The Chemung Chamber, in a show of support for local Olympian Molly Huddle and along with partners Chemung Canal Trust Company, The Community Foundation of Elmira-Corning and the Southern Finger Lakes, JH Design, Pastrick’s and The Star-Gazette, recently re-launched the successful “Run, Molly, Run!” campaign.

Huddle is an Elmira native who captured multiple state championships in cross-country and track during her time as a student at Notre Dame High School, and was a nine-time All-American at the University of Notre Dame. She participated in the London Olympic Games in 2012, when the Elmira community first cheered her on through the campaign.

She made history on July 10, 2016, when she became the first woman to win U.S. outdoor track championships in the 5,000 and 10,000 meters in the same year, qualifying her to participate in both events at the Rio Olympic Games this month. She will compete in the 10,000 meters on Friday, August 12th. The broadcast schedule is available at www.nbcolympics.com.

In 2012, numerous local businesses and organizations, as well as individuals, purchased banners and t-shirts featuring the “Run, Molly, Run!” slogan to express the community’s best wishes to Huddle, and this year’s re-launch of the campaign has seen even stronger participation.

“The response has been tremendous from individuals in the community and local businesses. Hundreds of t-shirts, hundreds of yard signs, and a few dozen banners have been sold during the past few weeks,” explains Chemung Chamber President & CEO Kamala Keeley. “We’re glad to see Molly doing more incredibly every year, she’s a wonderful role model.”

Proceeds from the sales of these items will benefit Girls on the Run of the Southern Tier. Girls on the Run is a transformational physical activity based positive youth development program for girls in 3rd-8th grade that culminates with the girls being physically and emotionally prepared to complete a celebratory 5k running event. The goal of the program is to inspire confidence while establishing a lifetime appreciation of health and fitness.

Banners and lawn signs will be delivered early this month for display. T-shirts, created by Pastrick’s in Elmira Heights, are still available by contacting Pastrick’s or the Chamber. For more information about the ongoing campaign, please contact the Chamber at 734-5137 or info@chemungchamber.org.
The Steve Kettelle Team at Keller Williams Realty STFL is proud to announce...

Steve Kettelle has been voted

“Best Real Estate Agent in the Twin Tiers”

We sell more properties in The Southern Tier than any other agent, because we employ a team that strives for excellence and takes pride in providing the very best service to our clients.

We work hard to remain the top seller of homes in The Southern Tier by providing the very best in customer experience. These are not just words, but a commitment we make to every client we work with.

Let us help you get from here, to home!

7 Chelsea Drive, Horseheads, NY 14845, $499,000
Four level colonial with upgrades and high-end finishes
- 5 Bdrm/ 3 Full Ba 2 Half Ba
- Apx Total Finished SF: 5,482
- Apx Year Built: 1990
- Est Taxes $10,944

77 Coleman Avenue Elmira, NY 14905 $229,000
Center hall cape with many updates
- 4 Bdrm/ 2.5 bath
- Apx Total Finished SF: 2881
- Apx Year Built: 1940
- Est Taxes $6,150

No one sells more homes in the Southern Tier than The Steve Kettelle Team!

If you, or anyone you know has a buying or selling need, please give us a call!
at 607-795-2998
or email us at steve@thestevekettelleteam.com
Trolley Tours Continue through September 3rd

The summer Trolley into Twain Country tours launched on July 1, but you still have time to hop on board!

The trolley departs from the Chemung Valley History Museum on the hour from 10:00-2:00 Tuesday – Friday and 10:00-1:00 on Saturday, through September 3. The one-hour guided tours offer a fun way for both tourists and locals to learn about Elmira's history and discover the many attractions that make Chemung County unique.

Scheduled stops include the Mark Twain Study at Elmira College for tours departing between 10:00-1:00 on Tuesday – Saturday, and 10:00-noon on Saturday. The last tour of each day takes a different route that includes stops at both the Twain Study, as well as the Twain/Langdon family burial site at Woodlawn Cemetery.

Rides are $4 for adults and $2 for children 12 and under. Reservations are suggested, but not required, and may be made by calling the Chemung Valley History Museum at 607-734-4167.

Thrills & Chills Fall Campaign to Return

Summer is peaking and temperatures are soaring, but the Chamber's Convention & Visitors Bureau (CVB) is turning its sights on preparations for the 5th annual Thrills & Chills, a promotion of fall and Halloween themed events in Twain Country!

Thrills & Chills was launched in 2012 as an initiative to boost events occurring from late September through early November. The campaign is promoted with the distribution of full-color event rack cards throughout the Finger Lakes Region and N. Pennsylvania, as well as through social media ads. If your business has autumn offerings that you would like included or if you’d like more information, contact Cynthia Raj at cynthia@chemungchamber.org. There is no fee to participate!

