ELLUCIAN AND DIMENSION DATA ANNOUNCE EXCLUSIVE AUSTRALIAN PARTNERSHIP

Agreement will bring Australian higher education institutions integrated, cloud-enabled technology to manage every stage of the student lifecycle

Sydney, Australia, Thursday 26 May 2016 – Ellucian, the leading global provider for higher education software and services, and Dimension Data Australia, a subsidiary of the USD $7.5 billion global ICT solutions and services provider, have today announced an exclusive Australian partnership designed to advance higher education in Australia.

The education sector is Australia’s largest services export, and this agreement will boost universities’ ability to transform in response to the challenges of digital disruption.

Under the agreement, Dimension Data Australia will sell and deliver Ellucian’s portfolio of software and solutions and provide consulting and implementation services, supported by Dimension Data Australia’s recently acquired consulting service, Oakton.

Ellucian’s range of software and services – which includes student information systems, analytics and retention software – is specifically designed to solve the challenges facing today’s higher education institutions. The partnership comes at a particularly important time for Australia’s higher education industry as it seeks to modernise campuses and embrace digital technologies in order to improve the student experience. Today’s agreement will enhance the current software and services that both companies provide and will make Ellucian’s cloud-based solutions more widely available to Australian’s higher education providers.

Jeff Ray, President and CEO, Ellucian, said: “Delivering Ellucian software through the cloud means that years of carefully-developed best practices for higher education are now available on a broader scale, on a more user-friendly platform, and on a more rapid cycle of innovation. We are so fortunate that Dimension Data Australia has the world-class services and reach to ensure customers in Australia are getting the most out of Ellucian solutions.”

Rodd Cunico, CEO at Dimension Data Australia, said: “Like much of the world, Australia is experiencing a massive economic shift away from an industrial economy and towards one
driven by knowledge and information. Higher education is central to this new economy and our partnership with Ellucian is grounded in the belief that technology should, above all, empower students with the education and skills they need to succeed in today's business world.”

Neil Wilson, CEO at Oakton, a Dimension Data company, said: “Australia’s higher education sector is facing increasing cost pressures, resulting in an even greater need to differentiate from competitors. Today’s student population has never known a world without the Internet, so universities are turning to digital channels, such as mobile applications, to customise and simplify the student experience. At Oakton we understand these pressures and this partnership is another way we help our customers address the needs of their customers.”

By combining their deep knowledge of higher education, along with complementary services and capabilities, Ellucian, Dimension Data Australia and Oakton are uniquely equipped to support campus modernisation in Australia. The partnership will ensure customers are empowered to embrace the cloud in their own way, at their own pace, by leveraging solutions built exclusively for higher education.

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About Ellucian
Ellucian is a leading provider of the software and services higher education institutions need to help students succeed. More than 2,400 institutions in 40 countries rely on Ellucian to help enable the mission of higher education. Ellucian provides student information systems (SIS), finance and HR, recruiting, retention, analytics, and advancement software solutions. With more than 1,400 institutions subscribing to Ellucian’s cloud services and SaaS offerings, the company is one of the largest providers of cloud-based solutions. Ellucian also supports the higher education community with a range of professional services, such as application software implementation, training, education, and management consulting. Ellucian Australia is active in the university, TAFE and private vocational provider sectors. Ellucian is headquartered in Fairfax, Virginia, USA with an Asia Pacific headquarters in North Sydney, Australia.


Ellucian Media Contact
Jewel Jones
Director, Public Relations
O: +1(703)261-2219
M: +1(202)355-4105
Jewel.Jones@ellucian.com

About Dimension Data Australia
Dimension Data harnesses the transformative power of technology to help organisations achieve great things in the digital era. As a member of the NTT Group, we focus on digital infrastructure, hybrid cloud, workspaces for tomorrow, cybersecurity, and network as the platform. With a turnover of USD 7.5 billion
and offices in 58 countries, we deliver services wherever our clients are, at every stage of their technology journey. Accelerate your ambition. Go to dimensiondata.com

About Oakton

Oakton is one of Australia’s leading technology and business consulting services companies, and a subsidiary of Dimension Data Australia. We help some of Australia’s largest organisations across a range of industry sectors meet their technology and business needs through our flexible, cost-effective and results-driven approach to service delivery. With over 1,100 employees, Oakton has offices in Melbourne, Sydney, Canberra, Adelaide, Brisbane, Perth and Hyderabad (India). To learn more about Oakton please visit www.oakton.com.au