Diane L. Brown, BA, CRPA, regulatory specialist, is a long-term care educator, consultant, editor, and author with more than 25 years of experience in the healthcare industry. She currently serves as an advisor to numerous organizations across the country.

Diane’s breadth of experience in long-term care creates a wealth of reliable, current, and pertinent information. Anyone in LTC will benefit from her keen understanding of regulatory requirements and practical approach.

The MDS 3.0 Boot Camp is a must for every facility requiring to survive. What a refreshing approach! Thank you!”

Jean Whitson, RNAC, Lutheran Social Services, Hanover, PA

“We have negotiated a special rate for a limited number of rooms at each course location. Classes are available on a first-come, first-served basis and may sell out. For the special room rates, reservations must be made by the date mentioned above. Be sure to identify yourself as a participant of the HCPro, Inc., MDS 3.0 Boot Camp, Beyond the Basics® program.”

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5229 Spring Valley Road, Dallas, TX 75254 | 972/716-2001

Room Rate: $109 | Hotel Cutoff Date: April 27, 2012

Room Rate: $94 | Hotel Cutoff Date: March 16, 2012

Class times are 8:30 a.m.–5:00 p.m. each class day.

Please mail or fax the following information to HCPro, Inc., at 75 Sylvan Street, Peabody, MA 01961-3049 Phone: 800/780-0584 Fax: 800/738-1553

Name  Nickname
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A check for my course fee is enclosed (made payable to HCPro, Inc.)
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American Express
Cardholder Street Address ZIP
Upon receipt of this form and your course fee, we will send confirmation of your registration, including hotel information and information about any manuals/texts required for class (this information is also available on our website at www.hcprobootcamps.com). MT107160

2012 DATES AND LOCATIONS

FOR MORE DATES AND LOCATIONS VISIT www.hcprobootcamps.com

COURSE REGISTRATION FORM

Course Location

Course Dates

Course Fee

Reg. Expires: 6/20/12

Spring Classes

2012

MDS 3.0 Boot CampSM

Beyond the Basics

MDS 3.0 Essentials Boot Camp

Advanced training for better clinical and financial outcomes

Use the MDS 3.0 to grow your business and improve quality of care

REGISTER 30 DAYS IN ADVANCE AND SAVE $200.

CALL HCPro AT 800/780-0584 TO RECEIVE YOUR DISCOUNT.

Diane is a wealth of reliable, current, and pertinent information. Anyone in LTC will find which includes all three days of comprehensive training plus a course workbook. In addition, attendees can register to sit for the CPRA exam for the discounted price of $129 (regularly $299). For information regarding administrative policies, such as cancellations, transfers, refunds, or comments, call 800/780-0584 or visit www.hcprobootcamps.com.

WHAT STUDENTS ARE SAYING ABOUT THE MDS 3.0 BOOT CAMP

“Had an excellent experience! MDS is no longer walking on a rope… This is not just about the what. The how to approach helps complete the process without having to second guess. HCPro gave the tools on how to do it right the first time. It’s up to the participant now on how to use it… It guarantees a sure success if given the right attitude.”

–Cecile Gayanilo, Owner/Administrator, Integrity Healthcare, Toms River, NJ

“For a long time I have found HCPro to be one of the best sources of information, and one of the most reliable. The materials are presented in a way that is easy to follow, and the course instructors are always happy to answer any questions I have.”

–Valkyrie Troy, LN, Providence, Kirkland, WA

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Beyond the Basics

- Provides one-of-a-kind ongoing support after you’ve returned to your organization
- Connects students to the most credible and knowledgeable instructors
- Is the only MDS class that shows how to reduce rehospitalizations through clinical assessment
- Boasts a quality curriculum unmatched by competitors
- Offers CPRA certification to validate interdisciplinary competence in resident assessment

See the HCPro Difference for Yourself.

Benefits of Attending

- Using a combination of instruction, class discussions, case studies, and role-play exercises, attendees will create a meaningful program for your facility that will
- Improve processes, enhance communication, and execute clinical pathways to achieve premium person-centered care and accurate payment.

This advanced Boot Camp goes beyond the MDS 3.0; through an agenda packed with case-based learning modules, you will be able to instill the culture change your facility needs to thrive in a time of heightened compliance scrutiny, sicker patients, and shrinking revenue. Attend the only MDS 3.0 program that instructs on the most up-to-date MDS 3.0 and SNF PPS information.

