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BFG SERVICE CENTER LOCATIONS

Headquarters

BURTON, OH
    14500 Kinsman Rd.
    P.O. Box 479
    Burton, OH 44021
    800-883-0234
    FAX: 800-645-6126

CHESWICK, PA
    460 Nixon Road, Suite 140
    Cheswick, PA 15024
    800-572-4018
    800-883-8234
    FAX: 866-551-6929

GRAND RAPIDS, MI
    4660 East Paris Ave., SE
    Grand Rapids, MI 49512
    800-224-5328
    FAX: 616-541-3010

HARRISONBURG, VA
    961 N Liberty St. P.O. Box 791
    Harrisonburg, VA 22802
    800-572-4018
    FAX: 888-434-4894

JANESVILLE, WI
    3708 Enterprise Dr.
    Suite 180
    Janesville, WI 53546
    800-269-8816
    FAX: 866-393-5441

KALAMAZOO, MI
    1144 River St.
    Kalamazoo, MI 49048
    800-883-7234
    FAX: 866-551-6927

ST. PAUL, MN
    711 Vandalia Street
    St. Paul, MN 55114
    800-798-2891
    FAX: 866-393-5440

FOR CURRENT AVAILABILITY & PRICING,
SCAN THE BARCODE USING THE BFG MOBILE APP.
FOR MORE INFORMATION SEE INTRO PAGE 4
TERMS
Payment terms are stated on your invoice. Discounts may be offered on certain products in certain situations and will be specified on the invoice. These discounts, if offered, are only available on invoices paid and received into the BFG office within the terms specifications via cash or check. Buyer is responsible for mail time. Post marks will not be considered. A finance charge of 2% per month (24% annually) will be assessed on invoices not paid within invoice term date. Payments received towards balance will first be applied to finance charges unless otherwise stated. BFG reserves the right to charge the maximum amount of interest allowed by law. Accounts may be placed on C.O.D. status until past due balances (including interest charges) are paid and a credit line is reestablished. In the event BFG must employ a collection agency or attorney to collect any past due account, customer shall pay any and all collection and/or attorney fees.

PAYMENTS
VISA, MasterCard, and Discover are acceptable payments at the time of purchase. Payments made after a finalized sale that require (or per request) a change in terms will be charged a 3% convenience fee. Please call BFG Accounts Receivable department at 800-883-0234 Ext 4997. Mail payments by check to BFG Supply Co., 3874 Solutions Center, Chicago, IL 60677-3008

CREDIT APPLICATION AND TAX EXEMPT FORMS
Credit can be established by submitting a completed BFG Supply Co. credit application. Allow three to four weeks for complete processing. In addition, a tax exempt form for your state must be on file with BFG Supply Co. or taxes will be charged on all purchases. The credit application must be completed in its entirety to avoid processing delays (credit application is included in this catalog for your convenience). Failure to provide all information will result in declining the application.

INVOICES/STATEMENTS
Product will be invoiced on the date product is shipped from BFG or when delivery information is received from a manufacturer shipping direct. Monthly account statements are sent at the beginning of each month. Statements are reminders of open invoices. It does not grant an additional amount of time to remit payment. Please follow the terms indicated on your individual invoice. Copies of invoices can be located at www.bfgsupply.com or contact the Credit Dept at 800-883-0234 Ext 4997. All of these documents may be mailed, faxed, or e-mailed. Please contact the Credit Dept with your choice preference.

RETURNS
Our merchandise is sold on an outright sale basis and is not subject to return unless mis-shipped, damaged or defective. Any shipments refused for reasons other than freight damage will be subject to freight charges as well as a restocking charge. If merchandise is mis-shipped, please contact our office for return authorization. We will arrange return transport and credit.

DAMAGE/SHORTAGE/DEFECTIVE ITEMS CLAIMS
Damage in shipment claims on items shipped via Fed-Ex/UPS/etc., must be made within one (1) business day (24 hours) of receipt of the merchandise. All claims for shortages and defective items must be reported to us within one (1) business day (24 hours) of delivery. All claims regarding billing errors, (pricing, terms, etc.) must be reported BFG Supply or our representative within 30 days of delivery. Immediately upon receipt of truck shipments, examine the shipment carefully before signing the freight bill. If damage or shortage is evident, do not accept shipment without notation on the freight bill by the driver. Failure to do so may prevent you from filing a claim with the carrier. If you need assistance regarding damage claims, please contact your nearest BFG service location. A photograph of damaged product needs to be included with any damage claim. Merchandise found to be defective will be picked up (or field destroyed if you are advised to do so) and full credit will be issued provided the merchandise does not look like it has been abused or misused and is in accordance with the manufacturer’s warranty policy. BFG Supply is not liable for damages, injuries or loss of revenue as a result of a manufacturer’s defective item.

