Drake Software is backed by an experienced team of programmers, tax analysts, CPAs, and EAs. It’s easy to understand why thousands of preparers trust us year after year.

With 6,000 federal and state forms and schedules, Drake Software offers:

- 1040
- 1040NR
- 1041
- 1065
- 1120
- 1120H
- 1120S
- 706
- 709
- 990
- 990PF
- All states

Review a complete and fully functional copy of the 2007 software located in the back of this packet. Visit us at DrakeSoftware.com to find out more about attending a live seminar showcasing Drake in your area! Or, see Drake in action without leaving your office by registering for a LIVE webinar.

The tax compliance system won the professional tax preparation category for the second year in a row. Drake’s customer base remains one of the most loyal and satisfied of any tech product. Drake Software’s loyal customer base also helped the company win the top slot for the Document Management systems.

The CPA Technology Advisor • January/March 2008

GET IT FIRST. GET IT RIGHT. GET IT NOW!

With Drake, you can expect early delivery of federal and state software, intuitive data entry, and fast calculations.

FLEXIBLE DATA ENTRY

You’re in control! The interview-style method allows you to input data directly into the related field. Or you can choose to assign numbers to each field and enter data by field number with the heads-down data entry method. With the Quick Estimator, you can estimate a return’s balance due or refund due before completing the return.

SCHEDULE D IMPORT

Clean and simple. Take all of your Schedule D transactions from Excel™ and, with the click of a button, import unlimited entries into Drake.

HOTKEYS & MACROS

Preprogrammed shortcuts simplify data entry. For example, CTRL + S creates two married filing separate returns from a joint return, CTRL + V instantly displays the tax return for on-screen viewing, and CTRL + W allows you to itemize any numeric line item on a tax form for record-keeping purposes. You can also create your own custom shortcuts (macros) to reduce repetitive data entry.

YEAR-TO-YEAR UPDATES/AUTOMATIC CARRYOVERS

Significantly shorten data entry time for prior-year clients by bringing forward information stored last year.

I have been with Drake for more than ten years. When other software companies call to sell me their product, I tell them I’m happy with Drake. They seem to quit calling after that. DRAKE IS THE GREATEST!

Ernest, CPA from Lebanon, MO • Valued Drake Customer for 12 years
CUSTOMIZED LETTERS

Keep in touch with your clients easily. Choose from over 40 prewritten letters or create letters from scratch.

Prewritten letters are available for all packages and include:

- Schedule
- Preseason
- Estimate
- Cover
- Result
- Extension
- Amended
- After season

Customize prewritten or template letters in the Letter Editor:

- One comprehensive result letter is available for each package, and is designed to print all pertinent information for most return scenarios. This includes paper or electronic filing information, federal, state, and city result information.
- Further customize letters by choosing from the various keywords and conditional paragraphs available.
- Change alignment, font size, font. Cut, copy, paste.
- Preview letters as you edit from within the Letter Editor.
- Create your own letterhead.

Other Features:

- Choose a default letter to print with each return, or override the default on a per-return basis.
- Add client-specific custom paragraphs to result letters on a per-return basis.
- Carry forward letters each year.

AUTO-FILL FEATURES

Employer Identification Number (EIN) Database

After your initial entry of EIN information, the program automatically fills the employer fields for future returns. Plus, this database can be updated from year to year.

Zip Code Database

To speed data entry, simply enter the street address and zip code. The city and state fields will automatically fill.

AMORTIZATION SCHEDULE

Determine payment amounts, interest rates, and yearly totals.

FREE EMAIL

Each Drake Software customer receives a free email account manageable from within the program.

For more information on Drake Software’s many features, visit us online at DrakeSoftware.com.

I want to thank you for all your help during tax year. Drake was just the right miracle at the right time... what a time-saving software Drake is... I’ll definitely recommend this software 150%.

Elvis from Providence, RI • Valued Drake Customer for 2 years
CLIENT STATUS MANAGER (CSM)

Client files listed in the CSM are easy to search, view, and organize for both paper and e-file returns.