ON-SITE EDUCATION

Bring a custom session to your facility. If you are not ready for the advanced course, consider our MDs 3.0 Essentials—online! for more information, visit www.hcpro.com/LTCadvisory

ONLINE TRAINING

Four week ONLINE training sessions begin every month! Register today at www.hcpro.com/MDS3.0

MDS 3.0 Boot Camp: Beyond the Basics—See the HCPro Difference for Yourself.

This isn’t just a MDS 3.0 course. Our team of advisors offers a full range of services to long-term care providers, including:

- Documentation improvement review
- Case management and interdisciplinary competence
- Medical record audits
- Staff education
- MDS 3.0 & RUG-IV review
- Case management and interdisciplinary competence
- Medical record audits
- Staff education

Additional Seminars

- Medicare Boot Camp—Long-Term Care Version
- RUG-IV Essentials
- Post-Acute Medicine Essentials
- TruePath
- Case reviews
- Decision tree analysis
- Medication review
- Case review
Beyond the Basics
• Provides one-of-a-kind ongoing support after you’ve returned to your organization
• Is the only MDS class that shows how to reduce rehospitalizations through clinical assessment
• Prevent payment denials by validating the MDS and supporting

See the HCPro Difference for Yourself.
• Benchmark your facility’s performance against state and national
• Validate your assessment expertise through HCPro’s new Certified Professional in Resident

Using a combination of instruction, class discussions, case studies, and role-play exercises,
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This advanced Boot Camp goes beyond filling the MDS 3.0 form; through an agenda packed

Harness the potential of the MDS 3.0 to deliver outcomes that will grow your business. In just

Rethinking the Way You Use the MDS 3.0

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Beyond the Basics

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• Boasts a quality curriculum unmatched by competitors
• Prevent payment denials by validating the MDS and supporting
• Reduce error rates using internal data, time management
• Ensure that the interdisciplinary team—not just the resident assessment coordinator—

This intensive three-day course:—business tool and unite quality outcomes with appropriate payment.

See the HCPro Difference for Yourself.

This advanced Boot Camp goes beyond filling out the MDS 3.0 form; through an agenda packed with case-based learning modules, you will be able to install the culture change your facility needs to thrive in a time of heightened compliance scrutiny, sicker residents, and shrinking revenue. Attend the only MDS 3.0 program that instructs on the up-to-date MDS 3.0 and SNF IPFS information.

Benefits of Attending

Using a combination of instruction, class discussions, case studies, and role-play exercises, this intensive three-day course will:

• Validate your assessment expertise through HCPro's new Certified Professional in Resident Assessment (CPRA) certification
• Ensure that the interdisciplinary team—not just the resident assessment coordinator—is accountable for quality outcomes in the facility
• Use MDS data to maintain profitability, reduce staff turnover,
• Reduce error rates using internal data, time management techniques, and internal review processes
• Professionalize your approach by using the MDS and supporting documentation based on outcomes on your facility's performance against state and national standards
• Improve documentation and communication by clarifying the RAI and eliminating misinterpretation of the MDS

Module 1: Mastering MDS Assessments

• Identify documentation and claim batch process
• Balance the number of assessments required to meet budgetary and workflow standards
• Frequency of assessment process
• Group data to ensure that the MDS reflects practice patterns
• Combined assessments
•列出MDS components and requirements

Module 2: The MDS 3.0: Your Core Business Tool

• Complete a CAA
• Complete MDS 3.0 assessment procedures
• Use your software to accommodate an efficient MDS completion process
• Distributing data captured throughout the assessment
• Analyzing outcome reports for linkage to the MDS
• MDS impact on the survey process
• Understanding and implementing the Interim Payment System
• Use the MDS process and outcomes to demonstrate fiscal responsibility and compliance
• Culture change for organizational performance

Module 5: Team Proficiency and Management

• Interdisciplinary and team-based approaches and processes
• Use clinical tools to build your team
• Build the MDS team from the top down
• Establish the right team composition
• The value of a case-mix coordinator
• Team-building case study

Module 3: Medical Correcting Medication Errors

• Requirements and implications to your MDS process
• Real-time risk factor identification
• Distinguish between subjective and objective findings
• Use case-based learning to understand patient risk
• MDS documentation