DELIVERIES
BFG delivers to customers in designated delivery areas according to an established daily routing schedule. Although we do our best to run the same routes on the same days each week, unavoidable circumstances may arise which prevent us from adhering to our normal schedule. Please note that we will do our best to make sure you receive the product you need when you need it. BFG delivery charges vary by location. Please contact your local BFG service center for pricing. Or ask your Sales Representative or Customer Service Rep for current delivery charges. Backorders may be subject to delivery charges. Delivery on BFG Truck is subject to the equipment available at the BFG Service Center and the ease of access to the destination. Please contact your delivering service center for details.

Some orders may be shipped via Fed-Ex/UPS/etc. at the buyer’s expense and are subject to a separate order handling charge. Deliveries outside of our designated area may not ship via BFG and additional freight charges may apply. Please check with the local BFG location for complete details. Please note: all flower and vegetable seed for plant growers are shipped from Harrisonburg Facility. No orders may be shipped via UPS for a C.O.D. purchase. These orders must be prepaid. Advanced payment arrangements must be made with your local BFG Service Center for all BFG truck deliveries. BFG drivers do not carry cash.

Important: All orders for delivery via BFG tractor-trailer must be phoned or faxed in at least 48 hours prior to your scheduled delivery day. BFG will accept “add-on” orders before 10:00 a.m. on the business day prior to the delivery day. C.O.D. orders cannot guarantee that they will fit on the trailer. It is necessary that the customer has appropriate personnel present to assist our drivers in unloading.

WILL CALLS
Customers who wish to pick up merchandise from our warehouses are most welcome to do so. However, merchandise is not available in all locations; please call to verify if item is stocked. To help expedite your order, please call your order in ahead. Orders for pick up in the morning should be called into the office by 5:00 p.m. the day before. You may pick up items 8 am-11:45 am and 1 pm-4:45 pm.

RECOMMENDATIONS
All recommendations made by BFG are compiled from recognized horticultural sources. We are not responsible for damage or failure due to any recommendations given by BFG Supply Co. or its personnel.

NOTICE TO PURCHASER
Seller’s and manufacturers’ only obligations shall be to replace such product proved to be defective. Before using, users shall determine the suitability of the product for their intended use, and users assume all risk and liability whatsoever in connection therewith.

WARRANTIES
All warranties shall be the responsibility of the manufacturer and subject to terms stated in such warranties supplied to the purchaser by the manufacturer. Seller makes no other warranty of any kind, expressed or implied, including any warranty of fitness of the product for any particular purpose. If that purpose is known to the Seller, Credits are limited to the amount of the original sale. Because of varied interpretations of standards at the local level, Seller cannot warrant that the product meets the requirements of the Occupational Safety and Health Act, or of any local acts or codes that may apply. In the event of litigation through the courts arising from any purchase, Buyer consents to and submits to the jurisdiction and venue of the courts of Geauga County, Ohio. Mail, phone, and internet orders accepted are subject to these terms and the Buyer in acceptance of the shipment agrees to these terms.

BFG Supply warrants to the extent of the purchase price that seeds or bulbs sold are as described on the container, within subject to the limitation of liability herein set forth, we warrant that at the time of delivery the seeds or bulbs sold are as described on the container, within recognized tolerances. Seller gives no other or further warranty, expressed or implied. Note: Every effort has been made to provide current, accurate product information. Product guides/catalogs are intended to represent the merchandise offered by BFG Supply Co. Call your servicing BFG warehouse for updated product information or if you don’t see a product or size you need. Chances are we can help you. Here are three points to keep in mind as you prepare to place your order:
1. Order early because stock availability of some items is unpredictable.
2. Prices included in this product guide are intended as guidelines only.
3. Prices may change without notice.
In addition to the wide assortment of products available through our warehouses, we have direct ship relationships with many vendors. These fine suppliers offer thousands of additional products that can add great variety to any lawn and garden center location. Contact your BFG Sales Representative or BFG Customer Service for more information about these vendor’s direct ship programs.

