## Vendors by Category

### Construction/Remodel/Signage
- Allen Industries, Inc.
- Design Team Sign Company, LLC
- JBI Interiors
- National Sign & Marketing Corporation
- Principle
- Seating Concepts
- Security Lighting
- SignResource
- Verdad Real Estate
- Western Mill Fabricators, Inc.

### Distribution
- MBM Corporation

### Equipment/Replacement Parts
- Automated Equipment
- BPS Products, Inc.
- DMI Manufacturing
- HED, Inc.
- S. Thomas & Associates
- Wasserstrom

### Financial/HR/Insurance
- BBVA Compass
- BMO Harris Bank, N.A.
- City National Bank
- GardaWorld Cash Services
- National Cost Segregation
- Pacific Premier Franchise
- Paychex, Inc.
- Signature Financial
- Snagajob
- United Capital Business Lending
- Wasserstrom

### Food/Product Vendors
- CF Sauer, Co.
- C.H. Guenther & Son, Inc.
- Coca-Cola Refreshments
- ConAgra Foods - Lamb Weston
- Dart Container
- Dr Pepper Snapple Group
- Freund Baking Co.
- Georgia-Pacific Professional
- Kraft-Heinz
- Mondelez (Kraft Foods)
- Ne-Mo’s Bakery, Inc.
- One Pactiv
- Pactiv
- Perdue Foods
- Royal Cup Coffee
- SSDC/Ecolab
- Sugar Foods Corporation
- Van Law Food Products, Inc.
- Veg Fresh Farms LLC

### Marketing & Advertising
- 72andSunny
- The CDM Company
- Global Media Group
- Initiative Media
- KDM POP Solutions
- Marsh Brand Partners

### Oil/Filtering/Natural Gas
- Dallas Group of America
- One More Time Inc.
- Tiger Natural Gas, Inc.

### Service Vendors
- Ecolab Pest Elimination

### Technology Vendors
- 3M
- Delphi Display Systems
- GNISEC
- HME
- Kidzpace Interactive
- Lucas Systems, Inc.
- NCR
- ParTech, Inc
- POS Technical Services, Inc
- R.F. Technologies, Inc.
- SalesForce
- SICOM
- Small Box Energy
- SSD Systems
- Theft Spot
- Voyant Solutions
- XPIENT Solutions

### Uniforms/Shoes
- Aramark/Crest Uniform
- TredSafe/Walmart
3M

225 15th St.
Seal Beach, CA 90740

Contact: Stacy Arthur
Phone: (562) 631-1221
E-Mail: smarthur@mmm.com
Website: www.3m.com/G5

3M has provided innovative drive thru solutions to the SFA community for many years. Introducing the NEW only MODULAR DT system on the market today - the G5. The new G5 offers a new level in drive thru sound, durability, reliability and comfort. The new G5 allows in store serviceability and thousands of dollars in maintenance cost savings over the life of your drive thru system.

Allen Industries

6434 Burnt Poplar Rd
Greensboro, NC 27409

Contact: Betsy Swan
Phone: (336) 615-8791
Fax: (336) 668-7875
E-Mail: betsy.swan@allenindustries.com

Allen Industries designs, engineers, manufactures and installs innovative, high-quality signage and building elements across the US and abroad. Our attentive and responsive project managers guide the process through every step from concept to permitting to installation. Allen Industries has four (4) strategically placed state-of-the-art manufacturing facilities to provide the national and international clients with unsurpassed product quality and staff proficiencies. We are proud to support the Star Franchise Association for Carl’s Jr, and look forward to working with each of you.

72andSunny

12101 Bluff Creek Drive
Playa Vista, CA 90094

Contact: Alexis Coller
Phone: (310) 215-9009
E-Mail: alexis.coller@72andsunny.com

With offices in Los Angeles, Amsterdam and New York, 72andSunny creates cultural impact on behalf of brands. The company is recognized as one of the Fast Company’s Most Innovative Companies in 2015 and is a two-time “Agency of the Year” winner for Advertising Age and Adweek.

Aramark/Crest Uniform

141 Longwater Drive
Norwell, MA 02061

Contact: Stephen Kennedy
Phone: (781) 763-4267
Fax: (781) 763-2267
Email:
stephen.kennedy@uniform.aramark.com

Aramark/Crest…On The Cutting Edge
We've received several awards from the NAUMD (National Association of Uniform Manufacturers and Distributors), considered the highest awards in the uniform industry. We were also recently recognized by Apparel Magazine as a “Top Innovator” for our Dirt Dog Jacket and System 365® outerwear. Contact us today for all your uniform and work apparel needs!
shoparamark.com  (800) 970-0006
Automated Equipment LLC

5140 Moundview Dr.
Redwing, MN 55066

Contact: Bob Norlander
Phone: (574) 360-3103
E-mail: robert.norlander@autoequipllc.com

Automated Equipment LLC is a global provider of dispensing equipment to the world’s largest food service companies. We design and manufacture innovative, state of the art restaurant equipment which improves food service operations.

Blodgett/Pitco/Middleby

6724 Rainwater Road
Raleigh, NC 27615

Contact: Adam Goldenberg
Phone: (919) 247-7504
Fax: (919) 954-0413
E-Mail: adam@griffinreps.com

Griffin Marketing Groups representatives of the highest quality commercial cooking equipment in the food service industry. Representing companies like Blodgett and Pitco.