Module 4: Quality outcomes and Culture Change

• Analyzing outcome reports for linkage to the MDS
• MDS impact on the Five-Star Quality Rating System
• MDS impact on the survey process
• Understanding and implementing the Interim Payment System
• Use the MDS process and outcomes to demonstrate fiscal responsibility and compliance
• Culture change for organizational performance

Module 6: Connecting Medicare Coverage

• Ensure that your MDS process and outcomes
• Analyzing outcome reports for linkage to the MDS
• MDS impact on the Five-Star Quality Rating System
• MDS impact on the survey process
• Understanding and implementing the Interim Payment System
• Use the MDS process and outcomes to demonstrate fiscal responsibility and compliance
• Culture change for organizational performance

Module 7: Diagnosis Coding and the MDS

• Complete MDS 3.0 assessment procedures
• Use your software to accommodate an efficient MDS completion process
• Distributing data captured throughout the assessment
• Analyzing outcome reports for linkage to the MDS
• MDS impact on the survey process
• Understanding and implementing the Interim Payment System
• Use the MDS process and outcomes to demonstrate fiscal responsibility and compliance
• Culture change for organizational performance

Module 8: The MDS 3.0: Your Core Business Tool

• Complete a CAA
• Complete MDS 3.0 assessment procedures
• Use your software to accommodate an efficient MDS completion process
• Distributing data captured throughout the assessment
• Analyzing outcome reports for linkage to the MDS
• MDS impact on the survey process
• Understanding and implementing the Interim Payment System
• Use the MDS process and outcomes to demonstrate fiscal responsibility and compliance
• Culture change for organizational performance

Module 9: Build Your Action Plan for Process

• Establish a timetable
• Identify opportunities to expand customer service
• Implement—getting staff buy-in
• Q&A

ON-SITE EDUCATION

Bring a customized version of the MDS 2.0 Boot Camp to your organization. If you have a group to train, holding an HCPro Boot Camp is an affordable way to ensure that you're fully prepared for both the exam and your work. For complete details, visit www.CPRAonline.com.

How do I get my CPRA certification?

You can take an online certification exam at your convenience. Before you can register to take the exam, you must attend the Boot Camp. If you take the exam within 30 days of completing the Boot Camp, you will receive a 25% discount on the exam cost. The exam is not administered at the Boot Camp.

If you have a group to train, holding an HCPro Boot Camp is an affordable way to ensure that you're fully prepared for both the exam and your work. For complete details, visit www.CPRAonline.com.

Additional Seminars

Medicare Boot-Camp—Long-Term Care Version

HCPro offers the help you need to become deep-rooted in therapy changes in the SNF IPFS, navigable payment under RUG-IV, documentation on the Interim Payment System of the MDS, and appropriate coding.

HCPro offers the help you need to become deep-rooted in therapy changes in the SNF IPFS, navigable payment under RUG-IV, documentation on the Interim Payment System of the MDS, and appropriate coding.

Additional seminars include:

• Bundling
• Social services
• Documentation
• Discharge planning
• Care planning

For more information, visit www.CPRAonline.com.

What is CPRA certification?

The CPRA is a certification offered by HCPro that is the new standard for MDS training in long-term care. The CPRA exam is the most accurate measure of interdisciplinary competence in resident assessment with an emphasis on converting clinical theory into practice.

What does CPRA certification entail?

Attend MDS 2.0 Boot Camp Beyond the Basics—discounted price of $129 (regularly $299).

The MDS 3.0 Essentials Boot Camp—Online can be completed in just two days and four evenings and you will earn four CEUs with the complete skill set and critical thinking tools they need to do their jobs well. Attend the MDS 3.0 Essentials Boot Camp, and you will receive a personalized career path plan that impacts a facility's financial performance and its role in determining quality outcomes.

The program of this format enables HCPro to provide the most current information available, as the course is modeled off of CMS issues changes to the RAI.

Four week online training sessions begin every month! Register today at www.hcprobootcamps.com.

HCPro’s Advisory Services are outcome-driven, individualized solutions to meet your most pressing financial, and operational challenges.

