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A must for anyone considering entering this profession.”
— D. Gergen / Testimonials pg. 13
Thank you for your interest in American Home Inspectors Training (AHIT).

American Home Inspectors Training has been the leader in home inspection training since 1993. At AHIT, our mission is to provide you with industry-leading training and support to help you to realize your full potential in the home inspection industry. Whether your goal is to start and operate your own successful home inspection business, or to become a contributor in an established home inspection business, we are here to help you from your initial conversation with us, through the duration of your training, to the end of your home inspection career.

Obtaining a professional home inspection is an important step for a home-buyer. As an AHIT Certified Home Inspector, you will have the ability to inspect a home thoroughly and professionally, giving the home-buyer peace of mind and the information needed to make an informed decision.

Our step-by-step home inspection training, marketing education, and technical support services, provide you with the knowledge and tools you need to grow your home inspection business. We offer straightforward, honest, and helpful guidance tailored to your needs.

We invite you to page through this catalog to learn about our training and everything that we have to offer you. AHIT’s mission is to help you get started and succeed in your home inspection career. Should you have any questions, or want to get started with our training, we are just a phone call away.

We look forward to being your partner as you launch your home inspection career!

Sincerely,
Patrick Sheahan, CEO
About AHIT

Industry leading training since 1993
American Home Inspectors Training Institute is the largest provider of home inspection training in North America and has been training professional home inspectors for over twenty years.

AHIT’s extensive experience in educating and supporting thousands of home inspectors, coupled with our wide variety of innovative products and services for those involved in the home inspection industry, gives students the knowledge and the tools needed to start their own successful home inspection business or to become significant contributors in existing home inspection businesses.

A home inspection is an all-encompassing examination of the condition of a home, and is often performed at the time of the sale of the home. A home is one of the largest and most important purchases one will make, so it is vital that an inspection is performed in order to discover the universal condition of the home and to prevent the costly mistake of purchasing a property in need of major repairs. Thus, home inspectors play a very important role in real estate transactions, and quality inspectors are needed to perform this valuable service.

Becoming a home inspector is a great way to become your own boss, and professional home inspecting is one of the fastest growing occupations in the country. Not only will the business make you the boss, it will allow you to have a home-based business with low overhead, have the ability to work your own hours, and have the potential to make a great living.

Home inspection: A recession-proof career
Regardless of whether the real estate market is booming or in a recession, home inspections are always needed. Real estate transactions are always taking place, and a home inspection is typically a component of these transactions, if not required. With countless buildings and homes in need of an inspection at all times, including foreclosed and repossessed homes, there is never a shortage of work for home inspectors.

THE AHIT ADVANTAGE:

*National Home Inspector Exam pass rate

40,000+ Alumni since 1993

90%

*NHIE pass rate

Approved by: NAHI, ASHI, CREIA, TREC, InterNACHI & others

*National Home Inspector Exam pass rate on first attempt.
BUSINESS & MARKETING TRAINING
Learn to successfully market, grow, & manage your business

AHIT provides you a blueprint for operating a successful business that includes a sales & marketing plan, inspection plan, office plan, and risk management overview. Not only will you have the skills to inspect, but you’ll also have the skills to run a great business.

YOU’LL COME AWAY WITH:
Key steps to professionalism
A professional 10-step marketing plan
Ways to build a referral base
An understanding of sales and marketing
Communication basics
Keys to building real estate agent relationships
Time-tested and powerful marketing techniques

ONGOING INSTRUCTOR SUPPORT
Go into business for yourself, not by yourself

As an AHIT alumni, our expert instructors are always available to answer your questions about new situations you encounter in the field, business and marketing, gaining referrals, and any other type of assistance you may need throughout your inspection career.

WE’RE HERE TO SUPPORT YOU WHEN:
You encounter a new situation while inspecting
You need help setting up your business
You’re unsure how to complete a report
You need help with our software
You need help selecting marketing materials
You want tips on how to become more successful

With you every step of the way

Whether you choose our classroom or web-based training program, instructors are available online and by telephone to answer your questions about course material, hands-on exercises, quizzes and certification exams.
Live Classroom & Field Training

Learn from industry professionals, face-to-face

A home inspection performed by a certified home inspector is a critical component for residential real estate. AHIT’s unique, hands-on training introduces you to the goals and standards of the home inspection industry. From the moment you pull into a client’s driveway, to writing up the final inspection report, and everything in between, our industry-expert instructors will provide you with a complete set of skills to conduct a professional home inspection, as well as start and run a successful business.