BBVA Compass

2850 E. Camelback Road, Suite 325
Phoenix, AZ 85016

Contact: Jeffrey Piccinelli
Phone: (602) 778-0781
E-mail: jeffrey.piccinelli@bbva.com

BBVA Compass is a member of BBVA Group, a customer-centric global financial services group founded in 1857. The Group has over $724B in assets and operates in 31 countries. With BBVA Compass, you benefit from the best of both worlds: the strength of being part of a global bank and the highly-responsive service you associate with a financial institution close to home. BBVA Compass Food Franchise Finance provides nationwide financing to established franchisors, franchisees, and independent chains. We provide a full suite of banking products including loans, treasury management, and derivatives. Our experienced team provides capital for refinance, M&A, remodel, acquisition, and new store development.

BMO Harris Bank, N.A.

7700 Irvine Center Dr., Suite 510
Irvine, CA 92618

Contact: Tricia More
Phone: (720) 283-1694
E-mail: tricia.more@bmo.com

Whether you need financing for acquisitions, development, remodeling, or require services such as M&A advisory and interest-rate hedging, it’s crucial to partner with a financial institution that understands the needs of restaurant companies. Backed by the resources of BMO Financial Group,
our franchise finance specialists will partner with you to create a strategic plan for your business' needs—both now and as you grow. To learn more about how we can help, visit bmoharriskbank.com/franchisefinance. Banking products and services are provided by BMO Harris Bank and are subject to bank and credit approval. BMO Harris Bank is a trade name used by BMO Harris Bank N.A. Member FDIC.

---

**BPS Products**

750 Beta Drive, Unit G
Cleveland, OH 44143

**Contact:** James Paulin  
**Phone:** (440) 460-3991  
**E-mail:** jpaulin@bpsproductsinc.com

BPS manufactures CKE-Approved Charbroilers, Catalytic Converters, and Char replacement parts. Also safety and cleaning supplies.

---

**The CDM Company**

12 Corporate Plaza Drive, Suite 200  
Newport Beach, CA 92660

**Contact:** Mitch Junkins  
**Phone:** (949) 644-2820  
**Fax:** (918) 491-6659  
**E-mail:** mjunkins@thecdmco.com

CDM helps world-class brands forge deeper, more meaningful relationships with their consumers through inspired promotions, strategic partnerships and proprietary product based initiatives. For more than 20 years, our passion for creating innovative, sales building solutions have delivered tangible results for consumer brands worldwide. Fueled by insight-driven strategies, product development DNA, and unique access to top brand and entertainment partners, CDM brings thought leadership and creative inspiration to every assignment.

---

**C.H. Guenther & Son, Inc.**

2201 Broadway  
San Antonio, TX 78215

**Contact:** Katie O’Shea  
**Phone:** (630) 460-1651  
**Fax:** (210) 444-7049  
**E-mail:** koshea@chg.com

San Antonio, Texas headquartered C.H. Guenther & Son was founded in Texas in 1851 by German immigrant Carl Hilmar Guenther. The Company produces a variety of branded and customer food products for retail and foodservice customers and consumers. Products include dry mixes, frozen dough, and frozen fully baked items. Guenther has ten production facilities in the U.S., three in Canada, and three in Europe (U.K. and Belgium).

---

**CF Sauer Co**

8007 Kimbee Dr.  
Cincinnati, OH 45244

**Contact:** Jeff Riesenberg  
**Phone:** (804) 201-6851  
**E-mail:** jriesenberg@cfsauer.com

CF Sauer Co is a family owned company started in 1887 and is a leading food...
manufacturer specializing in sauces, condiments, dressings, seasonings and spices.

City National Bank

555 S. Flower St., 25th Floor
Los Angeles, CA 90071

Contact: Larissa Megerdichian
Phone: (213) 673-9047
E-mail: Larissa.megerdichian@cnb.com

Contact: Michelle Mason
Phone: (213) 673-8608
E-mail: michelle.mason@cnb.com

City National is currently the 6th largest lender in the Franchise Finance space. We have a national footprint, with our franchisee clients operating restaurants in 33 states. We offer a broad array of products, including loans for store acquisitions, store remodeling, store development, refinancing, shareholder buyouts, and equipment purchases.

Coca-Cola Foodservice

3 Park Plaza, Suite 600
Irvine, CA 92614

Contact: Meg O'Maley
Phone: (949) 250-7972
Fax: (949) 250-6169
E-mail: momaley@coca-cola.com
Website: www.cocacola.com

The Coca-Cola Company provides refreshment worldwide one serving at a time.

ConAgra Foods - Lamb Weston

101 Frenchman's Bluff Dr.
Cary, NC 27513

Contact: Jason Light
Phone: (460) 503-9590
Fax: (402) 517-9310
E-mail: jason.light@conagrafoods.com

ConAgra Foods Lamb Weston is North America’s premier supplier of frozen potato, appetizer and vegetable products, serving both the foodservice and retail industries. For over 50 years, we have been known for our strong customer focus, superior processing performance and innovative technical advancements. What our customers experience when working with Lamb Weston is that we share their passion for their business. So whether your operation is located around the corner or across the globe, you can be assured that every time you do business with us, you get a company dedicated to your growth and profitability. Visit us at www.lambweston.com.

