The South African Maritime Safety Authority (SAMSA) is committed to a united, progressive and safe boating industry.

The “Centre for Boating” is the entity within SAMSA responsible for carrying out the mandate delegated to SAMSA by the Merchant Shipping Act in as far as it applies to ‘small’ vessels in South Africa (including inland waters) and more specifically the implementation of the Merchant Shipping (National Small Vessel Safety) Regulations 2007. For more information please visit [www.samsa.org.za](http://www.samsa.org.za)
SOUTH AFRICA HAS THE MOST DEVELOPED ECONOMY IN THE SOUTHERN AFRICAN REGION.
### 2012 INDUSTRY HIGHLIGHTS

- Boat building a priority sector in the dti Industrial Policy Action Plan for 2012/13, with key focus programmes on import duties, industrial financing and infrastructure requirements
- Membership of the International Council of Marine Industry Association (ICOMIA) and the American Boating and Yachting Council (ABYC)
- ICOMIA Annual Congress hosted by MIASA in South Africa - 17 countries represented and 92 delegates
- MIASA chairs the South African Bureau of Standards Technical Committee 188
- MIASA board membership of the International Marine Certification Institute (IMCI) in Brussels
- Inbound Trade Mission from Angola, South Korea and Brazil with 29 local companies participating and 96 business to business meetings conducted
- MIASA featured in 22 international magazines via ICOMIA
- ZAR 597,000 leveraged in media exposure for MIASA
- ZAR 3.4M leveraged for Skills Development
- Boat Building registered as a trade with Department of Higher Education and Training
- 75% permanent employment rate for Boat Building Academy graduates
- 6 graduates enrolled for Westlawn International Yacht Design correspondence course
- MIASA jury member of the Blue Flag Beaches & Marinas committee in South Africa
- MIASA a member of the Plastics Chamber of the Manufacturing and Engineering Services Sector Education Training Authority (MerSeta) and a Regional Committee representative for the Western Cape
- MIASA a member of the Department of Transport Small Craft Advisory Committee
- MIASA proxy board representation in the Transport Education and Training Authority (TETA)
- International visitors and principals hosted from eight countries
- Participated in research into the economic potential of fishing harbours and harbour spatial frameworks, Standard Industrial Classification (SIC) codes, global competitiveness of the South African boat building industry and the potential designation of Boat Building for South African Public Procurement.
- Objection lodged with the South African Revenue Service (SARS), to the Ad Valorem tax on vessels over 10 metres and implementation date of 1 October 2012 was delayed.
The South African Boatbuilders Export Council (SABBEX), is a major contributor to establishing South Africa as a **globally competitive boatbuilding export country**, with sustainable export growth. South Africa is globally renowned for its award-winning **multihulls**, with the second largest manufacturer, and producing nearly 30% of the world’s multihulls. South Africa is also renowned for its custom and semi-custom built monohulls, power boats, commercial craft and award-winning inflatables. SABBEX promotes our locally manufactured craft abroad and assists companies to gain access to international markets. SABBEX exhibits along with its members at selected boat shows and trade expos, targeting specific markets around the world.

**SABBEX MEMBERSHIP IS DIVIDED INTO THREE CATEGORIES:**

- **FULL MEMBERSHIP** for companies directly involved in the manufacture and export of watercrafts
- **AFFILIATED MEMBERSHIP** for companies not directly involved in the manufacture of watercrafts for export
- **EMERGING EXPORTER MEMBERSHIP** for newly established companies (less than 2 years) or companies new to exporting (less than 2 years)

**ACCREDITATION**

SABBEX has an industry Code of Conduct, which encourages that minimum standards are adhered to in eleven business aspects, and also has a developmental focus to encourage companies to achieve international best practice. Companies are audited in matters including warranty procedure, owners’ manuals, customer service and international specifications. It should be noted that the term “accredited” does not imply any guarantee of performance on the part of SABBEX. If a member fails to comply with the minimum standards, the council can suspend or terminate membership, but recourse will be in terms of the contract between client and builder.

SABBEX Chairman: Tim van der Steene (Tag Yachts)

www.sabbex.co.za
The Marine Industry Association of South Africa (MIA SA) was established at the beginning of 2012 as a nationally inclusive, representative association to unite the entire boating industry. As a member of the International Council of Marine Industry Associations (ICOMIA), MIA SA is part of a global organisation representing the marine industry since 1967.

MIA SA serves as an integral facilitator between the various spheres of the boatbuilding industry. It is a pivotal link, serving as the first point of contact for both industry and the general public. In addition to functioning as a communications hub for the industry, MIA SA is a conduit between the industry, public sector and government. Having tackled numerous issues with local and provincial government departments, MIA SA constantly strives to identify and address key challenges that potentially restrict growth and development of the industry. The initiative works closely with the Department of Trade and Industry to support the boatbuilding industry and assists in developing a proper regulatory and legislative environment.

Other key partners include SAMSA, Department of Transport, Ethekwini Maritime Cluster, Nelson Mandela Bay Maritime Cluster, City of Cape Town, Ekurhuleni Municipality, Industrial Development Corporation, TIA, ECIC and Wesgro.

FOCUS AREAS:
- Boating regulations
- Standards and certification
- Trade Policy
- Skills Development
- Cost-cutting strategies
- Industry statistics
- Industry leadership and development

MAIN BENEFACTORS:
- Designers
- Builders
- Manufacturers
- Retailers & Service Providers
- Repairs & Maintenance
- Hardware & Accessories

MIA SA Chairman: Kevin Fouché (Knysna Yacht Co)
MIA SA Vice Chairman: Mark Delany (Two Oceans Marine Manufacturing)
MIA SA CEO: Vanessa Davidson

www.miasa.co.za
INTRODUCTION

South Africa has the most developed economy in the southern African region. The major strengths of the South African economy are its abundant natural resources, its growing manufacturing sector and considerable tourism potential. South Africa boasts an advanced and well regulated banking sector which aims generally to promote credibility, stability and economic growth. The principal legal instrument which seeks to achieve these aims is the Banks Act, 1990 and the regulations promulgated thereunder. The South African Reserve Bank, the central bank of the country, plays an important role in banking regulation and supervision.

SOUTH AFRICAN BOATBUILDERS EXPORT COUNCIL

SABBEX is a National Export Council tasked with building South Africa as a globally competitive boatbuilding export country. SABBEX has a Code of Conduct for members and prospective buyers may enquire as to the level of accreditation for a company (Full, Emerging and Affiliated). Not being accredited by SABBEX is a neutral position for potential customers who would then make decisions based on their own information and research of a boat builder.

RESEARCH

Ensure that you have conducted appropriate and extensive research into both the vessel and the company. Contact SABBEX for information on member accreditation status.

WHAT EXACTLY ARE YOU BUYING?

Confirm exactly what is included in the purchase price. What taxes/import duties will be applied to the purchase? Does the boat need to be built to international standards? CE, NMMA, BV etc. Is the deposit refundable as the majority of them are not?

PURCHASE AGREEMENTS/CONTRACTS

Seek legal advice and counsel and have the contract checked by an attorney. Ensure that you receive your own copy of the contract and sign it before witnesses. Warranty procedures should be clearly written and understood by all parties concerned. Address all issues PRIOR to the signing of the contract. Most South African manufacturers have clear procedures and well written contracts, and these are there to protect both the seller and the buyer.
WARRANTY ADVICE
Warranties can present a problem for purchasers, builders and sellers. Traditionally maritime warranties are rectified at port of launch. Since, in most cases a yacht will have sailed away, the question of how to handle a warranty claim at distance arises. There are also issues around equipment warranties and equipment manufacturers may also claim that builders have not installed their equipment correctly. Therefore procedures for handling warranties must be written into the contract. It is normal to state that the builder has the opportunity to rectify any defect at their cost, or by their nomination of a subcontractor. If an owner wishes to nominate their own contractor, it would be normal for the owner to be paid the price it would have cost the builder. All this obviously can lead to problems and in such cases the services of an Arbitrator can be most useful.

LEGAL/ARBITRATION
Resolving problems between builders and owners through the courts becomes time consuming and expensive. Unless issues are very serious, arbitration can be the most effective method of solving disputes. Arbitrators may be Maritime Lawyers or Surveyors depending on whether it is a legal problem or a technical one. Arbitrators are trained in the dispassionate resolution of problems based on documentation and verbal evidence. Experience has shown that the use of arbitration is frequently the most satisfactory way of solving owner and builder disputes.

HIRING A SURVEYOR
Contact a surveyor and ask him to conduct a survey and specify exactly what you want. Ensure that you understand what the surveyor’s report will contain and obtain a quotation from the surveyor in writing – including all other expenses relating to travel etc. Stage payments on the vessel should be made upon recommendation by the surveyor.

SURVEYS
For any purchaser, a survey by a professional Surveyor is a worthwhile investment. For a boat under construction the Surveyor will audit the boatyard’s progress
through the moulding, fitting of modules, electrical system, fitting of engines, mast, launch and trials. This will result in a report of the build and a certificate. The survey documents are valuable records and will be important for resale of the boat. They will also be baseline documents for any warranty claims. It is important to use professionally qualified Surveyors with years of experience of surveying a variety of boat types.

**COMPLETION OF BUILD**

With the builder, establish an appropriate facility at which to launch the vessel and ensure you are aware of all associated costs. Ensure that the vessel undergoes a commissioning process which entails the testing of all systems and equipment based on criteria outlined by the surveyor. Make arrangements with the builder to conduct sea trials of the vessel, ensuring that you are aware of what is being tested. Ensure that the appointed surveyor is involved in this process.

**SAMSA REGULATIONS**

The South African Maritime Safety Authority (SAMSA) has regulations which apply to South African registered vessels. SAMSA must be informed of the commencement of building any yacht or small craft intended for commercial purposes. Boat builders in South Africa are conversant with the rules which are applied to the craft they are constructing. Additional information can be obtained from specialist consultants and Surveyors or directly from SAMSA.

**COMPLETION OF SALE**

Once all of the above are completed to the satisfaction of both parties, a bill of sale is made by the boat builder for the buyer (Your surveyor should advise what this should contain).

**HANDOVER TO OWNER**

There are a number of handover options available. The owner travels to South Africa to collect the boat and either sails the boat to its destination or hires a skipper to do so OR the boat builder sends a skipper to deliver the boat to the owner.
CLEARING YOUR OWN BOAT OUT OF SOUTH AFRICA

*Please note, these procedures can change and this is a guideline

1. Obtain a letter from the Yacht Club or Marina where you are moored confirming you don’t owe them any money. It’s a standard letter.

2. Go to the nearest Port Control Building (In Cape Town this is located at South Arm Rd, Table Bay Harbour) with your boat papers and the letter from the Yacht Club/Marina to get a clearance certificate (In Cape Town the Customer Service Centre telephone number is 021 449 3111). There is no cost attached. (Customs are allowing you to clear out without the Port Clearance Certificate as long as you have the Yacht Club/Marina letter)

3. Go to Immigration (In Cape Town, Immigration House, Foreshore, 5th Floor, Telephone 021 421 1007) with the crew and passports (all crew must be present).

4. Go to Customs (In Cape Town, 22 Hans Strijdom Ave, Ground floor, Telephone 021 413 6759 or 021 413 6344) to do the following:
   - Complete clearing out form DA 1 as well as clearing for foreign destination form DA 3
   - Show proof of immigration clearance
   - Produce Customs export clearance for the yacht (SAD 500 for export yachts; NEP for local yachts)
   - Produce the letter from the yacht club etc.
   - Produce temporary pass from SAMSA (for locally manufactured but as yet unregistered export boats). If boat is already foreign registered it will have its necessary papers but Customs will still request that SAMSA confirm in some way that these are okay (In Cape Town, SAMSA, 2 Long Street, 19th floor, Telephone 021 421 6162). Customs will also ask for a SAMSA competency certificate for each skipper.

ENSURE THAT YOU HAVE CONDUCTED EXTENSIVE RESEARCH INTO THE VESSEL AND THE COMPANY BEFORE PURCHASING.
### SA FOREIGN ECONOMIC OFFICES

#### EUROPE 1 REGION

**BRUSSELS (also Luxembourg)**
- SA Embassy and SA Mission to EU
- Rue Montoyer 17-19 (B-1000), 1040 Brussels, BELGIUM
- T 0032 2 285 4439
- T 0032 2 285 4442
- E nmassart@thedti.be
- E wsmalberger@thedti.be

**LONDON**
- SA High Commission, South Africa House, Trafalgar Square, London WC2N 5DP, UNITED KINGDOM
- T 0044 20 7451 7236
- E ytimol@sadti.co.uk
- E jacob@sadti.co.uk
- W www.southafricahouse.com

**MILAN**
- SA Consulate-General, Vicolo San Giovanni, Sul Muro 4, 20121, Milano, ITALY
- T 0039 02 885 8581
- E muttaro@thedti.gov.za
- E fcollins@thedti.gov.za
- E dtimilan@thedti.gov.za

**MOSCOW (also Belarus, Ukraine, Georgia, Armenia, Kazakhstan)**
- SA Embassy, Granatny Per1, Building 9, Moscow 123001, RUSSIA
- T 007 495 789 9960
- E vmweli@econsa.ru
- E tradesa@econsa.ru
- W www.econsa.ru

**STOCKHOLM (also Denmark, Norway, Finland, Iceland, Baltic States)**
- SA Embassy, Flemmeggatan 20, 11226 Stockholm, SWEDEN
- T 0046 8 243 950
- E satrade@telia.com

**THE HAGUE**
- SA Embassy, Wassenaarweg 40, 2596 CJ The Hague, THE NETHERLANDS
- T 0031 70 750 7643
- E hvdkroef@thedti.nl

