PGDM
SUMMER PLACEMENTS 2015-2017

Venue & Address for Communication
25, Balewadi, Baner Road,
NIA PO Pune, 411 045 (India),
Tel : +91- 20 - 27204000, 27204444,
Fax : +91 - 20 - 27204555, 27390396
Visit us: www.niapune.com

Contact:
Dr. Vaishali Bhambure
Placement Officer
Mob.: 9850174777,
E-mail: vabhambure@niapune.com

Channelizing Aspirations
To accomplish great things we must not only act but also aspire, not only plan but also believe. In today’s competitive world each individual follows the motto of “ASPIRE TO INSPIRE”.

A student’s success in life is shaped by the choice of career and by the genuine guidance he receives. National Insurance Academy is earnestly connected with the dreams and aspirations of its students thus making it the most sentimental and integral part of their success story.

National Insurance Academy strongly believes that each aspired dream should be well assisted as well as channelized.

We aim to be the most trusted leader in education that aims at expanding the range from calibre to potential, bridging the gap between students’ anxieties and success, bringing in confidence and independence by providing hands on education which is made available by an experienced faculty who have made significant contribution to industry.
About NIA

With its rich ambience and vibrant culture, National Insurance Academy is the perfect place to nurture young minds for a better understanding of the corporate world. Aspiration of the youth are given flight by the seasoned faculty who have set up benchmarks through their vital contributions to the industry. By imparting quality education, NIA is developing future leaders out of every individual who will be ushering the science and art of Risk Management through insurance into a new era. NIA provides proactive education to its students through varied method of learning like learning inside and outside the classrooms, workshops, case development etc.

National Insurance Academy was established in the year 1980 under the joint aegis of Government of India, Ministry of Finance, Life Insurance Corporation of India, General Insurance Corporation of India Ltd, The New India Assurance Co. Ltd, National Insurance Co. Ltd, The Oriental Insurance Co. Ltd and United India Insurance Co. Ltd and it has been running Management Development Programme for past 35 years and later ventured into two year full time Academic Programme in Management.

NIA has close ties with Indian insurance companies, Institute of Actuaries, Savitribai Phule Pune University, Federation of Afro - Asian Insurance and Reinsurance (FAIR), Institute for Global Insurance Education (IGIE) and regulatory bodies like IRDAI.

NIA, promotes, develops and nurtures research and consultancy activities on institutional and individual basis. NIA also has in house publications like Bimaquest, Pravartak, Research Monograms and Working Papers.

NIA provides a unique blend of specialization in Insurance and other relevant functional areas of Management like Finance, Marketing, HR and IT to the PGDM students.

Vision

National Insurance Academy to be a global institution of excellence in learning and research in Insurance, Pension and allied areas.

Mission

- To build capacities in the management of Insurance, Pension and allied sectors.
- To create a stream of young talent for the Insurance, Pension and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.

Post Graduate Programme

Our two year full time Post Graduate Diploma in Management (PGDM) with specialization in Insurance, is a blend of technical competence in insurance with a sound understanding of the principles of management and the contexts in which these are practiced and a creative problem solving approach to meet the growing needs of today’s business world. It inculcates human values and professional ethics in the students through a fine tuned curriculum that balances academic rigour with co-curricular and extra-curricular activities. Our PGDM programme has been granted equivalence with MBA by Association of Indian Universities (AIU).
Dear Recruiters,

A successful summer internship is an essential element of the process of education of the students of any Business School. Internship plays a vital role in Final Placements as it aids students gain first-hand industry experience and in the process also helps them in recognizing their specific areas of interest and aptitude.

It gives me immense pleasure to invite your kind attention to this brochure and the details about our PGDM Batch 2015-17, our Academy and our programme. We would be delighted if you visit our campus and see first-hand what we have put together and our directions for the future.

Our programme transforms the young graduates whom we admit through a rigorous process of evaluation into young professionals with leadership potential. NIA has focussed on translating management education into managerial excellence in Insurance and related fields. At National Insurance Academy we follow the saying, “Management is a practitioner’s art. It is not inborn; it is learnt and nurtured.”

We follow a broad-based pedagogy involving classroom teaching, Seminars, Summits and behavioural skills. The course seeks to reinforce learning through industry exposure to make a professional out of an individual. NIA does not only develop skills of the students in the traditional management disciplines like HR, Finance, Marketing and IT but also profiles the students for inspiring roles of Insurance Underwriters, Claims Executives, Risk Managers, Business Analysts and more.

I feel privileged to invite you to the selection process for Summer Internship Program for the PGDM Batch 2015-17.

With regards,
Sushobhan Sarker
Director
National Insurance Academy
The NIA Advantage

CULTURE
Being a national Institute, the culture at National Insurance Academy is multifaceted. The hallmark of this identity is not to walk on the beaten path but to chart out new routes, not to benchmark but to be benchmarked against, to be second to none but to be the first to respond to the needs of the people and the nation by taking up tasks which are bold but necessary which nobody has hitherto taken up. The environment reminds of a “gurukul” with all modern amenities.

CURRICULUM
The first step towards selection of the students is through Common Admission Test (CAT) or Common Management Admission Test (CMAT). Students with high percentile in CAT or CMAT qualify for the personal interviews. Every student has to complete six trimesters of intense academic work and 8 weeks of Summer Internship Programme, a dissertation and participation in there various workshops to qualify for the diploma.

Academic excellence is fostered through innovations in teaching methods and effective delivery. The gamut of teaching methods at NIA includes optimization of diagnostic - testing, problem solving and decision making techniques. Extensive use of audio - visual aids and computer based learning methods promote creativity, curiosity, and inter-personal skill development. Apart from the classroom, learning happens at NIA by panel discussions, forums, weekend projects, guest lectures and continuous interactions with each other so that the students are well prepared to take on the challenges that the dynamic global business environment provides today. Unique initiatives of Insurance Laboratory (INLAB) and various projects help the students in bridging the gap between theory and practice.
The NIA Advantage

FACULTY
NIA’s multi-disciplinary faculty is drawn from the cream of academia as well as the industry. Also our visiting faculty includes people holding significant positions in the industry. This wealth of experience and inputs on the current market scenario helps our students keep pace with the highly dynamic corporate environment.