Have You Escaped Lately?

Earlier this year, Chemung County became part of the Escape Room movement with the opening of Great Escape Adventures at Arnot Mall.

If you're not familiar with this rapidly growing craze, an Escape Room is an immersive adventure game where groups of up to 10 people work together to interact with objects and clues to solve ciphers, riddles, and puzzles within a full size room or series of rooms. The objective of the game is to solve the mystery and escape the room in under an hour. The rooms are particularly popular with those of middle school age and up, and offer a great team-building experience.

Great Escape Adventures also sells a wide selection of board and card games, including strategy and puzzle games, and hosts on-going events and tournaments. For full information, call 607-873-7108 or go to www.greatescapeadventures.net.

Twain Country in the News

The Chamber’s CVB continues to host numerous media tours throughout the summer. The following article was published by Roanoke Times, and features several Chemung County attractions:

ATHENA® Seeking Nominees

The ATHENA® Task Force is currently seeking nominations for the ATHENA® Leadership Award. This award, inspired by the goddess of Greek mythology known for her strength, courage, wisdom and enlightenment, is presented to a woman – or a man – who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills. By honoring exceptional leaders, the ATHENA® Leadership Award seeks to inspire others to achieve excellence in their professional and personal lives.

The ATHENA® Leadership Award is facilitated annually by the Chemung County Chamber of Commerce. Three long-time sponsors – ELM Chevrolet, F. M. Howell & Company and WETM-TV – have made this possible and we are grateful for their commitment to the community and this award.

Please consider nominating an individual who has achieved the highest level of professional excellence, who contributes time and energy to improve the quality of life for others in the community and actively assists others, particularly women, in realizing their full leadership potential. Now is the time to salute the many members of our community who are active and have been lifelong unsung heroes. Here is the opportunity to nominate one of them to be honored with this prestigious award.

There are several ways to nominate, please contact the Chamber or visit www.chemungchamber.org and get the details. Nominating can be as simple as passing along a name to someone at the Chamber or the ATHENA® Task Force.

Since the program's inception in 1982, more than 7,000 exemplary leaders in more than 500 communities in nine countries have received this award. Please help us to continue this tradition in our community.

For more information or to nominate, please contact Cynthia Raj at the Chamber by e-mailing cynthia@chemungchamber.org.

Appleridge Welcomes Senior Center, New Hire

Appleridge Senior Living is proud to welcome the North County Senior Center to the Appleridge community. The North County Senior Center formerly met at the Broad St. School in Horseheads. Due to the sale of the school, members were required to relocate or disband the program. Appleridge approached the Senior Center with an offer of designated spaces within the building for the continuation of programming. This is an incredible opportunity for the Senior Center as well as an extraordinary advantage for Appleridge residents.

Appleridge is also pleased to announce their newest team member, Amanda Keith. Amanda is taking on the role of Business Office Manager. She earned her Bachelor’s degree in Mathematics and Business Administration at Alfred University and obtained her Master’s in Hospitality and Tourism Management from Florida International University. She gained experience in finance while working for the Hilton Ft. Lauderdale Beach Resort and Arbor Housing and Development. For more information about Appleridge, visit www.appleridgeseniorliving.com.
Volunteer Project Suggestions Invited

The Leadership Chemung program will welcome its 31st class this September for the 2016-2017 program. If your business or organization is interested in sending an employee through the program, please see the request for application insert in this newsletter. The application deadline is Friday, August 19th.

Leadership Chemung is also inviting local non-profit organizations in need of volunteers for a specific project, or interested in working with volunteers to determine a project, to identify themselves to the Chamber. An important part of the Leadership Chemung experience is completion of a community service project by members of the class. Class members are divided into groups, and each group does a project for a different organization.

A list of interested organizations will be provided to class members as they are determining their projects for the coming class year.

For more information about Leadership Chemung or to express interest in the volunteer projects, please contact Tara Burke at the Chamber by calling 734-5137 or e-mailing tara@chemungchamber.org.

Sweeney Enterprises Named Accredited Small Business Consultant™

The Association of Accredited Small Business Consultants® (AASBC®) is proud to announce that Denis Sweeney of Sweeney Enterprises LLC has fulfilled the requirements and passed the certification exam to become an Accredited Small Business Consultant™ (ASBC).

By receiving the ASBC designation, Sweeney has demonstrated the knowledge required in all core competencies of small business and SME consulting to effectively assist clients in improving operations and achieving higher profits.

“By hiring an ASBC, small and SME businesses are assured they are working with a professional who has the knowledge and expertise to help them reach their operational goals and maximize profits,” said Richard L. Weinberger, Ph.D., Chief Executive Officer of the Association of Accredited Small Business Consultants and a member of its Board of Advisors. “By offering advice on increasing efficiency and profitability, the ASBC provides an extremely valuable service to small business and SME owners striving for success.”