#### EUROPE 2 REGION

**BERLIN**
- SA Embassy, Economic Section, Tiergartenstrasse 18, 10785 Berlin, GERMANY
- T 0049 30 2207 3152
- E hfschmeding@suedafrika.org
- E schmedingf@dirco.gov.za
<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>T</th>
<th>E</th>
</tr>
</thead>
<tbody>
<tr>
<td>BERNE</td>
<td>SA Embassy, Alpenstrasse 29, 3006 Berne, SWITZERLAND</td>
<td>0041 31 350 1313</td>
<td><a href="mailto:peter.kistler@southafrica.ch">peter.kistler@southafrica.ch</a></td>
</tr>
<tr>
<td>MADRID (also Portugal)</td>
<td>SA Embassy, Calle Claudio Coello 91, 6th Floor, Madrid, 28006, SPAIN</td>
<td>0034 91 436 3780 / 3783</td>
<td><a href="mailto:alicia_segura@sudafrica.com">alicia_segura@sudafrica.com</a> <a href="mailto:econ@sudafrica.com">econ@sudafrica.com</a></td>
</tr>
<tr>
<td>MUNICH</td>
<td>SA Consulate-General, Sendlinger-Tor-Platz 5, 80336 Munich, GERMANY</td>
<td>0049 89 2311 6351</td>
<td><a href="mailto:kliebenberg@thedti.gov.za">kliebenberg@thedti.gov.za</a> <a href="mailto:mueller@suedafrika.org">mueller@suedafrika.org</a></td>
</tr>
<tr>
<td>PARIS</td>
<td>SA Embassy, 59 Quai d’Orsay, 75343 Paris, FRANCE</td>
<td>0033 1 5359 2323</td>
<td><a href="mailto:satrade@wanadoo.fr">satrade@wanadoo.fr</a> <a href="mailto:mustapha.adams@orange.fr">mustapha.adams@orange.fr</a></td>
</tr>
<tr>
<td>VIENNA</td>
<td>SA Embassy, Sandgasse 33, A-1190 Vienna, AUSTRIA</td>
<td>0043 1 320 649333</td>
<td><a href="mailto:vienna.trade@dirco.gov.za">vienna.trade@dirco.gov.za</a> <a href="mailto:ruzic-terglava@dirco.gov.za">ruzic-terglava@dirco.gov.za</a></td>
</tr>
<tr>
<td>AMERICAS REGION</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUENOS AIRES (also Latin American Countries except Brazil)</td>
<td>SA Embassy, Marcelo T de Alvear 590, 8th Floor Capital Federal, 1058 Buenos Aires, ARGENTINA</td>
<td>0054 11 431 72900 0054 11 431 72923</td>
<td><a href="mailto:achcarf@dirco.gov.za">achcarf@dirco.gov.za</a></td>
</tr>
<tr>
<td>CHICAGO</td>
<td>SA Consulate-General, 200 South Michigan Ave, Suite 600, Chicago, Illinois 60604, USA</td>
<td>001 312 939 6530</td>
<td><a href="mailto:vtomov@thedti.gov.za">vtomov@thedti.gov.za</a> <a href="mailto:donnadelliahm@gmail.com">donnadelliahm@gmail.com</a></td>
</tr>
<tr>
<td>NEW YORK</td>
<td>SA Consulate-General, 333 East 38th Street, 9th Floor, New York, NY 10016, USA</td>
<td>001 212 692 2428/27</td>
<td><a href="mailto:govanj@dirco.gov.za">govanj@dirco.gov.za</a> <a href="mailto:alo-villarealb@dirco.gov.za">alo-villarealb@dirco.gov.za</a></td>
</tr>
<tr>
<td>SAO PAULO</td>
<td>SA Consulate-General, Avenida Paulista 1754, 17th Floor, 01310-920, Sao Paulo, SP, BRAZIL</td>
<td>0055 11 3265 0441/2/3</td>
<td><a href="mailto:willemvds@terra.com.br">willemvds@terra.com.br</a> <a href="mailto:safrica@terra.com.br">safrica@terra.com.br</a></td>
</tr>
<tr>
<td>Location</td>
<td>Address</td>
<td>Telephone</td>
<td>Email</td>
</tr>
<tr>
<td>------------------------</td>
<td>-------------------------------------------------------------------------</td>
<td>-------------</td>
<td>----------------------------</td>
</tr>
<tr>
<td>TORONTO</td>
<td>SA Consulate-General, 110 Sheppard Avenue East, Suite 600, Toronto, Ontario, CANADA M2N 6Y8</td>
<td>001 416 944 8825</td>
<td><a href="mailto:satrade@thedti.org">satrade@thedti.org</a>, <a href="mailto:smiller@thedti.org">smiller@thedti.org</a></td>
</tr>
<tr>
<td>WASHINGTON</td>
<td>SA Embassy, 3400 International drive, NW, Washington, DC 20008, USA</td>
<td>001 202 232 4400</td>
<td><a href="mailto:styini@saembassy.org">styini@saembassy.org</a>, <a href="mailto:ssimon@saembassy.org">ssimon@saembassy.org</a></td>
</tr>
</tbody>
</table>

**INTERNATIONAL TRADE AND ECONOMIC DEVELOPMENT DIVISION**

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Telephone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENEVA</td>
<td>SA Permanent Mission, 65 rue du Rhone, 1204 Geneva, SWITZERLAND</td>
<td>0041 22 849 5401/2</td>
<td><a href="mailto:Faizel.Ismail51@gmail.com">Faizel.Ismail51@gmail.com</a>, <a href="mailto:wtomission.southafrica@gmail.com">wtomission.southafrica@gmail.com</a></td>
</tr>
</tbody>
</table>

**ASIA EAST REGION**

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Telephone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>BEIJING</td>
<td>SA Embassy, 5 Dongzhimenwai Dajie, Sanlitun, Chaoyang District, Beijing, PEOPLE’S REPUBLIC OF CHINA</td>
<td>0086 10 6532 0171-5</td>
<td><a href="mailto:Greg@saembassy.org.cn">Greg@saembassy.org.cn</a>, <a href="mailto:gmunyai@thedti.gov.za">gmunyai@thedti.gov.za</a>, <a href="mailto:mmliu@thedti.gov.za">mmliu@thedti.gov.za</a></td>
</tr>
<tr>
<td>HONG KONG (also Macau)</td>
<td>SA Consulate-General, 2706-2710 Great Eagle Centre, 23 Harbour Road, Wanchai, HONG KONG</td>
<td>00 852 2577 3279</td>
<td><a href="mailto:satrade@dtihk.org.hk">satrade@dtihk.org.hk</a></td>
</tr>
<tr>
<td>SEOUL</td>
<td>SA Embassy, 1-37 Hannam-dong, Yongsan – ku, Seoul, SOUTH KOREA</td>
<td>0082 2 795 0948/792 4855</td>
<td><a href="mailto:satrade@korea.com">satrade@korea.com</a></td>
</tr>
<tr>
<td>SHANGHAI</td>
<td>SA Consulate-General, 222 Yan An Road East, 27th Floor, Room 2705/6, Shanghai, PEOPLE’S REPUBLIC OF CHINA</td>
<td>0086 21 5359 4977</td>
<td><a href="mailto:dtishanghai@rsaconsulate.com">dtishanghai@rsaconsulate.com</a>, <a href="mailto:Jonathan.ni@rsaconsulate.com">Jonathan.ni@rsaconsulate.com</a></td>
</tr>
<tr>
<td>TOKYO</td>
<td>SA Embassy, 4th Floor Hanzomon First Building, 1-4 Kojimachi Chiyoda-ku, Tokyo 102-0093, JAPAN</td>
<td>0081 3 3265 2121/3366</td>
<td><a href="mailto:counselor@sajapan.org">counselor@sajapan.org</a>, <a href="mailto:yamamoto@sajapan.org">yamamoto@sajapan.org</a>, <a href="mailto:katsunuma@sajapan.org">katsunuma@sajapan.org</a></td>
</tr>
</tbody>
</table>
### ASIA WEST REGION

**BANGKOK (also Vietnam, Cambodia, Myanmar and Laos)**
SA Embassy, 12th Floor, M-Thai Tower, All Seasons Place, 87 Wireless Road, Pathumwan, Bangkok 10330, THAILAND

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0066 2 659 2900 0066 2 659 2906</td>
<td><a href="mailto:satrade@loxinfo.co.th">satrade@loxinfo.co.th</a></td>
</tr>
</tbody>
</table>

**CANBERRA (also New Zealand)**
SA High Commission, Rhodes Place, State Circle, Yarralumla, Canberra, A.C.T 2600, AUSTRALIA

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0061 2 6272 7300 0061 2 6272 7328</td>
<td><a href="mailto:samarket@optusnet.com.au">samarket@optusnet.com.au</a></td>
</tr>
</tbody>
</table>

**JAKARTA**
SA Embassy, 7th Floor, Wisma GKBI, Site 705, JL Jend. Sudiman No 28 Jakarta 10210, INDONESIA

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0062 21 574 0660</td>
<td><a href="mailto:satrade2@indo.net.id">satrade2@indo.net.id</a></td>
</tr>
</tbody>
</table>

**KUALA LUMPUR (also Philippines and Brunei)**
Suite 22-01, Level 22, Menara HLA, No 3 Jalan Kia Peng, 50450 Kuala Lumpur, MALAYSIA

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0060 3 2170 2400 0060 3 2161 1563</td>
<td><a href="mailto:saecon3@tm.net.my">saecon3@tm.net.my</a></td>
</tr>
</tbody>
</table>

**MUMBAI**
SA Consulate General, Gandhi Mansion, 20 Altamount Road, Cumballa Hill, Mumbai 400026, INDIA

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0091 22 2351 3725 0091 22 2352 3726</td>
<td><a href="mailto:ssardha@dtimumbai.com">ssardha@dtimumbai.com</a> <a href="mailto:rajan@dtimumbai.com">rajan@dtimumbai.com</a></td>
</tr>
</tbody>
</table>

**NEW DELHI**
SA High Commission, B-18 Vasant Marg, Vasant Vihar, New Delhi – 110045, INDIA

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0091 11 2614 8607 – 10 0091 11 2614 9411 – 20</td>
<td><a href="mailto:dtidelhi@thedti.gov.za">dtidelhi@thedti.gov.za</a> <a href="mailto:sbotes@thedti.gov.za">sbotes@thedti.gov.za</a></td>
</tr>
</tbody>
</table>

**SINGAPORE**
SA High Commission, 15th Floor, Odeon Towers, 331 North Bridge Road, SINGAPORE 188720

<table>
<thead>
<tr>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>0065 6 339 3319</td>
<td><a href="mailto:satrade2@singnet.com.sg">satrade2@singnet.com.sg</a></td>
</tr>
<tr>
<td>Location</td>
<td>Address</td>
</tr>
<tr>
<td>-------------------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>WEST AFRICA &amp; MIDDLE EAST REGION</strong></td>
<td></td>
</tr>
<tr>
<td><strong>ABUJA</strong></td>
<td>SA High Commission, 71 Usuma Street, Maitama, Abuja, NIGERIA</td>
</tr>
<tr>
<td><strong>ACCRA</strong></td>
<td>SA High Commission, 10 Klotey Crescent, North Labone, Accra, GHANA</td>
</tr>
<tr>
<td><strong>CAIRO</strong></td>
<td>SA Embassy, Building 11, Intersection Road 200 &amp; 203, Digla-Maadi, Cairo, EGYPT</td>
</tr>
<tr>
<td><strong>DAMAR</strong></td>
<td>SA Embassy, Mermoz Sud, Lotissement Ecole de Police. Lot no. 5 Dakar, SENEGAL</td>
</tr>
<tr>
<td><strong>DUBAI</strong></td>
<td>SA Consulate, Khalid Bin Waleed Street, Al-Karama, Bur Dubai, UNITED ARAB EMIRATES</td>
</tr>
<tr>
<td><strong>RIYADH</strong></td>
<td>SA Embassy, 150 King Kalid Street, Um Al-Hammam District East, Riyadh, SAUDI</td>
</tr>
<tr>
<td><strong>ARABIA</strong></td>
<td></td>
</tr>
<tr>
<td><strong>TEHRAN</strong></td>
<td>SA Embassy, No 5 Yekta Street, Vali-e-Asr Avenue, Tajrish, Tehran, ISLAMIC REPUBLIC OF IRAN</td>
</tr>
<tr>
<td><strong>EAST AFRICA &amp; SADC</strong></td>
<td></td>
</tr>
<tr>
<td><strong>ADDIS ABABA</strong></td>
<td>SA Embassy, Higher 23, Kebele 10, House No 1885, Addis Ababa, ETHIOPIA</td>
</tr>
<tr>
<td>Location</td>
<td>Address</td>
</tr>
<tr>
<td>------------------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td>HARARE</td>
<td>SA High Commission, 7 Elcombe Road, Belgravia, Harare, ZIMBABWE</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>KAMPALA</td>
<td>SA High Commission, 15A Nakasero Road, Kampala, UGANDA</td>
</tr>
<tr>
<td>KINSHASA</td>
<td>SA Embassy, 77 Avenue Ngongo Lutete, Gombe, Kinshasa, DEMOCRATIC</td>
</tr>
<tr>
<td></td>
<td>Republic of the Congo (DRC)</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>LUANDA</td>
<td>SA Embassy, Rua Manuel Fernandes Caldeira 6B, Luanda, ANGOLA</td>
</tr>
<tr>
<td>MAPUTO</td>
<td>SA High Commission, Avenida Eduardo Mondlane 41, Caixa Postal 1120, Maputo, MOZAMBIQUE</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>NAIROBI</td>
<td>SA High Commission, 5th Floor Roshmaer Building, Lenana Road, Kilimani, Nairobi, KENYA</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
South Africa's premier showcase for all its yachting & watersport products, officially endorsed by MIASA
GET INTO BOATING

WHY GET INTO BOATING WHEN THERE ARE SO MANY OTHER THINGS TO DO?

Boating is exciting. You’ll have the freedom to explore our waters with friends and family and create special memories together. You will have fun and adventure. You can choose to have an adrenalin pumping experience or relax and unwind. Buying a boat invites you to go wake boarding, water skiing, diving, fishing and much more.

BOATING IS THE ULTIMATE LIFESTYLE CHOICE – GO ON – JUST ADD WATER!

