## What's Included:

Total stores in sample: **139,512**

<table>
<thead>
<tr>
<th>Retail Industry</th>
<th># Firms/Chains</th>
<th># Stores</th>
<th>Retail Industry</th>
<th># Firms/Chains</th>
<th># Stores</th>
</tr>
</thead>
<tbody>
<tr>
<td>Auto &amp; Marine Parts</td>
<td>5</td>
<td>13,465</td>
<td>Home Furnishings</td>
<td>6</td>
<td>3,211</td>
</tr>
<tr>
<td>Book Stores</td>
<td>2</td>
<td>1,542</td>
<td>Jewelry Stores</td>
<td>2</td>
<td>550</td>
</tr>
<tr>
<td>Clothing and Accessory</td>
<td>35</td>
<td>30,758</td>
<td>Pet Supply Stores</td>
<td>1</td>
<td>1,232</td>
</tr>
<tr>
<td>Craft &amp; Fabric Stores</td>
<td>3</td>
<td>1,807</td>
<td>Pharmacies</td>
<td>3</td>
<td>20,440</td>
</tr>
<tr>
<td>Electronics Stores</td>
<td>4</td>
<td>15,675</td>
<td>Restaurants</td>
<td>16</td>
<td>6,557</td>
</tr>
<tr>
<td>General Merchandise</td>
<td>8</td>
<td>26,702</td>
<td>Shoe Stores</td>
<td>8</td>
<td>10,724</td>
</tr>
<tr>
<td>Grocery Stores</td>
<td>4</td>
<td>2,203</td>
<td>Sporting Goods</td>
<td>3</td>
<td>649</td>
</tr>
<tr>
<td>Home Improvement</td>
<td>2</td>
<td>3,997</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Data Fields for each company:**
- Data fiscal year ending
- Sales per square foot ($)
- Square foot basis (gross/selling)
- Average square feet per store
- Sales per store($)
- Total stores (#)
- Total company store sales ($000)

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# RETAIL SALES PER SQUARE FOOT REPORT

## Listed Companies

### Auto & Marine Parts (5)
- Advance Auto Parts
- Auto Zone
- O’Reilly Automotive
- Pep Boys
- West Marine

### Book Retailers (2)
- Barnes & Noble
- Books-A-Million

### Clothing & Accessory Stores (35)
- Abercrombie & Fitch
- Aeropostale
- American Eagle Outfitters (G)
- American Eagle Outfitters (S)
- Ann Taylor
- Body Central
- Bon-Ton
- Buckle
- Cache Stores
- Casual Male Retail Group
- Cato
- Chico’sFASinc
- Children’s Place
- Christopher & Banks
- Citi Trends
- Claire’s
- Express
- Gap
- Hot Topic
- J. Crew
- Kohl’s
- Limited Brands
- Bath & Body Works
- La Senza
- Victoria’s Secret

### Groceries (4)
- Safeway
- Village Super Market
- Weis Markets
- Whole Foods Markets

### Restaurants (cont.)
- Chipotle Mexican Grill
- Cracker Barrel
- Denny’s
- Domino’s Pizza
- Einstein Noah Restaurant Group
- Famous Dave’s
- Kona Grill
- Panera Bread
- Papa John’s
- Red Robin
- Texas Roadhouse

### Craft and Fabric Stores (3)
- Build-A-Bear Workshop
- Hancock Fabrics
- Michael's

### Home Improvement (2)
- Home Depot
- Lowe's

### Home Furnishings (6)
- Bed Bath & Beyond
- Cost Plus
- Ethan Allen
- Haverty Furniture
- Kirkland’s
- Pier1 Imports

### Jewelry (2)
- Belk
- Tiffany & Co

### Shoe Stores (8)
- Bakers Footwear Group
- Famous Footwear
- Specialty Retail
- Collective Biaity Retail
- DSW
- Finish Line
- Foot Locker
- Stride-Rite
- Shoe Carnival

### Electronics Stores (4)
- Best Buy
- GameStop
- hhgregg
- RadioShack

### Pets Supply (1)
- Petsmart

### Pharmacies (3)
- CVS
- Rite Aid
- Walgreen

### Sporting Goods (3)
- Cabela’s
- Dick’s Sporting Goods
- Sport Chalet

### General Merchandise (8)
- Big Lots
- Costco
- Dollar General
- Dollar Tree Stores
- Duckwall-ALCO Stores
- Family Dollar
- Target
- Tuesday Morning