ADDED COURSE BENEFIT
NIA students fulfilling the prescribed requirements are eligible to claim course wise exemption from Insurance Institute of India papers for upto 220 credit points and become Associates and Fellows of Insurance Institute of India.

Alumni Speak

E-Mail -Id: abhinaw.choudhary@gmail.com
I am always grateful to NIA and am proud to have been part of this esteemed institution. I make it a point that I still be associated with my college in every way possible, and the alumNIA forum is one such platform.

E-Mail -Id: prateek_agarwal@ibexi.com
The course at NIA is a very unique one. In our time and experience here in the industry, I have found that students passing out of NIA have an extra edge over others. It means a lot to us, to be different in this world of utmost cut-throat competition.

Siddharth Kumar Singh, FIII, ACII    I    Batch: 2008 – 10
Current Company: HDFC ERGO General Insurance Go. Ltd.
Email-Id: siddharth.nia@gmail.com
The two year programme has immensely helped in developing a sound understanding of Insurance Industry in Particular and management practices in general.

Punit Joshi    I    Batch: 2013 - 15   I    Current Company: AON Global
E-Mail -Id: punit.joshi@aon.com
One of the best times that I had - from every single perspective - academics, friends and hanging out - the whole experience. NIA prepares people for the modern workplace. Striking the difficult balance between developing the individual and the intellect is NIA’s unique capability.
<table>
<thead>
<tr>
<th>In-House-Faculty</th>
</tr>
</thead>
</table>
| **Mr. P. C. James**  
(Chair Professor, Non-life Insurance)  
| **Ms. D. Vijayalakshmi**  
(Chair Professor, Life Insurance)  
Life Insurance, Human Resource and Communication |
| **Mr. S. S. Nadkarni**  
Finance, Marketing, Management, Life Insurance, IT |
| **Mr. P. Ponpandian**  
Life Insurance, Accounts, Finance, Audit & Law |
| **Mr. Saji Paul**  
Life Insurance, Finance, Marketing, Management, IT Corporate Communications, Corporate Governance. |
| **Mr. R. P. Gupta**  
Life Insurance |
| **Mr. S. K. Mehra**  
All areas of Non-life Insurance including Human Resource, Marketing, Motor Insurance, Miscellaneous Insurance and Customer Service. |
| **Mr. S. P. Nanda**  
HR Administration, HR Training & Development, Technical Legal & Regulatory, Audit, Vigilance, Statistical, Marketing, Risk Management, Organizational Management, Social & Spiritual Management. |
| **Mr. Satyendra Singh**  
HR Policies, ERM, Liability, Nuclear Liability |
| **Mr. S. H. Gejji**  
General Insurance Finance & Accounts, Liability Insurance Compiled a work on Auto Liability Insurance in India |
| **Mr. A. K. Pattnaik**  
Technical & Marketing |

<table>
<thead>
<tr>
<th>In-House-Faculty</th>
</tr>
</thead>
</table>
| **Mr. M. C. Patwardhan**  
Insurance Law, Corporate and Securities Law, Corporate Financial reporting. |
| **Dr. S. D. Page**  
IT applications in insurance and Financial Services, Managerial Computing, Prototype Software Development in Insurance and other Related Area, Data Warehousing, Data Warehousing, Data Mining, Business Intelligence Systems and Knowledge Management, IS Security and IS Risk Management. |
| **Mr. Girijesh Pathak**  
| **Dr. Sushama Chaudhari**  
| **Dr. G. Steward Doss**  
Enterprise Risk Management, ALM, Actuarial Risk Modeling, CRM, Marketing Research Methodology, Quantitative Techniques including Multi-variate Analysis. |
| **Dr. S. Uma**  
Financial Management of Institutions, Institutional Investments |
| **Dr. Shalini Tiwari**  
Consumer Behavior, Collective Buying Behavior, Relationship Marketing |
| **Mr. Amarnath Sinha**  
Regulatory systems, Pensions, Group business, Investment, HR issues, Corporate Communications and Corporate Governance. |
| **Ms. B. Anuradha**  
Actuarial Science, Economics, Derivatives Management, Mathematics and Statistics |
| **Ms. Ruchika Yadav**  
HR |
| **Ms. Archana Singh**  
Training and Research, Micro and Group Insurance, Rural Marketing, Project Development, Project Management, Risk Management and HR. |
PGDM Course Curriculum

**Term 1**
- Financial Accounting
- Business Communication
- Micro Economics
- Quantitative Techniques
- Principles of Marketing
- Individual and Group Behavior
- Social and Political Environment
- Principles and Practice of Management

**Electives (Choose One)**
- R Based Analytics
- Performance and Reward Management
- Security Analysis and Portfolio Management
- Business-to-Business Marketing

**Term 2**
- Indian Financial System
- Optimisation Techniques
- Fundamentals of Life Insurance
- Legal Aspects of Business
- Marketing Strategies
- Risk Management
- IT and MIS
- Organisational Theory and Design

**Electives (Choose One)**
- R Based Analytics
- Performance and Reward Management
- Security Analysis and Portfolio Management
- Business-to-Business Marketing

**Term 3**
- Financial Management
- Life Insurance Products and their underwriting
- Services Operations Management
- Macro Economics
- Business Research Methods
- Advanced Spread Sheet Modelling
- Laws and Regulations Governing Insurance
- Human Resource Management

**Electives (Choose One)**
- Management in Digital Environment
- Leadership and Change Management
- Derivatives Management
- Financial Services Marketing

**Term 4**
- Financial Management
- Life Insurance Policy Administration
- Marine Cargo Insurance
- Health Insurance
- Miscellaneous Insurance