With headquarters in Austin, Texas, and offices in Washington, D.C., the Association of Accredited Small Business Consultants provides certifications to individuals who demonstrate proficiency in small business and SME consulting. The AASBC is the only global association specializing in training and certification of small business and SME consultants.

For more information on the Association of Accredited Small Business Consultants, visit the website at aasbc.com, or contact the AASBC at 512-327-4900. For more information about Sweeney Enterprises, please visit www.sweenenterprises.com.
The Steve Kettelle Team at Keller Williams Announces Growth

The Steve Kettelle Team at Keller Williams Realty is proud to announce all of the growth occurring on our team!

We welcome Steve Hudock, Licensed Real Estate Salesperson, as a buyer specialist. His role on our team will utilize his vast knowledge of the local real estate market to match his clients’ needs with the houses they will call home. Steve has been a wonderful, enthusiastic addition that our clients are sure to appreciate.

We also welcome Stephanie Cooke as our new Listing Coordinator and Administrative Assistant. Her impressive skill set is a massive benefit to our clients. She works with them every step of the way to get their home under contract.

We would also like to congratulate Mallory Bower on her promotion within The Steve Kettelle Team to the position of Transaction Coordinator and Administrative Manager. Her role is an integral part to getting our clients to the closing table. She acts as a communication liaison between our clients and all other involved parties.

For more information, please call (607) 795-2998 or visit www.thestevekettelleteam.com.

Cricket Wireless Ribbon Cutting Set for August 4th

Cricket Wireless is opening a new store in Elmira to meet the growing needs of our local customers. A ribbon cutting ceremony with executives from the Chemung County Chamber of Commerce, HPDA Enterprise and Cricket is scheduled for 10:00 a.m. on Friday, August 4th.

During the day, consumers and small businesses will also be able to take advantage of free activation, free smart phone, food, drinks, and giveaways (for a limited time only, see store for details).

The community is invited to come check out Cricket’s great deals on the latest phones from Samsung, HTC, Motorola, ZTE and more, along with easy and affordable wireless plans starting at just $35 a month after $5 Auto Pay.

Leading edge devices from Cricket also include the Alcatel Idol 4, available starting August 4, for $199 when activated on a service plan. The package includes Alcatel’s virtual reality goggles.

“Our goal is to provide an exceptional experience in every interaction,” said Charlie Agrawal, Store Manager of Cricket Wireless. “Customers want the latest apps, services, devices, and accessories to mirror their mobile lifestyles. They now have another great location to find the right solution.”

Cricket has over 200 stores in New York. Store hours for the new Elmira location are Monday through Saturday 10:00 a.m. to 7:00 p.m. Cricket Wireless is located at 306 North Main Street in Elmira, and is dedicated to bringing no-annual contract wireless users across the country a better wireless experience. Cricket customers enjoy popular phones and friendly service, along with plans that include taxes and fees — with no U.S. roaming charges.

To check out the new Cricket or find a store near you, visit www.cricketwireless.com. And connect with us on Facebook at www.facebook.com/cricketnation and Twitter at www.twitter.com/cricketnation. Cricket is a subsidiary of AT&T Inc.
Swan Morss Insurance and Henry Dunn Inc. Establish Partnership

Swan Morss Insurance of Elmira and Henry Dunn Inc. of Towanda, Pennsylvania, recently announced the union of their well-known legacy companies. The partnership of the two established companies (well over 200 years in business combined) will still allow both companies to keep their existing names, working as ‘sister’ companies. The current leadership of both companies will remain in place.

Dan O’Connell, President of Swan Morss Insurance, states, “This is the culmination of a year-long collaboration and innovation on the part of our leadership teams. Both companies are stronger for it, and the customers and communities we serve will benefit now and in the years to come. In addition, it will allow for incredible expansion possibilities in upstate N.Y.”

“We are very excited to make this announcement,” states Henry E. Dunn II, President, Henry Dunn Inc. “We are a large company with a far reaching network, and a number of branch offices in Pennsylvania and licensed in several others. We offer numerous kinds of insurance and services, including commercial insurance, employee benefits, personal insurance, risk management services and alternative insurance products. Swan Morss is very strong in personal and commercial insurance and financial services, and is very well established in the Southern Tier of NYS. These shared resources will now provide our current and new clients significant opportunity — the whole package!”

Swan Morss has been providing quality personal and commercial insurance, and financial services, to upstate New York and Pennsylvania with roots dating back to 1853. Henry Dunn Insurance is a long-standing Pennsylvania insurance agency — since 1933 when founder Henry E. Dunn established the agency. Combined, this partnership boasts 246 years of insurance knowledge and experience.

