Nippon Steel & Sumitomo Metal Corporation was established in 2012 by merger of Nippon Steel and Sumitomo Metal. With the aim of realizing the world top-class competitiveness, we have made steady progress in integrating technologies of the two former companies, reducing costs by raising efficiency, consolidating facilities and organizations, developing overseas businesses, and reorganizing Group companies. I am pleased to say that we have made solid achievements in the first stage of business integration, by reaching or even exceeding our numerical financial targets in the first Mid-Term Management Plan.

Recently we announced our new Mid-Term Management Plan, for fiscal 2015–2017. The new plan has two key imperatives: (1) Enhance manufacturing capabilities at our “mother mills” in Japan (2) Strengthen and expand overseas businesses, based on our strength in Japan. We intend to advance our technology, cost competitiveness, and global reach to firmly establish our position as the best steelmaker with world-leading capabilities.

I believe that a truly global company should strive for the development of countries where it has a presence, and be trusted and respected in the world. “NSSMC will pursue world-leading technologies and manufacturing capabilities, and contribute to society by providing excellent products and services.” This corporate philosophy is what everyone at NSSMC has in mind and puts into practice every day. By doing so, we aim to always be useful to and needed in society.

We would like to ask for your continued support and understanding.

Kosei Shindo
Representative Director and President
Accelerating towards Becoming the “Best Steelmaker with World-Leading Capabilities” by 2017

Targeting ROS (Return on Sales) of 10% or more and ROE (Return on Equity) of 10% or more

Five Key Initiatives

01 Enhancing mother mills’ competitiveness
   1 Improvement of domestic steelworks
   2 Optimizing the iron-making production framework

02 Promoting global strategy

03 Enhancing technological superiority

04 Establishing world-leading cost competitiveness

05 Strengthening group companies of the Steel business
Business Outlines

NSSMC’s steelpmaking business has product-based units. It will strengthen the operation through these units, including its group companies, to swiftly formulate and implement strategies for each product unit, where cooperation among manufacturing, sales, and technology forces is essential.

NSSMC is the only manufacturer of railway steel wheels and axles in Japan. Our major products in this unit are railway rolling stock components and forged crankshafts for automobiles. The unit has two manufacturing bases for railway wheels and axles, and four bases for crankshafts in the world.

NSSMC is a world-leader in high-end seamless pipes used in oil and gas development and other energy areas. Large-diameter tubes for pipelines and steel tubes for automobiles and construction / industrial machinery are also areas of strength.

NSSMC delivers H-beams, steel sheet piles, steel pipe piles, rails, and other steel materials used in the civil engineering and construction sectors in Japan and overseas. By responding to diverse needs, this unit contributes to the development of infrastructure that supports people’s lives.

NSSMC delivers high-quality high-performance bars and wire rods to a wide range of industries including the automotive, construction, and industrial machinery industries. In the automotive business, this unit focuses on high end products used in important automotive components such as engines, drive trains, and suspensions.

NSSMC supports various industries and people’s lives by delivering sheet steel used to make automobiles, electrical appliances, housing, beverage cans, transformers, and other goods. Having production and processing bases worldwide, this unit provides high quality, high-performance products and services in Japan and overseas.

NSSMC contributes to enhancing the safety of structures and the development of society by delivering high-performance steel plates for large industrial / social structures such as ships, bridges, and high-rise buildings; marine structures for oil and gas extraction; and high performance steel plates used for tanks and other energy-related products.

NSSMC delivers various types of flat steel products used in manufacturing, such as plate, sheet, strip, bar, wire, and pipe products. These products are used in a wide range of industries, including automotive, construction, machinery, and chemical industries.

NSSMC delivers various types of steel pipes used in oil and gas, petrochemical, and other energy industries. The company also offers specialty steel products such as stainless steel, titanium, and high-performance steels.

The NSSMC Group has research laboratories in Futtsu, Amagasaki and Hasaki. These laboratories lead the world in manufacturing technology development that includes new product development and process improvement, chiefly in high-growth sectors, as well as basic research to support these sectors.

NSSMC’s Steelmaking Business has product-based units. It will strengthen the operation through these units, including its group companies, to swiftly formulate and implement strategies for each product unit, where cooperation among manufacturing, sales, and technology forces is essential.

NSSMC delivers various types of structural steel products used in manufacturing, such as plate, sheet, strip, bar, wire, and pipe products. These products are used in a wide range of industries, including automotive, construction, machinery, and chemical industries.

NSSMC delivers various types of special steel products used in various industries. These include stainless steel, high-performance steels, and specialty steels.

The NSSMC Group has research laboratories in Futtsu, Amagasaki and Hasaki. These laboratories lead the world in manufacturing technology development that includes new product development and process improvement, chiefly in high-growth sectors, as well as basic research to support these sectors.
Steelmaking and Steel Fabrication

Steelmaking

1. **PLATE UNIT**
   - Steel plate rolling
   - Steel plate
   - UO pipe

2. **FLAT PRODUCTS UNIT**
   - Hot rolling
   - Cold rolling & Galvanizing
   - Steel sheet
   - Welded pipe and tube
   - Lightweight welded H-shape beam

3. **BAR & WIRE ROD UNIT**
   - Bar mill
   - Bar

4. **CONSTRUCTION PRODUCTS UNIT**
   - Wire rod mill
   - Wire rod
   - H-shape / Sheet pile / Rail

5. **PIPE & TUBE UNIT**
   - Large shape mill
   - Seamless pipe mill
   - Seamless pipe

6. **RAILWAY, AUTOMOTIVE & MACHINERY PARTS UNIT**
   - Wheel rolling
   - Wheel / Axle
   - Bogie truck
   - Die forged crankshaft

