Disclaimer:
The information contained in our presentation is intended solely for your personal reference. In addition, such information contains projections and forward-looking statements that reflect the Company’s current views with respect to future events and financial performance. These views are based on assumptions subject to various risk. No assurance can be given that further events will occur, that projections will be achieved, or that the Company’s assumptions are correct. Actual results may differ materially from those projected.
Business Model
Dominant player in domestic natural gas transmission and distribution

Compressor Station

PGN and Transgasindo serve as gas transporter through transmission pipeline by charging toll fee. Transport gas that belongs to third party.

Transporter

GTA

Gas Transportation Agreement
Between PGN/Transgasindo as gas transporter in transferring gas from suppliers to off taker point.

Off-Taker

Gas Buyer

Distributor

PGN as integrator purchases gas from various gas supplier and distributes to customers through PGN Distribution pipeline.

Customers

GSA

Gas Sales Agreement
Between PGN as gas distributors and customers.

Suppliers

PGN has two business mode: Transmission and Distribution business.

Strong revenue contribution from distribution business with the most integrated infrastructure.
PGN Group Structure

Government of the Republic of Indonesia
56.97%

Public
43.03%

*) Total: 24,241,508,196 shares
Public Share includes 1,850,000 shares of Treasury Stock

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PT Saka Energi Indonesia
PT Transportasi Gas Indonesia
PT Gagas Energi
PT PGN LNG Indonesia
PT Nusantara Regas
PT PGAS Telekomunikasi Nusantara
PT PGAS Solution
PT Permata Graha Nusantara

- **Strategic Business Unit (SBU)**
- **Subsidiaries**
- **Affiliate**
- **Shareholding Structure**
Key Stakeholders and Related Regulations

Minister of Energy and Mineral Resources
Decree No. 19/2009
- Set the structure of natural gas trading, transmission and distribution business and licensing.
- Provides special rights and licensing for dedicated downstream.
- Set pricing mechanism for piped natural gas:
  - Residential regulated by BPH Migas.
  - Special users determined by Minister of Energy and Mineral Resources.
  - General users determined by the companies.

Minister of Energy and Mineral Resources
Decree No. 3/2010
- Upstream has a mandate to serve domestic demand by 25% of natural gas production.
- Domestic gas utilization priorities for national oil and gas production, fertilizer, electricity and industrial uses.
- Exemption for existing Gas Sales & Purchase Agreements, Heads of Agreement, Memorandum of Understanding or negotiations in progress.
Pipelines, Facilities and Distribution Areas

- Grissik Receiving Station
- Panaran Station, Batam
- FSRU Lampung
- Pagardewa Station
- Terbanggi Besar St.
- Labuhan Maringgai St.
- Bojonegara Station
- Muara Bekasi Station
- Nusantara Regas

- Strategic Business Unit (SBU) I
- Strategic Business Unit (SBU) II
- Strategic Business Unit (SBU) III
- FSRU Facilities
- South Sumatra – West Java Transmission Pipeline
- Grissik – Duri Transmission Pipeline
- Grissik – Singapore Transmission Pipeline
- Kalimantan to Central Java Transmission Pipeline Phase 1
Indonesia will produce about 7,200 MMscfd of Natural Gas in 2015  Source: SKK Migas
We Serve All Segments

INDUSTRIES AND POWER PLANTS
97.01% of total volumes
1,489 Customers

COMMERCIAL & SME
2.75% of total volumes
1,788 Customers

HOUSEHOLDS
0.24% of total Volumes
95,690 Customers

*) Number of customers as of June 2015
Diversified Industrial Customer

Domestic industrial consumption as of 6M 2015 was 767 MMScfd or 97% of PGN’s sales
Demand for Natural Gas

Indonesia Potential Demand

1,634
773
458
270
134
110
227

Total Demand: 3,835 MMSCFD

No Subsidy of Fuel for the Industries
Subsidies for industries revoked in 2005.

Pricing and Efficiencies
Significant price and efficiencies benefits by converting to natural gas, as well as environmental concerns.

Conversion of Power Plants
Pent-up demand from the conversion of existing dual fired power plants pending availability of gas.