Elmira College Fall Registration Begins

Whether you’re looking to complete an advanced degree or just take a course or two for professional development, registration for Fall 2016 is currently underway.

The following are just three of the many courses offered at Elmira College that are ideal for area professionals:

- Principles of Management;
- Human Resource Management and Development; and
- Group Dynamics.

Schedule options include evening and weekend classes, plus options for on-campus, blended and online courses.

If you’re not into ‘getting a grade’ or finishing your degree, you can audit a course to develop a new skill or enhance your knowledge in a career-related topic.

Please visit elmira.edu/ce for course descriptions and additional information.

Or contact the Office of Continuing Education and Graduate Studies at 607-735-1825 or continuinged@elmira.edu, to get started today.

Employee Assistance Program (EAP)

EAP of Family Services provides short-term counseling services, helping people discover solutions to stressful problems.

- Offering expert confidential counseling for all employees and their families.
- Providing comprehensive service for all types of problems: work, marital, emotional, substance, alcohol, etc.
- Helps cut costs by reducing absenteeism, accidents, low productivity, health costs and poor work performance

Services include:
- 15% Discount for Chamber Members for the first year through the Small Business Consortium EAP
- Immediate Emergency Access
- Evening & Daytime Appointments
- Staffed by Licensed Professionals
- After-Hours Telephone Coverage

(607) 737-1353
www.familyservicesofchemung.com
AIM Finds New Home in Elmira

AIM Independent Living Center has purchased a building in downtown Elmira that will soon become a permanent home for its Elmira office.

For many years, AIM has rented spaces for its Elmira office, most recently in the Economic Opportunity Program building on Baldwin Street, where AIM has been located since July 2013.

AIM recently purchased a building at 350 W. Church St., two blocks west of Langdon Plaza and Wisner Park. The building formerly housed Valicenti Advisory Services. AIM will use 4,000 square feet of the building, and 1,200 square feet will be leased.

AIM is making some upgrades to the building, including a new HVAC system and a new, handicap-accessible bathroom, and plans to move in by Sept. 1. Fifteen AIM employees will be located in the new Elmira office. AIM recently finished a renovation and 1,625-square-foot expansion of its headquarters at 271 E. First St. in Corning.

Racing Historian to Speak at Steele Memorial Library

On Thursday, August 11th, at the Steele Memorial Library, racing historian Ford Easton will be presenting an overview and doing book signings for his book *Stock Car Racing in the ’50s*, featuring pictures and memories from Western New York and Northwestern Pennsylvania. For more information about the 6:00 p.m. to 8:00 p.m. event, please call (607) 733-8603.
Five Rivers Council Honors Two Community Leaders

The Five Rivers Council of the Boy Scouts of America, led by distinguished Eagle Scout and Five Rivers Council President Dr. Thomas Keith Meier, annually salutes community leaders who exemplify the Scouting spirit of service to others.

Adding two names to the exceptional list of award recipients, Marcia Weber, Executive Director of the Southern Tier Central Regional Planning & Development Board, and Jim Flaws, retired Chief Financial Officer for Corning Incorporated, were recognized on July 6th at the Corning Museum of Glass during the Scout Council’s annual award dinner.

The Distinguished Citizen Award recognizes the extraordinary leadership of members of the Twin Tiers and southern Finger Lakes communities. Recipients inspire our youth to lead, to accept responsibility, and to care about principles and causes beyond their own self-interests. By recognizing distinguished citizenship, Five Rivers Council communicates to today’s youth that individual character and responsibility matter now, more than ever.

Keep up with Five Rivers Council and the many #AdventuresInMembership taking place in the Twin Tiers and beyond by following our Facebook page at https://www.facebook.com/frc.bsa.
Corning Community College Welcomes Director of Workforce Education

Corning Community College’s Office of Workforce Education and Academic Pathways welcomes Alan Yeck as its new Director of Workforce Education and the Elmira Center.

Yeck, a former U.S. Marine, comes to CCC with over 20 years of experience in academics and workforce professional development. His last position was in Abu Dhabi, United Arab Emirates, where he served as the Dean of the Abu Dhabi Women’s Colleges.

Before that, Yeck was the Executive Dean of Business, Technology, and Workforce Development at Bay College in Escanaba, Michigan. “When we were looking to return to the U.S., Corning hit everything on our quality of life and work list,” said Yeck. “It’s a wonderful college and a great community that we’re very happy to call home now.”

Yeck’s first task is to increase the pool of qualified trainers to meet the needs of local businesses, government and industries. He is intent on developing a model educational program that will prepare members of our community to meet today’s challenging workforce demands.