Dart Container

436 N. Stanley Ave.
Los Angeles, CA 90036

Contact: Shannon Rick
Phone: (323) 424-7497
E-mail: shannon.rick@dart.biz

Dart sets the industry standard of excellence by efficiently providing high quality foodservice packaging solutions and exceptionally reliable service.
Dallas Group of America

374 Route 22
P.O. Box 489
Whitehouse, NJ 08888

Contact: Enrique Flores
Phone: (480) 205-2972
Fax: (908) 534-0084
E-Mail: eflores@dallasgrp.com

The Dallas Group was established in 1989 as a spin-off of Reagent Chemical, a specialty chemical company. We’re the world’s premier producer of adsorbent synthetic magnesium silicate, marketed under the name MAGNESOL®XL. Since 1973, we’ve been producing MAGNESOL®XL for the filtration of edible oils in the foodservice industry. MAGNESOL®XL is a safe, pure white, FDA & USDA-approved adsorbent filter powder that contains no crystalline silica. A food grade chemical, MAGNESOL®XL removes both solid and dissolved impurities from used edible oils, which extend the usable life of the oil and maintain a more consistent quality fried product.

Delphi Display Systems, Inc.

3160 Pullman St.
Costa Mesa, CA 92626

Contact: Co Tang
Phone: (714) 825-3478
Fax: (714) 825-3479
E-Mail: ctang@delphidisplay.com

Delphi Display Systems designs and manufactures the industry’s most reliable and rugged outdoor digital displays and is an approved CKE provider for drive-thru Order Confirmation Systems (OCS). Delphi OCSs are installed in approximately 2,500 Carl’s Jr. and Hardee’s locations. Delphi’s OCS is readable in direct sunlight. Our unique Thermal Management System allows the OCS to operate reliably in harsh environments, even extreme hot and cold temperatures. Our Order Confirmation Systems are energy efficient, green, and made in America. Delphi provides turnkey site preparation and installation services nationwide and 24/7 customer service.

Design Team Sign Company

350 Pinhook Drive
Savannah, TN 38372

Contact: Beth Edwards
Phone: (731) 926-7994
Fax: (731) 926-2022
E-Mail: bedwards@designteam.net

At Design Team, we are committed to our customers, our suppliers and our industry. We are an experienced NATIONAL TURNKEY provider of brand identification products, electric signs, awnings, canopies, wall towers and much more. Design Team project management teams provide from concept to completion services including local code verifications, site surveys and permit required color shop drawings.

DMI Manufacturing

7177 Industrial Park Blvd.
Mentor, OH 44060

Contact: Dennis Paulin
Phone: (800) 238-5384
Fax: (866) 302-9397
E-Mail: dennis@dmiparts.com

DMI manufactures DISPOSABLE BURNERS and other quality replacement parts for your Charbroilers. We also
stock a variety of other foodservice items including PHU pans, fryer accessories, safety apparel, light bulbs, thermometers, smallwares, and other maintenance items. Orders are shipped immediately so that you can keep your restaurants running smoothly. Please call us at 1-800-238-5384 for your free catalog which can also be viewed online at www.dmiparts.com

Our patented programs are designed to keep you pest free while protecting your brand, and our service is guaranteed! Fly problems are no problem with our Scientifically advanced Fly program and equipment. Remember, it's not pest control - it's guaranteed pest elimination!

Dr Pepper Snapple Group

26661 Strafford
Mission Viejo, CA 92692

Contact: Brian Trumbo
Phone: (949) 702-3494
Fax: (949) 348-2782
E-Mail: brian.trumbo@dpsg.com
Website: www.drpeppersnapplegroup.com

Dr Pepper, the oldest major soft drink in America, is proud of the long-term partnership with CKE restaurants and looks forward to complementing the innovative, great tasting products at Carl's Jr. Dr Pepper is the flagship brand of Plano, Texas based Dr Pepper Snapple Group, the leading non-cola soft drink enterprise in North America.

Ecolab Pest Elimination

1481 Stillwater Dr.
Heber, UT 84032

Contact: Philip Perry
Phone: (859) 312-4041
E-Mail: philip@ssdcsoap.com

Ecolab Inc - Pest Elimination Division services over 600 Carl's Jr. locations throughout the country and over 1400 CKE locations in the US! Our 1800 service associates nationally make the difference.

Freund Baking Co.

2050 Tubeway Street
Whittier, CA 90603

Contact: Javier Maciel
Phone: (562) 947-5690
Fax: (323) 724-8196
E-Mail: javier.m@freundbakery.com

We supply the fast food industry with high quality hamburger buns. Freund Baking Co. is a family owned bakery with three bakeries in California. We are proud and honored to be serving all Carl's Jr. in California, Nevada and Arizona.

GardaWorld Cash Services

700 S. Federal Hwy #300
Boca Raton, FL 33432

Contact: Jerry Benedetti
Phone: (510) 290-4226
E-mail: jerry.benedetti@garda.com

GardaWorld offers you peace of mind to focus on growing your business. Our end-to-end solutions, including secure transportation, change fund services and smart safes, allow you to focus on what you do best-building your business and creating great customer experiences-while we keep your currency supply chain flowing efficiently and securely. We offer the most expansive North American footprint, operating in all 48 continental states and
throughout Canada. So whether your franchise is in the Big Apple, Hollywood or any small town in between, we've got you covered. Learn more at www.garda.com/cashservices.

---

**Georgia-Pacific Professional**

10030 Vista La Cuesta Court
San Diego, CA 92131

Contact: Barbara Walsh
Phone: (619) 997-5500
Fax: (404) 749-2521
E-Mail: barbara.walsh@gapac.com

Georgia-Pacific Professional is a recognized leader in the manufacture and distribution of the widest assortment of napkins, towels, tissue and wipers. We also provide an extensive line of quality disposable foodservice products including hot and cold cups, cutlery, and portion cups. We offer innovative products and systems that help decrease costs, improve hygiene and image. Some of our brands include: enMotion® Automated Towel Dispenser System, Angel Soft® Bath Tissue, SmartStock™, EasyNap®, and PerfecTouch™ hot cup. We are a solution provider to the foodservice industry.