Follow the workflow within your office and manage your productivity with on-screen tracking and reporting. Track everything from preparer efficiency, billing revenue, and even see your real-time accounts receivable at the click of a button.

From the main data entry toolbar, you may select a pre-defined status for the return or create your own custom statuses.

- On Hold
- EF Pending
- Delivered
- Complete
- Under Review
- Under Extension
- Signed
- New Return
- In Progress
- Printed

FLAG FIELDS

With Drake, YOU control the process. We allow you to flag fields for verification before finalizing. Reduce mistakes, track your marketing efforts, or be sure to double check your clients’ birthdays. Flag fields as you go, or set flags globally for all new returns. For example, if you'd like to remind preparers in your office to obtain the email address of all new clients, set a global flag on the email address field. The return cannot be e-filed until an email address is entered or the flag is cleared.

With our flagged field options, you are in control of every tax return.

MULTI-OFFICE MANAGER (MOM)

Combine information on paper or e-filed returns from multiple offices into one database, allowing you to track all of your offices from one simple-to-use interface.

This tool works via the Internet and with the Client Status Manager as it sends electronic transmissions to Drake, combining them automatically into one database.

It is a joy to use a program that gets better and better each year…. With Drake, I can organize a client's information to move through the opening screen and then on to the others without going back and forth.

Pitt from Fayetteville, NC • Valued Drake Customer for 10 years
APPONNTMENT SCHEDULER
Create and manage preparer schedules and appointments in the Scheduler. The Scheduler can be launched in either Preparer Mode or Front Office Mode (designed for office personnel who create and manage appointments but don't need access to the actual Drake program).
- Schedule appointments and reminders.
- Plan and manage daily schedules for all of your staff.
- Set private appointments.
- Multiple calendar views: current day, weekly, and other preparers.

The calendar lets you set up appointments in 15-minute increments, 24 hours a day, for all your staff. Save time and hassle by scheduling appointments a year in advance.

RETURN TRACKING
The TRAC screen lets you follow the progress of each return. The software automatically records the date and time data is first entered, the last time the return was altered, the last time the return was calculated, and the return's e-file status. Enter details such as interview time, client contact information, and return pick-up time. You can also track fee and payment details.

PROFORMAS & ORGANIZERS
Use the included proformas and organizers to save time in the rush of tax season. Use the proformas to guide you through your initial client interviews and speed data entry. Send organizers to clients to help them collect their records and prepare for their appointments. Both include last year’s tax information.

IMPORTING DATA
Minimize data entry by using the import function to transfer data from Drake’s Client Write-Up (CWU), Quickbooks®, or other accounting packages. It’s fast, easy, and saves time.

INTERACTIVE DIAGNOSTICS
The convenient Calculation Results screen displays your return at a glance. From this screen you can view notes, fees, and total refund. You can also see if the return is eligible for e-file. If the return is eligible for electronic filing, a green check mark is displayed. If ineligible, the is displayed, and a message appears in EF Messages. Click an EF Message link to go directly to the problem form and field.

Simply press Ctrl + C or click Calculate to access this return summary.
TAX YEAR COMPARISON
Quickly view possible changes with this multi-year comparison.

MESSAGES & NOTES PAGES
When viewing a return, be sure to look for a red messages or yellow notes page. The messages page is generated when a return has certain issues that would cause an IRS rejection. The return cannot be e-filed until you correct the problem. This page also lists Drake error codes and brief descriptions to help you resolve the issue. Once the issue is resolved, the return is ready to e-file.

Yellow notes pages are generated to provide reminders or tips about the tax return. The appearance of this page does not prevent electronic filing.

Electronic filing with Drake Software is fast and easy. Drake has been the leader in electronic filing for over 20 years. We also know how important speed and reliability are to you. Having been part of e-filing since its inception in 1986; we have the experience to ensure your files are secure, and our processing center is the most reliable in the industry.