For more information about Corning Community College, please visit www.corning-cc.edu.
Member 2 Member Discounts

Program highlights special discounts presented by Chamber members for Chamber members. For more information about creating a discount for your business, please contact Sarah Tionkowski at the Chamber by e-mailing sarah@chemungchamber.org or calling (607) 734.5137.

AC Computer Repair offers Chamber members and their employees a 10% off all purchases and 30% off new virus removals. 111 North Main Street, Elmira, 795.7111, www.ac-computerrepair.com, accomputerrepair@aol.com

Antique Revival offers a 20% discount to all Chamber members. Browse over 10,000 square feet of beautiful signature room settings. Enjoy your hometown resource with worldwide appeal. 26 Palmer Road North, Big Flats, 562.2202, email@antiquerevival.com.

Bethany Village offers $50 refund for any new resident to The Courtyards Assisted Living & Memory Care. Bring in mom/dad for a tour and if they become a resident you will qualify! Call Sharon Casler for a tour at 378.6664. 3005 Watkins Road, Horseheads

Bobby K Entertainment offers Chamber members in Chemung County $50 off a backyard party inflatable rental of $250 or more! Contact 562.8406, www.bobbybk.com, bobb@bobbybk.com.

Buffalo Wild Wings Visit Buffalo Wild Wings and enjoy $3 off any food purchase of $15 or more or $5 off any food purchase of $25 or more. Dine in or take out. 1531 Country Rd 64 Horseheads. 739.9464

Capabilities offers members discounts on Printing Solutions: 30% off your first order totaling $250.00 or more plus free set-up. Custodial Services: 25% off your first three months with a one year signed contract. General Assembly: Contact us for details. Please call Misty Purdy at 734.2006 ext. 128 or MistyP@Capabilities.com to inquire. Learn more about Capabilities at www.Capabilities.org

Centerway ExecuCenter When you want an off-site conference room for training or meetings, or an off-site office for confidentiality and convenience, here is how to get one at a discount. During 2016, Chamber members will receive a 10% discount on fees for each member’s first conference room or day-office use. Please call (607) GET-1-123 (438.1123) to schedule. Learn more about Centerway ExecuCenter at www.centerwayec.com.

Clinical Associates of the Southern Tier Employee Assistance Programs will be discounted by 50% off for the first year of a new three year contract. A 25% off discount is available for the first year with a two year contract. We will match or beat any current contract provided by another local EAP provider. This offer will deliver the highest quality providers available in the area which will result in improved EAP services for our new business partners. Contact Rod Noel at 377.0459 or rmoe@stny.com for more information.

Culligan Water offers new Chamber member customers who sign up for bottled water delivery 3 months of cooler and we'll take an additional $100 off the end deal. 4104 Old Vestal Road, Vestal, 13850.

Custom Mechanical Service offers Chamber members a 10% discount on all your heating and air conditioning needs. Our technicians are available 24/7. Call today for your free estimate at 732.2753.

Elmira College Office of Continuing Education and Graduate Studies is offering Chamber members a 15% discount on fees for non-credit courses or certificate programs offered in-person. Excluded are online E-Learning courses and Elmira College credit courses. Please call 735.1825 to register and claim your discount.

Foxwin Farm offers 10% off all riding lesson packages. Regular rate for 10 lessons is $400; Chamber members pay $360. The regular rate for an introductory (one-time offer only) lesson package is $200; Chamber members pay $180. 2418 Wilawana Rd., Elmira, 742.3332, www.foxwinfarmllc.com.

Greek Peak Mountain Resort offers a 20% discount to Chamber members on all regular priced services provided at Waterfalls Spa, located at the resort. 2177 Clute Road, Cortland, (800) 955.2754.

GreenPoint Landscaping in Horseheads would like to offer 10% off any residential landscaping project & 15% off any commercial landscaping project to fellow Chamber members and businesses. Visit www.greenpointlawns.com to view a comprehensive gallery of our past projects or call 425.5131 for further details.

Image Packaging will offer FREE Logo Creation and Design for your next project and 10% off any new order of any promotional items including t-shirts, water bottles, coffee mugs, pens, jackets, anything promo with your corporate logo. 231 West Water Street, Elmira, 739.3667.

Invisible Fence of the Southern Tier provides Chamber members with $250 off a professionally installed outdoor containment system. 2056 Grand Central Ave., Horseheads, 796.5062, invisiblenelectric@stnyrr.com.

LaFrance Equipment Corporation will offer Chamber members 10% off on new fire extinguishers and service. 516 Erie St., Elmira, 733.5511, fire@lafrence-equipment.com.

Naglee Moving and Storage would like to offer Chamber members a 10% discount for storage, commercial/office moves and packing supplies from October through April. Contact Naglee at 733.4671 or ryan@nagleegroup.com.