HOW TO CHOOSE A BOAT

1. First ask yourself what do you want to do with your boat?
2. Secondly where will you be using your boat?
3. Visit one of the boat shows, speak to the manufacturers and dealers and ask them to recommend a boat that meets your requirements. Look out for the MIASA Builders Plate which tells you the manufacturer has built the boat to certain specifications, the maximum engine capacity and how many people you can put on your boat.
4. Consider insurance, maintenance, safety equipment and storage when putting together your budget.
5. Weigh the pros and cons of buying new versus pre-owned. If you have budget constraints and you won’t be using the boat too often, you could consider a boat sharing option with friends.
6. A boat can be a big investment. Get a professional surveyor to inspect your chosen boat for peace of mind.
7. Make a short list and get the family together for your final decision.

THE PAPERWORK

1. In South Africa you must have a licence to drive your boat if it is motorised over 15hp. Contact the South African Maritime Safety Authority (SAMSA) office in your region for a list of accredited training providers. You will need to do a theory and practical component. There are different classes of skippers tickets depending on where and when you want to use your boat.
2. Financing your boat and getting the best package is important. Talk to the manufacturer or dealer and your bank before you sign any contracts.
3. Make sure your trailer is licenced and meets any Department of Transport regulations eg data dot.
4. Your boat will have to have a Certificate of Fitness. Contact the SAMSA office in your region for a list of authorised agencies. There are different certification requirements for different types of boat.
5. Safety is paramount in boating. Make sure that you have all the approved safety equipment on your boat to meet SAMSA requirements.
6. If you are buying a boat for commercial purposes you will need to hold a valid Local General Safety Certificate from SAMSA.
7. Keep your paperwork with you when you are boating, just as you keep your car licence and drivers licence when you drive your car.

AND THEN?...

Go out there and safely enjoy yourself on the wonderful waters we have in South Africa. Whether you enjoy a leisurely cruise with family on the river, the adrenalin of jumping waves or hanging out on the back deck of your boat enjoying a braai with friends... Boating is for Everyone!... Just Add Water!

For more information or advice contact MIASA.

SAMSA REGIONAL OFFICES

PRETORIA
161 Lynnwood Rd cnr Duncan Street Brooklyn 0181
P O Box 13186 Hatfield 0028
Tel: +27 (0) 12 366 2600
Fax: +27 (0) 12 366 2601

CAPE TOWN
19th Floor 2 Long Street Cape Town 8001
Private Bag X 7025 Rogge Bay 8012
Tel: +27 (0) 21 421 6170
Fax: +27 (0) 21 419 0730
DURBAN
14th Floor 30 Field Street Durban 4001
Private Bag X 54309 Durban 4000
Tel: +27 (0) 31 307 1501
Fax: +27 (0) 31 306 4983

EAST LONDON
Room 247 Law Court Building Buffalo Street East London 5201
P O Box 18171 Quigney East London 5211
Tel: +27 (0) 43 722 4120
Fax: +27 (0) 43 722 2264

RICHARDS BAY
Gazi Centre Small Craft Harbour Newark Road Richards Bay 3900
P O Box 9561 Tuzi Gazi Richards bay 3900
Tel: +27 (0) 35 788 0068
Fax: +27 (0) 35 788 00

SALDANHA BAY
Old Salcon Building Harbour Area Fishing Harbour Saldanha 7395
P O BOX 33 Saldanha 7395
Tel: +27 (0) 22 714 1612
Fax: +27 (0) 22 714 3635

PORT ELIZABETH
SAMSA Building Carnavon Place Humerail 6000
P O Box 3914 North End Port Elizabeth 3914
Tel: +27 (0) 41 585 0051/3
Fax: +27 (0) 41 582 1213

MOSSEL BAY
Plaza Aquda, Room 109 Marsh Street Mossel Bay 6500
P O Box 4 Mossel Bay 6500
Tel: +27 (0) 44 690 4201
Fax: +27 (0) 44 691 1206

PORT NOLLOTH
Old Post Office Building Kus Road Port Nolloth 8280
P O Box 232 Port Nolloth
Tel: +27 (0) 27 851 7695
Fax: +27 (0) 27 851
The boat building industry in South Africa is a dynamic and exciting sector with a wide range of occupations and careers on offer. With on-going technological developments and innovation in boat design and construction methods, it is a progressive industry where you can combine your love of boats with a rewarding career. Leisure boating is growing and South Africa needs skilled and dedicated staff to meet the rigorous demand of construction to international standards.

There are various ways to enter the boat building industry and pursue your career. You can either enter a formal boat building training programme, or you can train in a related career and apply for a position in a boat building yard where you can adapt your skills to the requirements of the marine sector.
BOATBUILDING CAREER OPTIONS:

Construction of boats in Aluminium, Fibreglass, Wood or Inflatables.

Boat Fitting which includes interiors, upholstery, metal work, systems and more.

Boat Finishing which includes painting and fairing, finishing, polishing and final quality assurance oversight.

Boat Design and Engineering and be part of the boat design and engineering component.

Systems and Components become increasingly complex as technology develops and you can specialise in project management, electronics and electrical systems, plumbing, hydraulics and more.

Sail Making, Mast building and Rigging is a specialist area where you can become involved in design, construction and machining of sails or become a mast builder and specialise in rigging a sail boat.

General Labour and Support Services, there is a wide range of support services including insurance to legal advice, human resources, procurement and stores management. These could either be done in-house or on a consultancy basis.

A PASSION FOR BOATS - THEIR DESIGN, CONSTRUCTION AND PERFORMANCE - IS THE FIRST AND MOST IMPORTANT ENTRY REQUIREMENT. AFTER THAT, THE SKY’S THE LIMIT!

Refer to member listings for Recommended Institutions:
False Bay College Boatbuilding Academy............. Page 109
Composites Training Academy.......................... Page 108
Contact MIASA for more information
SA's Official Boating Retailers Show
8 – 11 August 2013
Johannesburg Expo Centre, Nasrec

BOOKINGS NOW OPEN
johannesburgboatshow.co.za

For more information: Byron | byron@sashows.com | 011 494 5006
info@jhbboatshow.co.za
# CATEGORY SEARCH

<table>
<thead>
<tr>
<th>BOATS</th>
<th>Deck/Pontoon Boats</th>
</tr>
</thead>
<tbody>
<tr>
<td>MOTORBOATS</td>
<td>48, 58, 59, 90, 93, 99, 101</td>
</tr>
<tr>
<td>Open Sportboats/Utility Boats/Skiboats/Wakeboats</td>
<td>Trawler Yachts/Traditional Motoryachts 47, 89, 91, 99</td>
</tr>
<tr>
<td>44, 45, 50, 59, 86, 87, 90, 91, 92, 93, 99, 107</td>
<td></td>
</tr>
<tr>
<td>Console Boats</td>
<td>Motor Yachts 31, 32, 42, 47, 89, 90, 91, 99</td>
</tr>
<tr>
<td>44, 45, 49, 86, 87, 91, 99, 101, 107</td>
<td></td>
</tr>
<tr>
<td>Walkaround Boats</td>
<td>Multihulls 31, 33, 34, 35, 36, 37, 38, 40, 41, 42, 45, 47, 48, 52, 91, 96, 99</td>
</tr>
<tr>
<td>44, 48, 49, 50, 52, 56, 86, 87, 92, 99</td>
<td></td>
</tr>
<tr>
<td>Speciality Fishing Boats</td>
<td>Personal Watercraft 53, 80, 84, 87, 91, 93, 107</td>
</tr>
<tr>
<td>45, 48, 50, 52, 87</td>
<td></td>
</tr>
<tr>
<td>Amphibious Boats</td>
<td></td>
</tr>
<tr>
<td>91</td>
<td></td>
</tr>
<tr>
<td>Fish &amp; Cruise Boats</td>
<td></td>
</tr>
<tr>
<td>44, 45, 48, 56, 84, 86, 87, 89, 93, 99</td>
<td></td>
</tr>
<tr>
<td>Sportfishing Boats</td>
<td></td>
</tr>
<tr>
<td>44, 47, 48, 52, 56, 84, 89, 91, 99, 107</td>
<td></td>
</tr>
<tr>
<td>Offshore Performance Boats</td>
<td></td>
</tr>
<tr>
<td>91, 96, 99</td>
<td></td>
</tr>
<tr>
<td>Open Cabin Cruisers/Open Sport Yachts</td>
<td></td>
</tr>
<tr>
<td>44, 47, 52, 90, 91, 92, 99</td>
<td></td>
</tr>
<tr>
<td>Flybridge Cruisers</td>
<td></td>
</tr>
<tr>
<td>42, 47, 89, 90, 91, 99</td>
<td></td>
</tr>
<tr>
<td>Houseboats/Barges</td>
<td></td>
</tr>
<tr>
<td>58, 59, 91, 99</td>
<td></td>
</tr>
<tr>
<td>Jet Boats</td>
<td></td>
</tr>
<tr>
<td>58, 84, 91, 99</td>
<td></td>
</tr>
<tr>
<td>SAILBOATS</td>
<td></td>
</tr>
<tr>
<td>Dinghies</td>
<td></td>
</tr>
<tr>
<td>43, 91</td>
<td></td>
</tr>
<tr>
<td>One Design Sailboats/Offshore Racing Sailboats</td>
<td></td>
</tr>
<tr>
<td>43, 91, 96, 99</td>
<td></td>
</tr>
<tr>
<td>Sailing Yachts: Monohulls</td>
<td></td>
</tr>
<tr>
<td>31, 32, 39, 43, 91, 96, 99</td>
<td></td>
</tr>
<tr>
<td>Sailing Yachts: Multihulls</td>
<td></td>
</tr>
<tr>
<td>31, 33, 34, 35, 36, 37, 38, 40, 41, 42, 43, 52, 91, 96, 99</td>
<td></td>
</tr>
<tr>
<td>INFLATABLES</td>
<td></td>
</tr>
<tr>
<td>Inflatable/Rigid Inflatable Boats (RIBs)</td>
<td></td>
</tr>
<tr>
<td>54, 58, 83, 86, 87, 91, 93, 94, 96, 99, 101</td>
<td></td>
</tr>
<tr>
<td>COMMERCIAL BOATS</td>
<td></td>
</tr>
<tr>
<td>Cargo Vessels/Cruise Liners</td>
<td></td>
</tr>
<tr>
<td>57, 60, 91</td>
<td></td>
</tr>
</tbody>
</table>
### Commercial Fishing Boats
49, 56, 57, 60, 91, 93, 94, 99

### Commercial RIBs
57, 58, 79, 91, 93, 94, 99, 101

### Dive Boats
49, 56, 57, 58, 60, 91, 93, 94, 101

### Ferry Boats/Passenger Boats
32, 44, 49, 56, 57, 58, 59, 60, 91, 94, 99

### Military Craft/Patrol Craft
56, 57, 58, 59, 91, 94, 99, 101

### Rescue Boats
54, 57, 60, 79, 86, 91, 94, 99, 101

### Work Boats
32, 43, 49, 54, 56, 57, 58, 59, 60, 79, 84, 91, 94, 99, 101

### ENGINES & ENGINE SYSTEMS

#### ENGINES & MOTORS

**Outboards:**
- Petrol (2-stroke/4-stroke)
  48, 49, 54, 56, 80, 83, 84, 86, 87, 92, 93, 94, 107

**Inboards/Sterndrives:**
- Petrol
  34, 80, 82, 84, 90, 92, 93, 94
- Diesel
  42, 78, 81, 82, 92

**Jet Drives**
56, 80, 81, 84, 107

**Sail Drives**
78, 81, 82, 85

**POD Drives**
81, 82, 85

#### ASPIRATION & VENTILATION

**Air Filters/Aftercoolers**
80, 94

**Bilge/Engine Blowers**
78, 80, 107

**Turbochargers**
81

#### COOLING & EXHAUST SYSTEMS

**Heat Exchangers**
62, 81

**Hoses/Clips/Fittings**
78, 80

#### ENGINE MANAGEMENT

**Monitors/Instruments/Alarms/Engine Remote Controls**
78, 80, 83, 87, 94

#### FUEL HANDLING

**Fuel Computers/Pumps/Injection Systems/Tanks**
80, 81, 83, 94, 107

#### HYDRAULIC SYSTEMS

**Hydraulic Motors/Pumps/Lubrication**
78, 80, 94

#### MOUNTING EQUIPMENT

**Engine Mounts/Outboard Mounts/Jack Plates**
69, 78, 80, 81, 94, 107
### STARTER SYSTEMS & PARTS
- Ignition Systems/Starters/Switches
  - 78, 81, 83, 94

### STERNGEAR & PROPELLERS
- Propellers
  - 62, 74, 80, 81, 85, 94
- Propeller Accessories
  - 74, 78, 79, 86, 94
- Shafts
  - 78, 80
- Shaft Anodes
  - 62, 94
- Shaft Couplings/Seals
  - 85, 94
- Sterngear
  - 78

### TRANSMISSION & GEARS
- Gears/Gear Boxes/Sail Drive Struts/Sterndrive Legs/Transmission Kits
  - 81, 83, 85, 94

### MARINE EQUIPMENT & ACCESSORIES
- ANCHORING, DOCKING EQUIPMENT
  - Anchors/Accessories
    - 31, 62, 92, 94
  - Anchor Chains/Cables/Lines
    - 69, 78, 79, 86, 87, 94

- Boat Hooks
  - 66, 94
- Windlasses
  - 78
- Bow Rollers/Protection
  - 61, 75, 94
- Davits/Hoists/Cranes
  - 75, 79, 94
- Chafing Protection/Rodes
  - 61, 75, 94
- Fenders/Buoys
  - 61, 69, 79, 94
- Mooring Equipment
  - 62, 69, 94

- BOAT CARE, CHEMICALS, COATINGS, MAINTENANCE
  - Antifouling Paints/Bottom Coatings
    - 64, 79, 87
  - Cleaners/Polishes
    - 64, 65, 77
  - Deck Paints/Paint/Primers
    - 64
  - Lettering/Numbers/Tapes
    - 69
  - Corrosion Inhibitors/Fuel Conditioner
    - 77, 94
### BOAT COVERS & CANVAS