Our team of advisors offer a full range of services to long-term care providers, including:

• Documentation improvement review
• MDS 3 & RUG-IV review
• Survey preparation and response
• Compliance program development
• Case analysis
• Medications coding and billing audits

To schedule a free, no-obligation conversation with lead advisor Diane L. Brown, BA, CPA, please make an appointment at 877/733-8828.

www.hcpro.com/CaDoxy for more information!
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• Reduce error rates using internal data, time management
• Use MDS 3.0 data to maintain profitability, reduce staff turnover,
• Ensure that the interdisciplinary team—not just the resident assessment coordinator—
• Offers CPRA certification to validate interdisciplinary competence in resident assessment

This intensive three-day course:

• Business tool and unite quality outcomes with appropriate payment.
• Keep up-to-date practices—including the impact of SNF PPS updates—so you learn to value the MDS 3.0 as a
• This isn’t just any MDS 3.0 course. Our best-in-class program uses case-based scenarios to teach the most

Module 1: Mastering MDS Assessments

Day 1

Module 2: The MDS 3.0: Your Care Team Boot Camp

Module 3: A Meaningful Approach to the CAA

Module 4: Quality Statistics and Culture Change

Module 5: Diagnosis Coding and the MDS

Module 6: Connecting Medicare Coverage

Module 7: Converting the MDS and Clinical Theory

Module 8: Converting the MDs and Clinical Theory

Module 9: Building Your Action Plan for Process Improvement

Module 10: Medicare Boot Camp—Long-Term Care Version

WHO SHOULD ATTEND

• Resident assessment coordinators
• RNs and LPNs/TVs
• Social workers
• Administrators
• Staff educators
• Physicians
• Social service professionals
• Activities professionals
• Dietary professionals
• Quality assurance professionals
• Clinical reimbursement specialists
• Executives
• CEDs
• Executive directors
• Advanced practitioners

ON-SITE EDUCATION

Bring a customized version of the MDS 2.0 Boot Camp: Beyond the Basics to your organization. If you have a group to train, holding an HCPro Camp: Beyond the Basics at your organization is easy and cost-effective. Eliminate travel costs and enjoy a group

ALTERNATIVE TRAINING

The M3.0 Essentials Boot Camp—Online can be completed in just two days and

Additional resources

• HCPro’ s Advisory Services are outcome-driven, individualized solutions to meet your most
• Performance improvement
• Documentation improvement
• Compliance program development
• Case management
• Medical coding and billing audits

Have other questions about the course? Find all your answers at www.hcprobootcamps.com!
Diane L. Brown, BA, CPA, regulatory specialist, is a long-term care educator, consultant, editor, and author with more than 25 years of operational experience in healthcare. In her current role at HCPro, Inc., in Darden, MA, she develops quality educational programs, serves as an advisor to facilities, and leads the advisory board for HCPro’s Certified Professional in Resident Assessment (CPRA) program. She is a regulatory specialist and lead instructor for HCPro’s Medicare Boot CampTM—Long-Term Care Versions, MDS 3.0 Boot CampSM: Beyond the Basics, and MDS 3.0 Essentials Boot CampSM Online.

Frosini Rubertino, RN, CRNAC, CNE, CODA/MTC, CPA, is a registered nurse with more than 30 years of experience in the healthcare industry. She is currently a clinical service consultant for an Arkansas-based clinical consultant group. As a nationally recognized leader in long-term care education and training, Rubertino uses her vast knowledge and experience to improve quality of care, quality of life, and revenue. She serves as an HCPro regulatory specialist, is the primary trainer for the Arkansas Health Care Foundation’s Director of Nursing Training Program, and is a clinical process advisor to numerous organizations across the country.

FOR MORE DATES AND LOCATIONS VISIT www.hcprobootcamps.com

REGISTRAR TEL: 800/780-0584 FAX: 617/744-9535

¿Qué estudiantes están diciendo sobre el MDS 3.0 Boot CampSM?

“Diane is a wealth of reliable, current, and pertinent information. Anyone in LTC will find information applicable and useful to their position. She addresses the reader/patient with respect for their needs/wishes while illustrating how to get the money every facility requires to survive. What a refreshing approach! Thank you!”

—Jean Whitson, RNAC, Lutheran Social Services, Hanover, PA

“Had an excellent experience! MDS is no longer walking on a rope… This is not just the what, but second guess. HCPro gave the tools on how to do it right the first time. It’s up to the participant now on how to use it… It guarantees a sure success if given the right attitude.”