ACHLA
Giftware, Garden Accessories, Garden Décor, Furniture

AMERISCAPE
Mulch, Pine Needles, Wooden Planters

ANCIENT GRAFFITTI
Fairy Gardens, Giftware, Garden Accessories and Décor

ASB
Soils

AUSTINVILLE LIMESTONE
Lime, Limestone, Gypsum, Pelletized Lime

BLACK KOW SOILS
Topsoil, Cow Manure, Potting Medias

BRAUN
Decorative Line of Planters, Topiary, Décór, Merchandising Aides

BURLEY CLAY
Decorative Clay Planters, Bird Baths and Décor

CARSON (EZ FLAGS)
Garden Flags, Giftware, Garden Accessories and Décor

CREEKSIDE SOILS
Topsoil, Cow Manure, Potting Medias

DESIGN TOSCANO
Statuary, Animal Figures

DUNECRAFT
Hobby/Educational, Seed Starting Items, Cannable and Unique Plants

EASY GARDENER
Jobs Soils

ESSCHERT DESIGNS
Unique Home and Garden Gifts

FESTIVAL
Windchimes

FLORIDA COCOA SHELLS
Cocoa Shell Mulch

GARICK/PAYGRO
Soils, Mulches

GRANT COUNTY
Soils, Mulches

GRO-WELL
Large Western Mulch, Cedar Mulch

IDEAL ORGANIX
Organic Soils, Earthworm Castings, Myke

JUNIPER FARMS
Soils, Peat Moss, Mulches for IGC Only

KIRK
Christmas Tree Netting, Stands, Preservative

LAMBERT
Soils, Peat Moss, Grower and Retail Mixes

LAND AND SEA
Fairy Gardens, Giftware, Garden Accessories and Décor

MARKMAN PEAT
Tbd, Recently Bought Gummer Peat in Michigan

MARSHALL/PAIGE
Fairy Gardens, Giftware, Garden Accessories and Décor

MARYLAND ENVIRONMENTAL
Compost

MASSErellI
Statuary

MELISSA AND DOUG
Garden Toys, Childrens Tools

MICHIGAN PEAT
Soils, Mulches, Manures, Grower and Retail

MISSISSIPPE TOPSOIL
Mulches, Compost, Soils

MUSIC OF THE SPHERES
Windchimes

NATURE LIFE
Cotton Burr Compost, Happy Grower Raised Bed Mix

OLDCASTLE
Lime, Limestone, Gypsum, Pelletized Lime, Marble Chips, Stone

ORCON
Beneficial Insects

PENN DISTRIBUTING
Giftware, Garden Accessories, Garden Décor, Scarecrows

PLANT NANNY
Decorative Automatic Plant Waterers

PREMIER BRANDS
Concrete Favers

PREMIER KITES
Pinwheels, Flags, Garden Décor

REGAL ART AND GIFTS
Giftware, Garden Accessories and Décor

ROMAN GARDEN
Christmas Statuary, Other Garden Accessories and Décor

RUSSCO III
Windchimes, Gazing Globes and Accessories, Garden Décor

RW ROGERS COMPANY
Grocery Carts, Baskets, Garden Wagons, Shopping Carts & Store Equipment

SHENANDOAH STONE
Pavers, Stepping Stones, Sand, Outdoor Lighting

STONE AGE CREATIONS
Nature Statuary, Benches

SUN GRO
Soils Both Grower and Retail, Black Gold and Fafard

TDI BRANDS
Handcarved Stone Products, Carts & Trunk Liners, Tools and Accessories

VPG SOILS
Soils and Peat Moss for IGC Only

WAUPACA (NATIONAL BARK)
Soils

WESTON
Meat Curing and Canning Products

WOODSTREAM
Iron Stop Laser Cut Spinners
The VPA mobile app allows customers to order product and check product availability right from the palm of their hand. By simply scanning the barcode on the product, customers have immediate access to current pricing and product availability from their local warehouse, as well as throughout BFG’s network of warehouses.

Using the BFG Mobile App in this catalog

1) Download the most recent VPA Mobile App from the Apple App Store or Google Play and install it on your mobile device.

2) Log in using your account number, username and password. Having trouble? Use the Lost Password functionality located on the login screen or call 877-287-7165.

3) Select the SCAN* option, hold your mobile device over the barcode of the item you have selected and it will scan the barcode. The information will instantly be displayed on your screen.

4) If you are unable to scan the item, use the SEARCH* function and type in the item number.

Visit www.bfgsupply.com/mobileapp today!

Search “BFG Supply” at the Apple App Store and Google Play!
**CREDIT APPLICATION**

**COMPANY INFORMATION**  **** ALL FIELDS ARE REQUIRED TO BE COMPLETED FOR APPROVAL ****

<table>
<thead>
<tr>
<th>Complete Legal Company Name</th>
<th>DBA / Parent Company (If Division of or Owned by Another Company)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billing Address</td>
<td>City</td>
</tr>
<tr>
<td>Shipping Address</td>
<td>City</td>
</tr>
<tr>
<td>County</td>
<td>Business Phone #</td>
</tr>
</tbody>
</table>

- **SOLE PROPRIETOR**
- **CORP**
- **PARTNERSHIP**
- **L.L.C.**
- **OTHER**

<table>
<thead>
<tr>
<th>State of Incorporation</th>
<th>Federal ID#</th>
<th>Tax Exempt Y/N</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Established Date:</td>
<td>Years Under Current Ownership:</td>
<td>Email Address</td>
</tr>
</tbody>
</table>

Do you own this business property? If not, who does?

