 NPC and National Water Team Up

The Town of Ridgely, Tennessee was in need of two new high volume potable water wells equipped with vertical turbine pumps. National Water Services, LLC was contracted to furnish these, under a tight schedule. They moved in, drilled and tested the wells, and completed construction in just a few weeks. The next step was installation of the pumps, so they turned to National Pump Company (NPC), confident that NPC could meet the deadline for the deep well, oil lubricated pumps. The new NPC J11, 4-stage, 700 GPM, 40 HP, equipped with Hi-Pro discharge heads were on site and ready for installation upon completion of each well. The NPC Olive Branch crew, Dustin Riley (Applications Specialist), Ellen Civera (Customer Service Manager) and Parker Edwards (Operations Manager) were responsible for heading-up the design, construction, and on time delivery of the pumps.

Verlin Johnson, VP of National Water Services was the project manager. National Water Services is our deep well representative in Alabama, Tennessee, Indiana, Georgia and Kentucky.

Thanks to all for a job well done!

Pictured left are the installed pumps with the electrical panels. Each pump will feed water into the treatment plant for filtration and chemical treatment prior to entering the distribution lines into town. Both pumps are located in the town’s well field adjacent to the treatment plant. The plant is a few miles away from the Mississippi River in Ridgely, TN and south of the Kentucky state line.

Installation of NPC Pumps in Remote Area of Quebec, Canada

The pictured National Pump Company (NPC) pumps were installed in the Native Canadian community of Whapmagoostui, located in Northwestern Quebec on the shores of Hudson Bay. The pumps consisted of two M8XL, 10-stage sump pumps, 20 HP, 1800 RPM drivers and two M10LC, 7-stage sump pumps, 50 HP, 1800 RPM drivers. The installation was sold by our Montreal based municipal distributor, Doyon Pumps, Inc.

It was critical for the pumps to be delivered during the summer so they could be transported by boat, as there are no roads leading to or from Whapmagoostui, forcing delivery of equipment and supplies either by air or freighter (when the ice has melted) in the summer months.

Upon delivery of the pumps to Whapmagoostui, Doyon Pumps managed the successful startup.

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From the Desk of...

Allen Hobratschk

Moving Forward

National Pump Company (NPC) has been productive in most of our market segments this year. However, we have felt the impact of large amounts of rainfall most of the country has experienced, resulting in a softness in the agricultural market, with California’s extreme drought condition being the exception.

Our productivity has been enhanced with the addition of new domestic and international customers, new product development, and the addition of new personnel in both sales and operations. These improvements have helped us move forward in achieving our goal to be the premier leader in the vertical turbine pump industry.

We continue to thank our loyal customers and staff for their support in this endeavor.

NPC Florida Branch Holds Accredited Pump School

The Florida Branch of NPC (National Pump Company) hosted a pump school on September 25th with 25 customers from the Florida area in attendance. This marked the second consecutive year that the Florida Branch has hosted this event. Most importantly, the pump school is accredited, sanctioned by the FWWA for the Florida Water Well Contractors Continuing Education Program. NPC had several highly qualified, FWWA approved instructors for the 4 hrs of continuing education.

The teaching staff was comprised of Steve Masters, Accounts manager with Nidec (US Motors); Clay Barbee, Agricultural Sales manager with Amarillo gear; Al Lopez, Sales manager with L.B. Foster and John Arnts, Sales Manager with John Crane. NPC presenters were Jimmy Johnson, Southeastern regional Sales manager; Ralton Albritton, Florida Senior Customer Service Representative and Ken Kochamba, VP Sales and Marketing.

The pump school provided the opportunity for our customers to learn more about NPC’s capabilities and our positive impact on the pump industry. We want to thank Cliff Mishoe, Florida Operations Manager and Linda Tyler, Florida Administrative Assistant for their hospitality and making sure the pump school ran smoothly.

304 & 316 Stainless Steel Impellers & Bearing Retainers – IN STOCK!

National Pump is pleased to announce the availability of 304 SS and 316 SS Impellers on the following models:

- M6HC – 304SS
- M8HC – 316 SS
- J11MC – 304 SS
- J11HC – 304 SS
- K12HC – 304 SS

They are available off-the-shelf for immediate shipment.

Other models will be available by 2015. Please call your NPC customer service department for further information.

Appointment of Tregaskes, LLC

National Pump Company is pleased to announce the appointment of Fred Tregaskes of Tregaskes LLC to lead the growth and development of National Pump and American Turbine branded products within the groundwater and dewatering markets. The groundwater market has been a key focus of the company since 1969, and his role reinforces our commitment to maintain our leadership in new groundwater technologies and new product development through our network of dealer partners.

Fred brings 34 years of experience in the industry, working in the design, installation, diagnosis and repair of deep well pumps and above ground pumping systems.
National Pump Looks East  By Gary Chee

Richard Bowie, International Sales Manager (pictured left) and Gary Chee, International Sales Manager for the Asia Pacific Region (pictured right) at a bus station in Daejeon, South Korea.

As I write this article, I have just completed my first two years with National Pump Company (NPC). The old saying “time flies when you’re having fun” certainly applies because I’m truly enjoying and having fun working at NPC. These 24 months have been very exciting for me and I’m happy about being at NPC with all the opportunities that it provides. The personal challenge for me is immense as National Pump has started to make a name for itself in the Asia Pacific region.

During these 24 months we’ve made significant inroads, as we’ve progressed in setting up distributor channels in Singapore, Malaysia, Thailand, Vietnam, Korea and the Philippines. We are looking forward to adding more distributors in the near future.

NPC has received several large and small orders from our distributors and we were recently awarded a significant project for the API market in Vietnam which consisted of four, 25-stage, NPC model L6LC pumps (Flare Scrubber Pumps) for an offshore platform.

Recently, Richard Bowie (International Sales Manager) accompanied me on a trip to Asia, covering Singapore, Thailand, Vietnam and Korea. The trip was very beneficial to the businesses and helped to cement our relationship with our distributors.

In conclusion, I must say that NPC is a great company and by continuing to work together in a spirit of cooperation and “team” NPC will continue to grow and prosper because of all the hardworking, dedicated people we have here.

The pumps for this API project were built at our Glendale, AZ plant. Pictured are the pumps being prepared for shipment.

New Customer Service Manager Announced

National Pump Company is excited to welcome Mr. Ray Dumesnil to our team. Ray joins us as our new Customer Service Manager, responsible for all Customer Service activities across the company.

Ray has 20 years combined vertical turbine experience with Johnston Pump (now Sulzer) in quality control, quality assurance, warranty and as Pattern Logistics and Development Specialist. He was responsible for a $17 million budget globally, where he was responsible for bids, quotes, and material selection for new patterns for bowls and impellers for casting. As Quality Assurance Supervisor, Ray had 11 people reporting to him, and he is well versed in training and management. Ray’s ability to understand all facets of manufacturing are proving valuable to the Customer Service Manager position.

Ray and his wife are excited about the opportunity to be a part of National Pump Company. They leave behind a lifetime of memories in the greater Houston area, and are looking forward to new adventures in Arizona.
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Tanya Coffman - Parts
Will Swartz - Applications
Steve Westbrook - Applications
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Ken Kochamba - V.P. Sales/Marketing

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John Reed - Branch Manager

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David Nolte - Branch Manager
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Creating Quality Pump Systems
and Satisfied Customers

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