---

**Global Media Group**

30252 Tomas, #200
Rancho Santa Margarita, CA 92688

Contact: Diane Strapp
Phone: (714) 336-8914
Fax: (949) 635-1952
E-Mail: diane@globalmediagroup.com

Global Media Group is a full service Print Media Buying Service. We specialize in all forms of print, but have developed a strong niche in large volume national print inserts. These inserts are delivered throughout the country by regional newspapers and/or direct mail vehicles.

---

**GNISEC**

Gemco National Industrial Security

2613 Woodlawn Blvd.
Denison, TX 75020

Contact: Sonny Roberts
Phone: (903) 357-0062
E-Mail: sonny@gnisec.net

---

**HED**

321 Jeffreys Road
Rocky Mount, NC 27804

Contact: Phil Parks
Phone: (314) 259-6110
Fax: (714) 780-6148
E-Mail: pparks@ckr.com
Website: www.HEDstore.com

Biscuit Ovens * Microwave Ovens * Charbroilers * Refrigerators * Griddles * Freezers * Menuboards * Fryers * Walk-in Coolers and Freezers * Make Up Tables * Ice Machines * Shelving * Hoods * Lighting * Décor * Security Equipment * HVAC * Sales Counters * Beverage Bars * Smallwares * Parts * Much More! HED is a proud supporter of the SFA.
SFA’s preferred headset vendor HME is proud to introduce the QSR industry’s first drive-thru headset system with HD Audio. The groundbreaking HME EOS HD® delivers clearer, more true-to-life sound to help operators improve speed of service and order accuracy. Featuring new outbound noise cancellation, kitchen noise is removed so that customers hear crew members better. EOS | HD also features improved inbound noise cancellation to remove background noise from outside the drive-thru (i.e. from car engines). This innovation allows for improved customer service and increased speed, keeping the customers happy and the drive-thru running smoothly.

Initiative Media

Global advertising agency specializing in traditional media planning and buying as well as digital and promotions.

KDM POP Solutions

KDM P.O.P. Solutions Group was founded in 1970 and has grown to be one of the nation’s most prominent point-of-purchase (P.O.P.) printing and fulfillment companies. KDM P.O.P. Solutions Group is a turnkey operation offering a one-stop, custom shopping approach. We count some of this country’s largest retail chains and consumer brand companies among our loyal customers. KDM offers screen, offset and digital printing in a variety of substrate materials with an array of inks and specialty coatings. We have a fulfillment center of excellence that handles the most complex campaigns, like those for Carl’s Jr. KDM is a full service provider with technology, print production and fulfillment under one roof.
Kidzpace Interactive

55 Sandford Fleming Rd.
Collingwood ON L9Y 4B2

Contact: Tom Ralphs
Phone: (800) 668-0206
Fax: (705) 444-0007
E-Mail: tom@kidzpace.com

Touch2Play by Kidzpace is an interactive games and marketing kiosk for all ages. This unique system entertains customers and enables you to get your important messages to them.

The Kraft Heinz Company

7545 Irvine Center Drive Suite 150
Irvine, CA 92618

Contact: Howard Gasser
Phone: (949) 521-1804
E-Mail: howard.gasser1@kraftheinzcompany.com

Co-Headquartered in Pittsburgh and the Chicago area, The Kraft Heinz Company has an unparalleled portfolio of powerful and iconic brands. #3 Food and Beverage company in North America and #5 in the world. 45 + countries with dedicated Kraft Heinz employees. 200 Plus Beloved Brands sold in 200 countries, including 8 billion-dollar brands. Centuries long legacy of superior quality, safety and service. Focus on innovation and go to market efficiencies committed to reducing greenhouse gas emissions, energy and water usage and waste.

KZ Companies, LLC

18818 Teller Ave. Suite 100
Irvine, CA 92612

Contact: Mark E. Zimmerman
Phone: (949) 476-2700
Fax: (949) 476-2777
E-Mail: mz@kzcompanies.com

KZ Companies is a full service commercial real estate development and investment company. We specialize in integration with our tenant’s real estate department to lead in all aspects of new store development, and new store roll out programs. Our KZ Franchise Services Division has raised a $100MM fund focused on developing net leased properties for multi-unit franchisees of national branded quick-service restaurants. KZ’s fund is structured to provide the maximum flexibility in deploying the capital to franchisees. Through our multidisciplinary approach, we can provide a full service, turnkey development program while committing all the capital to build new stores.

Lucas Systems, Inc.

123 Grace Drive
Easley, SC 29640

Contact: Brad Lucas
Phone: (864) 288-9122
Fax: (864) 288-9097
E-Mail: brad@lucaspos.com

Lucas POS V4 can be supplied with CKE-approved hardware or as an economically-attractive “software only” upgrade utilizing your current hardware. The system is fully-integrated and includes POS, BOH and HQ solutions that are easy to understand and affordable to own and operate. System highlights include... no single point-of-failure, wireless order-taking tablet...
technology, comprehensive Alerts system, Food Prep Tag labeling software and easy-to-use Database Maintenance software. Since 1992, Lucas has been building on its proven success and loyal support by taking care of our Customers’ needs and best interests.