You get everything you need to e-file individual and business returns, both federal and state. Our secure servers process your e-filed returns, and we route them to the proper service centers and appropriate states.

FORMS
• 940  • 941  • 944  • 9465  • 990  • 990N  • 990PF
• 1040  • 1041  • 1065  • 1099  • 1120  • 1120SW2
Plus, extensions for all federal filing types (4868, 8868, and 7004)

Drake processed over 7 million federally accepted returns and over 6 million state returns in tax year 2007 alone.

We have confidence in Drake Software. We know that when we hit that button and send our files, they're going to the IRS and they're going immediately.

Mary from Smyrna, GA • Valued Drake Customer for 12 years
CLIENT & EF REPORTS
Operate your practice more efficiently with reports created by using client and EF information such as:

• Data Entry Statistics
• Return Status
• Preparer Statistics

STANDARD & CUSTOM REPORTS
The Report Manager provides a centralized location for managing reports. Choose from predefined reports, edit existing reports, or create reports from scratch using keywords and filters. All reports can be saved as a PDF file or in comma delimited (.csv) format, which can be imported into Microsoft Access™ or Excel™.

REAL-TIME WEB REPORTS
Track e-filed returns quickly and easily with the Online EF Database. See which returns have been IRS and state accepted or rejected, and monitor the status of bank products. You can even check the status of your preparer fees online! If you have multiple offices, view a snap-shot of your entire business by running various reports in the Multi-Office Manager (MOM). Data is updated continuously as we process new information about your returns. You can convert these reports to Microsoft Access™ or Excel™ files.
With Drake, you can expect personal and timely service no matter what time of year it is. Our customers wait less than nine seconds during peak-season to speak with a customer support representative. You can depend on our staff of dedicated support personnel, with direct access to software programmers, to give you the answers you need in a timely manner. (Spanish support also available.)

**KNOWLEDGE BASE**
Access the most current support and product information 24/7. Our education team constantly updates and enhances the Knowledge Base so you can troubleshoot or find answers to specific questions. You can even customize your search based on a keyword, category, subcategory, and/or year.

Drake customers access the Knowledge Base by logging on to Support.DrakeSoftware.com or by clicking the Internet shortcut key in the software.

**BROADCAST EMAIL**
Clients are notified of important information via broadcast emails. Stay on top of:
- Tax law changes
- Service center information
- Drake-related updates
- IRS alerts
- Industry news

**DRAKE SOFTWARE FORUMS**
Online forums, moderated by Drake representatives, provide opportunities for Drake customers to post messages about everything from business strategies and software questions to the latest tax news and software suggestions. Sometimes customers answer each other’s questions, while other times a Drake moderator may be available to provide explanations. This is a great way to share notes with your fellow professionals.

**ONLINE TAX RESEARCH**
Receive access to RIA’s Checkpoint Online when you purchase Drake Software. RIA is the premier provider of advanced research for tax professionals. This resource includes the current tax year’s Federal Tax Handbook, tax code, public domain materials, daily news updates, RIA Tax Return Guides, a form line finder, and over 75 financial and tax calculators.

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The reply was faster than I expected, but then this is what I have learned to expect from Drake. I am approaching my 21-year anniversary of using Drake Software. This level of service is the reason that I have never considered any other software.

Dave from St. Louis, MO • Valued Drake Customer for 21 years
EVALUATION GUIDE
This guide introduces you to navigation, setup, and electronic filing, and walks you through developing a 1040, an 1120, and a 1065 return within the software. Earn FREE CPE credits by completing the test at the conclusion of the software demo. Submit completed tests to Drake Software by fax or mail. Drake Software is a qualified sponsor of continuing education with the National Registry of CPE Sponsors (NASBA), the California Tax Education Council (CTEC), the Oregon Board of Tax Practitioners, and the Internal Revenue Service.

TUTORIALS
Learn the basics of the software through audiovisual tutorials. Over 50 tutorials are available, including Introduction to Data Entry, E-filing, Print Checks, and Client Write-Up. Access these tutorials online at Support.DrakeSoftware.com. Spanish tutorials are also available.