The curriculum is designed to target what a home inspector should know about structures, basements, exteriors, roofing, plumbing, electrical, and heating systems in a classroom environment, as well as out in the field in real, local homes.

HANDS-ON LEARNING EXPERIENCES

Our instructors give you unmatched hands-on learning opportunities.

Attending a live classroom training course will teach you how to:

- Operate furnaces
- View different electrical systems
- See different types of plumbing material
- Test gas and electrical water heaters
- View roofing material of all types
- Conduct simulated inspections of real homes
- Properly complete an entire inspection report
- Learn to recognize & follow industry standards
- Properly present your findings to your clients

AHIT holds live classroom training sessions in cities throughout the United States year-round. Visit ahit.com to view dates and locations of upcoming sessions near you, or call 800-441-9411 to speak with a career advisor.
Inspect real, local homes with your instructor

Who should attend?

Depending on the state where you reside or intend to conduct business, classroom training may be required. If classroom training is not required by your state, our classroom sessions are a great supplement to our online course materials. Call our career advisors to learn about your state’s pre-license education requirements.
Online Training

Learn from home, at your own pace

Your computer becomes a virtual classroom with our online home-study course. Our web-based training program delivers the comprehensive training experience of our live classroom course with web-based convenience. You will receive course books, audio and visual tutorials, exercises and practice quizzes, photos of numerous inspection scenarios, and valuable industry updates - all delivered to you online and in textbooks.

What you’ll receive:

PRACTICAL GUIDE TO INSPECTING SERIES
No home inspector should be without these books. Packed with drawings, each book is illustrated to explain difficult technical concepts to help you learn faster. The commentary helps you to visualize details by referring to actual inspection photos.

EXAM STUDY GUIDE Review key concepts and prepare for the major industry examinations with practice tests, diagrams, and more.

INSPECTION REPORT Learn how to write and communicate a professional and objective inspection report of your findings.

BUSINESS OPERATIONS MANUAL Your blueprint for operating a successful and profitable home inspection business, including sales and marketing, risk management, and more.
How it works

Depending on your state’s requirements, most students will receive online course access, course books, and materials. With our thorough online training course, you will also have access to unlimited support from our training specialists throughout the duration of your independent studies. Students attending classroom/field training are advised to complete all portions of the online course prior to their classroom training.

View state requirements at ahit.com

AHIT Curriculum Overview:

**Intro:** Standards of Practice • Basic tools • Your role in real estate transactions • Report writing

**Roofs:** Asphalt shingles • Tile/shake roofs • Slate & asbestos • Flat, build-up, & single-ply roofs

**Electric:** Service equipment • Evaluating amperage • Overload protection • Evaluating panels/sub-panels

**A/C:** Principles of operation • Evaporators • Condensers

**Interiors:** Insulation • Ventilation

**Structures:** Detecting & reporting structural problems • Identifying basement structures • Basements, crawlspaces, & slab-on-grade • Structure overview • Decks, balconies, steps, porches, & railings • Walls, flashing, & trim • Eaves, soffits, & fascia • Driveways & landscapes

**Plumbing:** Drain, waste, & vent systems • Water heating equipment • Bath, kitchen, laundry, & more

**Heating:** Principles of operation • Forced air, boilers, & heat pumps • Heat exchanger evaluations

**Business & Marketing:** Practical skills & tools • Professional 10-step marketing plan • Building a referral base • Understanding sales & marketing • Keys to professionalism • Running the business
Comprehensive inspection reports, made easy.

InspectIT
Reporting Software

InspectIT™ is the easiest home inspection software application on the market today, with a simple user interface for maximum efficiency. Designed by industry professionals, this home inspection software will help make your job easier and your business more successful.

With InspectIT, you can:

- **Perform daily business operations...from anywhere:** Execute all of your activities in one place. Access, modify and create your reports, contacts, and quotations from anywhere, on any of your compatible devices (tablet and smartphone).