Demand from the industries
Require natural gas to compete in the era of Free Trade Agreement

Source: Ministry of Industry Republic of Indonesia and PLN
Strategy to Meet Demand

Obtain access to new gas supplies
• Actively seeking new gas supplies, starting from the ones located in the proximity of existing infrastructure.
• Seek to obtain more allocation from the imposed domestic market obligations to new production and contracts, but will require new infrastructure to be built.

Develop existing and build new infrastructure
• Expand existing distribution and transmission capacity.
• Plan for inter-mode gas transportation such as CNG and LNG.

Aim for non-conventional sources
• Plan and anticipate the non-conventional sources.
Opportunity in Price Advantage

Comparison between HSD vs Natural Gas

Note:
- Fuel price Pertamina as of June 2015
- Exchange rate USD 1 = IDR 13,500
- Subject to ICP

Note:
IDR-USD: BI mid spot rate
Distribution Performance

Distribution:

- 2010: 824 MMSCFD
- 2011: 795 MMSCFD
- 2012: 807 MMSCFD
- 2013: 824 MMSCFD
- 2014: 865 MMSCFD
- 3M 2015: 796 MMSCFD
- 6M 2015: 790 MMSCFD

SBU Performance:

- SBU I: 73%
- SBU II: 16%
- SBU III: 11%
Transmission Performance

Note:
*) Effective January 1, 2015, PGN adopted PSAK 65 (the revised Indonesian Statements of Financial Accounting Standards) regarding consolidated financial statements whereby it reassessed its control over its entities and requires PGN to unconsolidate PT Transportasi Gas Indonesia (TGI)
Consolidated Statements of Comprehensive Income 6M 2015

<table>
<thead>
<tr>
<th>In USD Million</th>
<th>6M 2015</th>
<th>6M 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>1,415.88</td>
<td>1,625.90</td>
</tr>
<tr>
<td>Cost of Revenues</td>
<td>937.06</td>
<td>977.93</td>
</tr>
<tr>
<td>Gross Profit</td>
<td>478.82</td>
<td>647.97</td>
</tr>
<tr>
<td>Operating Income</td>
<td>289.88</td>
<td>470.72</td>
</tr>
<tr>
<td>EBITDA</td>
<td>417.10</td>
<td>573.56</td>
</tr>
<tr>
<td>Net Income</td>
<td>227.34</td>
<td>370.05</td>
</tr>
</tbody>
</table>
## Consolidated Statements of Financial Position

### In USD Million

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2015</th>
<th>Dec 31, 2014*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>1,322</td>
<td>1,735</td>
</tr>
<tr>
<td>Non Current Assets</td>
<td>4,445</td>
<td>4,333</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>5,767</td>
<td>6,068</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>577</td>
<td>1,032</td>
</tr>
<tr>
<td>Non Current Liabilities</td>
<td>2,352</td>
<td>2,161</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td>2,838</td>
<td>2,875</td>
</tr>
<tr>
<td><strong>Total Liabilities And Shareholders Equity</strong></td>
<td><strong>5,767</strong></td>
<td><strong>6,068</strong></td>
</tr>
</tbody>
</table>

### Ratios

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2015</th>
<th>FY 2014*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt to Equity Ratio (x)</td>
<td>0.75</td>
<td>0.64</td>
</tr>
<tr>
<td>EBITDA/Interest expense (x)</td>
<td>7.1</td>
<td>25.1</td>
</tr>
</tbody>
</table>

*) Restated
Loan Composition
As of June 30, 2015

Interest rate

Total loan
USD 2.15 billion

Weighted average interest rate
4.70%

Loan currency

USD 83.10%

JPY 16.90%

Credit Rating 2015

Moody’s
Baa3

Standard & Poor’s
BB+

Fitch Ratings
BBB-

Pefindo
idAAA

Long-term loan mainly source from developmental banks and bond proceeds
**Upstream Assets**

**Strategic Benefits**
- Increased security of gas supply in Indonesia’s supply-constrained gas market
- Future gas volume contribution from projects coming online will drive gas distribution volume and revenue growth
- Natural hedge against future gas price hikes and Stronger pricing power with gas suppliers