**Electives (Choose One)**
- Cyber Risk Management
- Organization Development
- Behavioural Finance
- Data Mining Techniques
- Consumer Behaviour

**Visiting Faculty**

Dr. S. Bhide  |  Sales & Distribution Mangement
Mr. Pranay Joshi  |  Motor Insurance, Marine Insurance
Mr. Ashok Soman  |  Practices and Principles of Management
Mr. Azhar Khan  |  Managerial Economics, Banking and Finance, Project Management
Mr. Jayant Saha  |  Consumer Behavior, Marketing Management, Integrated Marketing, Soft Skills Advertising, Promotion and Brand Building.
Mr. Sharad Sunkar  |  Creativity, Team Building, Transaction Analysis, Decision Making, Inter Personal Relations, Leadership Development, and Stress Management.
Dr. Sunita Raman  |  Organisational Behaviour HRM and Time Management
Dr. Vishal G. Jadhav  |  Political Sociology, Governance and Developmental Studies, Disaster Mitigation
Mr. Sharad Vaze  |  Taxation
Mr. Shivkumar Joshi  |  Individual and Group Behaviour
Mr. Pushkar Phadke  |  Marketing Management
Mr. Ajit Gaikwad  |  Micro Economics
Mr. Abhijit Ranade  |  Distribution Channel Management
Mr. Vidyadhar Phadke  |  Project Appraisal, Financing & Management
Ms. R. Padmaja  |  Actuarial Science

Ms. R. Padmaja  |  Actuarial Science
Events At NIA

GUEST LECTURES
It has been the practice of the Academy to bring the students face to face with eminent contemporary personalities. Guest lectures are regularly organized so that students benefit from the experience and wisdom of the speakers. Speakers from wide variety of fields, academicians, officials from government bodies, practitioners from public and private sector insurance companies, financial institutions, IT and broking companies and corporate world visit the campus and enlighten students. These guest lecturers form an integral source of learning for the PGDM students. Mr. T. S. Vijayan, Chairman IRDAI was the Chief Guest and delivered the convocation address in the convocation held on the campus in April 2015. Since July 2014 the following dignitaries visited the campus and addressed the PGDM students.

Mr. T. S. Vijayan
Chairman, IRDAI

Mr. Arun Agarwal
Lloyd’s Representative, India

Mr. V. K. Sharma
MD, LIC of India

Mr. D. B. Malik
Ex-MD, LPAI

Mr. Praveen Vashishta
CEO, Howden Insurance Brokers, India

Mr. S. M. Makove
Commissioner of Insurance and CEO, Insurance Regulatory Authority, Kenya

Mr. R. K. Nair
Ex-Member IRDAI

Mr. A. K. Dasgupta
Insurance Ombudsman, Mumbai Region

Mr. B. Mishra
Chief Underwriter, Executive Vice President, Apollo Munich Health Insurance Ltd.
INSURANCE SUMMIT

The Insurance Summit - the flagship annual event where the leaders of insurance industry and financial sectors discuss and brainstorm critical issues challenging the industry. The Summit aims to assess the potentials and the contours of industry’s emerging landscape with focus on its future development. It generates ideas beneficial to the industry leaders, practising managers, consultants, academicians, business analysts, students and opinion makers, thus adding real and substantial value.

Students of NIA have been successfully organizing the summit for the last 10 years. Last year it was held on 17th October 2014 at Hotel Trident in Mumbai on the theme “Revitalizing The Health Insurance Market”. The Summit deliberated on the constraints on the growth of Health Insurance sector and the Regulatory Reforms that can be brought forth to revolutionize Health Insurance market. The summit concluded with valedictory address by Shri. T. S. Vijayan, Chairman IRDAI.

The focus area of the Summit this year is Enterprise Risk Management and is scheduled on the 16th of October 2015 at the Hotel Trident in Mumbai.

PRIMAVERA

“Primavera” is a Spanish word which means “spring”. As the name suggests, it is an intra college “spring fest” which provides a competing platform to the budding professionals in the field of management, music, dance etc. The event includes quizzes, treasure hunt, & many other fun & educational activities. This fest comes as a much needed break in the hectic life of the students by filling it with fun & frolic. The event was organized on 28th February 2015.

CULTURAL EVENTS

The NIA campus always buzzes with the cultural festivities organized by PGDM students and supported by active participation from campus dwellers. Glimpses of such cultural activities during 2014 - 15

- Independence Day Celebration
- Tree Plantation
- Janmashtami Celebration
- Ganesh Chaturthi Celebration
- New Year Eve Cultural Evening
- Holi Celebration
- National Education Day
- Rashtriya Ekta Diwas
- Swachh Bharat Abhiyan
- Good Governance Day
- Matrabhasha Diwas
- International Day of Yoga
- Digital India Week
- Sadbhavana Diwas
- Republic Day Celebration

ANNUAL SPORTS COMPETITIONS

Annual sports competitions were held from 22nd to 28th February 2015 and the Prize distribution ceremony was conducted on 14th March in coordination with the farewell event of 2013-15 batch.

NIA’s SOCIAL INITIATIVE

The Academy being an institute of national importance under the aegis of the Ministry of Finance, Government of India, and being sponsored by the Public Sector Insurers recognizes its social responsibility. As such, all activities with social content are given prominence and priority. NIA PGDM students are working in tandem with an NGO for creation of Insurance Awareness in the villages surrounding Pune. Students have also participated in the Literacy Campaign and Health Awareness drives in these villages. Students organized a Blood Donation Camp on 15th August 2014 and also on 15th August 2015 in the campus along with Pimpri Serological Institute.
PRAVARTAK COMMITTEE
“Pravartak - The Magazine of National Insurance Academy - Students’ Initiative” is a referred quarterly publication of National Insurance academy, Pune with an objective to provide a platform to practising managers, researchers, students and professional in the field of Insurance & management to share their knowledge, thoughts and experiences on a variety of issues concerning the Insurance Industry. It presents current research and Ideas, in the field of Insurance and Risk Management, in a reader friendly format accessible to the interested audience.

