delaware, Montgomery and Philadelphia counties.

Refer to this September newsletter article for more information.

What you need to know

• Members will show you their digital ID card (or a printed copy) at their visit. You can view the member ID card on our secure provider website. You can check eligibility there, too.
• Members have no out-of-network coverage, except for emergencies.
• The name of the network is Aetna Leap Savings Plus. Aetna Leap Savings Plus providers are considered Tier 1, and other Aetna Open Access HMO (non-Savings Plus) participating providers (in the five-county area) are considered Tier 2. The difference between Tier 1 and Tier 2 is the member’s cost share.
• Members enrolled in the Aetna Leap Diabetes plans are eligible for reduced cost-share for the following specialists: cardiologist, ophthalmologist, endocrinologist, podiatrist, dietician, psychologist, psychiatrist or vascular specialist.
• Check out our Provider Quick Reference Guide. Just search for “Leap.” It includes the path to the provider search tool and explains the tier structure.

Focused pharmacy network

• Not all pharmacies are included in the network; it’s a smaller network of pharmacies.
• There are national chain pharmacies included in the pharmacy network, including CVS, Walmart® and Target, as well as regional chains and independent local pharmacies.
• If members use specialty drugs, they must use a specialty pharmacy that is part of our specialty pharmacy network.
• There is no coverage for using an out-of-network pharmacy. For example, Walgreens® and Rite Aid® are out-of-network pharmacies.

No change to the processes you already know

• There’s no change in the precertification process (use NaviNet or another vendor), clinical/medical policies and National Precertification List.
• Use payer ID #60054.
• Use our national laboratory, Quest Diagnostics or other in-network labs.

We’re here to support you

• Call 1-888-MDAETNA (1-888-632-3862).

New Jersey

Where to find provider appeal process forms

Our website contains information about internal and external provider appeal processes. If you use the New Jersey Health Care Provider Application to Appeal a Claims Determination form when you submit certain claims appeals, you should make sure your claim is eligible. You can find this form and the correct procedures on our website.