<table>
<thead>
<tr>
<th>Asset</th>
<th>% WI</th>
<th>Operator</th>
<th>Area (Km²)</th>
<th>Status</th>
<th>Contract Expiry</th>
<th>Certification Reserves</th>
<th>Lifting Cost USD/bbl</th>
<th>Net Lifting Profile 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pangkah</td>
<td>100</td>
<td>SEI</td>
<td>784</td>
<td>Production</td>
<td>2026</td>
<td>191.6 MMBOE (2P), D&amp;M 2009</td>
<td>12</td>
<td>5,375</td>
</tr>
<tr>
<td>Ketapang</td>
<td>20</td>
<td>Petronas</td>
<td>885</td>
<td>Development</td>
<td>2028</td>
<td>60 MMBOE, Gas 70 BCF (2P), Lemigas Reserves Certification</td>
<td>29</td>
<td>1,665</td>
</tr>
<tr>
<td>Bangkanai</td>
<td>30</td>
<td>Salamander</td>
<td>1,385</td>
<td>Development</td>
<td>2033</td>
<td>218 BCF, GCA 2011. 298 BCF (2P), RPS 2011</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>South Sesulu</td>
<td>100</td>
<td>SEI</td>
<td>2,970</td>
<td>Exploration</td>
<td>2039</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Fasken (Texas)</td>
<td>36</td>
<td>Swift Energy</td>
<td>8,300</td>
<td>Production</td>
<td>2050</td>
<td>Lower Eagle Ford : 556 BCF, Upper Eagle Ford : 450 BCF</td>
<td>6.2</td>
<td>-</td>
</tr>
<tr>
<td>SES</td>
<td>8.91</td>
<td>CNOOC</td>
<td>6,082</td>
<td>Production</td>
<td>2018</td>
<td>112.5 MMBOE (2P), RPS 2012</td>
<td>30</td>
<td>2,948</td>
</tr>
<tr>
<td>Muriah</td>
<td>20</td>
<td>Petronas</td>
<td>2,823</td>
<td>Development</td>
<td>2021</td>
<td>493 BCF (OGIP), LAPI 4 Nov 2002</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>West Bangkanai</td>
<td>30</td>
<td>Salamander</td>
<td>5,463</td>
<td>Exploration</td>
<td>2043</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Muara Bakau</td>
<td>11.67</td>
<td>Eni</td>
<td>1,082</td>
<td>Development</td>
<td>2032</td>
<td>Gas 1.9 TCF (Recoverable), Condensate 1.2 MMBbl, Inhouse Eni &amp; GDF, 2013</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

Source: Saka Energi Indonesia (SEI)
Oil and Gas Assets

Offshore platform Pangkah Block, East Java
National LNG Infrastructure

Indonesia Natural Gas Allocation

Source: SKK Migas 2015

- **Domestic** (39%)
- **Export** (61%)

**Facilities:**
- Existing LNG Liquefaction Plant
- Planned / Development LNG Liquefaction Plant
- Existing transmission pipelines (PGN involvement)
- Existing LNG Receiving Terminal

**Locations:**
- Arun
- Mahakam
- Donggi-Senoro
- Tangguh
- Lampung FSRU
- NR FSRU
- Masela/Abadi

**Projects:**
- **Existing LNG Liquefaction Plant**
- **Planned / Development LNG Liquefaction Plant**
- **Existing transmission pipelines (PGN involvement)**
- **Existing LNG Receiving Terminal**
FSRU West Java

Description

- Capacity: 3 MTPA
- Offshore Pipeline: ±15 km
- Diameter: 24"
- LNG Supply Contract: 11.75 MT

Business Process

1. Mahakam Block
2. FSRU (Lease)
3. PLN and Others

Shareholder

- NUSANTARA REGAS
- PERTAMINA

- 60%
- 40%
FSRU Lampung

Integrated with the largest downstream transmission pipeline South Sumatera – West Java to serve Sumatera and Java market

**Specification**

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>DWT</td>
<td>81,900 tonnes</td>
</tr>
<tr>
<td>Storage Capacity</td>
<td>170,000 m³</td>
</tr>
<tr>
<td>Regas Capacity</td>
<td>240 MMSCFD</td>
</tr>
<tr>
<td>Offshore Pipeline</td>
<td>±21 km</td>
</tr>
<tr>
<td>Diameter</td>
<td>24”</td>
</tr>
</tbody>
</table>