DRAKE ETC
The Drake Electronic Training Center, or Drake ETC, offers training on a variety of topics from basic 1040 to depreciation.

Drake ETC Resources
• Interactive tax courses explore IRS tax law and terminology using Drake Software data entry. A basic and intermediate 1040 course and a basic corporate course are available.
• Step-by-step tutorials teach the basics of Drake Software.
• Practice returns provide hands-on training for Drake Software data entry and e-filing.
• The report card keeps a record of progress and allows students or administrators to view their progress at any time.
• CPE credit available

Visit DrakeSoftware.com/etc for more information.

DRAKE SOFTWARE MANUAL
The Drake Software manual is a comprehensive resource for all your software questions. With over 250 pages of useful information, you can access the manual in PDF format on your Drake CD or online at Support.DrakeSoftware.com. It includes detailed information on topics such as:

• Installation
• Setup
• Navigation
• Return Preparation
• States
• E-Filing
• Banking
• Reports

DRAKE HELP SYSTEM
Access Drake’s Help System either online or from within the software. It includes screen-specific information along with steps for completing procedures in the program. The Help System is user friendly with three different ways to access data: by topic, index, or keyword search. You can find field-specific help, screen help, and an FAQ section.

Standing Ovation for Drake Software…
I just want to say thanks to Drake Software for making my job a little easier. We have been using Drake Software for many years, and I would never dream of changing. You guys are the best… without a doubt, the best!!!

Michelle from Greensboro, NC • Valued Drake Customer for 9 years

800.890.9500 • DrakeSoftware.com
UPDATE SCHOOLS
Each fall, Drake Software hosts Update Schools at various locations across the United States. We host these schools to update Drake customers on tax law changes, give them a preview of new software enhancements, provide an opportunity to earn CPE credit, and much more. In 2008, we will host six single-day Update Schools designed for Drake customers.

New users can look forward to webinars available in the summer and fall.

Look for over 30 regional update schools. For more dates and locations, visit DrakeSoftware.com.

SUMMER TRAINING IN THE MOUNTAINS
• Drake 101 (Beginning Drake)
• Client Write-Up
• Drake Extras

For detailed schedules, visit DrakeSoftware.com/training.

Great product! The 1040 is the best in the business. Words are not enough to describe your support. You have done one heck of a job. Keep up the good work! During the summer I tested quite a few programs, and Drake is second to none. Your customer service is excellent. Keep up the good work.

Brian from Sunrise, FL • Valued Drake Customer for 5 years
Converting and importing data into Drake Software is quick and easy. You’ll receive your conversion program early so you have plenty of time to get ready before tax season.

See the list below for the conversion programs we currently offer, but please call us or visit us online at DrakeSoftware.com if you do not see your software listed. We understand the importance of a solid conversion program, and we want to assist with your smooth transition to Drake.

- Saber/Max® by ATX®, CCH (1040, 1120, 1120S, 1065)
- Crosslink® by Petz Enterprises (1040)
- Lacerte® by Intuit (1040, 1120, 1120S, 1065)
- TaxWise® by Universal Tax Systems, CCH (1040, 1120, 1120S, 1065)
- GreatTax™ by TaxCalcUSA, Inc. (1040, 1120, 1120S, 1065)
- TaxWorks® by Laser Systems®, H&R Block (1040, 1120, 1120S, 1065)
- ProSystem FX® by CCH (1040, 1120, 1120S, 1065)
- Intellitax Windows™ and Classic™ by Orrtax (1040)
- ProSeries® by Intuit® (1040, 1120, 1120S, 1065)
- TaxSimple® (1040)
- TaxSlayer Pro® (1040)
- UltraTax® by Creative Solutions (1040, 1120, 1120S, 1065)

For additional conversion information, visit DrakeSoftware.com.