- Bimini Tops/Sun Protection/COVERS
  - 69, 79, 92, 94

### DECK HARDWARE/RIGGING

- **Blocks**
  - 63

- **Cleats**
  - 67, 75, 78

- **Clutches/Locks/Travellers/Guide Rails**
  - 63, 67, 76

- **Furling Systems**
  - 31, 62, 63, 67, 76

- **Guide Tracks/Loops**
  - 63, 67, 76

- **Reefing Gear/Accessories**
  - 67, 76

- **Sails**
  - 73

- **Rigging/Spars/Masts/Booms**
  - 31, 41, 76

- **Shackles/Hooks/Turnbuckles**
  - 67, 76, 79

- **Sail Cloth/Battens/Accessories**
  - 73

- **Spinnaker Fittings**
  - 67, 73, 76

### Ropes/Lines
- 31, 67, 76, 94

### Wire Ropes/Cords
- 31, 67, 69, 76

### Winches
- 63, 67, 94

### ELECTRICAL

- **Anodes**
  - 80, 94

- **Batteries & Accessories**
  - 71, 78, 94

- **Generators**
  - 78, 81

- **Instruments/Gauges**
  - 62, 85, 94

- **Monitoring Systems/Alarms**
  - 71, 85, 94

- **Switch Boards/Power Panels**
  - 78, 94

### ELECTRONICS

- **Aerials/Antennas/Accessories**
  - 79, 94

- **Automatic Identification Systems (AIS)**
  - 74

- **Autopilots**
  - 62, 66, 94

- **Chart Plotters/GPS**
  - 66, 70, 94
<table>
<thead>
<tr>
<th>Category</th>
<th>Pages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Depth Sounders</td>
<td>66, 70, 94</td>
</tr>
<tr>
<td>Displays</td>
<td>66, 71, 94</td>
</tr>
<tr>
<td>Fish Finders/Echo Sounders</td>
<td>62, 66, 70, 94</td>
</tr>
<tr>
<td>Satellite Communication Systems</td>
<td>66, 94</td>
</tr>
<tr>
<td>Rudder Indicators</td>
<td>85</td>
</tr>
<tr>
<td><strong>GALLEY EQUIPMENT/APPLIANCES</strong></td>
<td></td>
</tr>
<tr>
<td>Cookers/Hobs/Ovens/Stoves/Accessories</td>
<td>50</td>
</tr>
<tr>
<td>Ice Makers</td>
<td>63</td>
</tr>
<tr>
<td>Refrigeration Systems</td>
<td>62, 63, 71</td>
</tr>
<tr>
<td><strong>HARDWARE</strong></td>
<td></td>
</tr>
<tr>
<td>Bimini Tubing/Hardware</td>
<td>75</td>
</tr>
<tr>
<td>Boarding Ladders/Gangways</td>
<td>75, 94</td>
</tr>
<tr>
<td>Fasteners</td>
<td>80, 94</td>
</tr>
<tr>
<td>Fishing Rod Holders/Accessories</td>
<td>69, 75</td>
</tr>
<tr>
<td>Fittings/Hinges/Brackets</td>
<td>69, 75</td>
</tr>
<tr>
<td><strong>Hatches/Portholes/Windows</strong></td>
<td></td>
</tr>
<tr>
<td>Hull Fittings/Sea Cocks</td>
<td>69</td>
</tr>
<tr>
<td><strong>ACCESSORIES/SPARES</strong></td>
<td></td>
</tr>
<tr>
<td>Keel &amp; Bow Protectors</td>
<td>75</td>
</tr>
<tr>
<td>Oars/Paddles/Rowlocks</td>
<td>62, 69, 80, 94</td>
</tr>
<tr>
<td>Pulpits/Railings/Stanchions</td>
<td>75</td>
</tr>
<tr>
<td><strong>Towing &amp; Waterski Fittings</strong></td>
<td></td>
</tr>
<tr>
<td><strong>INTERIOR FURNISHINGS</strong></td>
<td></td>
</tr>
<tr>
<td>Fabrics/Interior Coverings/Seating/Furnishings</td>
<td>68</td>
</tr>
<tr>
<td><strong>LIGHTING</strong></td>
<td></td>
</tr>
<tr>
<td>Deck Lighting</td>
<td>62, 63, 94</td>
</tr>
<tr>
<td>Lamps/Bulbs/Utility Lights/Spotlights</td>
<td>63, 79, 94</td>
</tr>
<tr>
<td><strong>Light Control Systems/Switches</strong></td>
<td>62, 63, 69, 71, 78, 87, 94</td>
</tr>
<tr>
<td>Section</td>
<td>Pages</td>
</tr>
<tr>
<td>--------------------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td><strong>MARINA &amp; YARD EQUIPMENT</strong></td>
<td></td>
</tr>
<tr>
<td>Chafing Protection</td>
<td>61, 75</td>
</tr>
<tr>
<td>Cranes/Boat Hoists/Travel Lifts</td>
<td>79</td>
</tr>
<tr>
<td>Dock Systems/Pontoons</td>
<td>31</td>
</tr>
<tr>
<td>Mooring Systems &amp; Equipment</td>
<td>61, 89</td>
</tr>
<tr>
<td>Water/Plumbing Connections</td>
<td>61</td>
</tr>
<tr>
<td><strong>NAVIGATION</strong></td>
<td></td>
</tr>
<tr>
<td>Barometers/Barographs/Baroscopes</td>
<td>62, 79</td>
</tr>
<tr>
<td>Binoculars/Night Vision Devices</td>
<td>69</td>
</tr>
<tr>
<td><strong>PERSONAL GEAR &amp; WATERSPORTS EQUIPMENT</strong></td>
<td></td>
</tr>
<tr>
<td>Clothing/Apparel</td>
<td>62, 69, 94</td>
</tr>
<tr>
<td>Dive/Weight Belts/Other Equipment</td>
<td>62</td>
</tr>
<tr>
<td>Wakeboards/Waterskis</td>
<td>90, 94</td>
</tr>
<tr>
<td><strong>PLUMBING</strong></td>
<td></td>
</tr>
<tr>
<td>Fresh Water Systems/Components</td>
<td>31, 62, 63, 78</td>
</tr>
<tr>
<td>Holding Tank Systems/Toilets</td>
<td>31</td>
</tr>
<tr>
<td><strong>Hose/Clamps/Fittings</strong></td>
<td>61</td>
</tr>
<tr>
<td><strong>Pumps/Accessories</strong></td>
<td>61, 62, 94</td>
</tr>
<tr>
<td><strong>Sinks</strong></td>
<td>63</td>
</tr>
<tr>
<td><strong>Tanks</strong></td>
<td>31</td>
</tr>
<tr>
<td><strong>Waste Disposal</strong></td>
<td>78</td>
</tr>
<tr>
<td>Water Heaters/Calorifiers/Boilers</td>
<td>62</td>
</tr>
<tr>
<td><strong>SAFETY EQUIPMENT</strong></td>
<td></td>
</tr>
<tr>
<td>Alarms Systems/Bells/Horns/Whistles</td>
<td>69, 78, 79</td>
</tr>
<tr>
<td>Buoyancy Aids/Ring Buoys</td>
<td>62, 70, 72, 79, 94</td>
</tr>
<tr>
<td>Detectors (CO, Gas, Smoke)</td>
<td>79</td>
</tr>
<tr>
<td>Distress Signals/Signalling Equipment</td>
<td>62, 69, 70, 72, 79, 87, 94</td>
</tr>
<tr>
<td>EPIRBs</td>
<td>79, 94</td>
</tr>
<tr>
<td>Fire Extinguishers</td>
<td>72, 79, 94</td>
</tr>
<tr>
<td>Fire Fighting/Suppression Systems</td>
<td>72, 79</td>
</tr>
</tbody>
</table>

*Note: The page number indicates where the equipment or item is listed in the directory.*
<table>
<thead>
<tr>
<th>Category</th>
<th>Pages</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Aid Supplies</td>
<td>79, 94</td>
</tr>
<tr>
<td>Radar Reflectors</td>
<td>70, 94</td>
</tr>
<tr>
<td>Flares/Flare Guns</td>
<td>62, 70, 79, 94</td>
</tr>
<tr>
<td>Harnesses/Safety Belts/Straps</td>
<td>62, 69, 79, 94</td>
</tr>
<tr>
<td>Life Jackets</td>
<td>62, 70, 72, 79, 94</td>
</tr>
<tr>
<td>Life Rafts</td>
<td>62, 72, 79, 94</td>
</tr>
<tr>
<td>Man-Overboard Systems</td>
<td>79, 94</td>
</tr>
<tr>
<td>Survival Equipment/Supplies/Survival Suits</td>
<td>62, 69</td>
</tr>
<tr>
<td>Seating</td>
<td></td>
</tr>
<tr>
<td>Helm Chairs &amp; Pedestals</td>
<td>62</td>
</tr>
<tr>
<td>Seat/Bench/Deck Cushions</td>
<td>68</td>
</tr>
<tr>
<td>Soft Goods</td>
<td></td>
</tr>
<tr>
<td>Flags/Pennants/Ensigns</td>
<td>62, 69, 94</td>
</tr>
<tr>
<td>Steering/Stability Equipment</td>
<td></td>
</tr>
<tr>
<td>Autopilot Steering Pumps</td>
<td>63</td>
</tr>
<tr>
<td>Bow/Stern Thrusters</td>
<td>62, 78, 85</td>
</tr>
<tr>
<td>Helm/Steering Equipment</td>
<td>62, 87</td>
</tr>
<tr>
<td>Hydraulic Systems</td>
<td>61, 62, 94</td>
</tr>
<tr>
<td>Self-Steering Systems</td>
<td>63</td>
</tr>
<tr>
<td>Steering Systems (electrical)</td>
<td>63, 85</td>
</tr>
<tr>
<td>Steering Systems (hydraulic/mechanical)</td>
<td>62, 63, 94</td>
</tr>
<tr>
<td>Steering Wheels</td>
<td>78, 94</td>
</tr>
<tr>
<td>Ventilation</td>
<td></td>
</tr>
<tr>
<td>Air Conditioners</td>
<td>63, 82</td>
</tr>
<tr>
<td>Ventilation Fans/Ducting</td>
<td>61</td>
</tr>
<tr>
<td>Consumer Goods &amp; Services</td>
<td></td>
</tr>
<tr>
<td>Charter/Rentals</td>
<td></td>
</tr>
<tr>
<td>Boat Hire</td>
<td>91, 104, 106</td>
</tr>
<tr>
<td>Yacht Charter (bareboat, crewed)</td>
<td>34, 91, 104, 106</td>
</tr>
<tr>
<td>Education</td>
<td></td>
</tr>
<tr>
<td>Boating Safety Classes</td>
<td>74, 87</td>
</tr>
<tr>
<td>Events</td>
<td></td>
</tr>
<tr>
<td>Tournaments</td>
<td>70</td>
</tr>
</tbody>
</table>
### FACILITIES/MAINTENANCE

**Anti-Theft/Tracking Services**  
74, 105

---

**Boat Cleaning**  
50, 77, 94, 102, 105

---

**Boat Lifts/Hoists/Dry Dock/ Dry Stack Storage**  
102

---

**Boat Repair Yards/Services**  
50, 87, 102, 105

---

**Electrical Installation/Maintenance**  
87

---

**Engine Maintenance/Fuelling Stations**  
102

---

**Marinas (coastal)**  
102

---

### OWNERSHIP SERVICES

**Boat Plans/Designs**  
96, 98, 99

---

**Leasing Services**  
57

---

**Registration Services**  
103, 105

---

**Surveyors/Assessors**  
103

---

**Yacht Management/Crew Services**  
105

---

### RETAIL

**Boat Brokerages**  
57, 89, 104

---

**Boat Dealerships**  
89, 91, 93, 94

---

**Chandleries/Marine Stores**  
62, 102

---

### BUSINESS GOODS & SERVICES

**BOATBUILDING/TECHNICAL SERVICES**

**Engineering & Process Design**  
97, 98, 103

---

**Marine Surveying/Valuers**  
57, 91, 98, 103

---

**Naval Architects/Boat Designers**  
57, 96, 98, 99, 103

---

**Owners Manuals/Documentation**  
103

---

**Standards/Certification Services**  
87, 98, 103

---

**Business/Management Consultants**  
103

---

### FINANCIAL/LEGAL

**Construction/Design & Development/Operation/Management**  
95, 103, 105

---

### TRAINING

**Boat Building Courses/Training**  
108, 109

---

**Management/Business Training**  
103

---

### TRANSPORT/SHIPPING SERVICES

**Shipping/Freight Forwarders**  
100
A nationally recognised industry association representing the entire boating community and industry value chain in South Africa.

**MISSION:**
To be representative of the entire boating industry
To be relevant to your business
To partner with you in developing the marine industry

**FOCUS AREAS:**
• Boating regulations
• Standards and certification
• Trade Policy
• Skills Development
• Cost-cutting strategies
• Industry statistics
• Industry leadership and development

**OBJECTIVES:**
Unite the industry
Lobby on your behalf with government
Develop local and international markets

**MAIN BENEFACCTORS:**
• Designers
• Builders
• Manufacturers
• Retailers & Service Providers
• Repairs & Maintenance
• Hardware & Accessories

**KEY PARTNERS:**

---

**IMCI**
Rue Abbé Cuypers 3  B-1040 Bruxelles  Phone: +32 2 741 68 36  Telefax: +32 2 741 24 18  info@imci.org  www.imci.org

---

**MIA SA**
MARINE INDUSTRY ASSOCIATION SOUTH AFRICA

---

www.miasa.co.za
G WIND MARINE & SPARS

Company: G WIND MARINE & SPARS
Est. 1980
Location: 8 Moss Road, Westmead, Durban
Contact person: CRAIG HULBERT
Website: www.gwindustries.com
Email: craig@gwindustries.com
Phone: +27 31 700 4525

G WIND MARINE builds aluminium yachts and masts; completing the whole project, or just manufacturing the aluminium components, hull, deck and foils.