INSURANCE SUMMIT COMMITTEE
Insurance Summit - the flagship event of NIA provides a forum to discuss the emerging insurance market challenges, brainstorm on critical issues and get back to business equipped with new methods and ideas to accomplish the organizational goals.
Discussing crucial perspectives and dynamic developments in the insurance industry, the summit has over the years proved beneficial to the industry leaders, practising managers, consultants, academicians, business analysts, students and opinion makers, thus adding substantial value.
Students of NIA have been successfully organizing the summit for the last ten years. The themes for the last five years being ‘Navigating the future (2010)’, ‘Converging Avenues (2011)’, ‘Sunrise to Sunshine (2012)’, Potential to Profits - Captivating Demographic Dividends (2013)’, ‘Competition and collaboration: Revitalizing the Health Insurance Market (2014)’, and ‘Enterprise Risk Management (2015)’

CULTURAL COMMITTEE
NIA is also known for its festivities and celebrations of Ganesh Chaturthi, Eid, Janmashtmi, Onam, and Holi among others - signifying ‘Unity in Diversity’ – which not only gives students a homely environment but also brings students from different cultural back grounds together to celebrate all the festivals.

SPORTS COMMITTEE
Sports help in developing the qualities of leadership, strategy, decision making and teamwork - all in a non - threatening environment. NIA’s multipurpose sporting complex has facilities for tennis, badminton, Swimming, basketball, billiards and a state-of-the art gymnasium. Every year the committee organizes a Sports Week wherein tournaments are held in Badminton, Throw ball, Football, Volleyball, Swimming, Cricket, Pool, Table Tennis, Chess & Carom etc.

STUDENTS WELFARE COMMITTEE
The committee encourages learning environment for students through academic and non academic activities. The activities include arranging for group discussions, debates, blood donation camps, guest lectures, etc. the committee is also a channel for students to discuss the non academic challenges faced by the concerned panel of faculty members. It also extends help to other committee members to organize major events in and out of campus.

ALUMNI COMMITTEE
The success story of any institution is the present actions of its ex-students. The Alumni committee plays the role of a connector between the ex-students and their former ALMA MATER. The committee also shares information between the ex-students and maintains the details which may enable smooth communication between all the ex-students.
Facilities At NIA

ACADEMIC INFRASTRUCTURE
There are ten lecture halls equipped with computer, cordless mike systems and OHP / LCD projectors. In addition, there are eight syndicate rooms to facilitate group discussions, case studies presentations and deliberations along with a Computer Center.

NIA CONVENTION CENTRE
NIA also has a best in class auditorium with a seating capacity of 220 viz. “Dr. Prathap Oburai Convention Centre”. It also houses servicing rooms and a theater sized LCD panel screen.

HOSTEL
The students hostel “Sarvapalli” has around 135 fully furnished rooms with a dining hall “ADOP”

NIA LIBRARY
NIA Library is fully equipped to quench the thirst for knowledge of the future leaders of the Insurance Industry. It is one of the finest libraries in India having the choicest collection of books both in life and non-life insurance areas. The main goal of this library is to cater to all types of information needs of the users with respect to insurance and allied subjects. The reading room of this library boasts of almost all national and international journals in Insurance, Actuarial Science, Pensions and related areas including journals for general awareness and entertainment. A variety of the research publications add further value to this already rich knowledge bank.

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<th>Resources</th>
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<td>Books</td>
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<td>Bound Volumes</td>
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<td>VCDs</td>
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<td>Indian Journals</td>
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<td>Ph.D. Thesis</td>
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<tr>
<td>Programme Folders</td>
<td>2710</td>
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</table>
Batch Profile

- **Work Experience Distribution**
  - Fresher: 11%
  - 1-12 Months: 18%
  - 13-23 Months: 56%
  - 24+ Months: 15%

- **Batch of 2015-17**
  - Batch strength: 45 students

- **Undergraduate Majors**
  - Engineering: 22%
  - Management and Marketing: 4%
  - Commerce: 5%
  - Science: 64%
  - Arts: 5%
  - Others: 5%

- **Work Experience Sector**
  - IT/ITES: 15%
  - BFSI: 10%
  - Education: 22%
  - Consulting: 4%
  - Others: 25%