**OFFICERS/OWNERS/PARTNER INFORMATION** (Note: Copy of driver's license is required for Sole proprietor or Individual)

<table>
<thead>
<tr>
<th>Name #1</th>
<th>Title</th>
<th>% Owned</th>
<th>SSN</th>
<th>Name #2</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Home Phone #</td>
<td>Cell Phone #</td>
<td>Home Phone #</td>
<td>Cell Phone #</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Street</td>
<td>Street</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City</td>
<td>State</td>
<td>Zip</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Driver's License #</td>
<td>ST</td>
<td>Expiration Date</td>
<td>Driver's License #</td>
<td>ST</td>
<td>Expiration Date</td>
</tr>
</tbody>
</table>

Name exactly as it appears on driver's license (Include photocopy)

**BUSINESS CHECKING ACCOUNT REFERENCES**

<table>
<thead>
<tr>
<th>Bank Name</th>
<th>Account Number</th>
<th>Contact Person</th>
<th>Bank Phone Number</th>
</tr>
</thead>
</table>

**BUSINESS TRADE ACCOUNT REFERENCES (Include Horticulture Companies)**

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Account #</th>
<th>Telephone #</th>
<th>Fax #</th>
</tr>
</thead>
</table>

**CREDIT LINE REQUESTED $**

We offer financing programs for equipment and greenhouses with seasonal payments and terms from 24 to 60 months. Would you like us to approve you for future equipment and greenhouse purchases through Pinnacle Capital, LLC?  Yes ☐ No ☐

Please complete the following informational section

**Type of Business:** ☐ Greenhouse/Nursery (% of business _____) ☐ Garden Center (% of business _____)

☐ Landscape ☐ Hydroponics ☐ Other (please explain) __________________________________________________________

Open: ☐ All Year ☐ Seasonal

Please indicate your preferences below:

**Backorders:** Yes/No  **Substitutions:** Yes/No  **Print pricing on pick tickets:** Yes/No  **Require a P.O. on documents:** Yes/No

Select how you would prefer to receive documents. Company information will be used unless otherwise noted below.  ☐ Email ☐ Fax ☐ U.S. Mail

Acknowledgements: ______________________  Invoices: ______________________  Statements: ______________________

(Additional space for additional information if needed)
AGREEMENT ON TERMS AND CONDITIONS OF SALE AND AUTHORIZATION TO RELEASE INFORMATION (MUST BE SIGNED)

DECLARATION OF APPLICANT

Scope of Credit Application. Applicant has requested credit from one of, or both of, the following entities: BFG Supply Co., LLC and BFG Kalamazoo, LLC db/a Wetsel, Inc. (together referred to herein as "BFG Supply Co."). Applicant agrees that the terms of this Credit Application shall apply to its dealings with any of the aforementioned entities. Whenever "BFG Supply Co." or "Secured Party" are used throughout this Application, such terms shall include both of the entities identified above and either of the entities identified above shall be entitled to rights, interests, and remedies set forth in this Credit Application.

Release of Credit Information. The signing of this application authorizes BFG Supply Co. to perform credit investigation(s) of the Applicant. Applicant authorizes any references to release information necessary for BFG Supply Co. to make an informed credit decision. BFG Supply Co., is authorized to make all inquiries deemed necessary to determine the credit worthiness of Applicant including with any third parties with whom the Applicant has or is conducting business and any additional third parties that BFG Supply Co. deems relevant. BFG Supply Co. is hereby authorized to answer questions about its credit experience with Applicant and to provide information regarding its credit experience with Applicant. If the undersigned individual is not the Applicant, but an authorized representative of Applicant, then the undersigned individual recognizes that his or her individual credit history may be a factor in the evaluation of the credit history of Applicant and hereby authorizes BFG Supply Co., to perform the necessary credit investigation and make all inquiries deemed necessary to determine the creditworthiness of the undersigned individual.

Grant of Security Interest. To secure payment and performance of all obligations, now existing or hereinafter arising, Applicant hereby grants Secured Party, a continuing security interest in all inventory, equipment, and goods manufactured by or distributed by Secured Party, whenever sold, consigned, leased, rented or delivered, directly or indirectly, to or for the benefit of Applicant by Secured Party, including but not limited to greenhouses and/or nursery supplies, soils, fertilizers, chemicals, and containers, polycarbonate materials, bamboo materials, and seeds, wherever located, now owned and hereafter acquired, including but not limited to all Secured Party, brand products and any replacement products, parts, accessories and supplies including repossessions and returns, all proceeds from the sale, lease or rental thereof, and all existing or subsequently arising accounts and accounts receivable and supporting obligations which may from time to time arise from the sale, lease or rental of the collateral or any proceeds or products thereof.

Guaranty

SIGNATURE                              PRINTED                TITLE        DATE
____________________________________________________________________________________________________________________________

INDIVIDUAL:    X

Please remit tax exempt certificate if applicable.