7. **TITANIUM & SPECIALTY STAINLESS STEEL UNIT**
   - Hot strip mill
   - 20-high sendzimir cold rolling mill
   - Stainless steel sheet

8. **STAINLESS STEEL UNIT**
   - Bar
   - Wire rod
   - Seamless pipe
### Global Network

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**ASEAN, USA**
- **NS BlueScope Coated Products (NSBS)**
- **UNIGAL Ltda.**
- **Vallourec & Sumitomo Tubos do Brasil Ltda. (VSB)**

**Brazil**
- **Usinas Siderurgicas de Minas Gerais S.A. (USIMINAS)**
- **Janshepur Continuous Annealing & Processing Company Private Limited (JCAPCPL)**
- **Nippon Steel & Sumikin Pipe India Private Limited (NPI)**

**India**
- **Jamshepur Continuous Annealing & Processing Company Private Limited (JCAPCPL)**
- **Nippon Steel & Sumikin Pipe India Private Limited (NPI)**
- **SMI Amtek Crankshaft Private Limited**

**Indonesia**
- **PT.Krakatau Nippon Steel Sumikin (KNSS)**
- **PT. Pelat Timah Nusantara Tbk (LATINUSA)**
- **PT. Indonesia Nippon Steel Pipe (INP)**

**Malaysia**
- **Nippon EGalv Steel Sdn. Bhd. (N-EGALV)**

**Mexico**
- **TENIGAL, S. de R.L. de C.V.**
- **Nippon Steel & Sumikin Pipe Mexico, S.A.DE C.V. (NPM)**

**Nigeria**
- **Midland Rolling Mills Limited (MRM)**

**P.R. China**
- **Baosteel-NSC Automotive Steel Sheets Co., Ltd. (BNA)**
- **Guangzhou Pacific Tinplate Co., Ltd. (PATIN)**
- **WISCO-NIPPON STEEL Tinplate Co., Ltd. (WIN Steel)**
- **Ring-Techs Guangzhou Co., Ltd.**
- **Nippon Steel & Sumikin Cold Heading Wire (Suzhou) Co., Ltd. (NSCh(Suzhou))**
- **Guangzhou Nippon Steel & Sumikin Pipe Co., Ltd. (GYA)**
- **WUXI NIPPON STEEL & SUMIKIN PIPE Co., Ltd. (WNSP)**
- **Baoji-SMI Petroleum Steel Pipe Corporation**
- **Huizhou Sumikin Forging Co., Ltd.**

**Saudi Arabia**
- **National Pipe Company Limited (NPC)**

**South Africa**
- **Safal Steel (Proprietary) Limited**

**Sweden**
- **Suzuki Garphyttan AB**

**Thailand**
- **Nippon Steel & Sumikin Galvanizing (Thailand) Co., Ltd. (NSGT)**
- **Siam Tinplate Co., Ltd. (STP)**
- **Nippon Steel & Sumikin Steel Processing (Thailand) Co., Ltd. (NSSPT)**
- **Thai Steel Pipe Industry Co., Ltd. (TSP)**
- **Siam Nippon Steel Pipe Co., Ltd. (SNP)**

**UAE**
- **Al Ghurair Iron & Steel L.L.C. (AGIS)**

**USA**
- **I/N Tek L.P.**
- **I/N Kote L.P.**
- **AM/NS Calvert LLC**
- **Pennsylvania Extruded Tube Company (PEXCO)**
- **Western Tube & Conduit Corporation (WTC)**
- **Seymour Tubing, Inc. (STI)**
- **Standard Steel, LLC**
- **Nippon Steel & Sumikin Crankshaft LLC**
- **International Crankshaft Inc. (ICI)**

**Vietnam**
- **China Steel Sumikin Vietnam Joint Stock Company (CSVC)**
- **Nippon Steel & Sumikin Pipe Vietnam Co., Ltd (NPV)**
- **Vietnam Steel Products, Ltd. (VSP)**
Company Profile

Established in October 2012 by the merger of Nippon Steel Corporation and Sumitomo Metal Industries, Ltd., Nippon Steel & Sumitomo Metal Corporation (NSSMC) is the world-leading integrated steel producer. NSSMC's management team is led by Shoji Muneoka, Representative Director and Chairman, and Kosei Shindo, Representative Director and President.

NSSMC makes a wide range of value-added steel products, in more than 15 countries as well as at 16 steelworks in Japan. It emphasizes three business fields as key strategic areas: i) high-grade steel products for automobiles, ii) resources and energy, and iii) civil engineering, construction, and railways. It conducts research and development at three major research centers, and six laboratories at steelworks, all in Japan.

NSSMC is a holding company for five businesses: steelmaking, engineering, chemicals, new materials, and system solutions. The NSSMC group employs approximately 84,000 persons. NSSMC posted ¥5,610,030 million in net sales and ¥451,747 million in ordinary profit with its crude steel production of 47.32 million tons on a consolidated basis for the fiscal year ended March 31, 2015.

In line with its corporate philosophy, NSSMC is working at building up a dynamic NSSMC Group. We seek to ensure management efficiency, soundness, and transparency, and enhance our corporate governance with the ultimate aim of achieving sustainable improvement in corporate value and being trusted by society.

NSSMC Group's Corporate Philosophy

Our Values

Nippon Steel & Sumitomo Metal Corporation Group will pursue world-leading technologies and manufacturing capabilities, and contribute to society by providing excellent products and services.

Management Principles

1. We continue to emphasize the importance of integrity and reliability in our actions.
2. We provide products and services that benefit society, and grow in partnership with our customers.
3. We pursue world-leading technologies and manufacturing capabilities.
4. We continually anticipate and address future changes, innovate from within, and pursue unending progress.
5. We develop and bring out the best in our people to make our Group rich with energy and enthusiasm.