**Business Process**

- Distribution Network
  - OTS
  - ORF
  - FSRU (Lease)
  - Dist. Sumatera - Java
  - SSWJ

SSWJ
## Recent Updates

<table>
<thead>
<tr>
<th>Event</th>
<th>Detail of Event</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>May 2015</strong>&lt;br&gt;Central Bank issued regulation No.17/3/PBI/2015 on the Mandatory Use of Rupiah.</td>
<td>Bank Indonesia obliged the mandatory use of Rupiah in Indonesia starting July 1st, 2015 which applies to almost all domestic transactions. PGN has obtained BI’s approval to delay the implementation of the regulation in the Company’s business transaction until the end of December 2015. PGN has been allowed to do a review and thorough analysis of the impact in using Rupiah as transaction currency on its business process and financial performance before asking for exemption from the Central Bank’s requirement.</td>
</tr>
<tr>
<td><strong>April 28, 2015</strong>&lt;br&gt;Saka discovery in South Sesulu, offshore East Kalimantan</td>
<td>Saka Energi Indonesia (SEI) has discovered gas reserve of 500 BCF (2P) and expect to submit the Plan of Development for the block in 2017-2018</td>
</tr>
<tr>
<td><strong>April 15, 2015</strong>&lt;br&gt;Acquiring 11.66% of Muara Bakau PSC from GDF Suez</td>
<td>PGN through its subsidiary Saka Energi Indonesia (SEI) acquired 11.666% participating interest in Muara Bakau PSC and unitization of 0.038520% participating interest in Indonesia Deepwater Development Project which intersect with Muara Bakau PSC</td>
</tr>
<tr>
<td><strong>April 6, 2015</strong>&lt;br&gt;Resolution of Annual General Meeting of Shareholders on the composition of management</td>
<td>The meeting honorably discharged Mr. Bayu Krisnamurthi, Mr.A Edy Hermantoro, Mr. Firmanzah, Mr. Pudja Sunasa, Mr. Widya Purnama as the member of the Board of Commissioners and replaced with Mr. Iman Sugema, Mr. Tirta Hidayat, Mr. M Ikhsan, Mr. Paiman Rahardjo, Mr. IGN Wiratmaja Puja as the newmember of the Board of Commissioners.</td>
</tr>
</tbody>
</table>
| **April 6, 2015**<br>Resolution of Annual General Meeting of Shareholders on Dividend | Rp 3,510,872,093,109,- from the profit attributable to the parent of entity of year 2014 or Rp 144.84 per share were distributed as cash dividend to shareholders:  
  - **Cum dividend:**  
    - Regular and negotiable market April 13, 2015.  
    - Cash market April 16, 2015.  
  - Payment date of cash dividend May 8, 2015. |
**Recent Updates**

<table>
<thead>
<tr>
<th>Event</th>
<th>Detail of Event</th>
</tr>
</thead>
</table>
| April 1, 2015  
PGN signed MOA with power sectors | Under the agreement, PGN will supply Millenium Power plant with gas starting 1Q 2017 to 2024 with gas demand at its peak of 200 BBTUD. |
| March 10, 2015  
PQN operates gas fueling station in Surabaya | It’s the fifth gas fueling station that PGN has built with a capacity of 0.5-1 mmmscfd equivalent to 15,000-30,000 liter of gasoline equivalent (lge). This year PGN plans to develop more gas fueling station in Jakarta and surrounding area along with Batam, Lampung, Surabaya and Riau. |
| Feb 6, 2015  
PQN and Pertamina signed a MoU regarding a plan of cooperation to facilitate gas distribution to natural gas filling stations in Indonesia. | The synergy between PGN that owns and operates pipelines to supply gas and Pertamina that has network in the retail business will enable the acceleration of natural gas infrastructure development for the transport sector and to support the conversion to CNG fuel. |
| Jan 11, 2015  
PQN start delivering natural gas to Lampung | PGN is currently delivering natural gas to three industries in Lampung including Coca Cola, Nestle, Phillips Seafood following the signing of GSPA with 14 industries in Lampung in mid 2014. |
Thank You

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Jakarta, Indonesia

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