Namaste Event, Spa & Wellness Center offers $15 off all services in a professional & convenient spa & wellness services, with an atmosphere of relaxation, love & kind-ness. Enjoy a full service salon, nail bar & beauty bar, and a relaxation room to enjoy before or after your service. 2667 Corning Road, Horseheads, 333.4778

Nesco Resource will offer Chamber members $500 off a direct placement. 99 McCann’s Boulevard, Elmira, 737.1010, jwellington@nescoresource.com.

Paychex Payroll offers Chamber members 25% off their first year of service. Contact is Kirk Haltiner, khaltiner@paychex.com, (315) 877.1451 (C), and (607) 797.1549, ext. 55707. Located at 4104 Old Vestal Road, Vestal, 13850.

Rocky’s Auto Sales, Inc. says come in, make your best offer and we’ll take an additional $100 off the end deal. 2040 Lake Road, Elmira Heights, 733.1413, rocky1@stnyrr.com.

Sam’s Club will offer any Chamber member who signs up for a new Sam’s Club Business Membership, or renews their Sam’s Club Business Membership, a $500 Instant Savings Package. 830 County Route 64, Building 2, Elmira, 739.2883.

ServiceMaster of the Tri-Counties is offering Chamber members $25 off any non-emergency services of $150 or more. Those services can be cleaning of carpets, tile and grout, upholstery, windows, drapes, gutters, power washing, and duct cleaning. Call 739.7236 for a quote. For more information, visit www.servicemasterroctc.com.

S&M McDonald Contracting offers red, black and brown colored mulch for only $30 per yard. We always load for free at our shop, or have your mulch delivered for an additional fee. 767 S. Kinyon Street, Elmira, 732.4034.

Suburban Propane is offering Chamber members and their employees a 30% discount on the filling of their 20# barbecue tanks and 10% off their heating fuel (propane or fuel oil) for becoming a new Suburban customer. 963 Chemung Street, Horseheads, 739.4141.

Swan & Sons-Mors Co., Inc. Save an additional 5% off all of the discounts to Auto & Home policies such as multi-car, safe driver, good student, new home, home renovation and many more currently available. Preferred Mutual Insurance Company sponsors this program. For a free rate and coverage comparison, contact Mike Ferraro, 734.6283, mferraro@swanmors.com.

Swift Office Equipment Inc. Up to 45% off Ricoh digital copiers, fax machines, printers and duplicators, service and supplies on all makes and models. 2147 College Ave., Elmira Heights, 734.8155, swiftoffice@stnyrr.com.

Tag’s Restaurant Visit Tag’s Restaurant on Route 352 in Big Flats and enjoy 10% off your entire bill! Offer good on all food and drink items at Tag’s Restaurant when you dine in. Not applicable to concert tickets, events or Tagsylvania. 3037 State Route 352, Big Flats, 562.7683, jesse@tagsickets.com.

Twin Tier Imaging Systems offers up to 45% off award-winning Toshiba and Lexmark digital copiers, printers and fax machines. Low interest leasing is available. 504 Pennsylvania Ave., Elmira, 732.0330, twintierimagingstems@yahoo.com.

The Arc of Chemung / Southern Tier Industries will discount 10% on scanning, document shredding and custodial services for Chamber Members. Please call 734.6151 to learn more or visit www.arcofchemung.org or www.southern-tier-industries.org.

The UPS Store offers Chamber members 25 cent color copies, 7 cent black and white copies and 10% off all other services. The UPS Store is located at 110 N. Main Street in Horseheads and can be reached at store6273@theupsstore.com or 873.7161.

Vasco Brands, Inc. offers Chamber members 33% off all Janitorial & Paper Products. Call us first for all your Janitorial Needs, Vasco is a Jackals supporter & supplier. 511 Budd Street, Elmira, 733.5566.

Watts Glen International offers NASCAR weekend tickets starting at only $65 with kids tickets for as little as $10. Our newly expanded family camping area makes The Glen more family friendly - and affordable - than ever. Corporate entertaining options are also available. For more information or to order, call Rob Murphy, 535.2486 ext. 264, or visit www.theglenn.com.

Your Office Biz Inc. is now offering 3 hours of Quick Books Training for $150. Regular price is $225. For more information, call 767.6225 or visit www.yourofficebiz.com.

Zeigler Florists, Inc. offers 10% off all flowers and general merchandise. Cash and carry only. 31 Old Ithaca Road, Horseheads, 739.3579, zeiglerflorist@stnyrr.com.
Thank You Renewing Investors

- Appleridge Senior Living
- Blue Manufacturing Company Inc.
- Central Recycling Co-op, Inc.
- Champion Fasteners, Inc.
- Chemung River Friends
- Collingwood MHP
- Community Foundation
- Duane S. Swarthout Floor Sanding & Refinishing
- Elmira Country Club
- Fairfield Inn & Suites
- Five Star Urgent Care
- Gentiva Health Services
- Guthrie
- Hill Top Inn Restaurant, Banquets & Catering
- Holiday Inn Riverview
- Junior Achievement Twin Tiers Region
- maurus
- OMS Elmira, Inc.
- Pepsi Beverages Company
- Pump Doctors
- Rainbow Lettering
- Turtle Leaf Café
- Vulcraft of New York, Inc.