- **Make your reports your own:** You and your business have a personality and a reputation to uphold. With customized reports, you have the flexibility to create reports that match your business, tastes, and type of inspection your are performing.

- **Make it look so easy:** We’ve worked real hard so you don’t have to. Developed by home inspectors, this software is the most user-friendly tool since the introduction of the power screwdriver. You’ll never go back to another way of working.
Key Features of InspectIT:

- On-site report deliverability
- Unlimited report generation
- Customized report templates
- One time payment. No monthly commitment*
- Free updates & support*
- The easiest home inspection app available
- Texas compliant

*Optional $9.95 maintenance fee 1 year from purchase date.

Available For Android™ · iOS

Learn more at inspectit.com
# Certification & Beyond

With you for long-term career development

## CONTINUING EDUCATION

AHITU provides online instructor-led, online self-study, and correspondence courses so you can earn CEUs for your state, or learn for your own personal development, all on your schedule. AHITU courses are beneficial towards maximizing your service offerings and increasing your knowledge of the trade. These courses are also approved for continuing education units to renew memberships with professional home inspection organizations or for certain state licensing entities.

## AHITU CE Courses

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<td>• Well Water Analysis • Septic System Inspections • Methamphetamine &amp; Clandestine Labs • Indoor Air Quality • Mold Inspector Certification • Radon Measurement • Weatherization Installer</td>
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<td>MARKETING</td>
<td>Start Your Home Inspection Career Off Right • Get Into the Heads of Successful Realtors How to be a Top-Performing Inspector • Marketing Solutions to Help You Build Your Business Fast • Relationship Selling • Home Performance Sales and Marketing</td>
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*Course descriptions and information available at ahit.com*
MARKETING MATERIALS
AHIT offers a variety of professionally designed web sites from which you can choose, with content customized to your personal business. AHIT also offers customized business cards, brochures, promotional items, and more to help boost your marketing efforts.

REPORT FORMS
Used by thousands of inspectors across the country, this comprehensive report is easy for the home inspector to use and for the clients to understand.

HOME INSPECTION GUIDE BOOKS
When you are unsure of something you find in the field, it is good to have a quick reference book at hand. AHIT has a selection of books available for purchase covering a range of subjects, including building codes, specific components of the home, exam prep, and more.

Visit ahit.com to view all of the home inspection tools, products, and resources AHIT offers to assist you as an inspector throughout your career.
Testimonials
REAL STUDENTS. REAL SUCCESS.

“Just wanted to say that the field and tech support that is offered from AHIT is the best I have ever had. Questions are answered in a timely manner and with the attitude that they are proud and happy to be there and to be able to help. You and your staff are the best.”
DENNIS, TN

“I just wanted to thank everyone at AHIT. The inspection training course gave me the knowledge and confidence to become a successful home inspector. After completing the course I applied with FEMA. I now travel the world to presidentially declared disaster areas and inspect homes that have been damaged or destroyed. I was recently deployed to Louisiana to inspect homes damaged by Hurricane Katrina. I love the work I do and owe it all to AHIT. Thank you and keep up the good work.”
TRAVIS, WA

“There are a lot of training programs for home inspectors, but I don’t see how any program could be better than AHIT’s. I have over 10 years of construction experience and I was astonished at how much new information there was for me to learn.”
PAUL, AZ

“If a person is serious about becoming a home inspector and passing their state or national exam, I can’t imagine where they could get any better training than AHIT!”
FRED, OH

“I have been fortunate to attend many professional seminars. This class is without question one of the most effective that I have attended. Student involvement was strongly encouraged and exercised.”
MARC, MO

“This class covered everything. I got every penny worth, and then some!”
SANDIE, CA
In Just Three Steps...

Be on your way to success

Becoming an AHIT Certified Home Inspector can open new horizons, whether you want to change careers or are looking to supplement your income. Start a career in home inspection today in three easy steps:

1. CALL 800.441.9411
2. ENROLL IN A COURSE
3. GET CERTIFIED & BEGIN

Follow us online:
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linkedin.com/company/american-home-inspectors-training-institute

Start your new career in home inspection today!
Start your new career as a home inspector today!

Call 800-441-9411 or visit ahit.com