**Manitowoc Foodservice**

2227 Welbilt Blvd.
New Port Richey, FL 34655

Contact: Eric Gaylord  
Phone: (727) 375-7010  
Fax: (727) 372-5875  
E-Mail: eric.gaylord@manitowoc.com

Frymaster, a Manitowoc Foodservice company, is one of the world’s leading manufacturers of commercial fryers for the foodservice industry. www.frymaster.com. Manitowoc Foodservices remaining full portfolio of best-in-class brands (like Manitowoc Ice) can be viewed at www.mtwfsusa.com

---

**Marsh Brand Partners**

333 East 8th Street  
Cincinnati, OH 45202

Contact: Brenda Boyd  
Phone: (513) 703-3449  
E-Mail: bboyd@marshbrandpartners.com

Marsh Brand Partners is an idea company that is designed to strategically position and create customer connections for life. Our passion and strategically driven approach is infused into everything we create, which delivers measurable results for our clients and their brands for today and tomorrow. We create strategic marketing campaigns, brilliant packaging, promotion, merchandising, broadcast, digital and social media, and asset management systems, which are all built to outthink, not outspend your competition.

---

**MBM Corporation**

PO Box 800  
Rocky Mount, NC 27801

Contact: Kelcey Gazaway  
Phone: (252) 450-4104  
Fax: (252) 212-6990  
E-Mail: kgazaway@mbmfoodservice.com

MBM is a wholly owned subsidiary of McLane Company that was established in 1947 who still serves our very first, second, third, and fourth customers. We are proud to have earned that loyalty through consistent value added services at competitive prices. We are the nation’s largest systems distributor, offering over 17,000 quality food products to over 14,000 customers from 32 distribution centers nationwide. We are pleased to service the needs of Carl’s Jr. today and strive to continue setting the standards for excellence in the future.

---

**Mondelez International**

8770 W. Bryn Mawr Ave. Suite 1100  
Chicago, IL 60631

Contact: Marcus Brady  
Phone: (773) 632-1903  
E-Mail: marcus.brady@mdlz.com

Mondelez International, Inc. (NASDAQ: MDLZ) is a global snacking powerhouse, with 2014 revenue of $34 billion. Creating delicious moments of joy in 165 countries, Mondelez International is a world leader in biscuits, chocolate, gum, candy, coffee and powdered beverages, with billion-dollar brands such as Oreo, LU, Cadbury, Cadbury Dairy Milk and Milka chocolate; Trident gum; Jacobs coffee
and Tang powdered beverages. Mondelez International is a proud member of the Standard and Poor’s 500, NASDAQ 100 and Dow Jones Sustainability Index. Visit www.mondelezinternational.com or follow us on Twitter at www.twitter.com/mlz.

National Sign & Marketing Corporation

13580 Fifth Street
Chino, CA 91710

Contact: Steve Rosenbloom
Phone: (909) 322-5479
E-Mail: stever@nsmc.com

National Sign is an industry leading electrical signage manufacturer and installer. We offer complete signage services including service and maintenance contracts. We have been working within the Carl’s Jr. system for more than 20 years. In addition to installing product in California, Arizona, & Nevada - We fabricate and ship our corporate approved product to your preferred contractor anywhere in the country so you can enjoy the perfect image for your site at an aggressive price point. We look forward toward helping you with your next project.

Ne-Mo’s Bakery, Inc.

16875 West Bernardo Drive, Ste. 100
San Diego, CA 92127

Contact: Sam DeLucca
Phone: (760) 741-5725
Fax: (760) 741-0659
E-Mail: salesadmin@horizonfoodgroup.com

Ne-Mo’s Bakery takes great pride in our line of fine bakery products, made with premium ingredients. We are the proud manufacturer of the Chocolate Cake and Chocolate Chip Cookies sold in CKE Restaurants.

NCR

400 Technology Parkway
College Station, TX 77845

Contact: Tom Sanchez
Phone: (979) 329-6202
E-Mail: tom.sanchez@ncr.com

NCR is a leading provider in digital signage solutions for the quick-serve restaurant industry. NCR’s Accuview Order Confirmation Display displays the items ordered, prices and a running tax and total while simultaneously delivering merchandising messages. The NCR Drive-thru Timer gives you an instant window into the operational efficiency of your store’s drive-thru.

Next Wave Security Solutions

8638 Veterans Highway, Suite 203
Millersville, MD 21108

Contact: Ken Trovato
Phone: (877) 300-3423
Fax: (877) 698-3679
E-Mail: ben@nwss.co

Theft Spot, powered by the patent-pending Next Wave theft detection technology that has garnered national attention in other prominent quick serve concepts, is now serving Carl’s Jr. Our big data approach looks at every transaction—even those without receipts—to identify, review and verify suspicious events. Our easy-to-use reports arm you with evidence to counsel or terminate problem employees. You’re losing money through internal theft. We help you get it back.
One More Time, Inc.

4144 Bandini Blvd.
Vernon, CA 90058

Contact: Alex Alvarez
Phone: (323) 839-8541
Fax: (805) 239-3416
E-Mail: aalvarez@onemoretimeinc.com

One More Time Inc. has been in the grease collection business for over 50 years - servicing over 3300 restaurants and fast food chains throughout California and Yuma AZ. We have a positive 20 year service record with Carl’s Jr. and currently service over 250 franchisee restaurants, utilizing state of the art Interior tanks, as well as our traditional outside tank systems.