Students Index

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name</th>
<th>Degree/Diploma</th>
<th>Work Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Shubham Aggarwal</td>
<td>B.Tech (Electrical &amp; Electronics)</td>
<td>15 Months + 9 Months</td>
</tr>
<tr>
<td>2</td>
<td>Swanand Argade</td>
<td>B.E. (Printing and Graphics Communication)</td>
<td>13 Months</td>
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<tr>
<td>3</td>
<td>Sandipan Basu</td>
<td>B.Pharm.</td>
<td>Nil</td>
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<tr>
<td>4</td>
<td>Tushar Bhatia</td>
<td>Management and Marketing of Insurance</td>
<td>Nil</td>
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<tr>
<td>5</td>
<td>Vatsal Bhatt</td>
<td>B.Tech. (Mechanical and Automation)</td>
<td>Nil</td>
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<tr>
<td>6</td>
<td>Nivesh Bhatt</td>
<td>B.Tech. (Mechanical)</td>
<td>Nil</td>
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<tr>
<td>7</td>
<td>Chinmay Brahme</td>
<td>B.E. (Electronics)</td>
<td>14 Months</td>
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<tr>
<td>8</td>
<td>Sagar Charpe</td>
<td>B.Tech. (Textile Technology)</td>
<td>9 Months</td>
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<td>9</td>
<td>Akhil Datar</td>
<td>B.Sc. (Statistics)</td>
<td>Nil</td>
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<td>10</td>
<td>Sagar Date</td>
<td>B.E. (Information Technology)</td>
<td>Nil</td>
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<tr>
<td>11</td>
<td>Ujwal Gupta</td>
<td>B.E. (Electronics)</td>
<td>26 Months</td>
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<td>12</td>
<td>Shivika Gupta</td>
<td>BBA</td>
<td>Nil</td>
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<td>13</td>
<td>Srinath Iyer</td>
<td>B. Com (Accounting and Finance)</td>
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<td>14</td>
<td>Durgalakshmi Iyer</td>
<td>B. Com (Honours)</td>
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<td>15</td>
<td>Kuldip Jahagirdar</td>
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<tr>
<td>Sr. No.</td>
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<tr>
<td>16</td>
<td>Neera Jain</td>
<td>B.E. (Electronics &amp; Communication)</td>
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<td>17</td>
<td>Siddharth Jaiswal</td>
<td>B.F.A. (Applied Art)</td>
<td>8 Months</td>
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<td>18</td>
<td>Pranjal Jinwal</td>
<td>B.E. (Electronics &amp; Communication)</td>
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<td>Johnpaul Jose Kalapparambath</td>
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<td>Pravin Katare</td>
<td>B.Tech. (Metallurgy &amp; Material Science)</td>
<td>33 Months</td>
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<tr>
<td>21</td>
<td>Mitali Kolekar</td>
<td>B.Sc. (Hospitality &amp; Hotel Administration)</td>
<td>18 Months</td>
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<td>22</td>
<td>M Sai Abhishek Kumar</td>
<td>B.E. (Electronics and Communication)</td>
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<td>Abhishek Kumar</td>
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<td>Rohit Mahajan</td>
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<td>25</td>
<td>Harish Mali</td>
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<td>26</td>
<td>Bharat Mate</td>
<td>B.Tech. (Chemical Engineering)</td>
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<td>28</td>
<td>Sreeraj Nair</td>
<td>B.C.A</td>
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<td>29</td>
<td>Pramodh Narayanan</td>
<td>B.E. (Electricals and Electronics)</td>
<td>26 Months</td>
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<td>30</td>
<td>Harini Natarajan</td>
<td>B.Tech. (Information Technology)</td>
<td>24 Months</td>
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<td>31</td>
<td>Ashirwad Padhee</td>
<td>B.Tech. (Instrumentation and Control)</td>
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<td>Kushal Patil</td>
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<td>34</td>
<td>Deep Prakash</td>
<td>B.Tech. (Computer Technology)</td>
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<tr>
<td>35</td>
<td>Mohit Sandal</td>
<td>B.Tech. (CSE)</td>
<td>7 Months</td>
</tr>
<tr>
<td>36</td>
<td>Suman Saurabh</td>
<td>B.Tech. (Electronics &amp; Communication)</td>
<td>Nil</td>
</tr>
<tr>
<td>37</td>
<td>Bhavin Shah</td>
<td>BBA</td>
<td>36 Months</td>
</tr>
<tr>
<td>38</td>
<td>Dhananjay Singh Sisodia</td>
<td>B.Tech. (Electronics &amp; Communication)</td>
<td>Nil</td>
</tr>
<tr>
<td>39</td>
<td>Benjamin Thomas</td>
<td>B.Com, M.Com</td>
<td>4 Months</td>
</tr>
<tr>
<td>40</td>
<td>Yash Tiwari</td>
<td>B.E (Electronics and Communication)</td>
<td>Nil</td>
</tr>
<tr>
<td>41</td>
<td>Komal Vakil</td>
<td>B.Com (Banking and Insurance)</td>
<td>Nil</td>
</tr>
<tr>
<td>42</td>
<td>Swaraj Vedpathak</td>
<td>B.E. (Mechanical)</td>
<td>14 months</td>
</tr>
<tr>
<td>43</td>
<td>Akanksha Verma</td>
<td>B.Com. (Cost and Works Accounting)</td>
<td>Nil</td>
</tr>
<tr>
<td>44</td>
<td>Nayan Verma</td>
<td>B.Com (Honours)</td>
<td>Nil</td>
</tr>
<tr>
<td>45</td>
<td>Manish Kumar Yadav</td>
<td>B.Com (Honours-Finance)</td>
<td>6 Months</td>
</tr>
</tbody>
</table>
**STUDENT PROFILE**

**Shubham Aggarwal**

**Date of Birth**: 01-02-1992  
**Qualification**: B. Tech. (Electrical & Electronics) Uttar Pradesh Technical University  
**Work Experience**: Uttranchal Industries Ltd. & Attra Infotech Pvt. Ltd. (24 Months)  
**Career Objective**: Learn and flourish with candor and work at a position that allow me to contribute my skill for the success of the organization/institution and toward the development of my skill and competencies for mutual benefits.

**Swanand Argade**

**Date of Birth**: 05-08-1990  
**Qualification**: B.E. (Printing and Graphics Communication) Pune University  
**Work Experience**: Jai Ganesh Offset (13 Months)  
**Career Objective**: Seeking challenging position in industry with the state of the art technology where my technical, analytical, problem solving and interpersonal skills will play key role in achieving organizational goals.

**Sandipan Basu**

**Date of Birth**: 14-12-1989  
**Qualification**: B.Pharm. Rajib Gandhi University of Health Sciences  
**Career Objective**: I wish to see myself efficiently managing projects armed with erudite knowledge of Insurance and effectively delivering results on time.

**Tushar Bhatia**

**Date of Birth**: 29-04-1993  
**Qualification**: Management and Marketing of Insurance, University of Delhi, Licentiate of Insurance, Institute of India  
**Career Objective**: To succeed in an environment of growth and excellence where I can utilize my skills and knowledge according to my strong caliber and efficiency and meet company goals and objective with full integrity and zest.
Vatsal Bhatt

Date of Birth : 16-07-1993
Qualification : B.Tech.(Mechanical and Automation) Amity University Uttar Pradesh
Career Objective : A competitive performer with a zest to excel in the insurance industry by contributing with innovative business methods.

Nivesh Bhatt

Date of Birth : 04-02-1993
Qualification : B.Tech.(Mechanical) Symbiosis International University, Diploma in Business Management, SIBM, Pune
Career Objective : To succeed in an environment of growth and excellence and earn a job which provides me job Satisfaction and self development and help me achieve personal as well as organization goals.