My deceased husband started our business 50 years ago, and this will be my 26th year in business! We started with another software company but switched to Drake when they went out of business. In the beginning, I was very upset about the change I had to make, but I have found it to be a blessing thanks to Drake! Not only did I have to contend with the loss of my husband, but also with a new software company in my first year of business without my partner, and you could not have been better! The performance is outstanding. Thanks for all you do to keep us rolling in the right direction! I am looking forward to carrying on 50 more years of service with Drake Software!!

Donna from Swainsboro, GA • Valued Drake Customer for 6 years

PREPARE WEBSITES AT 1040.COM
Tired of your software company competing with you for new clients? Drake partners with its customers to help them grow their businesses. In addition to a great reference tool for you and your clients, 1040.com also provides Drake Software customers with free preparer websites. Taxpayers can prepare their taxes at your website, creating a potential profit center for your business.

This site is one of the most recognized websites for both tax preparers and taxpayers. Visit the newsroom, reference a current tax calendar, and find tax information on both federal and state issues.

It’s easy to see why our preparer websites were voted #1 by readers of CPA Technology Advisor magazine.

FREE MARKETING TOOLS
Drake Software customers have free access to marketing materials at Support.DrakeSoftware.com. The custom marketing kits include professional posters, newspaper ads, postcards, buttons, banners, and more. While some of the printed materials are available at cost, you can download all artwork and ideas free in PDF format.
Drake Software was first marketed in 1977, and the company has experienced rapid growth ever since. We offer both experience and stability to professionals in the tax preparation industry. Drake Software is located in the beautiful mountains of Western North Carolina and employs over 300 federal and state programmers, customer support staff, and administrative and fulfillment personnel.

Over 26,000 preparers trust Drake Software as their partner. We value the opportunity to earn your business.

If you are ever in the area, plan a visit to our facilities. For more information or to schedule a tour, please call 800.890.9500.

**Drake Software Quick Facts**

- **Headquarters**: Franklin, NC
- **Business Started**: 1977
- **Employees**: Over 325+
- **TY 2007 Customers**: Over 26,000
- **TY 2007 E-File Statistics**: Over 7 million IRS accepted returns, Over 6 million state accepted returns
- **Federal E-File**: Available since 1986
- **Internet E-File**: Available since 1998
- **State E-File**: Available since 1993
- **Operating Systems**: Windows 98, 2000, ME, XP, NT, or Vista
- **Letters**: All customizable
- **Comparison**: Three-year comparison of key return line items
- **Diagnostics**: Information on each return's possible errors
- **Reporting**: Real-time web reporting and software generated reports available
- **Support Options**: Phone, fax, email, online knowledge base
- **Tax Season Support Hours**: Mon-Fri 8 am - 10 pm (EST), Sat 8 am - 6 pm (EST)
- **Off Season Support Hours**: Mon-Fri 8 am - 9 pm (EST), Sat 9 am - 5 pm (EST)
- **Websites**: Drakesoftware.com, Support.DrakeSoftware.com, 1040.com, TaxingSubjects.com

**Minimum System Requirements**

**Windows 98, ME, NT (4.0 or Higher), 2000, or XP**
- 500 MHz processor or higher
- 256 MB of RAM

**Windows Vista**
- 512 MB of RAM
- 800 MHz processor
- Support for Super VGA graphics

**All Windows Operating Systems**
- CD drive
- Internet Explorer 6.0
- 150 MB of available hard drive space, plus 7 MB for each state program
- Internet access
- HP-compatible laser printer* (Other printers are compatible with Drake Software. Call for verification.)
- TWAIN-compliant scanner (Visit your scanner manufacturer’s web site to determine if your scanner is TWAIN-compliant.)

These are the minimum requirements to run Drake Software on most systems. For superior performance, we recommend system upgrades above the stated minimums. Actual requirements will vary based on your system configuration, in addition to the application and features installed. Internet access is necessary to download patches.

**Network Capabilities**

Whether you're an office of one or one hundred, it's easy to network Drake Software with a dedicated server or peer-to-peer network.

*Strongly recommended*