Pactiv

6040 Carrollton Ave.
Indianapolis, IN 46220

Contact: Al McKibben
Phone: (317) 920-9913
Fax: (847) 615-6415
E-Mail: amckibben@pactiv.com

As one of the world’s largest manufacturers and distributors of food packaging and foodservice products, we offer solutions for nearly every foodservice environment and application. Pactiv provides Carl’s Jr. with formed and folded cartons, double poly and clear cold cups, lids, and foam clamshells.

ParTech, Inc.

8383 Seneca Turnpike
New Hartford, NY 13413

Contact: Amy Spytko
Phone: 1 (800) 448-6505 x6345
Fax: (315) 266-1252
E-Mail: amy_spytko@partech.com

PAR has successfully delivered innovative technology solutions, such as point-of-sale software and hardware, food safety platforms, and mobile solutions to the full spectrum of restaurant operations for over 30 years. Our extensive offering is backed by PAR’s global service network and its vision for enhancing restaurant operations in a new era of dining out. PAR has more than 50,000 installations in 100 countries worldwide.
Truly human, human capital management! Paychex, Inc. is a leading provider of integrated human capital management solutions for payroll, HR, retirement, and insurance services. By combining its innovative software-as-a-service technology and mobility platform with dedicated, personal service, Paychex empowers small and medium-sized business owners to focus on the growth and management of their business. Backed by more than 40 years of industry expertise, Paychex serves approximately 590,000 payroll clients across 100 locations and pays one out of every 15 American private sector employees.

Perdue Foods

Perdue Farms is the parent company of Perdue Foods and Perdue AgriBusiness, and represents the Perdue family ownership. Since our beginning on Arthur Perdue’s farm in 1920, through expansion into agribusiness and the introduction of the Perdue brand of chicken and turkey under Frank Perdue, to our third-generation of family leadership with chairman Jim Perdue, we’ve remained a family-owned, family-operated business dedicated to making Perdue the most trusted name in food and agricultural products. To learn more about Perdue, visit www.perdue.com.

POS Technical Services

Our “Single Solution” philosophy is truly reflected in our comprehensive POS capabilities, allowing us to offer our clients a complete point-of-sale solution that meets and/or exceeds their requirements. Our extensive experience in both point-of-sale applications and hospitality management provides an inherent capability to evaluate systems for specific applications. Besides our 24/7 Support Desk we offer a variety of other services extending from above-store reporting, integration to various accounting packages, video surveillance and kiosks, as well as following strict PCI compliance to ensure your systems are safe. POS Technical Services has grown from a field service organization to a complete solution provider over the past 23 years and is a proud supporter of the SFA.

Principle

Principle works closely with the CKE management team, designing, prototyping, and producing the new Contemporary Exterior Program. Principle makes it easy,
and provides a cost-effective, turnkey solution, managing all aspects of the storefront and signage implementation. We have completed new curved towers and fascia for restaurants at a rate of 10 per month and currently have these products in mass-production, which allows us to deliver excellent quality at a low cost. Our solution transforms the overall exterior brand impression!

R.F. Technologies, Inc.

330 Lexington Drive
Buffalo Grove, IL 60089

Contact: Sergio Nava
Phone: (626) 688-1184
E-Mail: sergion@rftechno.com

R.F. Technologies, Inc. is your total solutions provider for sales, service and repair for every make and model of drive thru and surveillance equipment. Call us at 800-598-2370. Visit us online at rftechno.com.

Royal Cup Coffee

160 Cleage Drive
Birmingham, AL 35217

Contact: Greg Petro
Phone: (678) 521-7642
Fax: (770) 436-8731
E-Mail: gpetro@royalcupcoffee.com

Salesforce is the leader in enterprise cloud computing. We help companies connect to their customers in a whole new way with our sales, service, marketing, community, and analytics apps. All of these apps run on the Customer Success Platform, so you can manage all your information in one place. To learn more, please visit us at www.salesforce.com.

Seating Concepts

125 Connell Ave.
Rockdale, IL 60436

Contact: Taylor Tooley
Phone: (815) 730-7980
E-Mail: ttooley@seating-concepts.com

Seating Concepts is your furniture and decor supplier for Carl’s Jr. restaurants. With our more than 25 years of experience manufacturing foodservice seating and decor, we can give your store a fresh new look with high quality products. Our reputation is built on excellent craftsmanship, high quality products and superior customer satisfaction.
Security Lighting

1085 Johnson Drive
Buffalo Grove, IL 60089

Contact: Eric Hillesland
Phone: (630) 636-8493
E-mail: ehillesland@securitylighting.com

Security Lighting - a division of Hubbell Lighting has been illuminating the QSR market for over 35 years. We provide the entire lighting package to all Carl’s Jr. franchisees, including interior; exterior and site lighting (including the new contemporary remodel design). All of our LED product solutions are designed to reduce energy usage while dramatically improving the appearance and curb appeal of your restaurant.

SICOM

4434 Progress Meadow Dr.
Doylestown, PA 18902

Contact: Jon McCall
Phone: (800) 547-4266 Ext. 218
E-mail: jmccall@sicom.com

SICOM is a Digital Signage, Point of Sale, Enterprise Reporting and Business Intelligence, and Loyalty company headquartered in Doylestown, PA. SICOM is dedicated to the research, design, development, manufacturing, marketing and service of technology systems for the demanding restaurant industry. The largest approved POS and Digital Signage vendor for BURGER KING and Popeyes restaurants throughout North America, South and Central America, Caribbean and the EMEA region. SICOM currently offers solutions to some of the largest global brands such as Burger King, Popeyes Louisiana Kitchen, Carl’s Jr, Hardee’s, Arby’s, H-E-B Supermarkets, Toppers Pizza and many more. SICOM provides a complete turn-key solution with global infrastructure to support worldwide deployments.