Chinmay Brahme

Date of Birth : 04-07-1989
Qualification : B.E. Electronics, Pune University
Work Experience : Sudeep Insurance (14 Months)
Career Objective : To seek a position in a well established organization with a stable environment that will lead to a lasting relationship in the field of insurance

Sagar Charpe

Date of Birth : 13-06-1991
Qualification : B.Tech. (Textile Technology), Institute of Chemical Technology, Mumbai
Work Experience : Garware Wall Ropes Ltd. (9 Months)
Career Objective : To work on challenging position, where I can use my skills, knowledge and potential optimally and efficiently, in dynamic or sustainable organisation.
STUDENT PROFILE

Akhil Datar

Date of Birth: 02-08-1993
Qualification: B.Sc.(Statistics), Pune University
Career Objective: To enhance my working capacities, professional skills, knowledge base and business efficiencies for the betterment of my organisation, my society and myself and strive for the best.

Sagar Date

Date of Birth: 24-05-1993
Qualification: B.E. (Information Technology), University of Mumbai
Career Objective: To seek exposure in a varied environment, to learn and to hone the managerial skills during job/field training and to learn to imbibe leadership qualities.

Ujwal Gupta

Date of Birth: 11-07-1990
Qualification: B.E.(Electronics), University of Mumbai
Work Experience: Igate global solutions ltd.(26 Months)
Career Objective: To secure a responsible career opportunity, where I can fully utilize my technical and management skills, while making a significant contribution to the success of my employer.

Shivika Gupta

Date of Birth: 09-04-1992
Qualification: BBA Devi Ahilya University
Career Objective: To grow in a progressive organization and make the most of my potential to discover new horizons.
STUDENT PROFILE

Srinath Iyer

Date of Birth: 27-09-1994
Qualification: B. Com (Accounting and Finance), University of Mumbai, Licentiate of Insurance Institute of India
Career Objective: To work in a company that helps to learn as well as grow, and also to establish a successful career and reach peak heights in the field of insurance and other allied areas.

Durgalakshmi Iyer

Date of Birth: 27-10-1993
Qualification: B. Com (Honours), Sri Sathya Sai Institute of Higher Learning
Career Objective: To work hard with dedication and honesty along with increasing my knowledge for the achievement of organizational goals.

Kuldip Jahagirdar

Date of Birth: 10-06-1991
Qualification: B.E. Mechanical, Pune University
Career Objective: To serve and learn in an organization of global repute, enhancing my managerial acumen and utilizing Techno-professional wisdom where integrity and teamwork could add value to the organization and the self thus ensuring maximum returns in terms of time and money.

Neera Jain

Date of Birth: 05-08-1992
Qualification: B.E. (Electronics & Communication), Bhopal University
Career Objective: To be a learner and performer in your organisation so that I can utilize my skills in a more effective way.
<table>
<thead>
<tr>
<th>Name</th>
<th>Date of Birth</th>
<th>Qualification</th>
<th>Work Experience</th>
<th>Career Objective</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pranjal Jinwal</td>
<td>06-04-1993</td>
<td>B.E. (Electronics &amp; Communication), Rajiv Gandhi Proudyogiki Vishwavidhyalaya, Bhopal</td>
<td></td>
<td>To utilize my knowledge and ideas for performing and producing results in order to achieve self and organization goals.</td>
</tr>
<tr>
<td>Johnpaul Jose Kalapparambath</td>
<td>31-08-1991</td>
<td>B.Tech. (Electronics &amp; Communication Engg.) Cochin University of Science and Technology</td>
<td></td>
<td>To render meaningful contribution to my organization by aligning my existing skills with new skills to grow as an effective performance.</td>
</tr>
<tr>
<td>Pravin Katare</td>
<td>08-09-1989</td>
<td>B.Tech (Metallurgy &amp; Material Science) College of Engineering, Pune</td>
<td>Metachem Manufacturing Pvt Ltd. (33 Months)</td>
<td>To work in pragmatic way in an organization where I can show my talent and enhance my skills to meet company goals and objective with full integrity and zest.</td>
</tr>
</tbody>
</table>
Mitali Kolekar

**Date of Birth**: 14-07-1992
**Qualification**: B.Sc. (Hospitality & Hotel Administration), Indira Gandhi National Open University
**Work Experience**: Thomas Cook India Limited (18 Months)
**Career Objective**: To make a mark in the corporate world by virtue of my interpersonal skills, dedication, hard work and management know-hows.

M Sai Abhishek Kumar

**Date of Birth**: 10-04-1994
**Qualification**: B.E (Electronics and Communication), Amrita University, Coimbatore.
**Career Objective**: To implement my knowledge for the development of insurance sector in rural and urban market.

Abhishek Kumar

**Date of Birth**: 21-01-1994
**Qualification**: B.Com(Hons.), University of Delhi
**Career Objective**: To pursue a career in an organisation by utilizing my expertise and knowledge for the co-operative objectives of the company.

Rohit Mahajan

**Date of Birth**: 01-01-1992
**Qualification**: B.E. (Mechanical), University Of Pune
**Career Objective**: To utilize my skills and knowledge, for a position offering growth and development.
STUDENT PROFILE

Harish Mali

Date of Birth: 02-11-1992
Qualification: B.E.(Mechanical) University Of Pune
Career Objective: To efficiently make use of knowledge gained through academics and experience in the insurance sector so as to achieve excellence in the organisation.

Bharat Mate

Date of Birth: 17-09-1991
Qualification: B.Tech. (Chemical Engineering), LIT Nagpur R.T.M.N.U.
Work Experience:
Career Objective: Integrating Innovation, Technology and Insurance for the smoother functioning of organization with priority focus towards customer’s ease in doing business.