—Cécile Gayano, Owner/Administrator, Integrity Healthcare, Toms River, NJ

“Frosini is so energetic and knowledgeable about the material. She has a strong grasp on all aspects (i.e., personal, professional, etc.).”

—Vyaltray Toy, RN, Providence, Kirkland, WA


**Location**

**Tampa, FL**  
March 12–14, 2012  
Courtyard by Marriott Tampa Westshore/Airport  
3805 West Cypress, Tampa, FL 33611 | 813/453-7230  
Room Rate: $139 | Hotel Cutoff Date: February 15, 2012

**Las Vegas, NV**  
April 16–18, 2012  
Hyatt Place Las Vegas/Downtown  
7810 South Las Vegas Boulevard, Las Vegas, NV 89121 | 702/453-7830  
Room Rate: $94 | Hotel Cutoff Date: March 16, 2012

**Dallas, TX**  
May 14–16, 2012  
Hyatt Place Dallas North/Dallas Love Field  
5229 Spring Valley Road, Dallas, TX 75254 | 972/716-2001  
Room Rate: $109 | Hotel Cutoff Date: April 27, 2012

**2012 DATES AND LOCATIONS**

FOR MORE DATES AND LOCATIONS VISIT: www.hcprobootcamps.com

**Regulatory Experts**

Diane L. Brown, BA, CPA, regulatory specialist, is a long-term care educator, consultant, editor, and author with more than 25 years of operational experience in healthcare. In her current role at HCPro, Inc., in Danvers, MA, she develops quality educational programs, serves as an advisor to facilities, and leads the advisory board for HCPro’s Certified Professional in Residential Assessment (CPRA) program. She is a regulatory specialist and lead instructor for HCPro’s Medicare Boot Camp—Long-Term Care Version, MDS 3.0 Boot Camp, Beyond the Basics, and MDS 3.0 Essentials Boot Camp Online.

Frosini Rubertino, RN, CRNJ, CNE, CDONA/LTC, CPA, is a registered nurse with more than 30 years of experience in the healthcare industry. She is currently a clinical services consultant for an Arkansas-based clinical consultant group. As a nationally recognized leader in long-term care education and training, Rubertino uses her vast knowledge and experience to improve quality of care, quality of life, and revenue. She serves as an HCPro regulatory specialist, is the primary trainer for the Arkansas Health Care Foundation’s Director of Nursing Training Program, and is a clinical process advisor to numerous organizations across the country.

**WHAT STUDENTS ARE SAYING ABOUT THE MDS 3.0 BOOT CAMP**

“Diane is a wealth of reliable, current, and pertinent information. Anyone in LTC will find which includes all three days of comprehensive training plus a course workbook. In addition, attendance can register to sit for the CPA exam for the discounted price of $139 (regularly $295). For information regarding administrative policies, such as cancellations, transfers, refunds, or comments, call 800/780-0584 or visit www.hcprobootcamps.com.

**Course Fee**

The registration fee for the MDS 3.0 Boot Camp: Beyond the BasicsSM is $599, which includes all three days of comprehensive training plus a course workbook. In addition, attendees can register to sit for the CPA exam for the discounted price of $139 (regularly $295). For information regarding administrative policies, such as cancellations, transfers, refunds, or comments, call 800/780-0584 or visit www.hcprobootcamps.com.

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REGULATORY EXPERTS

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“Diane is a wealth of reliable, current, and pertinent information. Anyone in LTC will find this course adaptable and useful to their position. She addresses the resident/patient with respect for their needs/wishes while illustrating how to get the money every facility requires to survive. What a refreshing approach! Thank you!”—Jean Whitson, RNAC, Lutheran Social Services, Hanover, PA

“Had an excellent experience! MDS is no longer walking on a rope… This is not just knowing the what. The how to approach helps complete the process without having to second guess. HCPro gave the tools on how to do it right the first time. It’s up to the participant now on how to use it… It guarantees a sure success if given the right attitude.”—Cecile Gayanilo, Owner/Administrator, Integrity Healthcare, Toms River, NJ

“Frosini is so energetic and knowledgeable about the material. She has a strong grasp on all aspects (i.e., personal, professional, etc.).”—Valkyrie Troy, LN, Providence, Kirkland, WA

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