SignResource

6135 District Blvd.
Maywood, CA 90270

Contact: Ramon Ortiz
Phone: (323) 771-2098
E-mail: rortiz@signresource.com

Founded in 1969, SignResource is one of the largest manufacturers of sign and identification products in the U.S and Canada. We have been producing signage and image programs for many of America’s leading corporations. We offer complete turnkey; design, engineering, permitting, installation and project management. Your image is truly your greatest opportunity to create a unique impression that is solely your own. There is no taking chances here. When it comes to your signs and identification products - image must be faithfully reproduced the way it was created. That’s why, we should be your SignResource.

Signature Financial

16700 N Thompson Peak Parkway
Suite 140
Scottsdale, AZ 85260

Contact: Dave Stansbery
Phone: (480) 319-3042
E-mail: dstansbery@signatureny.com

Signature Financial provides financing solutions to multi-unit franchisees for acquisitions, refi’s, and growth.
Small Box Energy

2165 W. Pecos Road, Ste 3
Chandler, AZ 85224

Contact: David Andow  
Phone: (480) 253-3999  
E-Mail: dandow@smallboxenergy.com

Small Box Energy provides an affordable energy management solution for quick service restaurants. The chameleon™ EMS includes refrigeration control, temperature/food safety monitoring, HVAC and lighting on a single, easy-to-use dashboard. chameleon™ has been fielded for over six years and has a proven track record in the largest QSRs in the world. 66% of electricity consumption comes from HVAC, LIGHTING and REFRIGERATION; things chameleon controls to reduce usage. Savings from 10 to 25%. Benefits include: 1) ROI in 24 months or less, 2) Ease-of-use, 3) Alerts when your equipment is not working properly. Save thousands, prevent repair bills and lost inventory!

SnagaJob

4851 Lake Brook Drive  
Glen Allen, VA 23060

Contact: Elizabeth Tarr  
Phone: (804) 588-5066  
E-Mail: elizabeth.tarr@snagajob.com

SnagaJob provides hiring software that allows you to create a consistent, paperless and compliant hiring process for one store or multiple locations. With over 60 million registered job seekers and counting, you’re sure to open the door to future employees that may not have known about your openings otherwise.

SSD Systems

1740 N Lemon St  
Anaheim, CA 92801

Contact: Betsy Keller  
Phone: (714) 308-7928  
E-Mail: bkeller@ssdsystems.com

SSD Systems is CKE’s preferred vendor for CCTV Video Services & Burglar/Fire Alarm Systems and Monitoring. Our CCTV services include cameras, recorders and software approved by CKE corporate. Software solutions include SaleGuard, a hosted service with 24/7 web-access that helps you identify operational problems and measure key performance indicators. In addition, Radius allows you to view and manage all of your recorders and cameras from a single location while ReportStar provides health check monitoring of your video recorders. We also provide Burglar and Fire alarm monitoring through our in-house UL listed central station along with code management and customized reports.

SSDC

4050 Corporate Drive #100  
Grapevine, TX 76051

Contact: Philip Perry  
Phone: (859) 312-4041  
E-Mail: philip@ssdcsoap.com

Ecolab/SSDC is the leader in packaged solutions for the QSR industry. Our Mission Star Bright Cleaning Program, that was instituted in 2004 for the Carl’s Jr. system, has been validated by the overwhelmingly positive response by store Managers and their crew. Along with EcoSure and Pest Elimination, these three Ecolab companies
pack a 1-2-3 punch and ensure each operator brand protection and superlative services. We appreciate our business and personal relationships at Carl’s Jr. and the Star Franchise Association. Please call Philip Perry (859-312-4041) or Charlie Daniels (913-220-7503) if we can help you in any manner.

S.Thomas & Associates

1216 Ford Street
Irving, TX 75061

Contact: Larry Stark
Phone: (972) 445-1358
E-mail: stavend@stavend.com

S.Thomas & Associates can repair the control boards for your fryers, warmers, and timers. Our prices are usually at least half off the cost of purchasing a new board. Your board will be completely refurbished and returned to you quickly and look and work like brand new.

Sugar Foods Corporation

32565 B Golden Lantern #471
Dana Point, CA 92629

Contact: Al Prospero
Phone: (949) 632-3245
Fax: (949) 248-1123
E-Mail: aprospero@sugarfoods.com

Sugar Foods is a multinational food products company servicing all segments of the marketplace - foodservice, cash & carry, retail, specialty and international markets. Our products cover a broad range of consumer known products, like sweeteners, crispy toppings, croutons, non-dairy creamers, tortilla chips and strips and many more.

We are proud of the fact that over 1000 times a second someone in the US consumes a product that we make.

Consumers know our products, and our customers know our award winning efforts at quality, service, and product innovation; tested and proven for over 60 years.

Tiger Natural Gas, Inc.