Anadi Shankar Mishra

Date of Birth: 27-06-1991
Qualification: B.E(Electronics and Telecommunication), University of Mumbai, CDAC in Wireless and Mobile Computing
Work Experience: CyberTech System And Solutions Pvt. Ltd. (3 Months)
Career Objective: To build a long term career with opportunities for career growth and to use my skills in the best possible way for achieving the company’s goal.

Sreeraj Nair

Date of Birth: 30-05-1991
Qualification: B.C.A., Bharathiar University
Career Objective: To serve a firm wherein i will be able to discharge my management skills properly and also will be able to learn and develop many more abilities.
Pramodh Narayanan

Date of Birth: 23-04-1990
Qualification: B.E. (Electricals and Electronics Engineering), Anna University
Work Experience: TCS (26 Months)
Career Objective: To bring innovative ideas in the field of insurance

Harini Natarajan

Date of Birth: 05-03-1992
Qualification: Bachelor of Technology (Information Technology), Anna University
Work Experience: Wipro Ltd. (24 Months)
Career Objective: To work constructively with integrity and wisdom in a challenging and competitive environment where my professional skills are used more effectively and efficiently for development of the organization.

Ashirwad Padhee

Date of Birth: 15-04-1992
Qualification: Bachelor of Technology (Instrumentation and Control), Minor in Industrial Management, Savitribai Phule Pune University
Work Experience: Cognizant (4 Months)
Career Objective: To gain exposure, enhance my skill set and put them to use in the best possible way to contribute to the success of organization.

Avinash Padole

Date of Birth: 04-04-1993
Qualification: B.E (Electronics and Communication), RGPV Bhopal
Career Objective: Rising above all my competitors and attain the top most position in an organisation where in I can come out with the fullest of my abilities.
STUDENT PROFILE

Kushal Patil

Date of Birth: 04-03-1993
Qualification: B.E. (Electrical), University of Pune
Career Objective: To work in a competitive environment, where I can utilize my skills for the benefit of the organization.

Deep Prakash

Date of Birth: 12-04-1991
Qualification: B Tech. (Computer Technology), Nagpur University, Post Graduate Diploma in Banking and Finance, Manipal University
Work Experience: ICICI Bank (15 Months)
Career Objective: To serve in a challenging job in an organization with leading edge technologies, where I can utilize my knowledge and can have a continual advancement of skill.

Mohit Sandal

Date of Birth: 13-04-1992
Qualification: B. Tech. (CSE), Jaypee Institute of Information Technology
Work Experience: GlobalLogic Technologies Ltd. (7 Months)
Career Objective: To work in a challenging and stimulating environment, with opportunities to enrich my knowledge and enhance my experience and skills, which will help to contribute to the growth of the organization.

Suman Saurabh

Date of Birth: 23-10-1993
Qualification: B.Tech. (Electronics & Communication), Suresh Gyan Vihar University,Jaipur,Rajasthan
Career Objective: To pursue a challenging career in insurance sector and to deliver best service to insurance industry.
STUDENT PROFILE

Bhavin Shah
Date of Birth: 07-04-1991
Qualification: BBA, PGDFM, Maharaja Sayajirao University
Work Experience: TCS (36 Months)
Career Objective: To work in pragmatic way in an organization where I can utilize my talent and enhance my skills through learnings and opportunities to meet company goals and objective with full integrity and zest.

Dhananjay Singh Sisodia
Date of Birth: 29-02-1992
Qualification: B.Tech. (Electronics & Communication Engineering), Amity University Uttar Pradesh
Career Objective: To work in a learning and competitive environment where I can exploit my talent, skills and knowledge through continuous learning and development so that I can deliver my best to the organisation.

Benjamin Thomas
Date of Birth: 24-09-1992
Qualification: B.Com., M.Com., Mumbai University
Work Experience: HDFC Bank (4 Months)
Career Objective: To work in an organization which can expand all my knowledge and provide exciting opportunities to utilize my skills and qualification.

Yash Tiwari
Date of Birth: 09-03-1994
Qualification: B.E. Electronics and Communication, RGPV University
Career Objective: To attain highest positions in an organization through my business acumen & performance and contribute to highest growth of organization.
Komal Vakil

Date of Birth: 22-11-1994
Qualification: B.Com. (Banking and Insurance), Mumbai University
Career Objective: Blending my theoretical and practical learning to treat challenges as an opportunity for personal development, thus helping in exploring new ideas and concepts. An enthusiast when it comes to participating in activities.

Swaraj Vedpathak

Date of Birth: 12-07-1991
Qualification: B.E. (Mechanical), Pune University
Career Objective: To achieve success through personalise as well as common hard work by initiating my efforts towards the goals of organization and attempt to convert maximum challenges into opportunities for the development of the organization.

Akanksha Verma

Date of Birth: 19-11-1994
Qualification: B.Com (Cost and Works Accounting), Savitribai Phule Pune University, Foundation Level of Company Secretarship
Career Objective: To use my knowledge and skill to the fullest so as to become the fittest and making optimum utilisation of the opportunities and contributing to the attainment of the goals of the organisation.

Nayan Verma

Date of Birth: 05-09-1992
Qualification: B.Com. (Hons.), University of Delhi
Career Objective: succeed in an environment of growth and excellence and earn a job which provide me job-satisfaction and self development and help me to achieve personal as well as organisational goals.
STUDENT PROFILE

Manish Kumar Yadav

Date of Birth: 30-08-1994
Qualification: B.Com. (Hons)-Finance, Banaras Hindu University
Work Experience: Reliance Life Insurance (6 Months)
Career Objective: Seeking a responsible and challenging position with a turbulent and dynamic organization which offers opportunities for personal and professional development and where I can best utilize my knowledge and skills.