Products: Berckemeyer Clippers and ADT catamarans
JACOBS BROS BOAT BUILDERS

Company: JACOBS BROS
BOATBUILDERS Est. 1974
Location: 3 Johns Road, Grassy Park,
Cape Town
Contact person: FUAD JACOBS
Website: www.jacobsbros.com
Email: jacob@jacob@mweb.co.za
Phone: +27 82 745 5405
Office hours: 08:00 – 17:00 Mon – Thurs
08:00 – 12:00 Fri

JACOBS BROS specialises in building quality, custom, leisure and expedition aluminium yachts, up to 80’. JACOBS BROS builds leisure cruisers to suit your luxury lifestyle, or high latitude expedition yachts, for the adventurous at heart.

Standards: 🇪🇺 🇳🇱 🇪🇺
KNYSNA YACHT COMPANY

Company: KNYSNA YACHT COMPANY
Est. 2002
Location: 21 Boswerker Street, Knysna Industrial, Knysna, Eastern Cape
Contact person: KEVIN FOUCHÉ
Website: www.knysnayachtco.com
Email: admin@knysnayachtco.com
Phone: +27 44 382 2847
Office hours: 07:30 – 17:00 Mon – Fri

KNYSNA YACHT COMPANY prides itself in being a boutique yacht builder, producing catamarans with a final package of brilliant finishes, ultimate comfort, luxury and performance sailing.

Boat Models: Knysna 440, Knysna 480, Knysna 500

Standards:
Company: MATRIX YACHTS Est. 2001
Location: 78 Kyalami Drive, Killarney Gardens, Cape Town
Contact person: PETER WEHRLEY
Website: www.matrix-yachts.com
Email: info@matrix-yachts.com
Phone: +27 21 556 7179

MATRIX YACHTS is a family owned business that builds luxurious and stylish sailing and power catamarans. Matrix is a world recognised manufacturer of high quality yachts.

Boat Models: Silhouette 760, Mirage Daysail 760, Vision 450, Mystique Power Catamaran

Standards: CE

Awards: 2007 South African Boating Award for Innovator of the Year
2006 South African Boating Award for Sailing Craft over 10m
MAVERICK YACHTS

Company: MAVERICK YACHTS Est. 2007
Location: 12 Fourth Street, Montague Gardens, Cape Town
Contact person: RUDI PRETORIUS
Website: www.maverickyachts.co.za
Email: rudi@maverickyachts.co.za
Phone: +27 21 552 7752
Office hours: 08:00 – 16:30 Mon – Fri

MAVERICK YACHTS specialises in building luxurious and spacious 40’ and 44’ catamarans. The Maverick 400 is designed for short-handed, long range cruising and is built for comfort, safety and reliability.

Boat Models: Maverick 400, Maverick 440

Standards: 

Awards: 2013 Cruising World Boat of the Year Nominee
2010 & 2009 South African Boating Award for Sailing Craft over 10m
NEXUS CATAMARANS Est. 2005

Location: 5th Avenue, Sea Vista Industrial Area, St Francis Bay, Eastern Cape

Contact person: ROGER PAARMAN
Website: www.nexuscatamarans.com
Email: roger@nexuscatamarans.com
Phone: +27 42 294 0321 / +27 83 252 6548
Office hours: 07:30 – 16:30 Mon – Thurs
07:00 – 13:00 Fri

NEXUS CATAMARANS builds the Balance 601, a blue water cruising catamaran. The Balance 601 has loads of space, huge carrying capacity allowing for all the comforts of home, without changing her performance as a sailing vessel, making this the ideal adventurer long distance cruiser or charter boat.

Standards: 

Awards: 2012 Cruising World Boat of the Year Nominee
Robertson and Caine Est. 1991

Location: Cnr Beach Road & Railway Street, Woodstock, Cape Town
Contact person: Gavin Rogoff
Website: www.robertsonandcaine.com
Email: gavin@robertsonandcaine.com
Phone: +27 21 448 5666
Office hours: 07:30 – 15:45 Mon – Fri

Robertson and Caine is South Africa’s premier boatbuilder, having produced hundreds of catamarans. World renowned, and the recipient of numerous international awards, the company has produced an impressive list of racers and cruisers.

Boat Models: Leopard 39, 44, 48 & 58, Powercat 39 & 51

Standards:

Recent Awards:
- 2013 & 2012 Cruising World Best Full Size Multihull Boat of the Year
- 2013 Miami Boat Show Consumer Choice Award
- 2012 Cruising World Import Boat of the Year
- 2012 SAIL Best Boats Award for Cruising Multihull
ROYAL CAPE CATAMARANS

Company: ROYAL CAPE CATAMARANS
Est. 2003
Location: 100 Goodwood Road, Mahogany Ridge, Durban
Contact person: KEN BIRCHER
Website: www.royalcapecatamarans.com
Email: royalcapecat@iafrica.com
Phone: +27 31 700 5165
Office hours: 08:00 – 16:00 Mon – Fri

ROYAL CAPE CATAMARANS are builders of the luxurious “Majestic 530” and “Majestic 500” sailing catamarans. They are uniquely designed, stylish, safe, stable and spacious vessels, with configurations ideally suited to blue water cruising, island hopping and/or charter. Fractional ownership syndication is facilitated.

Boat Models: Majestic 500, Majestic 530 Daysailer, Majestic 530 flybridge / power

Standards: 

SAILBOAT BUILDERS
Company: **SOUTHERN WIND SHIPYARD**  
*Est. 1991*

Location: Reen Avenue,  
Athlone Industria 1, 7780,  
Cape Town

Contact person: ALBERTO DEL CINQUE  
Website: www.sws-yachts.com  
Email: info@sws-yachts.com  
Phone: +27 21 637 8043

SOUTHERN WIND builds semi-custom, luxury composite sailing yachts from 72’ to 130’, based on the most advanced technologies, combined with a tradition of craftsmanship and Italian elegance. SOUTHERN WIND sailing yachts are built for fast ocean passages, competitive racing, thrilling exploration and relaxing cruising in remote locations.

Boat Models: SW 82’, SW 94’, SW 102’, SW110’, SW112’, SW 120’

Standards:

Awards: 2013 Nominated for Show Boats Award & World Superyacht Award  
2012 Finalist Nautical Design Award  
2012 Finalist Show Boats Award & World Superyacht Award
ST FRANCIS MARINE is one of South Africa’s oldest and most prestigious yacht builders. Our cruising catamarans have a proven track record of sea-kindness, safety and speed, built with quality and attention to detail.

Company: ST FRANCIS MARINE Est. 1990
Location: Farm “Annex Vischgat” R330, St Francis Bay, Eastern Cape
Contact person: DUNCAN LETHBRIDGE
Website: www.stfrancismarine.com
Email: stfranciscat@intekom.co.za
Phone: +27 42 294 0181

Boat Models: St. Francis 50

Standards:  

Awards: 2006 Cruising World Best Cruising Catamaran  
2006 South African Boating Award for Sailing Craft over 10m
TAG YACHTS

Company: TAG YACHTS Est. 2007
Location: Fish Eagle Park, Sea Vista, St Francis Bay, Eastern Cape
Contact person: TIM VAN DER STEENE
Website: www.tagyachts.com
Email: tim@tagyachts.com
Phone: +27 42 294 1064

TAG YACHTS builds the TAG60 XR full carbon high performance race cruiser and TAG60 GT world cruiser, which combines performance and luxury with some of the most unique advanced safety features on a sailing catamaran. TAG YACHTS is focused on developing innovative products for you to enjoy the sailing lifestyle.

Standards:
TRU YACHTS

Company: TRU YACHTS Est. 2007
Location: Unit H, Bouwers Industrial Park, Christopher Stark Street, Atlantis, Cape Town
Contact person: CHRIS TAYLOR
Website: www.truyachts.com
Email: chris@truyachts.com
Phone: +27 83 294 5845

TRU YACHTS is a yacht design and construction company, specialising in the design and building of an affordable mid-sized catamaran powered by sails and/or motor. We have pioneered some interesting concepts in yacht design and space expansion.

Boat Models: TRU 32
Standards: CE
WAYNE ROBERTSON YACHTS

Company name: WAYNE ROBERTSON YACHTS  
Est. 2004  

Location:  Unit 6 Haryn Park, 13 Mocke Road,  
Diep River, Cape Town  

Contact person: WAYNE ROBERTSON  
Website: www.waynerobertsonyachts.co.za  
Email: wayne@waynerobertsonyachts.co.za  
Phone: +27 21 712 1371  
Office hours:  07:30 – 16:45 Mon – Thurs  
07:30 – 12:30 Fri  

WAYNE ROBERTSON YACHTS manufactures custom composite products and mouldings, provides full 3D design services from conception to prototype model, project management and consulting services.

Products: Crusoe Exploration Craft, Delta 19 Daysailer, Club Racer  

Awards: 2010 SA Boating Most Innovative Award for floating football water taxi
Company: ADMIERAL POWERCATS
Est. 2004
Location: Neil Hare Street, Atlantis,
Cape Town and Riley Street,
Beaconvale, Cape Town
Contact person: ALAN GEELING
Website: www.admiralpowercats.com / www.leisureliner.com
Email: info@admiralpowercats.com
Phone: +27 21 931 4282 / +27 82 411 4112
Office hours: 07:45 – 16:30 Mon – Thurs
07:45 – 14:30 Fri

ADIMIRAL POWERCATS develop, build, deliver and service an innovative range of power catamarans for the leisure, sport, fishing, commercial and para-military markets. We are also the sole license holder for the production of LEISURELINER II houseboats.

Boat Models: 21 Powercat, 23 Powercat, 45 Open, 45 Express, Ferrycat,
Afri-Lake, Taxiboat, Leisureliner II houseboat

Dealerships: LEISURELINER II
AUSTRAL MARINE

Company: AUSTRAL MARINE Est. 1986
Location: 1 Lerwick Road, Jacobs, Durban
Contact person: DONALD JARRATT
Website: www.australmarine.co.za
Email: don@australmarine.co.za
Phone: +27 31 468 2338
Office hours: 07:00 – 16:30 Mon – Thurs
07:00 – 14:00 Fri

AUSTRAL MARINE manufactures both pleasure and sport boats in the branded Angler Boats range. These compliment and make the new Panache, Benguela and Odyssey boats the best in class available on the South African market. Austral Marine and Angler Boats have long been recognised as one of the premiere brands in South Africa.
CAMPING & BOATING CENTRE

Company: CAMPING & BOATING CENTRE  
Est. 1970

Location: 17 Pittsburg Road, Benoni, Johannesburg

Contact person: CARL KRAUSE

Website: www.campingandboating.co.za

Email: carl@buccaneer.co.za

Phone: +27 11 845 4447

Office hours: 08:00 – 17:00 Mon – Fri  
08:00 – 15:00 Sat

CAMPING & BOATING CENTRE is a large manufacturer of fibreglass and inflatable boats ranging from 3m to 8m, for the Southern African market. We provide a unique and tailored solution for racing, pleasure, fishing, commercial, military or police vessels, as well as provide a full range of boat fitting, safety equipment, water toys and electronics.

Products: Buccaneer Inflatable 3m - 8m, Bass Boats, Fresh Water Fishing Boats, Canoes, Bow Riders, Deep Sea Fishing Boats, Pontoon Boats

Standards:  

POWER BOAT BUILDERS
CRUISER CATS

Company: CRUISER CATS Est. 2008
Location: 14A Marconi Road, Montague Gardens, Cape Town
Contact person: CLARK BOEKEN / SHEREEN ROBERTSON
Website: www.cruisercats.com
Email: info@cruisercats.com
Phone: +27 21 551 0339
Office hours: 07:30 – 16:30 Mon – Fri

CRUISER CATS manufactures luxury power catamarans, the Havana 40 Express, the NEW Havana 42, as well as the Tortuga 50. Our boats have top quality finishes, are comfortable and luxurious, stable at sea and very efficient – a pleasure to own! Experience tranquility at sea with our catamarans.

Boat Models: Havana 40 Express, Havana 42 Powercat, Tortuga 50 Powercat

Standards: 

---

POWER BOAT BUILDERS
D7 BOATING

Company: D7 BOATING Est. 1995
Location: Plot T60, Pongola, KwaZulu-Natal
Contact person: HANSIE DUVENAGE
Website: www.d7boating.com
Email: info@d7boating.com
Phone: +27 34 413 1496
Office hours: 07:00 – 16:30 Mon – Fri

D7 BOATING manufactures their Unique range of boat designs. This boat hull design offers the best of both worlds. Deep-vee/cat combination for maximum dryness, stability and safety, with minimum horsepower and fuel consumption. Each boat is unique in design and custom built. We believe in quality, rather than quantity.

Boat Models: Unique 680 Centre Console, Unique 680 Forward Console, Unique 680 Canopy, Unique 530 Centre Console, Unique 530 Forward Console, Unique 900, 410 / 530 Malachite, 700 Pontoon
GECAT MARINE

Company: GECAT MARINE
Location: Unit 1 Deamar Park,
Tarragona Road, Sea Vista,
St Francis Bay, Eastern Cape
Contact person: ERROL PLOWES
Website: www.boat-builders.co.za
Email: gecatboats@wol.co.za
Phone: +27 42 294 0132
Office hours: 07:00 – 16:30 Mon – Thurs
07:00 – 13:00 Fri

GECAT MARINE is an experienced builder producing sport and commercial custom boats from 6.5m – 10.7m with application in the recreational and commercial sector.