Welcome New Members

- Cricket Wireless
  306 North Main Street, Elmira NY 14901
  (412) 503-2928

- Eastern Metal Of Elmira/USA SIGN
  1430 Sullivan St, Elmira NY 14901
  (607) 734-2295

- Great Escape Adventures
  3300 Chambers Road, Suite 5156, Horseheads NY 14845
  (607) 873-7108

Find us on Instagram
Follow us at:
www.instagram.com/marktwaincountry

August Trivia Question

What town in Chemung County is named in tribute to the Emerald Isle?

Contact Sarah Tronkowski with the answer 734.5137.
< WIN admission to a Chamber BAB reception >
www.CCPartyCenter.com
www.CCPartyCenterTents.com

July Trivia Answer

Congratulations to Frances Allis of Valicenti Insurance Services, who knew that the name of the famous television producer who was born in Elmira was Hal Roach!

www.SpecialEventNetwork.net
www.SENBridalShows.com

Event Planning Made Easy!
**Recent Events**

*Eldridge Park - Host of the June 30th “Business After Business” Reception*

From left, Sue Dublin (Realty USA) networks with Alison Mandel (The Hilliard Corporation).

Sherry Mandell (Glove House) wins a door prize at the event, which was attended by more than 120 Chamber members.

Thank you to the White Eagle Club, DeMet’s Candy Company, The Christmas House, Bobby K Entertainment and Eldridge Park for providing door prizes.

Juan Jones (Corning Community College) chats with Leadership Chemung Facilitator Linda Lathrop.

Eldridge Park’s Michael “Robby” Robertson welcomes the crowd.

From left, Ron Johnson catches up with Dean Hackett (Hunt Engineers, Architects & Land Surveyors, P.C.)

**SHOWCASE spectacular!**

**Taste of the Tiers & Live Auction**

Oct. 20th, 5:00 to 8:00 p.m., Cowles Hall

Online Auction Oct. 3rd - 31st

The Chamber’s most popular fundraiser offers fantastic marketing opportunities!

**DONATE!**

Donate an item or service to highlight your business

For more info, please call 734-5137 or e-mail info@chemungchamber.org

**SPONSOR!**

Sponsorships include many promotional benefits
Recent & Upcoming Events

National Soaring Museum
Host of the July 14th “Business After Business” Reception

More than 60 Chamber members attended the Soaring Museum’s “Business After Business,” which was hosted during the International Vintage Sailplane Meet.

Chamber members and sailplane pilots enjoyed the museum and catering by Hill Top Inn.

From left, Carl Vallely (Near Westside Neighborhood Association) networks with Chamber Board Chair Jan van den Blink (The Hilliard Corporation).

At top, the National Soaring Museum’s Peter Smith addresses the crowd.

At bottom left, Drew Braman (Kennedy Valve) visits with Misty Purdy and Cory Rucker (Capabilities, Inc.).

Thank you to Tag’s and the National Soaring Museum for providing door prizes!

• August •

Monday, August 1, 2016
28th Annual James V. Clune Memorial Golf Tournament
Elmira Country Club
1538 West Church Street, Elmira
12:00 Noon Registration, 12:30 p.m. Shot Gun Start

Wednesday, August 3, 2016
Barclay Damon Presents:
Overtime Regulations Seminar*
*This seminar will cover the same content as the sold-out Overtime Regulations Seminar that was hosted on June 28th.
Chemung Chamber Board Room, Lower Level
9:00 a.m. to 11:00 a.m.
$15 per person

Thursday, August 11, 2016
Business Before Business Reception
Kennedy Valve
1021 E. Water Street, Elmira
7:30 a.m. to 9:00 a.m.
$5 per person*

Wednesday, August 24, 2016
AIM Navigator Seminar:
Health Plans & Tax Credits for Small Businesses
Chemung Chamber Board Room, Lower Level
9:00 a.m. to 10:00 a.m.
$10 per person

Thursday, August 25, 2016
Business After Business Reception
First Heritage Federal Credit Union
218 Prescott Avenue, Elmira Heights
5:30 p.m. to 7:30 p.m.
$5 per person*

*Donate a Door Prize for free admission to a Business After Business.