Our Prestigious Recruiters

- Accenture
- Amicus Brokers
- Aon Global
- Bajaj Allianz General Insurance
- C2L Biz Solutions Pvt. Ltd.
- Catlin Insurance Company Ltd.
- Cognizant
- Hansa Solutions Pvt. Ltd.
- HDFC ERGO General Insurance
- HDFC Life Insurance
- Howden Insurance Brokers
- IBM
- ICICI Prudential Life Insurance
- IFFCO TOKIO General Insurance
- India Insure Risk Management and Insurance Broking
- J. B. Boda Insurance Brokers Pvt. Ltd.
- L&T General Insurance
- Marsh India Insurance Brokers Pvt. Ltd.
- Majesco
- Max Bupa Health Insurance
- MDIndia Healthcare Services Pvt. Ltd.
- Milliman
- Qatar Insurance Company (QIC)
- Reliance Industries Ltd.
- Reliance General Insurance
- Religare Health Insurance
- Royal Sundaram General Insurance
- SBI General Insurance Co. Ltd.
- SBI Life Insurance Co. Ltd.
- Star Union Dai-Ichi Life Insurance
- Swiss Re
- Syntel Limited
- Tata AIG General Insurance Co. Ltd.
- Unison Brokers
- Wipro Technologies
- 3i Infotech

and many other reputed companies.
NIA Students take up challenging Summer Internship projects with various organisations. They work for eight weeks on selected projects under guidance of industry experts. The current batch continues this legacy and take it up to new and greater heights.

LIST OF SUMMER RECRUITERS FOR 2014-16 BATCH

- 3i Infotech Ltd.
- Absolute Insurance Surveyors and Loss Assessors Pvt. Ltd.
- Acorn Insurance
- Agriculture Insurance Company Ltd.
- AON Global
- Bharti Axa General Insurance Co. Ltd.
- General Insurance Corporation of India
- HDFC ERGO General Insurance Company
- ICICI Prudential Life Insurance
- IFFCO TOKIO General Insurance Co.
- India Insure Risk Management and Insurance Broking Services Pvt Ltd
- JK Risk Managers and Insurance Brokers Limited
- L&T General Insurance Co. Ltd.
- Majesco
- Marsh India Insurance Brokers Pvt. Ltd.
- MDIndia Healthcare Services Pvt. Ltd.
- Milliman
- National Insurance Company
- SBI Life Insurance Co. Ltd.
- Swiss Re
- Syntel Technologies
- Tata AIG General Insurance Co. Ltd.
- Tata Consultancy Services
- The New India Assurance Co. Ltd.
- The Oriental Insurance Co. Ltd.
- Unison Brokers
- United India Insurance Co. Ltd.
- Mojesco
- Marsh India Insurance Brokers Pvt. Ltd.
- MDIndia Healthcare Services Pvt. Ltd.
- Milliman
- National Insurance Company
- SBI Life Insurance Co. Ltd.
- Swiss Re
- Syntel Technologies
- Tata AIG General Insurance Co. Ltd.
- Tata Consultancy Services
- The New India Assurance Co. Ltd.
- The Oriental Insurance Co. Ltd.
- Unison Brokers
- United India Insurance Co. Ltd.
- Mojesco
- Marsh India Insurance Brokers Pvt. Ltd.
- MDIndia Healthcare Services Pvt. Ltd.
- Milliman
- National Insurance Company
- SBI Life Insurance Co. Ltd.
- Swiss Re
- Syntel Technologies
- Tata AIG General Insurance Co. Ltd.
- Tata Consultancy Services
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- The Oriental Insurance Co. Ltd.
- Unison Brokers
- United India Insurance Co. Ltd.
- Mojesco
- Marsh India Insurance Brokers Pvt. Ltd.
- MDIndia Healthcare Services Pvt. Ltd.
- Milliman
- National Insurance Company
- SBI Life Insurance Co. Ltd.
- Swiss Re
- Syntel Technologies
- Tata AIG General Insurance Co. Ltd.
- Tata Consultancy Services
- The New India Assurance Co. Ltd.
Recruiters’ Guidelines

SUMMER RECRUITMENT GUIDELINES

Recruiters’ Guidelines for the Summer Internship Process:

- This brochure serves as a source of brief information about the candidates. Hence, resumes of each candidate will be provided to the recruiters as and when demanded.
- Recruiters are expected to confirm their participation by a written intimation along with the details of internship projects to the Placement Coordinator through e-mail, fax or post.
- Recruiters are required to provide a written confirmation of the selected candidates to the Placement Coordinator along with the details of the monthly stipend and location for the student to be selected in the summer placement process.
- We recommend companies to conduct Pre-Placement talks on the campus.

Contact Information of Student Members

Bhavin Shah  :  +91 8530870049
Deep Prakash  :  +91 9552019524
Komal Vakil  :  +91 9930004824
Mitali Kolekar  :  +91 9890537516
Shubham Aggarwal  :  +91 7770091711
Tushar Bhatia  :  +91 9289686962
Ujwal Gupta  :  +91 9029935254

Recruiters Response Form

1. Contact Information: ____________________________________________
   a) Name of the Organization: ________________________________
   b) Point of Contact/ Contact Person: __________________________
   c) Designation: ____________________________________________
   d) Address: ______________________________________________
   e) E-mail: ____________________________________________
   f) Tel.(O) : ___________________ (M): ___________________ Fax: ___________________

2. Profile Areas: ____________________________________________
   __________________________________________________________
   __________________________________________________________

3. Location: ________________________________________________

4. Stipend Per Month: ________________________________________

Date:_________________________  Signature and Designation:___________________

Mail Fax or Post the duly filled Response Form to:

Dr. Vaishali Bhambare
Placement Officer
National Insurance Academy
S. No. 25, Baner Road, NIA P.O.
Pune - 411045
Phone : 020 27204060
Fax : 020 27292396
Mobile : +91 9850174777
E- Mail : vabhambure@niapune.com
How to Reach NIA

Location Map
National Insurance Academy

Approximate Distance

- Mumbai to Pune City: 164 Kms
- Mumbai to NIA: 136 Kms
- Airport to NIA: 24 Kms
- Pune Railway Station to NIA: 15 Kms
- LIC DO to NIA: 12 Kms

Welcome to NIA