Boat Models: Gecat 25’’, Gecat 28’’, Gecat 35’ Walkaround, Gecat 35’ Full Cabin, Gecat 35’ Custom Built
Company: HOOKON BOATS Est. 2012  
Location: 10 Steve Bantu Biko Street, Klipfontein, Witbank, Johannesburg  
Contact person: WYNAND BOSMAN  
Website: www.sacwmine.wix.com/hookonbassboats  
Email: sacwmine@yahoo.com  
Phone: +27 13 697 2774 / +27 76 435 0552  
Office hours: 08:00 – 17:00 Mon – Fri  

HOOKON BOATS manufactures and repairs GRP sport and fishing boats. Products include the Griffen 140 Bass Boat and SniperCat Tunnel Bass Boat.
STEALTH YACHTS manufacture performance oriented catamarans specifically designed with a HYSUCAT (HYdrofoil SUpported CATamaran) hull and integrated hydrofoil system, to achieve unmatched performance, fuel economy coupled with a more comfortable ride in any sea-state.

Boat Models: 380 Escape, 380 Shuttle, 380 Dive, 520 Escape, 520 Shuttle, 520 RUV, 540 Flybridge

Standards: 

Awards: 2009 and 2007 South African Boating Power Boat of the Year
TWO OCEANS MARINE MANUFACTURING is a specialist manufacturer of production power catamarans ranging from 7m to 14m and custom sail, power and one-off builds for the leisure and commercial markets. A well-established builder with a solid reputation.

Boat Models:
- Magnum 32 Walkaround
- Magnum 32 Full Cabin
- Magnum 28 Walkaround
- Magnum 28 Cuddy Cabin
- Magnum 36 Walkaround
- 48SF Custom Sportfisher
- Open Ocean 750 Sailing Catamaran
- Open Ocean 750 Expedition Catamaran
AQUAQUAD SOUTH AFRICA

Company: AQUAQUAD SOUTH AFRICA  
Est. 2003

Location: 34 Underwood Road,  
Pinetown, Durban

Contact person: OLIVERNUDDS  
Website: www.aquaquad.com  
Email: sales@aquaquad.com  
Phone: +27 31 701 6110

AQUAQUADS are high impact personal inflatable boats for recreational, commercial and government use, with applications including wave running and wakeboarding, fishing or trolling. They can also be used as a general run-about or for harbour patrols or rescue.

Standards:  
Awards: 2006 South African Boating Award for Powered Trailerable Craft
Company: **BOATWORLD Est. 1984**  
Location: 360 Magwaza Maphalala (Gale) Street, Congella, Durban  
Contact person: CARL DE VILLIERS / DONOVAN HERRMANN  
Email: boat.world@hit.co.za  
Phone: +27 31 206 0256  
Office hours: 08:00 – 17:00 Mon – Fri  

BOATWORLD builds inflatable boats, supplies Yamaha outboard motors, inflatable boating accessories and equipment, and offers service repairs in KwaZulu-Natal.

Products: 2.8m to 8m inflatables
Company: GEMINI MARINE Est. 1979
Location: 17 Bertie Avenue, Epping 2, Cape Town
Contact person: GERHARD NEETHLING
Website: www.gemini-evo.com
Email: info@gemini-evo.com / gerhard@gemini-evo.com
Phone: +27 21 534 0617
Office hours: 08:00 – 17:00 Mon – Thurs
08:00 – 14:30 Fri

GEMINI MARINE manufactures both full and rigid inflatable boats, for the commercial, military, rescue, racing or recreational markets. Used in 45 countries worldwide they manufacture to the highest quality. Boats range from 3.1 - 10.5 metres and include the legendary ‘Waverider Series’ of RIBS and the racing Zapcat.

KAMASSI CRAFT

Company: KAMASSI CRAFT Est. 1993
Location: Kamassi Building,
Port Elizabeth Harbour,
Eastern Cape
Contact person: TIELMAN NIEUWOUDT
Website: www.kamassi.com
Email: tielman@kamassi.com
Phone: +27 41 582 3994
Office hours: 07:00 – 16:00 Mon – Fri

KAMASSI CRAFT manufactures commercial fishing vessels, personnel carriers and high speed patrol vessels (12m - 16m), ferries, eco-tourism vessels (26m) and service vessels (16m). We also specialise in refurbishing all types of vessels, including complete rebuilds and general structural maintenance for the local market.

Standards:
NAUTIC AFRICA

Company: NAUTIC AFRICA Est. 2008
Location: Cnr Marine Drive & Container Road, Paarden Eiland, Cape Town
Contact person: LISA NICHOLSON
Website: www.nauticafrica.com
Email: lisa@nauticafrica.com / info@nauticafrica.com
Phone: +27 21 200 0601
Office hours: 07:00 – 16:30 Mon – Thurs
07:00 – 13:30 Fri

NAUTIC AFRICA specialises in high speed, ballistic protected, aluminium crew and patrol vessels that are at the forefront of modern ship building on the African continent.

Standards:
RHINO MARINE PRODUCTS

Company: RHINO MARINE PRODUCTS
Est. 2003
Location: Montreal Drive, Airport Industria, Cape Town
Contact person: LUC HERMAN
Website: www.rhinomarineboats.com
Email: info@rhinomarineboats.com
Phone: +27 82 960 0591

RHINO MARINE supplies durable, virtually indestructible HDPE boats to commercial markets, which require low maintenance boats that can handle much abuse in tough operating environments.

Boat Models: Rhino 590, Rhino 670, Rhino 690, Rhino 800, Rhino 850, Rhino 900, Rhino 950, Rhino 1050

Standards:
T-CRAFT designs and manufactures high quality aluminium boats ranging in length from 3m to 17.5m. Custom designed to clients’ exact specifications, applications include: leisure, commercial, military, government, game viewing, tour operators, cargo and house boats.

Products: Hippo, Ally-Gator, Kingfisher, Jon Boats, Special Builds

Standards:
VEECRAFT MARINE

Company: VEECRAFT MARINE Est. 2002
Location: Island Centre, Cnr Cumberland & Amphion Road, Paarden Eiland, Cape Town
Contact person: ANDRE VAN NIEKERK
Website: www.veecraft.com
Email: andre@veecraft.com
Phone: +27 21 511 6412

VEECRAFT MARINE constructs commercial and military vessels in aluminium and steel that represent the best value and quality in the market. VEECRAFT MARINE’S vessels are designed and built for performance, maintainability and reliability in the most extreme conditions and demanding operators. We provide full documentation, integrated logistic support and training.


Standards: 

Awards: 2010 South African Boating Award Best Powercraft
CAPE TOWN RUBBER CO.

Company: CAPE TOWN RUBBER CO.
Est. 1954

Location: 26 Milner Street, Metro Industria, Paarden Eiland, Cape Town

Contact person: SALLY RORICH
Website: www.ctrubber.co.za
Email: info@ctrubber.co.za
Phone: +27 21 511 0850
Office hours: 08:00 – 17:00 Mon - Fri
09:00 – 12:00 Sat

CAPE TOWN RUBBER manufactures and distributes hose, tubing, matting, fenders, extrusions and moulds, and are distributors of prestigious rubber and plastic brands.
CENTRAL BOATING

Company: CENTRAL BOATING Est. 1975
Location: 85 Bree Street, Cape Town
Contact person: TOBY DAY
Website: www.centralboating.com
Email: toby@centralboating.co.za
Phone: +27 21 510 5822

CENTRAL BOATING is the industry leading distributor for leisure marine products into Southern Africa, representing some of the world’s finest marine brands for both OEM boat building and aftermarket retail sectors.


MANEX & POWER MARINE

Company: MANEX & POWER MARINE
Location: 9 Paarden Eiland Road, Paarden Eiland, Cape Town
Contact person: GARY SINDLER
Website: www.manex.co.za
Email: manex@manex.co.za
Phone: +27 21 511 7292
Office hours: 08:00 – 17:00 Mon – Fri
08:30 – 12:30 Sat

MANEX & POWER MARINE is the leading distributor of marine and diving equipment, throughout Southern Africa.

FALX TRADING

Company: FALX TRADING Est. 2009
Location: 3 Timber Way, Bergvliet, Cape Town
Contact person: RAFE AXELSON
Website: www.falx.co.za
Email: axel@falx.co.za
Phone: +27 83 299 9775

FALX TRADING directly imports and distributes: Andersen winches, Vitrifrigo refrigeration, Jefa steering, Antal deck systems, LED lighting and solar systems.
Company: FIRST AFRICAN PAINTS (PTY) Ltd trading as ALL PAINTS AND PRODUCTS
Est. 2007

Location: Pinelands, Cape Town
Contact person: KUBA MISZEWSKI
Website: www.apap.co.za
Email: kuba@apap.co.za
Phone: +27 82 658 0200

ALL PAINTS AND PRODUCTS is the South African distributor of Marine and Aerospace Coatings and maintenance products, representing some of the best quality products and brands in the industry.
FOWKES BROS

Company: FOWKES BROS Est. 1897
Location: 45 Neptune Street, Paarden Eiland, Cape Town
Contact person: KEVIN ABRAHAMS
Website: www.fowkes.co.za
Email: info@fowkes.co.za
Phone: +27 21 508 7500

FOWKES BROS offers a comprehensive range of engineering and industrial supplies, including cutting tools, hand tools, abrasives, fasteners, toggle clamps and safety equipment. Fowkes Bros was the first company in South Africa to sell raw fibreglass materials and resins and still specialises in these products.
Company: GARMIN SOUTHERN AFRICA (Pty) Ltd Est. 1990
Location: Kimbult Industrial Park, 9 Zeiss Road, Laser Park, Honeydew, Johannesburg
Contact person: ADRIAN VAN LIESHOUT
Website: www.garmin.co.za
Email: Adrian.vanLieshout@garmin.co.za
Phone: +27 21 788 9015
Office hours: 08:00 – 17:00 Mon – Fri
09:00 – 13:00 Sat

GARMIN specialises in GPS products and solutions for automotive, sports, outdoor and marine markets. Marine products include chartplotters, fishfinders, sounders, radars, cameras, autopilots, instruments and sensors, GPS handelds, communications and marine networking instruments.

Dealerships: GARMIN

Standards:
Company: HARKEN SOUTH AFRICA
Location: 48 Marine Drive, Paarden Eiland, Cape Town
Contact person: ANKIE ROUX
Website: www.harken.co.za
Email: ankie@harken.co.za
Phone: +27 21 511 3244

HARKEN is the leading manufacturer and marketer of quality sailboat hardware and accessories. Our blocks, travellers, furling systems and winches can be found aboard everything from the smallest dinghies to the largest megayachts and cruisers. Our gear has dominated such events as the America’s Cup and the Olympics.
JO FENSHAM YACHT UPHOLSTERY

Company: JO FENSHAM YACHT UPHOLSTERY Est. 1981
Location: Unit 3, Porcupine Park, Lekkerwater Road, Sunnydale, Cape Town
Contact person: TARIQ FENSHAM
Website: www.jofensham.com
Email: tariq@jofensham.com
Phone: +27 21 785 5244 / +27 82 766 6513
Office hours: 09:00 – 17:00 Mon – Fri

JO FENSHAM YACHT UPHOLSTERY is the premier supplier of interior soft furnishings for yachts and boats. Focused on precision fitting, high quality manufacturing, reliability and dedicated service, Jo Fensham Yacht Upholstery has been Cape Town’s leading specialist for more than 30 years, and preferred supplier to established yacht manufacturers including Robertson and Caine, Dean Catamarans and Maverick Yachts.

Awards: 2006 South African Boating Award for Local Component Manufacturer of the Year
Company: LALIZAS SOUTH AFRICA
Est. 1982
Location: Unit F29, 5 Gray Street, Paarden Eiland, Cape Town
Contact person: RUSHDI GASANT
Website: www.lalizas.com
Email: rsa@lalizas.co.za
Phone: +27 21 510 4021
Office hours: 08:00 – 16:00 Mon – Fri

The South African branch of LALIZAS stocks and distributes world-renowned Lalizas marine equipment, boat safety equipment, boat parts and accessories. Lalizas also distributes the following brands: NUOVA RADE, LOFRANS®, MAX POWER and OCEAN.

Standards:
Company: LOWRANCE SA Est. 1982
Location: 359 Mahatma Gandhi Road, Durban
Contact person: LISBETH PLOTZ
Website: www.lowrance.co.za
Email: sales@lowrance.co.za
Phone: +27 31 368 6649
Office hours: 08:00 – 17:00 Mon – Fri
08:00 – 12:00 Sat

LOWRANCE SA offers the most cutting edge and affordable marine and outdoor electronics products, mapping and accessories available for the recreational and professional consumer.
Company: NATIONAL LUNA  
Est. 1987  
Location: 34 Plantation Road,  
Eastleigh, Edenvale,  
Johannesburg  
Contact person: COBUS OPPERMAN  
Website: www.nationalluna.com www.indelwebastomarine.com  
Email: cobus@nationalluna.com  
Phone: +27 11 452 5438

NATIONAL LUNA is the largest 12/24v manufacturer in South Africa. NATIONAL LUNA specialises in the manufacture of LED & fluorescent lights, mobile & portable refrigeration, battery management systems and monitors.

Distributor: Indel Webasto Marine
NOVAMARINE

Company: NOVAMARINE Est. 1965
Location: 5 Verbena Street, Paarden Eiland, Cape Town
Contact person: JOHN GENTZ
Website: www.novagroup.co.za
Email: johng@pescanova.co.za
Phone: +27 21 506 4300

NOVAMARINE plays a vital role in providing support, service and repairs for marine and aviation rescue and survival equipment including life rafts.

Distributor: Zodiac, Avon, Arimar, SeaSafe, CSM, Youlong, Datrex, ACR, Comet, Norfloat, Ikaros, Crewsaver, Zero, Parmaris, Besto, SeaFire, Neuvisa
QUANTUM SAILS

Company: QUANTUM SAILS Est. 1998
Location: 491 Voortrekker Road, Maitland, Cape Town
Contact person: TONY STRUTT
Website: www.quantumsails.co.za
Email: tony@quantumsails.co.za
Phone: +27 21 593 1620

QUANTUM SOUTH AFRICA, a world class sail manufacturer, blends the latest technology with the legacy of handmade craftsmanship, backed by rigorous inspection procedures, to ensure that our sails stand the test of time from the moment they are first hoisted.