Register Online at www.ChemungChamber.org
Email info@ChemungChamber.org Phone (607) 734.5137
Business Before Business
Thursday, August 11th
7:30am - 9:00am
Catered by Sweet and Saucy

Save The Date
August 20th, 2016
4 Mile Run/Walk for Epilepsy
Presented by

Welcome to KENNEDY VALVE
A Cornerstone of the Community
Since 1907
ISO 9001 Certified
ISO 14001 Certified
OHSAS 18001 Certified

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The mission of the Chemung County Chamber of Commerce is to represent the business community in the promotion of prosperity and the quality of life throughout its service area.

Serving Local Business for More Than 100 Years.

This is Your Chamber.

Now Booking Ad Space for 2016
Bulk Discounts available. Email info@chemungchamber.org or call 734-5137.

2016 Newsletter Advertising Rates

<table>
<thead>
<tr>
<th>Size</th>
<th>Rate</th>
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</thead>
<tbody>
<tr>
<td>Full Page (8” x 10.5”)</td>
<td>$300</td>
</tr>
<tr>
<td>1/2 Page (8” x 5.25”)</td>
<td>$200</td>
</tr>
<tr>
<td>1/4 Page (4” x 5.25”)</td>
<td>$150</td>
</tr>
<tr>
<td>Member Provided Insert*</td>
<td>$500</td>
</tr>
</tbody>
</table>

*Now inserted in the online edition of the newsletter in addition to the print version

Online Advertising Opportunities

- Rates are only $50/month per 125 x 125 pixel sized ad
- Ads rotate throughout the site

Bulk Advertising Discounts

Purchase any 3 months save 10%
Purchase any 6 months save 15%
Purchase any 9 months save 20%
Purchase full 12 months save 25%

Complete ad package must be paid for in advance for discount to apply.

For more information on advertising, email info@chemungchamber.org.

www.ChemungChamber.org
www.MarkTwainCountry.com
Leadership Chemung is designed to develop individuals for future leadership roles in Chemung County and the Southern Tier by enhancing leadership skills and motivating these individuals toward community involvement by helping them to better understand the issues that affect the community.

Candidates must complete this request for application form, then submit an application with two references to be reviewed by the Leadership Chemung Committee. About 20 individuals representing a cross-section of the community will be selected to participate in the program.

Leadership Chemung participants complete a volunteer project, and sessions cover topics such as:

- Communication and Listening Skills
  - County History
  - Local Government
  - The Value of Vision
  - Multigenerational Interaction
  - The Business of Education
  - Emotional Intelligence
  - Public Safety
- Technology and its Effects on Leadership
- Leadership: Key to Successful Business
  - Workforce Development
  - Conflict Management
  - Making Your Case
Program Format

Leadership Chemung begins with a mandatory full-day, 8:30 a.m. – 4:00 p.m., orientation session in September.

Classes are held on Thursday mornings bi-monthly from October through April, with a commencement ceremony in May. All classes meet at the Chemung County Chamber of Commerce offices from 8:00 a.m. – 10:30 a.m. unless participants are instructed otherwise.

To graduate from Leadership Chemung, the participant must attend at least 12 full sessions of the 14 offered, along with the mandatory orientation.

<table>
<thead>
<tr>
<th>2016 – 2017 Dates</th>
<th>Program Tuition</th>
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</thead>
<tbody>
<tr>
<td>September 22, 2016 - Orientation</td>
<td>Tuition is $695 for employees of Chemung County Chamber member businesses.</td>
</tr>
<tr>
<td>October 6 &amp; 20, 2016</td>
<td>The fee covers the cost of tuition, materials, supplies and refreshments. This fee may be paid by the participant, sponsoring business or a combination of the two.</td>
</tr>
<tr>
<td>November 3 &amp; 17, 2016</td>
<td></td>
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<tr>
<td>December 1 &amp; 15, 2016</td>
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<tr>
<td>January 5 &amp; 19, 2017</td>
<td>Leadership Chemung application and two references must be submitted to the Chemung Chamber by August 19, 2016.</td>
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<tr>
<td>February 2 &amp; 16, 2017</td>
<td>Selected participants will be notified by August 26, 2016.</td>
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<tr>
<td>March 2 &amp; 16, 2017</td>
<td>Full tuition is due to the Chamber by September 16, 2016.</td>
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<tr>
<td>April 6 &amp; 20, 2017</td>
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<tr>
<td>May 4, 2017 - Commencement</td>
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REQUEST FOR APPLICATION:

Name __________________________________ Title ________________________________

Business ____________________________________________________________

Address _____________________________________________________________

______________________________________________________________

Phone _______________ Mobile _______________ Email ___________________

Please return this form to the:
Chemung County Chamber of Commerce, 400 East Church Street, Elmira NY 14901
Phone: 607.734.5137 Fax: 607.734.4490
Email: tara@chemungchamber.org