1422 E. 71st Street, Suite J
Tulsa, OK 74136

Contact: Jim Isenhour
Phone: (918) 551-1219
Fax: (918) 491-6659
E-Mail: jisenhour@tigernaturalgas.com

Tiger Natural Gas: Fierce competitors in a very competitive market. Tiger is in the business of providing unique cost-effective solutions in every area of natural gas supply. Our experienced professionals use today’s most sophisticated information-gathering tools to assess the market. This knowledge combined with a diversified supply base and strategically placed distribution points enables us to react quickly and adapt to changes in the marketplace. That in turn allows us to provide a truly cost-effective commodity to a vast array of clients in commercial, retail and industrial businesses like yours.
**TredSafe/Walmart**

440 Ninth Ave
New York, NY 10001

**Contact:** Ted Travis  
**Phone:** (909) 949-0495  
**E-Mail:** ttravis@esoriginals.com

TredSafe Slip Resistant shoes are sold exclusively in all Walmart stores and online at www.walmart.com. TredSafe shoes provide all day comfort, superior slip performance and offers the best value in the industry. Walmart makes TredSafe easy to purchase and affordable to wear.

---

**Van Law Food Products, Inc.**

2325 Moore Ave.  
Fullerton, CA 92833

**Contact:** John Gilbert  
**Phone:** (714) 745-4447  
**Fax:** (714) 870-5609  
**E-Mail:** gilbertj@vanlaw.com

A proud supplier of bulk sauces to CKE and its franchisees for 14 years. We thank you for your business, and salute you for your continued success!

---

**United Capital Business Lending**

101 W. Ohio Street, Suite 2000  
Indianapolis IN 46204

**Contact:** William Wildman  
**Phone:** (844) 848-4739  
**E-Mail:** WWildman@BankUnited.com

United Capital Business Lending (UCBL) provides a full suite of financial products and services to owners of franchise and branded retail businesses. Specializing in franchised restaurant financing, providing equipment and fixed asset financing for non-franchised general commercial businesses. A subsidiary of BankUnited, N.A., ranked 3rd on Forbes list of America’s Best Banks in America 2015.

---

**Veg-Fresh Farms**

1400 W. Rincon St.  
Corona, CA 92880

**Contact:** Mark Widder  
**Phone:** (714) 446-8800  
**Fax:** (714) 446-8700  
**E-Mail:** markw@vegfresh.com  
**Website:** www.vegfresh.com

Veg-Fresh Farms is a fresh produce supplier for most all the CKE network. We specialize in Tomatoes, Cherry Tomatoes, Grape Tomatoes, Red and Yellow Onions, Cucumbers, Cilantro, and Lemons. We also handle distribution for Salad Blend and Shredded Cabbage. We are privileged and pleased to have been a supplier for the CKE system for over 18 years.
Verdad Real Estate provides an all-inclusive, full-service, turnkey development and capital solution for fast-growing retail concepts throughout the United States. 100% financing provided for single tenant build-to-suits-100% financing provided for sale-leasebacks-100% financing provided for portfolio acquisitions-Immediate capital availability-100% open book program-Quick underwriting, no red tape-Full service development solution.

Voyant Solutions provides flexible, cost effective energy management services by applying computer technology and cloud services to achieve significant energy and operational savings. By leveraging these technologies, enhanced by system management services, operators can; cut energy costs by as much as 25%, reduce maintenance expenses, enhance customer comfort and cash flow it all from day one. Voyant is an approved supplier for CKE Restaurants and currently installing systems company wide.

Wasserstrom is committed to making your franchise successful. We have been providing custom equipment needs to CKE for over 50 years, and continue to successfully partner with your peers daily to provide solutions to your needs. We fabricate beverage bars, sales counters, breading stations, make up tables, fry dumps, meat freezers, sinks, tables and shelves daily for your restaurant needs. Please give us a call if we can help with your store’s needs.
Western Mill Fabricators

615 Fee Ana Street
Placentia, CA 92870

Contact: Kim Boyack or Brian Boyack
Phone: (714) 993-3667
Fax: (714) 993-3648
E-Mail: bboyack@wmfinc.com
Additional Contact: Donna Metzger
E-Mail: dmetzger@wmfinc.com

Since 1980, Western Mill Fabricators has been providing quality interior and exterior seating and decor for the Quick-Service Restaurant Industry. We are an all-inclusive firm that will design, manufacture and install your seating needs. Western Mill specializes in helping you create an atmosphere that will enhance your customers dining experience. We appreciate your business and value our mutually successful relationship. We look forward to continuing to provide Carl’s Jr. with quality seating and legendary service.

XPIENT Solutions

11525 Carmel Commons Blvd, Suite 100
Charlotte, NC 28226

Contact: Bob Thomas
Phone: (704) 295-7042
E-Mail: bob.thomas@xpient.com

XPIENT Solutions is an organization of highly qualified restaurant and software development specialists devoted to business process improvement and professional support services for the foodservice industry. XPIENT offers a full complement of integrated technologies including Point-of-Sale, Back Office and Enterprise Management. From applications that help you efficiently take orders and improve kitchen throughput to labor management, production prep, inventory control, customer loyalty, speed of service, surveillance enhancement and data management tools, XPIENT’s solution suite allows the restaurant operator to better and more easily manage every aspect of their restaurant operations. With more than 30,000 installed restaurants representing over 93,000 terminals, XPIENT Solutions works with some of the largest brands in the foodservice industry.

York Alternative Risk Solutions

333 City Blvd Drive Suite 1500
Orange, CA 92868

Contact: Everett Newman, Jr. CIC
Phone: (714) 620-1378
E-Mail: everett.newman@yorkrsg.com

The Restaurant Franchise Captive Program provides selected owners of quality restaurants and restaurant franchisees the opportunity for ownership participation in their own comprehensive insurance program. Unlike traditional business insurance, the restaurant Franchise Captive Program (RFCP) is insurance you own, not rent. The difference can mean increased profitability and significant benefits for your business.