Awards: 2011 ABSA Cape Chamber of Commerce Award - Best Exporter
Company: RECREATIONAL BOAT SAFETY (Pty) Ltd Est. 2012
Location: Design Quarters, Nicol Grove Office Park, Leslie Road, Fourways, Johannesburg
Contact person: RUSSEL HAWKINS
Website: www.boatsafety.co.za
Email: russel@boatsafety.co.za
Phone: +27 11 513 3523
Office hours: 08:00 – 17:00 Mon – Fri

RECREATIONAL BOAT SAFETY takes the business of boat safety very seriously and has designed a range of affordable safety products to address real challenges, while still making boating an enjoyable experience, keeping all safe on board.

Products: MagBlade™ MaxThrust, MagBlade™ SlipStream, Skipper Guard Tracker
SEASCAPE STAINLESS STEEL SERVICES

Company: SEASCAPE STAINLESS STEEL SERVICES Est. 2001
Location: Unit 4 Auckland Park, Cnr Auckland & Section Street, Paarden Eiland, Cape Town
Contact person: TONY FOSTER
Website: www.seascapeservices.co.za
Email: seascape@telkomsa.net
Phone: +27 21 511 7763

SEASCAPE STAINLESS STEEL SERVICES manufactures boat fittings for South Africa’s leading boatbuilders and chandlers, as well as export components to some of the world’s top equipment suppliers. We have also manufactured equipment for three yachts competing in the last Volvo Ocean Race.

Standards: A Member of SASSDA
SOUTHERN SPARS CAPE TOWN

Company: SOUTHERN SPARS CAPE TOWN
Location:  22 Bolt Avenue, Montague Gardens, Cape Town
Contact person: PETER SHAW / RICHARD STUBBS
Website: www.southernspars.com
Email: peter.shaw@za.southernspars.com
Phone: +27 21 555 3470

SOUTHERN SPARS is the world industry leader in the design, construction, installation and servicing of Carbon Fibre masts, booms, spinnaker poles and rigging for high performance racing and cruising yachts. We also manufacture custom and production aluminium masts and spars under the Sparcraft label.
PEAK SEASON established a specialised distribution for marine care products and supplies quality marine solutions.
VETUS MAXWELL

Company: VETUS MAXWELL (Pty) Ltd
Est. 2011
Location: Unit 1 HSE Park, 130 Democracy Way, Marconi Beam, Cape Town
Contact person: NEIL CRAMB
Website: www.vetus.nl
Email: info_za@vetus.nl
Phone: +27 21 552 4275
Office hours: 07:30 – 16:30 Mon – Thurs
07:30 – 14:30 Fri

VETUS is one of the world’s leading companies supplying innovative products for pleasure craft and small commercial vessels. Our wide range of products includes marine diesel engines and accessories, steering gear and manoeuvring systems, propellers and electrical, plumbing and waste-handling systems, as well as being the leaders in anchor windlasses, marine glazing and hatches.
VIKING LIFE-SAVING EQUIPMENT SA

Company: VIKING LIFE-SAVING EQUIPMENT SA Est. 1998
Location: Cnr Neptune and Carlisle Street, Paarden Eiland, Cape Town
Contact person: EDUARD JOOSTE
Website: www.viking-life.com
Email: ejo@viking-life.com
Phone: +27 21 507 5879

VIKING LIFE-SAVING EQUIPMENT is a market leader in maritime safety, providing and servicing essential safety equipment for passenger and commercial vessels, offshore installations and vessels, the defence sector, industrial fire fighting as well as for leisure yachts.


Standards: Life Raft Services - SAMSA, BV, LLOYDS, ABS, USCG Fire Services - DOTFAS, LLOYDS, ABS, (BV Pending)
RUTHERFORD MARINE

Company: RUTHERFORD MARINE
Est. 1998
Location: 77 Smits Street, Industries West, Germiston, Johannesburg
Contact person: PHILLIP KINGMA
Website: www.rutherfordmarine.co.za
Email: phillip@rutherford.co.za
Phone: +27 11 878 2600

RUTHERFORD MARINE is a major player in the marine and leisure market with branches in Johannesburg, Cape Town and Durban. We supply motors, spark plugs, instrumentation, anchors, safety equipment and other accessories.
SEASCAPE MARINE SERVICES

Company: SEASCAPE MARINE SERVICES (Pty) Ltd
Location: 124 Marine Drive, Service Road, Paarden Eiland, Cape Town
Contact person: JAMES DE JONG
Website: www.seascapemarine.co.za
Email: jdejong@seascapemarine.co.za
Phone: +27 21 511 8201
Office hours: 08:00 – 16:30 Mon – Fri

SEASCAPE MARINE SERVICES offers a complete engine range to local pleasure and commercial boat builders and individuals, and is a distributor for HamiltonJet waterjets. SEASCAPE MARINE SERVICES offers a 24-hour after sales service and spares worldwide.
SOUTHERN POWER PRODUCTS

Company: SOUTHERN POWER PRODUCTS
Est. 1985

Location: 76 Marine Drive, Paarden Eiland, Cape Town

Contact person: NOEL HOLMES
Website: www.southernpower.co.za
Email: sales@southernpower.co.za
Phone: +27 21 511 0653

SOUTHERN POWER PRODUCTS is the official Importer & Distributor of Volvo Penta marine engines, generators, spare parts & accessories, Westerbeke marine generators & accessories, Cruisair marine air conditioning, Aquadrive anti-vibration systems, and Hidea outboard motors, spare parts & accessories.

Distributor: Volvo Penta, Westerbeke, Cruisair, Aquadrive, Hidea
SUZUKI SOUTH AFRICA

Company: SUZUKI SOUTH AFRICA  
Est. 1998
Location: 122 Koornhof Road, 
Meadowdale, Johannesburg
Contact person: TANJA MAES
Website: www.suzukisa.co.za
Email: tanjam@suzukisa.net
Phone: +27 11 974 1200
Office hours: 08:00 – 16:30 Mon – Fri

SUZUKI SOUTH AFRICA supplies Suzuki outboard engines, Suzuki genuine spare parts and Suzumar inflatables.

Products: 2-stroke outboards, 4-stroke outboards, Suzumar Inflatables

Standards: Suzuki outboards conform to EURO 1 Emission Standards, and have received a Three-star ultra-low rating from the California Air Resources Board (CARB)
YAMAHA DISTRIBUTORS

Company: YAMAHA DISTRIBUTORS
Location: 19 Hagart Road, Pinetown, KwaZulu Natal
Contact person: GREG BENNETT
Website: www.yamaha.co.za
Email: gregb@yamaha.co.za
Phone: +27 31 710 6400
Office hours: 08:00 – 16:30 Mon – Fri

YAMAHA supplies the world’s most desirable, popular and trusted outboards. We also supply inboard engines, waverunners and boats. Our aluminium boats are strong, light, durable and easy to transport - the perfect overland companion.
ZF SERVICES SOUTH AFRICA supplies integrated propulsion systems for pleasure craft, fast craft and commercial craft application: with transmissions up to 14,000 kW engine powers, transmission accessories, electronic or pneumatic control systems, azimuth and tunnel thrusters, rudder systems, stern tube systems, standard nozzle designs and pneumatic-over-hydraulic shaft brake systems.
ANCHOR BOAT SHOP

Company: ANCHOR BOAT SHOP
Est. 1936
Location: Cnr Carlisle & Bermuda Streets, Paarden Eiland, Cape Town
Contact person: DUDLEY HARDMAN
Website: www.anchorboatshop.co.za
Email: neil@anchorboatshop.co.za
Phone: +27 21 511 2133

ANCHOR BOAT SHOP supplies engines and motors, anchoring and docking equipment, motorboats and inflatables as well as repair and refurbishment facilities.
Company: AQUA DOCTOR BOATING AND ACCESSORIES Est. 2002
Location: 202 Cowen Ntuli Street, Middelburg, Mpumalanga
Contact person: PETER ANSARA
Website: www.autodocto panelbeaters.co.za
Email: peteran@platinumad.co.za
Phone: +27 13 243 1905
Office hours: 07:30 – 17:00 Mon – Fri
08:00 – 13:00 Sat

AQUA DOCTOR offers boat licensing, buoyancy & certification, skippers training, fibreglass repairs & painting, maintenance & servicing, spray painting, trailer repairs, and roadworthy. AQUA DOCTOR also sells new and used sport boats, boat accessories and safety equipment, and is a dealer of Evinrude BRP outboard motors.
Company: BOATING INTERNATIONAL
Location: 104 Van Riebeeck Avenue, Edenvale, Johannesburg and Paarden Eiland, Cape Town
Contact person: PAUL TROLLOPE
Website: www.boating-int.co.za
Email: paul@boatinginternational.co.za
Phone: +27 11 452 8280

BOATING INTERNATIONAL stocks new and pre-owned boats, boat accessories, offers motor rebuilds, fibreglass and trailer repairs, and other services.
BOATING WORLD

Company: BOATING WORLD
Est. 1998
Location: Ground Floor, Nautica Building, The Water Club, 93 Beach Road, Granger Bay, Cape Town
Contact person: DERRICK LEVY
Website: www.boatingworld.co.za
Email: info@boatingworld.co.za
Phone: +27 21 418 0840 / +27 31 301 1115
Office hours: 08:30 – 17:30 Mon – Fri
08:30 – 13:00 Sat

BOATING WORLD is an official agent for Fairline and Riviera luxury motor yachts, Sunreef sailing and power catamarans, and Airberth and Pierplas docking systems.

Agents: Riviera, Fairline, Sunreef, Airberth, Pierplas

Awards: Lifetime Achievement Award to Derrick Levy (Johannesburg Boat Show)
BRODERICK MARINE

Company: BRODERICK MARINE
Location: Shop 1, Vaal Lifestyle Centre, 2 Rabie Street, CE2, Vanderbijlpark, Johannesburg
Contact person: MIKE FRIEDMAN
Website: www.boatsandyachtsales.com
Email: mike@broderickmarine.com
Phone: +27 82 801 7065
Office hours: 08:00 – 17:00 Mon – Fri
            08:00 – 13:00 Sat

BRODERICK MARINE is the proud Southern African distributor for Azimut yachts, Atlantis yachts, Cobalt boats, Avalon Luxury Pontoons and Shorestation boat lifts and jet ski lifts.

Standards:
DAVID ABROMOWITZ & ASSOCIATES

Company: DAVID ABROMOWITZ & ASSOCIATES
Location: Ground Floor, Marina Centre, West Quay Road, V & A Waterfront, Cape Town
Contact person: ROB SHARP
Website: www.yachtbrokers.co.za
Email: rob@yachtbrokers.co.za
Phone: +27 21 419 0722

DAVID ABROMOWITZ & ASSOCIATES are the Southern African agents for Princess Yachts, as well as Sealegs amphibious marine craft. We are also actively involved in matching buyers with new or pre-owned vessels. Power or sail, mono hull or multihull, we can find the right boat for you.
NATAL CARAVANS & MARINE

Company:  
NATAL CARAVANS & MARINE  
Est. 1960

Location:  
6 Kirk Road, Pinetown, Durban

Contact person:  
BRIAN COURTIS

Website:  
www.natalcaravans.co.za

Email:  
info@natalcaravans.co.za

Phone:  
+27 31 702 7291

Office hours:  
08:00 – 17:00 Mon – Fri
08:00 – 13:00 Sat

NATAL CARAVANS & MARINE offers the most comprehensive and diverse range of new and pre-owned boats available in the entire region. We have more than 50 boats on display. To back that up we also have a full service facility for boats and motors.
NATAL POWER BOATS

Company: Natal Power Boats
Location: 79 Sydney Road, Congella, Durban
Contact person: Ruli Sofilas
Website: www.natalpowerboats.co.za
Email: ruli@npb.co.za
Phone: +27 31 305 8081

Natal Power Boats manufactures and retails an extensive line of superior quality fibreglass boats.
Company: SUPREME LEISURE & BOATING  
Est. 2009

Location: 90 Albany Road, Port Alfred, Eastern Cape

Contact person: RYAN REYNOLDS
Website: www.supremeleisure.co.za
Email: admin@supremeleisure.co.za
Phone: +27 46 624 4826
Office hours: 08:00 – 17:00 Mon – Fri

SUPREME LEISURE & BOATING retails boats, jet skis, outboards, spares and accessories.

Official agents of: Mercury, Suzuki, Evinrude, Indigo Boats

Standards: 

94 BOATING SOUTH AFRICA INDUSTRY GUIDE 2013
Company: CLUB MARINE INSURANCE
Est. 1985
Location: 105 Leslie Avenue, Fourways 2191
Contact person: Caryne Duvenhage
Website: www.clubmarinesa.com
Email: caryne@clubmarinesa.com
Phone: +27 86 125 0350

CLUB MARINE is one of South Africa’s leading insurance brokerages specialising in cargo movement, water craft and boat traders products. As boating enthusiasts who understand the lifestyle, we tailor make policies in line with individual requirements. We select the most reputable insurance companies to cover everything from weekend leisure yachts, to commercial business or moving cargo across continents.

Club Marine is an accredited Short Term Insurance Broker and Financial Services Provider.
DU TOIT YACHT DESIGN CC

Company: DU TOIT YACHT DESIGN CC
Est. 2001
Location: 60 Oryx Street, Goedemoed, Durbanville, Cape Town
Contact person: ANTON DU TOIT
Website: www.dtyd.co.za
Email: info@dtyd.co.za
Phone: +27 21 975 2580
Office hours: 08:30 – 17:30 Mon – Fri

DU TOIT YACHT DESIGN designs and engineers sailing and power boats, in both mono hulls and catamarans forms, from concept sketch to yard detail.

Awards: 2007 Disa South African Design Excellence Award
INTRINSYS LTD

Company: INTRINSYS LTD Est. 1998
Location: 2nd Floor West Tower, Nelson Mandela Square Maude Street, Sandton, Johannesburg, 2196
Contact person: GARY LONGSHAW
Website: www.intrinsys.co.za
Email: info@intrinsys.co.za / glongshaw@intrinsys.co.za
Phone: +27 83 551 5216
Office hours: 08:00 – 17:00 Mon – Thurs
08:00 – 16:00 Fri

INTRINSYS uniquely combines expert PLM solution provider with a thriving engineering business delivering mission critical projects, consultancy and support services to world-class companies in Yachting, Automotive, Aerospace, and Formula 1. Intrinsys Ltd is Dassault Systèmes only recommended UK Yachting partner, recognising the investment they have made whilst working with designers and Naval Architects.

Product range: CATIA (CAD authoring), SIMULIA (Analysis - Abaqus), ENOVIA (CAD/data/process management), DELMIA (Manufacturing Machining), 3DVIA Composer (3D Documentation), PLM Consultancy, Engineering services (Design, Analysis, Manufacturing)
KD MARINE DESIGN

Company: KD MARINE DESIGN Est. 2006
Location: Suite 202, Marina Centre, West Quay Road, V & A Waterfront, Cape Town
Contact person: KEITH DAVIES
Website: www.kdmarinedesign.com
Email: info@kdmarinedesign.com
Phone: +27 21 801 6629

KD MARINE DESIGN offers complete naval architectural design solutions and specialist analytical and optimisation services to owners, boat builders, shipyards and other naval architects and yacht designers.
ANGELO LAVRANOS is South Africa’s foremost international designer of mono hulls and multi hulls, sail and power, and commercial vessels, in all materials, up to 60 metres. His designs have won many local and international sailing events, and his production boats (over 60 models) are as popular as ever.

Boat Models: St Francis 50, Knysna 440 & 500, Aventure 320 & 480, Leisureliner ll, HORIZON PC60 & PC50

Awards: 2006 Cruising World Best Cruising Catamaran [St Francis 50]
Company: PRONTO CLEARING  
Est. 1991  
Location: Platinum Junction  
Unit M151/151, School  
Street, Milnerton, Cape Town  
Contact person: CRAIG GARROW  
Email: craig@prontoclearing.co.za  
Phone: +27 21 551 5692 / +27 83 651 5691  

PRONTO CLEARING offers freight forwarding and is a specialist in the shipping of yachts, boats and marine industry products.
WALE MARINE

Company: WALE MARINE Est. 1986
Location: 2 Avenue Beaumont, Constantia, Cape Town
Contact person: ANTON WALE
Website: www.walemarine.com
Email: anton@walemarine.com
Phone: +27 82 775 4040
Office hours: 08:00 – 17:00 Mon – Fri

WALE MARINE specialises in engineering a wide variety of customised solutions primarily for the offshore oil & gas and offshore construction industry. We specialise in designing and supplying marine solutions and customised marine equipment. Together with our sister company Rhino Marine, we design and supply High Density Polyethylene (HDPE) offshore work boats and barges.

Products: Barges and subsea winches and equipment, 6 – 10 metre HDPE offshore work boats, SCUBA replacement boats, riverine and military patrol boats

Standards:
YACHTPORT SA is a purpose designed and built Blue Flag Marine lift facility, 60 nautical miles northwest of Cape Town. We have a fully stocked chandlery on site and offer repairs and maintenance. Our travel lift is the largest in the country, capable of handling catamarans and mono hulls of up to 26m length or 9m beam width and up to 100 ton displacement.

Awards: 2013 International Blue Flag Award
Company: YACHT TECHNOLOGY
Division of Marine Technology (Pty) Ltd
Est. 1982

Location: 3 Rectory Lane, Simon’s Town, Cape Town

Contact person: DR. BRIAN GOWANS CEng FIMarEST FRINA
Website: www.martech.co.za / www.managingboatbuilding.com
Email: yachttechnology@martech.co.za
Phone: +27 21 786 3076
Office hours: 09:00 – 16:00 Mon – Fri

YACHT TECHNOLOGY provides naval architecture and marine engineering, and ship and boat building management consulting, project management, surveying and arbitration.

Standards: Maritime & Coastguard Agency
LEOPARD CATAMARANS

Company: LEOPARD CATAMARANS
Est. 2000
Location: Suite 201, Marina Centre, West Quay Road, V & A Waterfront, Cape Town
Contact person: DANIEL SNYMAN
Website: www.leopardcatamarans.com
Email: southafrica@leopardcatamarans.com
Phone: +27 21 200 1825

LEOPARD CATAMARANS provides the popular Robertson and Caine catamarans to individuals wishing to own a ‘Leopard Cat’ with more upgrades, features, and options for private use outside of a charter fleet.


Awards: 2013 Cruising World Best Full-Size Multihull
2012 Cruising World Import Boat of the Year & Best Cruising Multihull
NG MANAGEMENT

Company: NG MANAGEMENT
Location: Table View, Cape Town
Contact person: ZANDRA DIXON
Email: info@yachtmanagement.co.za
Phone: +27 82 976 5719

NG MANAGEMENT offers professional valet and detail services to discerning owners of all budgets. Coupled with our innovative skippering and preventative maintenance programs, we offer both motor and sail yacht owners the opportunity to truly enjoy yachting. Our services are custom designed to suit each client, allowing for that personalised touch to each vessel.
WATERFRONT BOAT COMPANY

Company: WATERFRONT BOAT COMPANY
Est. 2001
Location: Shop 5 on Quay 5, V&A Waterfront, Cape Town
Contact person: RICHARD SMITH
Website: www.waterfrontboats.co.za
Email: Richard@waterfrontboats.co.za
Phone: +27 21 418 5806
Office hours: 08:30 – 19:00 Mon – Sun

WATERFRONT BOAT COMPANY provides an affordable and enjoyable experience as a reputable boat operator, with years of experience and a proven safety record. For a fun-filled time on the water during your stay in Cape Town, or for product launches and staff functions, we would be glad to help you.
Company: AQUA ACADEMY Est. 2007
Location: Unit 2B North Park, Cnr North & King Street, Pietermaritzburg, KwaZulu-Natal
Contact person: CLIFFORD SAVILLE
Website: www.aquaacademy.co.za
Email: info@aquaacademy.co.za
Phone: +27 33 342 4678

AQUA ACADEMY offers skippers training courses for certification in Categories B, C, E and R.

Standards: [Image]
COMPOSITE TRAINING ACADEMY

Company: COMPOSITE TRAINING ACADEMY Est. 2010
Location: STC Building, Duncan Road, Cape Town Harbour
Contact person: OLIVER DAWSON
Website: www.compositetraining.co.za
Email: oliver@compositetraining.co.za
Phone: +27 21 762 1554

COMPOSITE TRAINING ACADEMY (CTA) is a private Training Provider and Skills Development consultancy. We offer industry and private clients, a range of professional training programs and services catering for beginners, through to advanced learners. CTA cover all aspects of Yacht & Boat Building, Polymer Composites, Production, Management Training & related consulting services.
FALSE BAY COLLEGE BOAT BUILDING ACADEMY

Company: FALSE BAY COLLEGE BOAT BUILDING ACADEMY Est. 2006
Location: False Bay College Westlake Campus, Westlake Drive, Westlake, Cape Town
Contact person: ACHMAT Geyer
Website: www.falsebaycollege.co.za
Email: achmat.geyer@falsebay.org.za
Phone: +27 21 701 1340

FBC BOAT BUILDING ACADEMY offers the National Certificate: Yacht and Boat building courses on NQF levels 2-4. The Academy is equipped with the latest tools and simulators to ensure our students are well-prepared for the marine industry.

WHISPER BOATBUILDING ACADEMY FOR THE DEAF

Company: WHISPER BOATBUILDING ACADEMY Est. 2004
Location: Unit 1, Brice Industrial Park,
1 Fischer Avenue, Epping 2,
Cape Town
Contact person: MIKE HARVEY
Website: www.wbba.co.za
Email: info@wbba.co.za
Phone: +27 21 534 9509 / +27 87 805 9570

WHISPER BOATBUILDING ACADEMY facilitates learning and skills development for disadvantaged deaf students to acquire professional composite construction and boatbuilding skills and knowledge.
## MEMBER INDEX

### A
- Admiral Powercats 44
- Anchor Boat Shop 86
- Aqua Academy 107
- Aqua Doctor 87
- AquaQuad South Africa 53
- Austral Marine 45

### B
- Boating International 88
- Boating World 89
- Boatworld 54
- Broderick Marine 90

### C
- Camping & Boating Centre 46
- Cape Town Rubber 61
- Central Boating 62
- Club Marine Insurance 95
- Composite Training Academy 108
- Cruiser Cats 47

### D
- D7 Boating 48
- David Abromowitz & Associates 91
- Du Toit Yacht Design 96

### F
- False Bay College Boat Building Academy 109
- Falx Trading 63
- First African Paints 64
- Fowkes Bros 65

### G
- Garmin Southern Africa 66
- Gecat Marine 49
- Gemini Marine 55
- G Wind Marine & Spars 31

### H
- Harken South Africa 67
- Hookon Boats 50

### I
- Intrinsys Ltd 97

### J
- Jacobs Bros Boat Builders 32
- Jo Fensham Yacht Upholstery 68

### K
- Kamassi Craft 56
- KD Marine Design 98
- Knysna Yacht Company 33

### L
- Lalizas South Africa 69
- Lavranos Marine Design 99
- Leopard Catamarans 104
- Lowrance SA 70

### M
- Manex & Power Marine 62
- Matrix Yachts 34
<table>
<thead>
<tr>
<th>M</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maverick Yachts</td>
<td>35</td>
</tr>
<tr>
<td>MIASA</td>
<td>3</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>N</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Natal Caravans &amp; Marine</td>
<td>92</td>
</tr>
<tr>
<td>Natal Power Boats</td>
<td>93</td>
</tr>
<tr>
<td>National Luna</td>
<td>71</td>
</tr>
<tr>
<td>Nautic Africa</td>
<td>57</td>
</tr>
<tr>
<td>Nexus Catamarans</td>
<td>36</td>
</tr>
<tr>
<td>NG Management</td>
<td>105</td>
</tr>
<tr>
<td>Novamarine</td>
<td>72</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>P</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pronto Clearing</td>
<td>100</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Q</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quantum Sails</td>
<td>73</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>R</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recreational Boat Safety</td>
<td>74</td>
</tr>
<tr>
<td>Rhino Marine Products</td>
<td>58</td>
</tr>
<tr>
<td>Robertson and Caine</td>
<td>37</td>
</tr>
<tr>
<td>Royal Cape Catamarans</td>
<td>38</td>
</tr>
<tr>
<td>Rutherford Marine</td>
<td>80</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>S</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>SABBEX</td>
<td>4</td>
</tr>
<tr>
<td>Seascape Marine Services</td>
<td>81</td>
</tr>
<tr>
<td>Seascape Stainless Steel Services</td>
<td>75</td>
</tr>
<tr>
<td>Southern Power Products</td>
<td>82</td>
</tr>
<tr>
<td>Southern Spars Cape Town</td>
<td>76</td>
</tr>
<tr>
<td>Southern Wind Shipyard</td>
<td>39</td>
</tr>
<tr>
<td>St. Francis Marine</td>
<td>40</td>
</tr>
<tr>
<td>Starbrite/Peak Season</td>
<td>77</td>
</tr>
<tr>
<td>Stealth Yachts</td>
<td>81</td>
</tr>
<tr>
<td>Supreme Leisure &amp; Boating</td>
<td>94</td>
</tr>
<tr>
<td>Suzuki South Africa</td>
<td>83</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>T</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>T-Craft</td>
<td>59</td>
</tr>
<tr>
<td>Tag Yachts</td>
<td>41</td>
</tr>
<tr>
<td>TRU Yachts</td>
<td>42</td>
</tr>
<tr>
<td>Two Oceans Marine Manufacturing</td>
<td>52</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>V</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veecraft Marine</td>
<td>60</td>
</tr>
<tr>
<td>Vetus Maxwell</td>
<td>78</td>
</tr>
<tr>
<td>Viking Life-Saving Equipment SA</td>
<td>79</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>W</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wale Marine</td>
<td>101</td>
</tr>
<tr>
<td>Waterfront Boat Company</td>
<td>106</td>
</tr>
<tr>
<td>Wayne Robertson Yachts</td>
<td>43</td>
</tr>
<tr>
<td>Whisper Boatbuilding Academy</td>
<td>110</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Y</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>YachtPort SA</td>
<td>102</td>
</tr>
<tr>
<td>Yacht Technology</td>
<td>103</td>
</tr>
<tr>
<td>Yamaha Distributors</td>
<td>84</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Z</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>ZF Services South Africa</td>
<td>85</td>
</tr>
</tbody>
</table>
NATIONAL SEA RESCUE INSTITUTE
EMERGENCY PORT CONTROL NUMBERS
SOUTH AFRICA

<table>
<thead>
<tr>
<th>PORT CONTROL</th>
<th>TEL. NUMBER</th>
<th>AREAS OF COVERAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saldhana Port Control</td>
<td>022 714-1726</td>
<td>Orange River Mouth - Dassen Island</td>
</tr>
<tr>
<td>Table Bay Port Control</td>
<td>021 449-3500</td>
<td>Dassen Island - Cape Aghulhas</td>
</tr>
<tr>
<td>Mossel Bay Port Control</td>
<td>044 604-6271</td>
<td>Cape Aghulhas - Seal Point</td>
</tr>
<tr>
<td>Port Elizabeth Port Control</td>
<td>041 507-1911</td>
<td>Seal Point - Great Fish River Mouth</td>
</tr>
<tr>
<td>East London Port Control</td>
<td>043 700-2100</td>
<td>Great Fish River Mouth - Port St Johns</td>
</tr>
<tr>
<td>Durban Port Control</td>
<td>031 361-8567</td>
<td>Port St Johns - Tugela River Mouth</td>
</tr>
<tr>
<td>Richard’s Bay Port Control</td>
<td>035 753-1991</td>
<td>Tugela River Mouth - Ponta do Ouro</td>
</tr>
<tr>
<td></td>
<td>or 035 905-3401/3444</td>
<td></td>
</tr>
</tbody>
</table>